



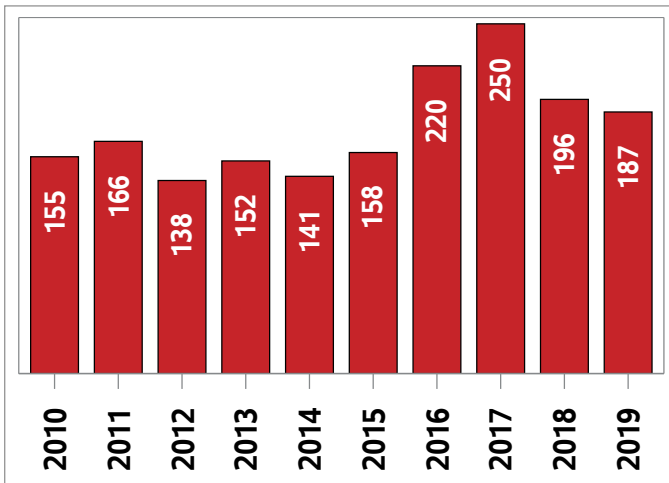
**Prince Edward Island
Residential Market Activity
May 2019**



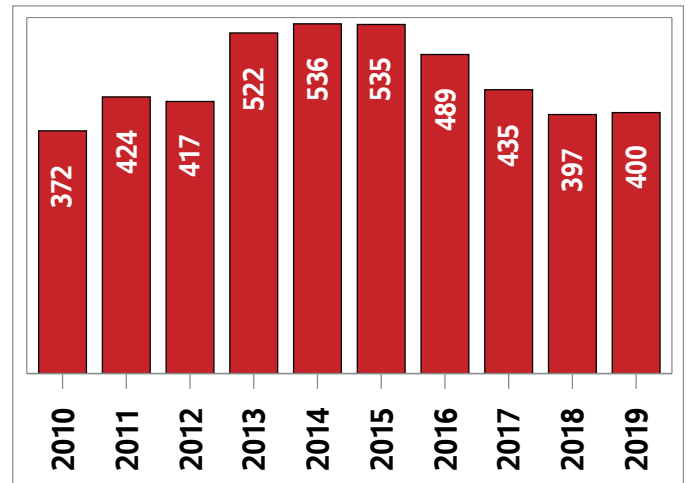
Prepared for the Prince Edward Island Real Estate Association by the Canadian Real Estate Association

Prince Edward Island Real Estate Association MLS® Residential Market Activity

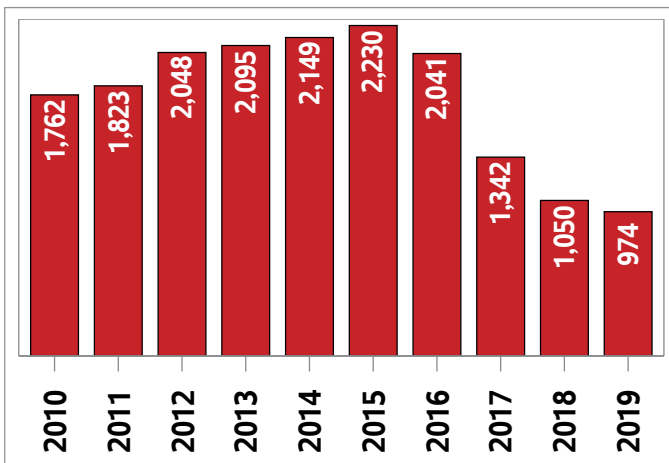
Sales Activity (May only)



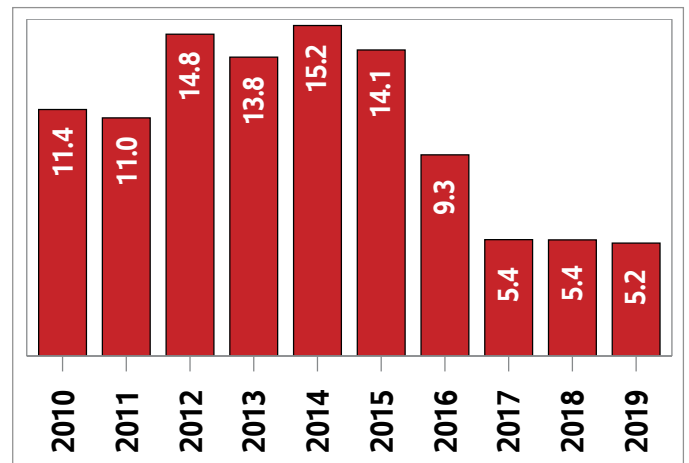
New Listings (May only)



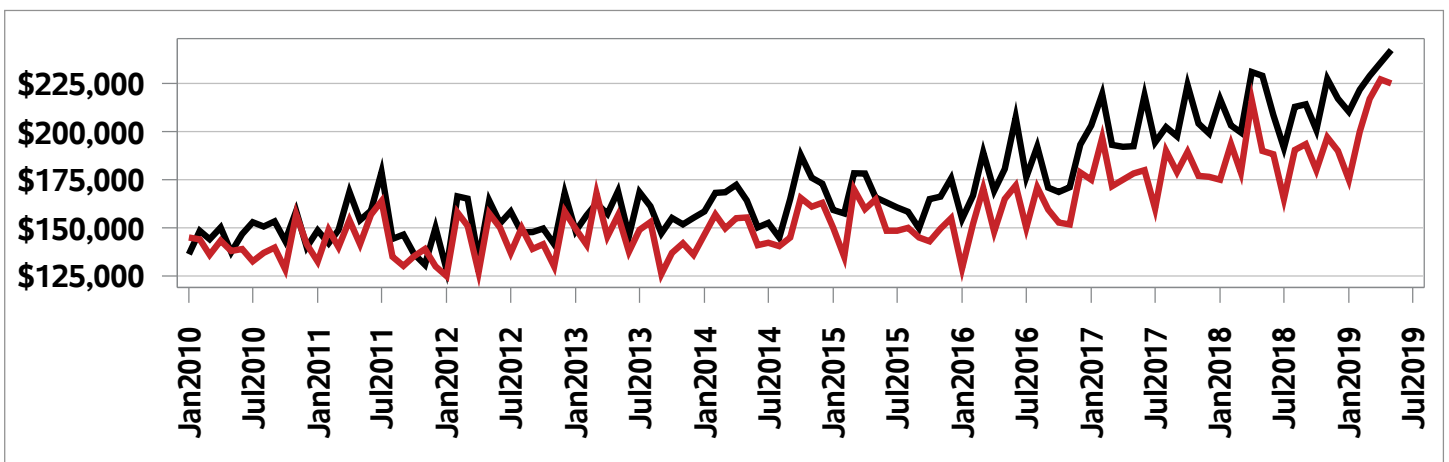
Active Listings (May only)



Months of Inventory (May only)

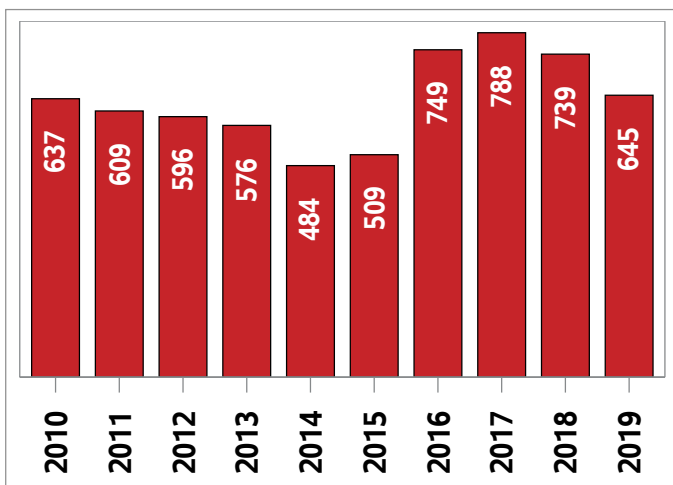


Average Price and Median Price

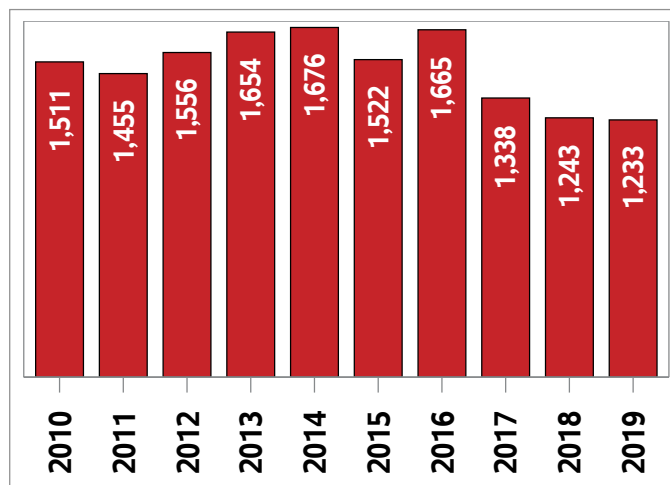


Prince Edward Island Real Estate Association MLS® Residential Market Activity

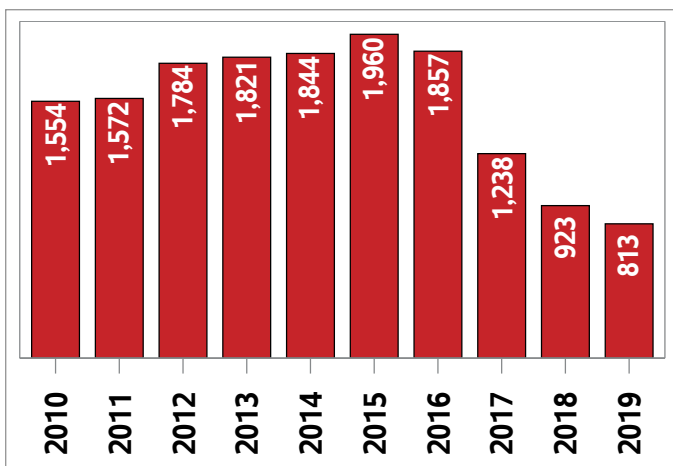
Sales Activity (May Year-to-date)



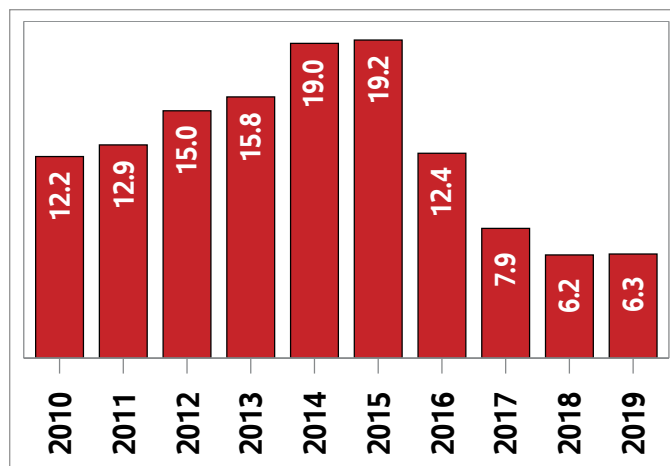
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

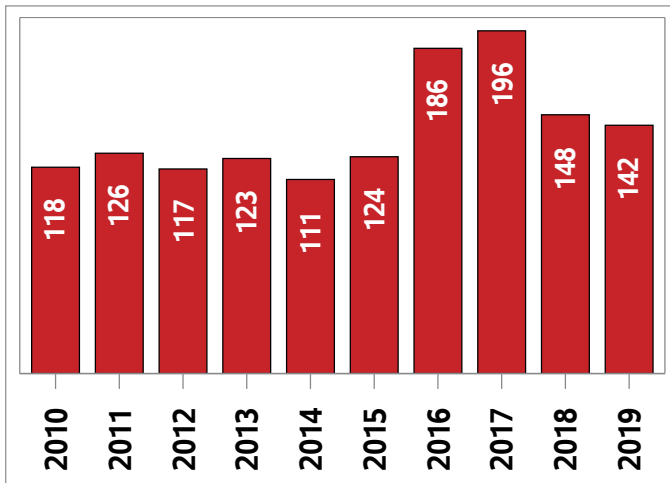
Prince Edward Island Real Estate Association MLS® Residential Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|--------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 187 | -4.6 | -25.2 | -15.0 | 32.6 | 35.5 | 26.4 |
| Dollar Volume | \$45,313,420 | 1.0 | -5.8 | 14.1 | 95.7 | 100.0 | 113.3 |
| New Listings | 400 | 0.8 | -8.0 | -18.2 | -25.4 | -4.1 | 8.7 |
| Active Listings | 974 | -7.2 | -27.4 | -52.3 | -54.7 | -52.4 | -43.1 |
| Sales to New Listings Ratio ¹ | 46.8 | 49.4 | 57.5 | 45.0 | 26.3 | 33.1 | 40.2 |
| Months of Inventory ² | 5.2 | 5.4 | 5.4 | 9.3 | 15.2 | 14.8 | 11.6 |
| Average Price | \$242,318 | 5.8 | 25.9 | 34.2 | 47.5 | 47.6 | 68.8 |
| Median Price | \$225,000 | 18.5 | 26.2 | 36.4 | 44.8 | 42.9 | 65.4 |
| Sales to List Price Ratio | 97.1 | 96.0 | 94.3 | 93.4 | 94.2 | 94.9 | 94.1 |
| Median Days on Market | 36.0 | 35.5 | 43.5 | 67.5 | 64.0 | 63.0 | 53.5 |

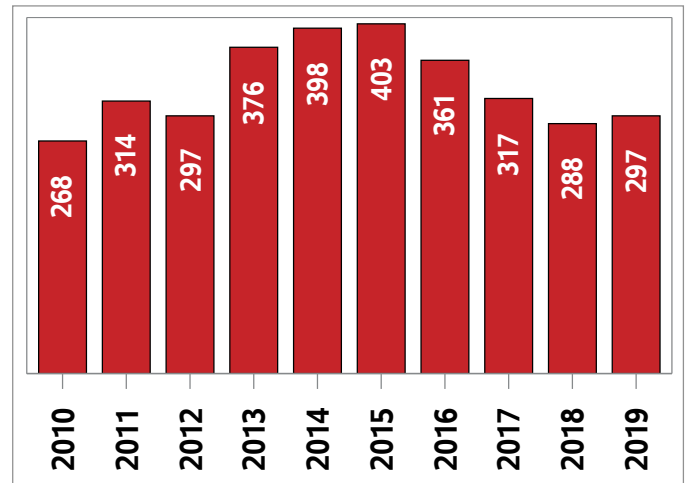
| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|---------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 645 | -12.7 | -18.1 | -13.9 | 33.3 | 8.2 | 23.6 |
| Dollar Volume | \$148,780,259 | -7.7 | -4.6 | 13.8 | 84.3 | 63.0 | 98.9 |
| New Listings | 1,233 | -0.8 | -7.8 | -25.9 | -26.4 | -20.8 | -1.4 |
| Active Listings ³ | 813 | -11.9 | -34.3 | -56.2 | -55.9 | -54.4 | -47.0 |
| Sales to New Listings Ratio ⁴ | 52.3 | 59.5 | 58.9 | 45.0 | 28.9 | 38.3 | 41.7 |
| Months of Inventory ⁵ | 6.3 | 6.2 | 7.9 | 12.4 | 19.0 | 15.0 | 14.7 |
| Average Price | \$230,667 | 5.7 | 16.6 | 32.1 | 38.3 | 50.6 | 61.0 |
| Median Price | \$214,500 | 11.1 | 20.0 | 39.3 | 40.9 | 48.4 | 59.9 |
| Sales to List Price Ratio | 95.8 | 95.5 | 94.2 | 92.8 | 93.8 | 94.2 | 93.4 |
| Median Days on Market | 48.0 | 50.0 | 61.0 | 84.0 | 78.5 | 80.0 | 71.0 |

Prince Edward Island Real Estate Association MLS® Single Family Market Activity

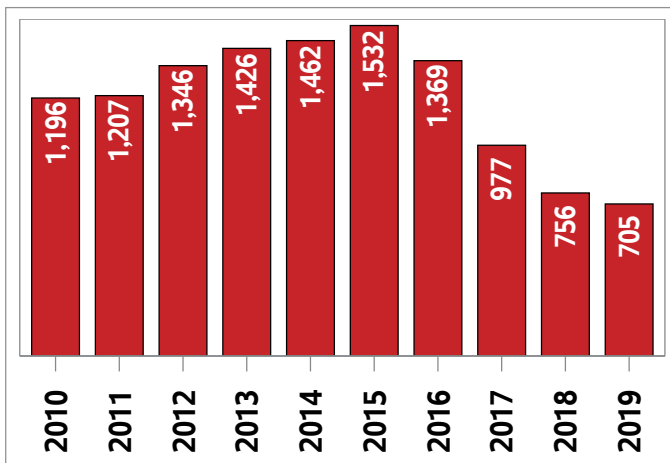
Sales Activity (May only)



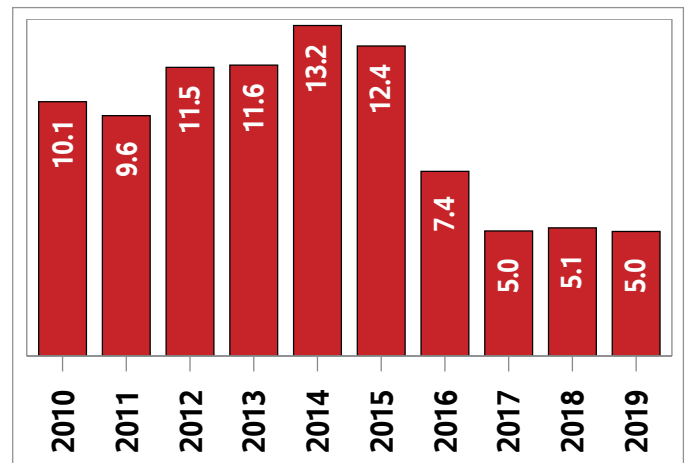
New Listings (May only)



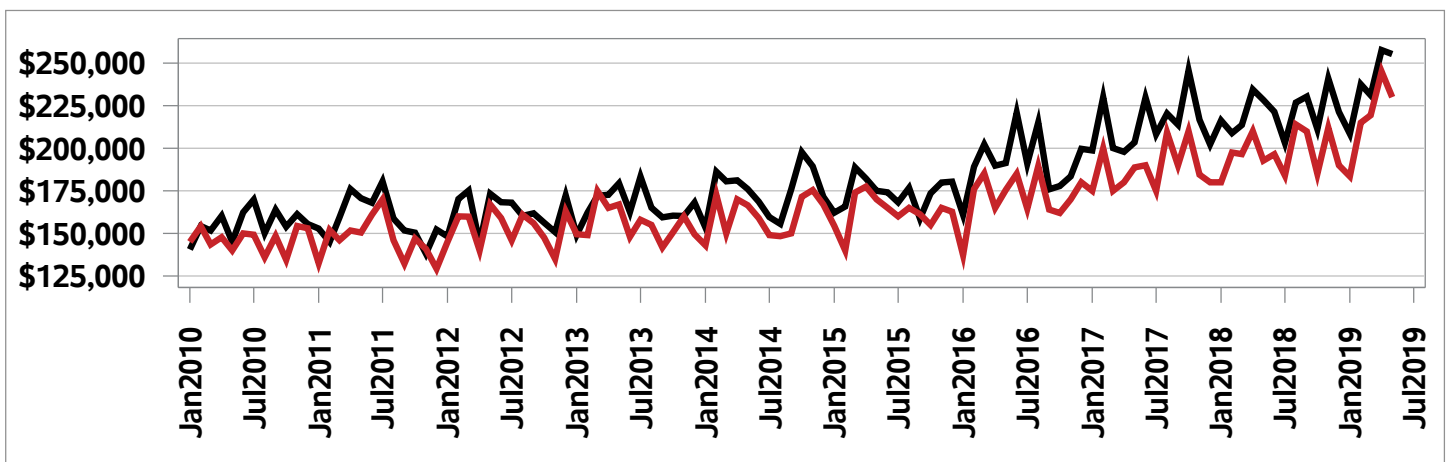
Active Listings (May only)



Months of Inventory (May only)

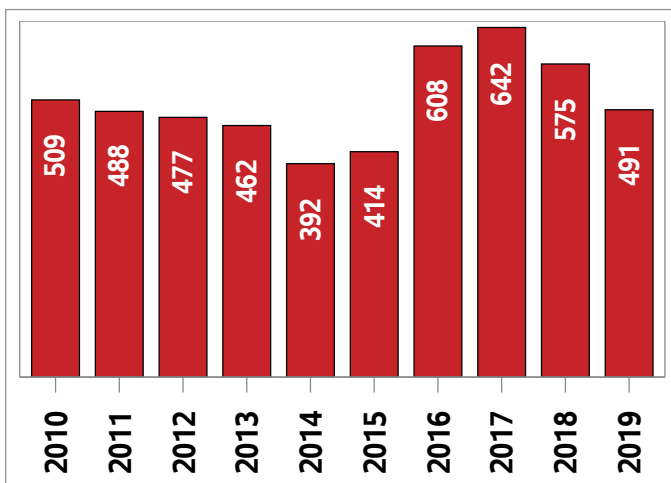


Average Price and Median Price

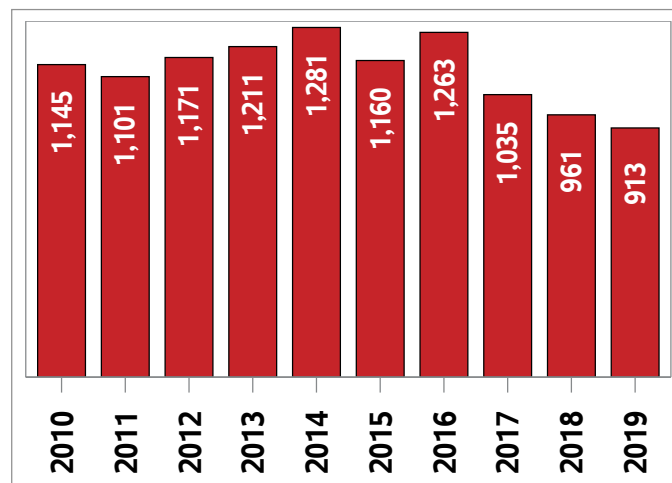


Prince Edward Island Real Estate Association MLS® Single Family Market Activity

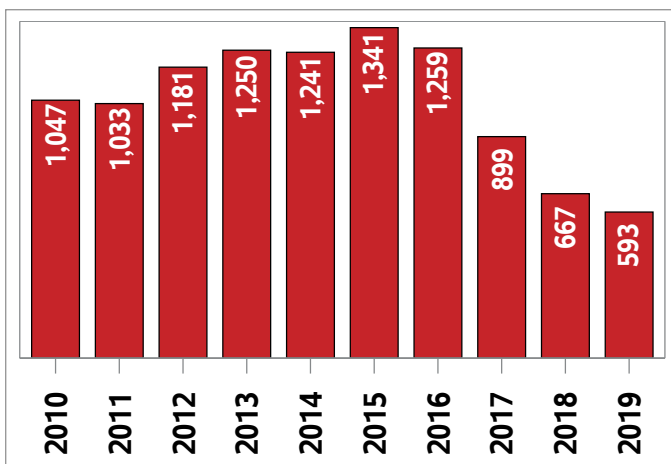
Sales Activity (May Year-to-date)



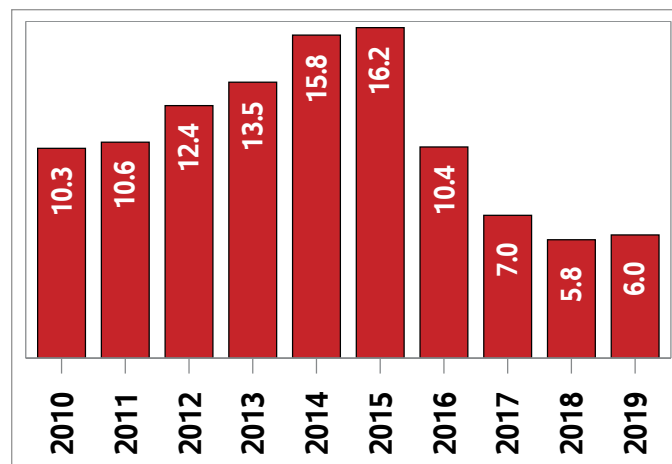
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

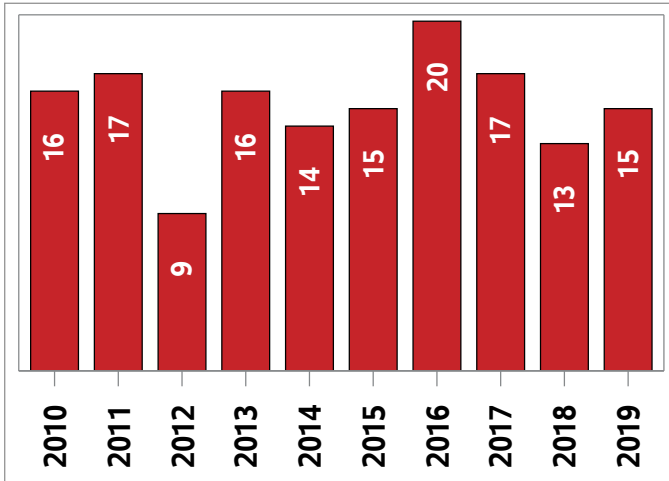
Prince Edward Island Real Estate Association MLS® Single Family Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|--------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 142 | -4.1 | -27.6 | -23.7 | 27.9 | 21.4 | 15.4 |
| Dollar Volume | \$36,252,920 | 7.3 | -9.1 | 1.9 | 85.6 | 78.8 | 92.3 |
| New Listings | 297 | 3.1 | -6.3 | -17.7 | -25.4 | 0.0 | 12.5 |
| Active Listings | 705 | -6.7 | -27.8 | -48.5 | -51.8 | -47.6 | -41.3 |
| Sales to New Listings Ratio ¹ | 47.8 | 51.4 | 61.8 | 51.5 | 27.9 | 39.4 | 46.6 |
| Months of Inventory ² | 5.0 | 5.1 | 5.0 | 7.4 | 13.2 | 11.5 | 9.8 |
| Average Price | \$255,302 | 11.8 | 25.5 | 33.5 | 45.1 | 47.3 | 66.5 |
| Median Price | \$230,000 | 19.3 | 21.9 | 31.1 | 38.1 | 37.7 | 62.0 |
| Sales to List Price Ratio | 97.4 | 96.1 | 94.9 | 93.8 | 95.1 | 95.7 | 94.9 |
| Median Days on Market | 33.5 | 37.5 | 36.5 | 63.5 | 63.0 | 59.0 | 49.0 |

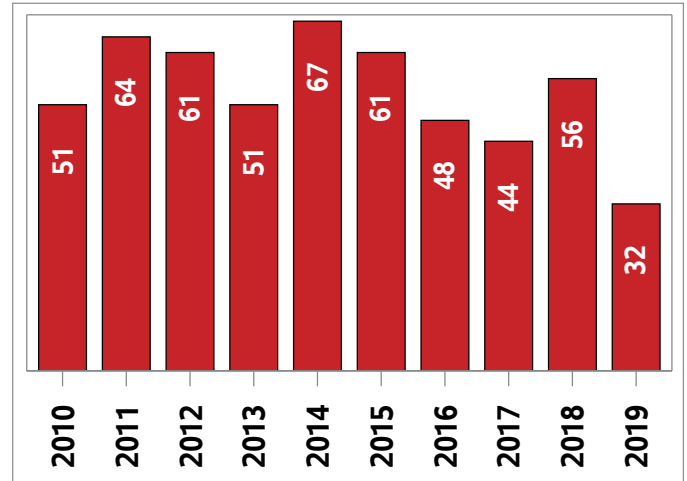
| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|---------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 491 | -14.6 | -23.5 | -19.2 | 25.3 | 2.9 | 15.5 |
| Dollar Volume | \$118,836,571 | -7.0 | -9.8 | 3.0 | 71.8 | 51.9 | 88.2 |
| New Listings | 913 | -5.0 | -11.8 | -27.7 | -28.7 | -22.0 | -4.3 |
| Active Listings ³ | 593 | -11.1 | -34.0 | -52.9 | -52.2 | -49.8 | -44.7 |
| Sales to New Listings Ratio ⁴ | 53.8 | 59.8 | 62.0 | 48.1 | 30.6 | 40.7 | 44.5 |
| Months of Inventory ⁵ | 6.0 | 5.8 | 7.0 | 10.4 | 15.8 | 12.4 | 12.6 |
| Average Price | \$242,030 | 8.9 | 17.9 | 27.5 | 37.1 | 47.5 | 62.9 |
| Median Price | \$229,000 | 15.7 | 23.8 | 34.7 | 38.6 | 47.6 | 65.9 |
| Sales to List Price Ratio | 96.0 | 95.5 | 94.7 | 93.7 | 94.1 | 94.8 | 93.8 |
| Median Days on Market | 46.0 | 48.0 | 58.0 | 84.0 | 79.0 | 76.0 | 72.0 |

Western PEI MLS® Residential Market Activity

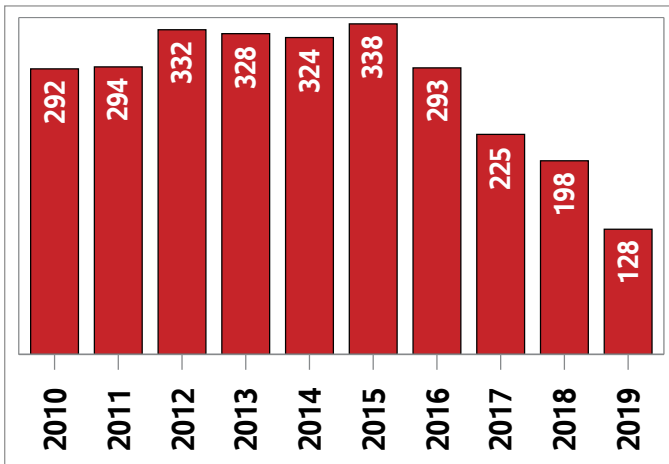
Sales Activity (May only)



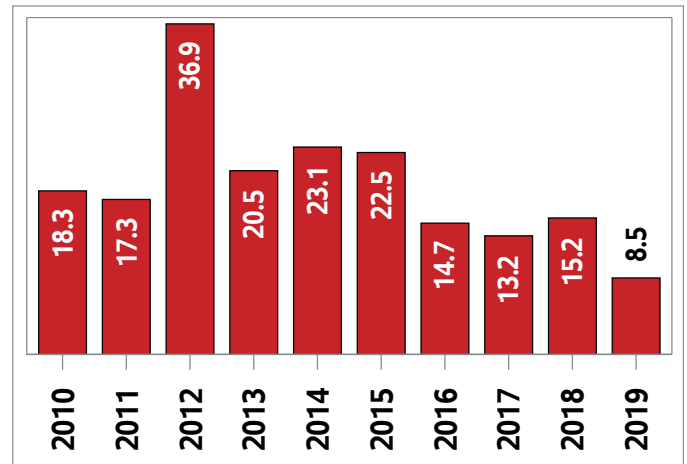
New Listings (May only)



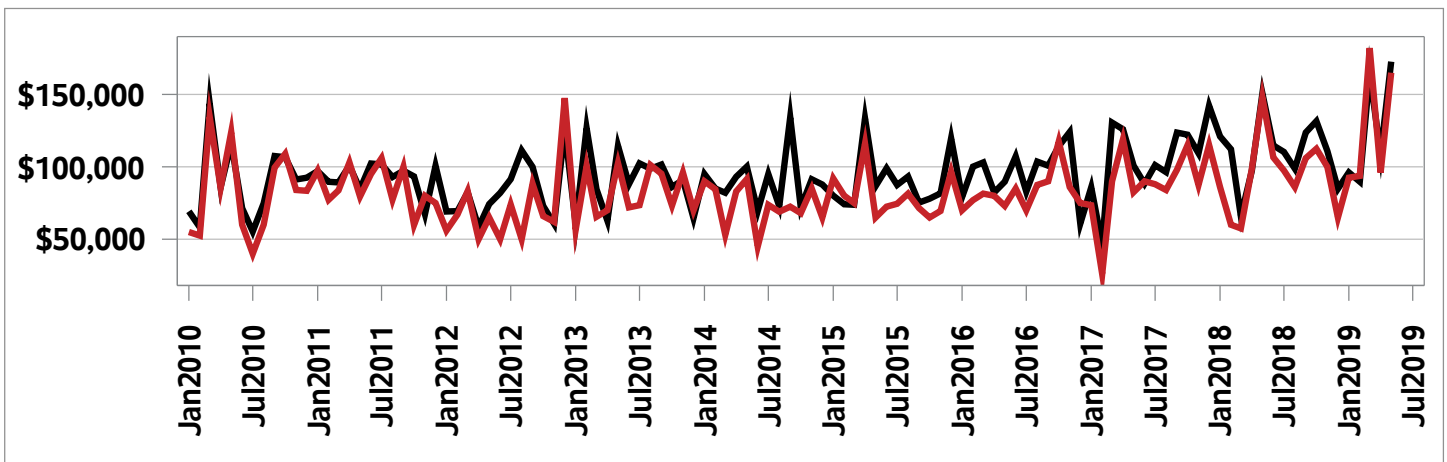
Active Listings (May only)



Months of Inventory (May only)

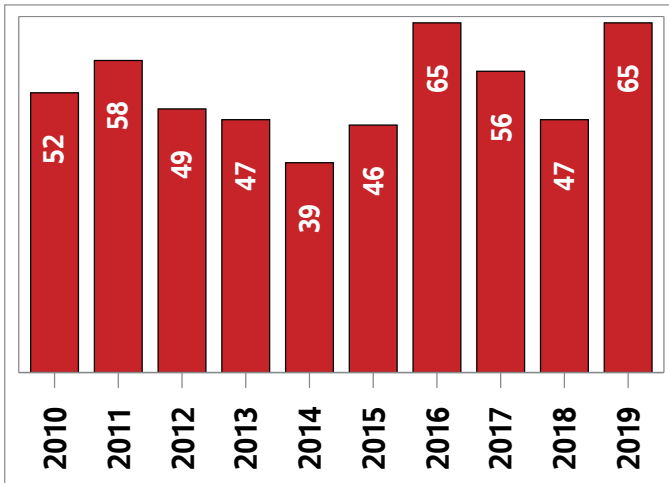


Average Price and Median Price

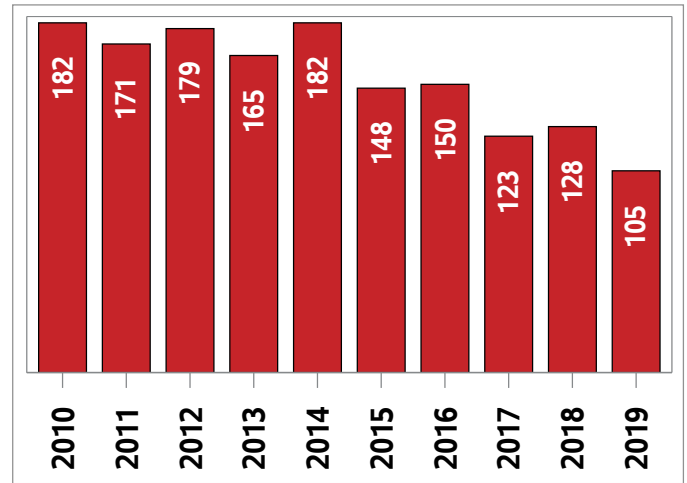


Western PEI MLS® Residential Market Activity

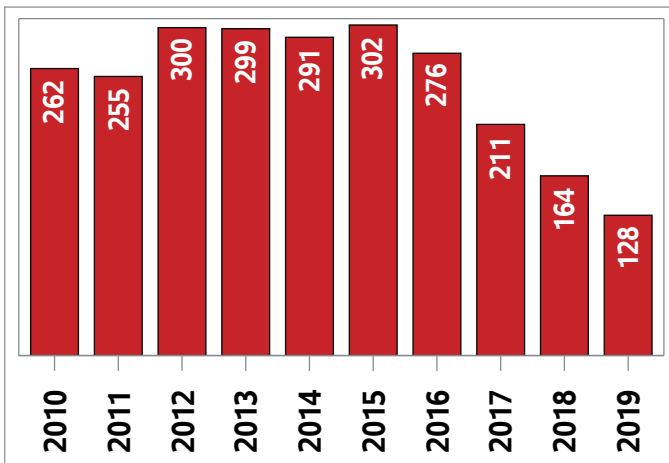
Sales Activity (May Year-to-date)



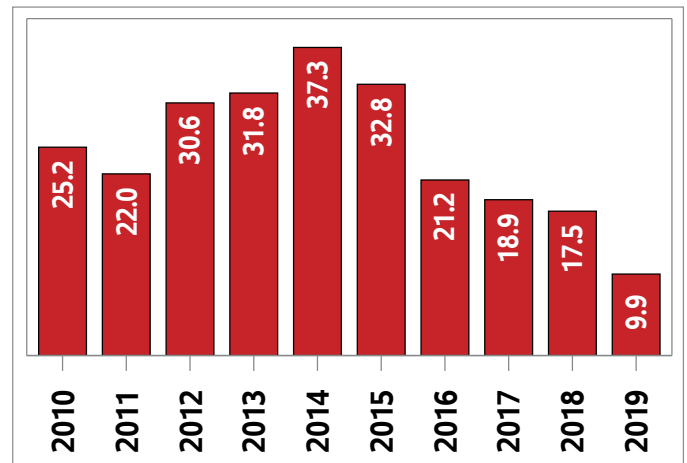
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Western PEI MLS® Residential Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 15 | 15.4 | -11.8 | -25.0 | 7.1 | 66.7 | 25.0 |
| Dollar Volume | \$2,589,500 | 32.2 | 51.1 | 44.3 | 84.8 | 287.4 | 199.0 |
| New Listings | 32 | -42.9 | -27.3 | -33.3 | -52.2 | -47.5 | -36.0 |
| Active Listings | 128 | -35.4 | -43.1 | -56.3 | -60.5 | -61.4 | -52.8 |
| Sales to New Listings Ratio ¹ | 46.9 | 23.2 | 38.6 | 41.7 | 20.9 | 14.8 | 24.0 |
| Months of Inventory ² | 8.5 | 15.2 | 13.2 | 14.7 | 23.1 | 36.9 | 22.6 |
| Average Price | \$172,633 | 14.6 | 71.2 | 92.4 | 72.5 | 132.4 | 139.2 |
| Median Price | \$165,000 | 11.5 | 100.0 | 126.0 | 80.3 | 153.8 | 130.0 |
| Sales to List Price Ratio | 93.4 | 95.2 | 91.6 | 88.8 | 92.5 | 90.0 | 90.2 |
| Median Days on Market | 112.0 | 71.0 | 109.0 | 105.0 | 85.0 | 22.0 | 73.5 |

| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 65 | 38.3 | 16.1 | 0.0 | 66.7 | 32.7 | 51.2 |
| Dollar Volume | \$8,614,500 | 57.6 | 53.0 | 43.6 | 134.0 | 145.1 | 153.2 |
| New Listings | 105 | -18.0 | -14.6 | -30.0 | -42.3 | -41.3 | -29.5 |
| Active Listings ³ | 128 | -21.9 | -39.3 | -53.6 | -55.9 | -57.2 | -46.7 |
| Sales to New Listings Ratio ⁴ | 61.9 | 36.7 | 45.5 | 43.3 | 21.4 | 27.4 | 28.9 |
| Months of Inventory ⁵ | 9.9 | 17.5 | 18.9 | 21.2 | 37.3 | 30.6 | 28.0 |
| Average Price | \$132,531 | 13.9 | 31.8 | 43.6 | 40.4 | 84.8 | 67.5 |
| Median Price | \$108,000 | 9.6 | 35.0 | 42.1 | 22.7 | 61.2 | 66.2 |
| Sales to List Price Ratio | 91.8 | 88.3 | 88.8 | 89.9 | 91.4 | 91.3 | 89.5 |
| Median Days on Market | 128.0 | 95.0 | 120.5 | 148.0 | 124.0 | 188.0 | 162.0 |

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

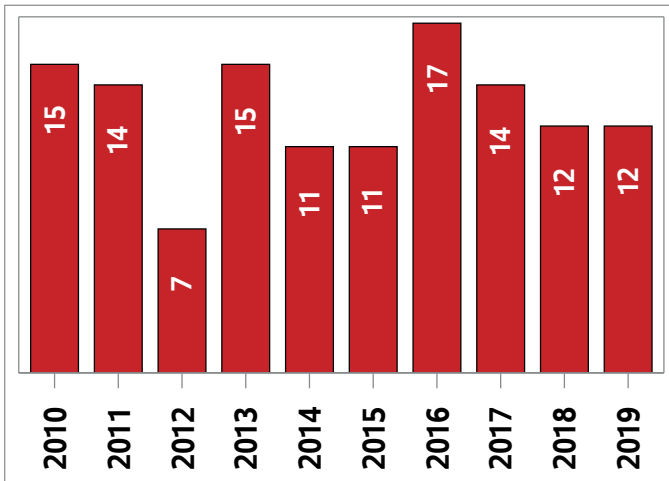
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

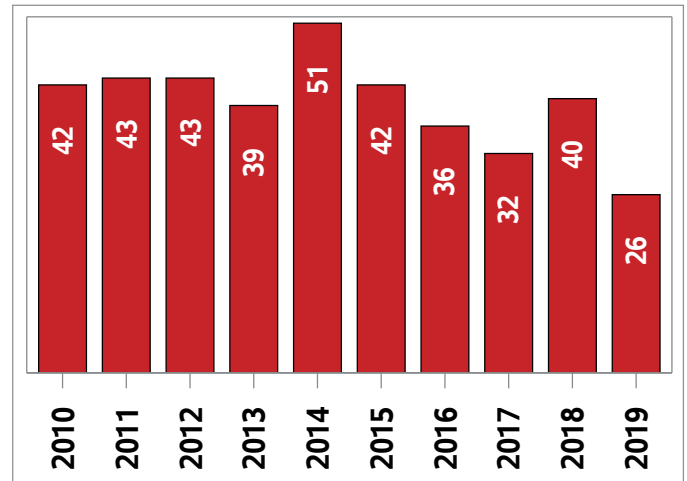
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Western PEI MLS® Single Family Market Activity

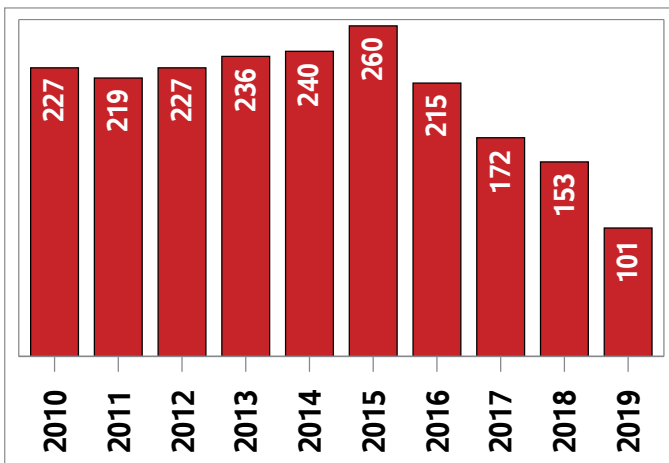
Sales Activity (May only)



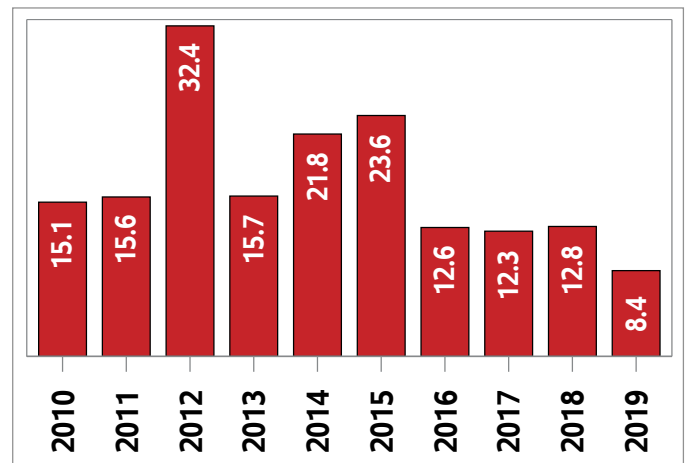
New Listings (May only)



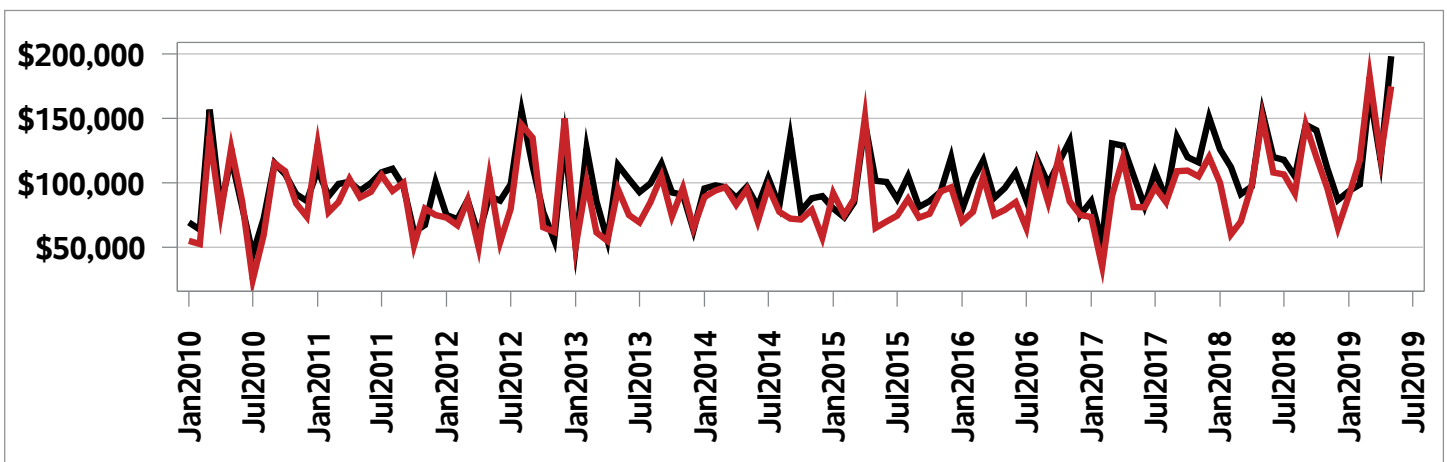
Active Listings (May only)



Months of Inventory (May only)

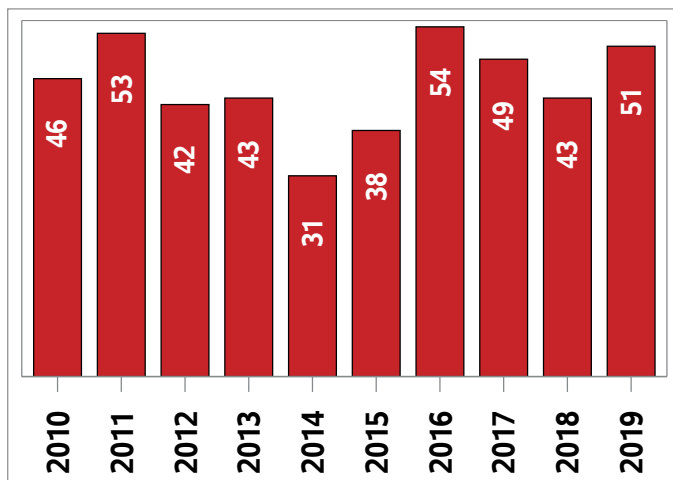


Average Price and Median Price

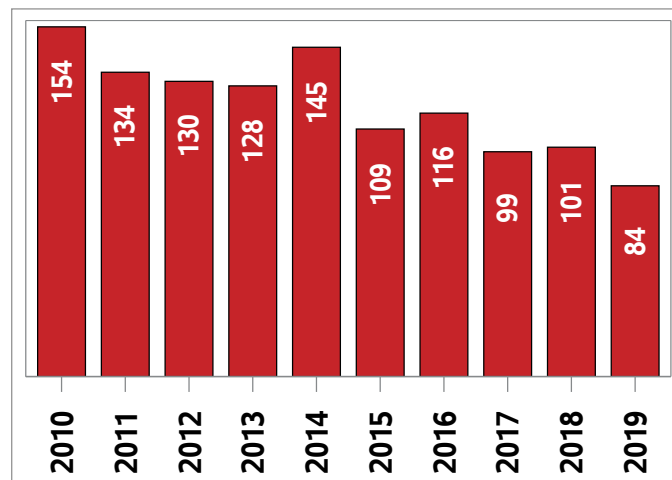


Western PEI MLS® Single Family Market Activity

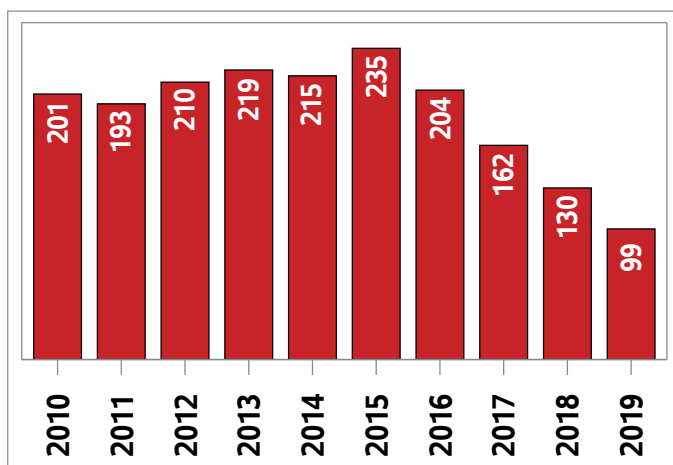
Sales Activity (May Year-to-date)



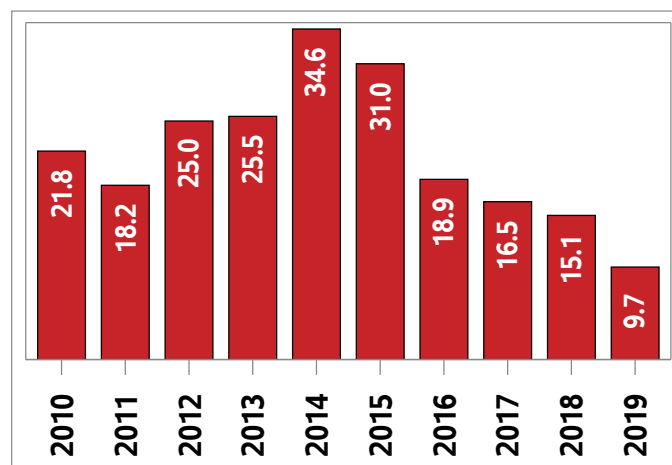
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Western PEI MLS® Single Family Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 12 | 0.0 | -14.3 | -29.4 | 9.1 | 71.4 | 50.0 |
| Dollar Volume | \$2,378,500 | 28.0 | 60.9 | 45.8 | 123.1 | 279.3 | 241.2 |
| New Listings | 26 | -35.0 | -18.8 | -27.8 | -49.0 | -39.5 | -23.5 |
| Active Listings | 101 | -34.0 | -41.3 | -53.0 | -57.9 | -55.5 | -51.0 |
| Sales to New Listings Ratio ¹ | 46.2 | 30.0 | 43.8 | 47.2 | 21.6 | 16.3 | 23.5 |
| Months of Inventory ² | 8.4 | 12.8 | 12.3 | 12.6 | 21.8 | 32.4 | 25.8 |
| Average Price | \$198,208 | 28.0 | 87.7 | 106.6 | 104.5 | 121.3 | 127.4 |
| Median Price | \$174,750 | 16.2 | 115.1 | 121.2 | 83.9 | 66.4 | 111.8 |
| Sales to List Price Ratio | 95.8 | 95.9 | 93.0 | 88.6 | 93.1 | 91.4 | 95.0 |
| Median Days on Market | 107.0 | 66.5 | 92.5 | 91.0 | 39.0 | 22.0 | 26.5 |

| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 51 | 18.6 | 4.1 | -5.6 | 64.5 | 21.4 | 41.7 |
| Dollar Volume | \$7,364,500 | 39.8 | 43.6 | 38.5 | 150.8 | 126.9 | 144.3 |
| New Listings | 84 | -16.8 | -15.2 | -27.6 | -42.1 | -35.4 | -29.4 |
| Active Listings ³ | 99 | -23.9 | -39.0 | -51.5 | -54.0 | -52.9 | -46.7 |
| Sales to New Listings Ratio ⁴ | 60.7 | 42.6 | 49.5 | 46.6 | 21.4 | 32.3 | 30.3 |
| Months of Inventory ⁵ | 9.7 | 15.1 | 16.5 | 18.9 | 34.6 | 25.0 | 25.8 |
| Average Price | \$144,402 | 17.9 | 37.9 | 46.7 | 52.4 | 86.9 | 72.4 |
| Median Price | \$125,000 | 25.0 | 56.3 | 60.8 | 42.0 | 66.8 | 58.7 |
| Sales to List Price Ratio | 93.0 | 90.3 | 89.0 | 89.5 | 91.6 | 93.1 | 91.1 |
| Median Days on Market | 126.0 | 95.0 | 132.0 | 163.0 | 99.0 | 163.5 | 103.0 |

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

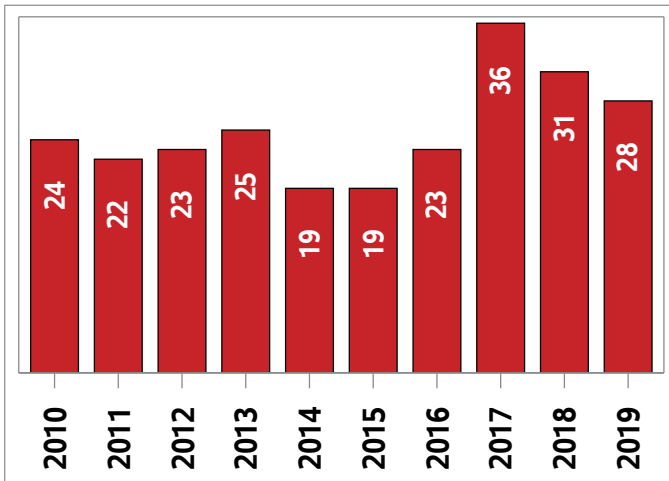
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

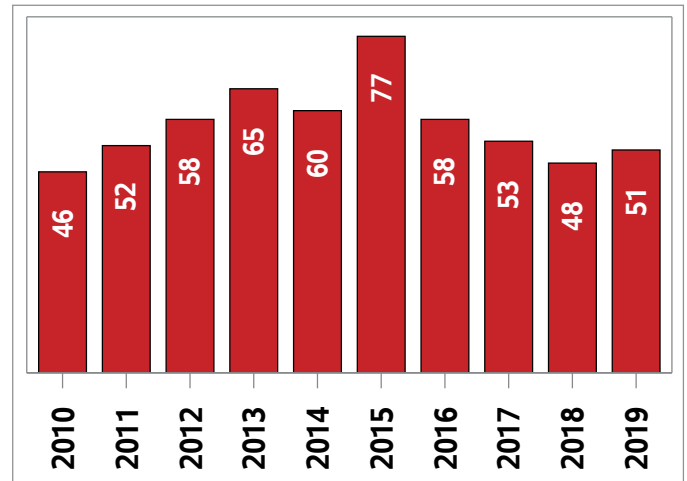
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Summerside MLS® Residential Market Activity

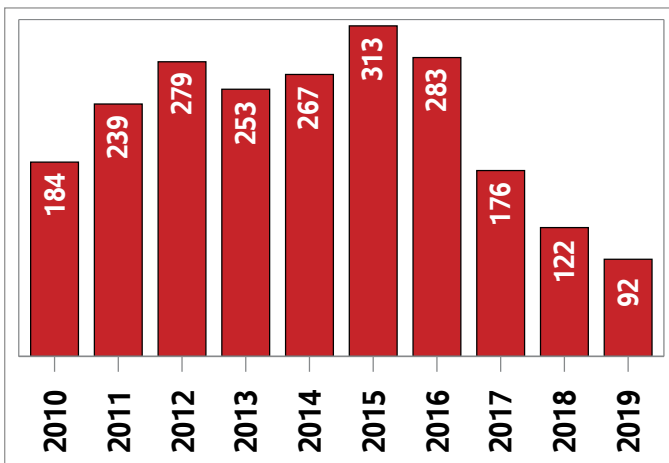
Sales Activity (May only)



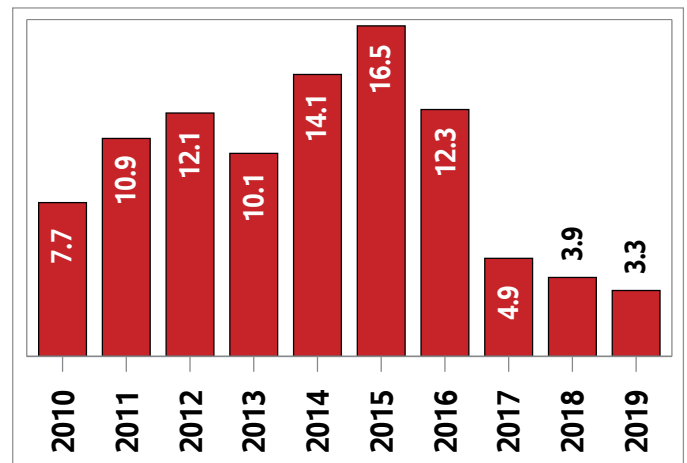
New Listings (May only)



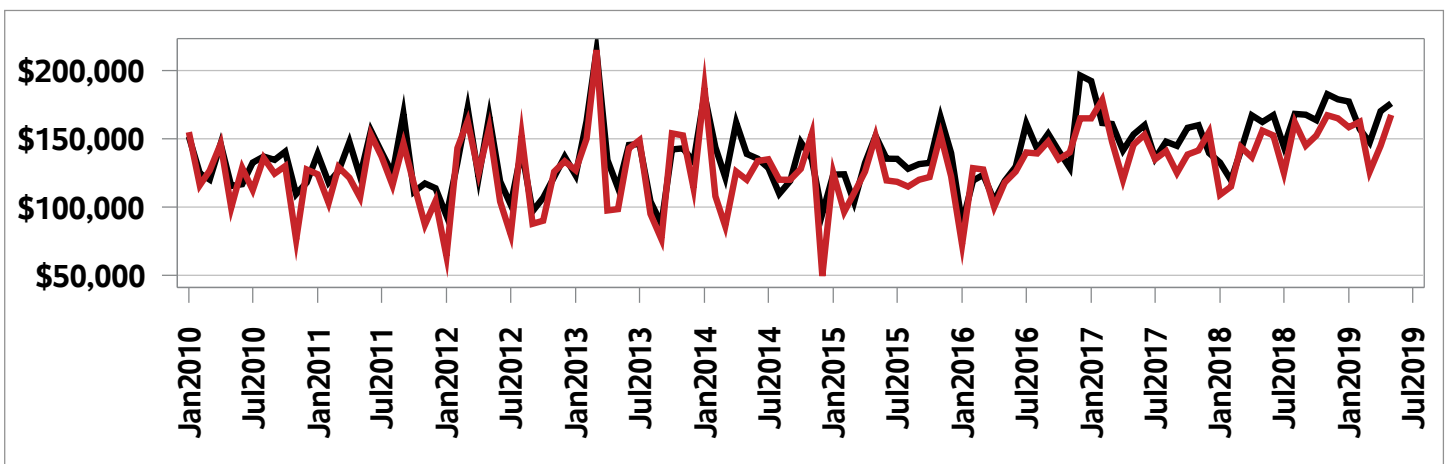
Active Listings (May only)



Months of Inventory (May only)

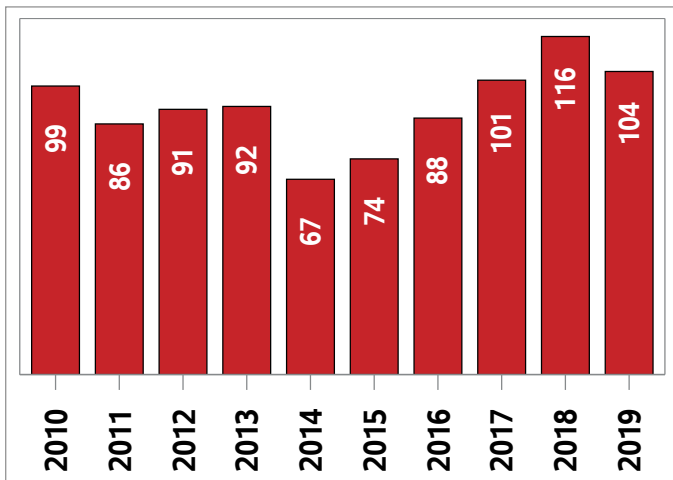


Average Price and Median Price

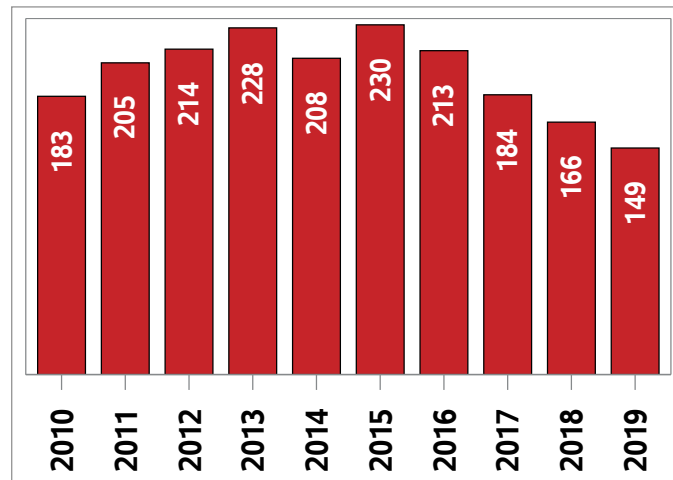


Summerside MLS® Residential Market Activity

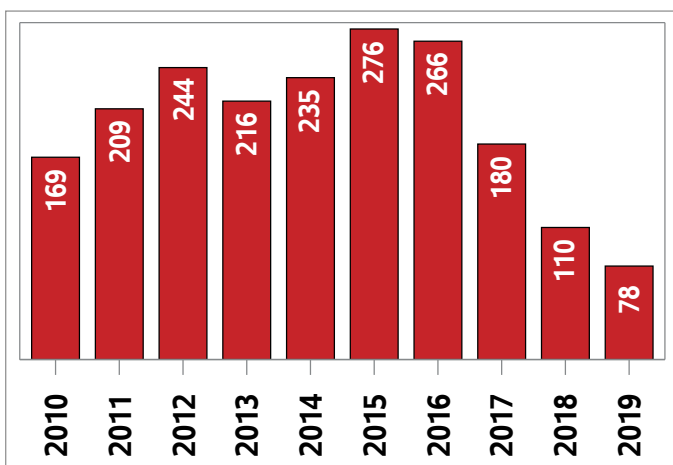
Sales Activity (May Year-to-date)



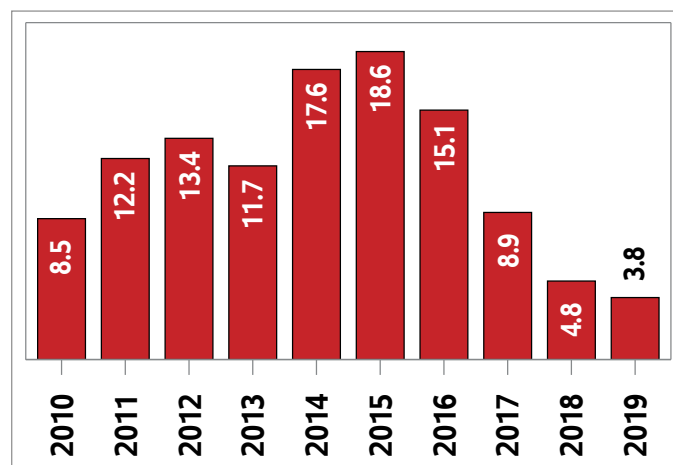
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Summerside MLS® Residential Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 28 | -9.7 | -22.2 | 21.7 | 47.4 | 21.7 | 33.3 |
| Dollar Volume | \$4,927,600 | -2.1 | -10.7 | 79.7 | 86.7 | 28.7 | 82.1 |
| New Listings | 51 | 6.3 | -3.8 | -12.1 | -15.0 | -12.1 | 21.4 |
| Active Listings | 92 | -24.6 | -47.7 | -67.5 | -65.5 | -67.0 | -57.2 |
| Sales to New Listings Ratio ¹ | 54.9 | 64.6 | 67.9 | 39.7 | 31.7 | 39.7 | 50.0 |
| Months of Inventory ² | 3.3 | 3.9 | 4.9 | 12.3 | 14.1 | 12.1 | 10.2 |
| Average Price | \$175,986 | 8.4 | 14.9 | 47.6 | 26.7 | 5.7 | 36.6 |
| Median Price | \$167,500 | 7.4 | 14.9 | 41.9 | 39.6 | 6.0 | 28.8 |
| Sales to List Price Ratio | 97.5 | 95.9 | 92.8 | 89.9 | 92.3 | 95.4 | 91.1 |
| Median Days on Market | 16.0 | 28.0 | 77.5 | 119.0 | 79.0 | 80.0 | 38.0 |

| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|--------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 104 | -10.3 | 3.0 | 18.2 | 55.2 | 14.3 | 26.8 |
| Dollar Volume | \$17,337,600 | -0.0 | 8.9 | 74.2 | 75.1 | 37.7 | 50.7 |
| New Listings | 149 | -10.2 | -19.0 | -30.0 | -28.4 | -30.4 | -19.0 |
| Active Listings ³ | 78 | -29.2 | -56.6 | -70.6 | -66.8 | -68.0 | -60.6 |
| Sales to New Listings Ratio ⁴ | 69.8 | 69.9 | 54.9 | 41.3 | 32.2 | 42.5 | 44.6 |
| Months of Inventory ⁵ | 3.8 | 4.8 | 8.9 | 15.1 | 17.6 | 13.4 | 12.1 |
| Average Price | \$166,708 | 11.5 | 5.8 | 47.4 | 12.8 | 20.5 | 18.9 |
| Median Price | \$159,900 | 12.4 | 7.0 | 35.5 | 27.4 | 21.1 | 23.0 |
| Sales to List Price Ratio | 96.1 | 95.0 | 93.4 | 90.1 | 92.6 | 94.9 | 92.7 |
| Median Days on Market | 27.0 | 63.5 | 69.0 | 116.5 | 81.0 | 135.0 | 60.5 |

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

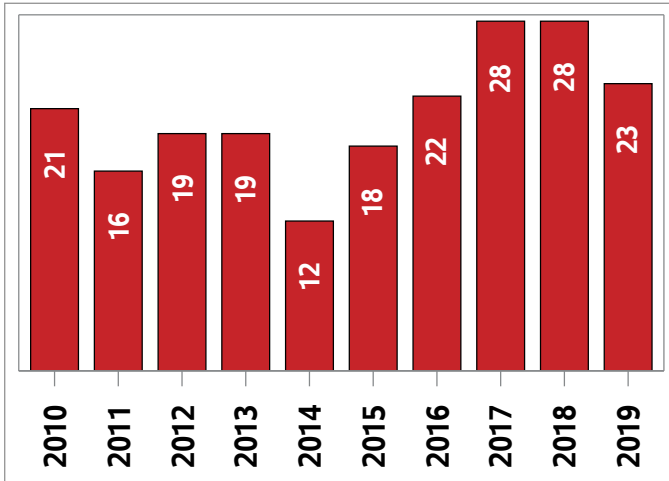
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

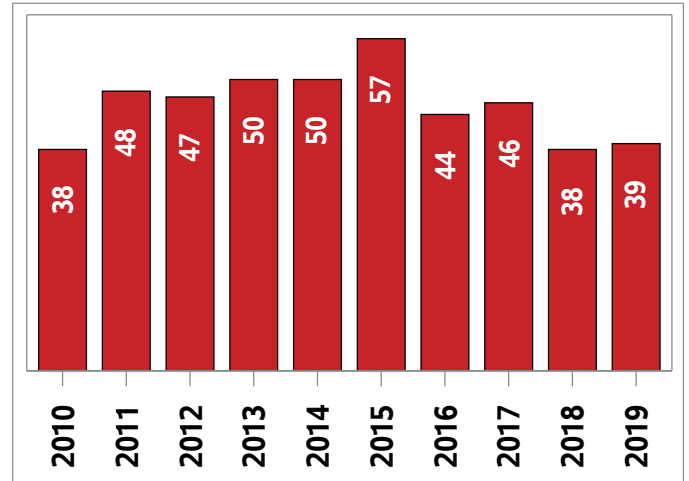
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Summerside MLS® Single Family Market Activity

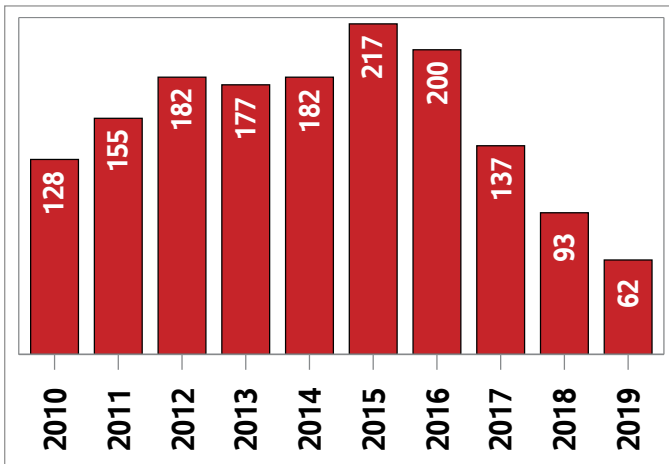
Sales Activity (May only)



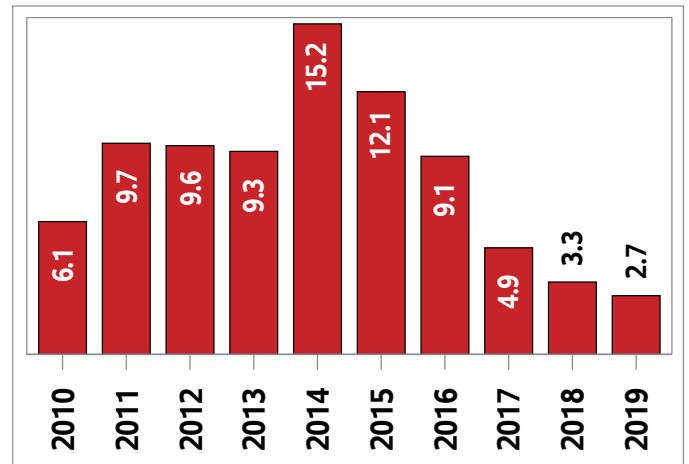
New Listings (May only)



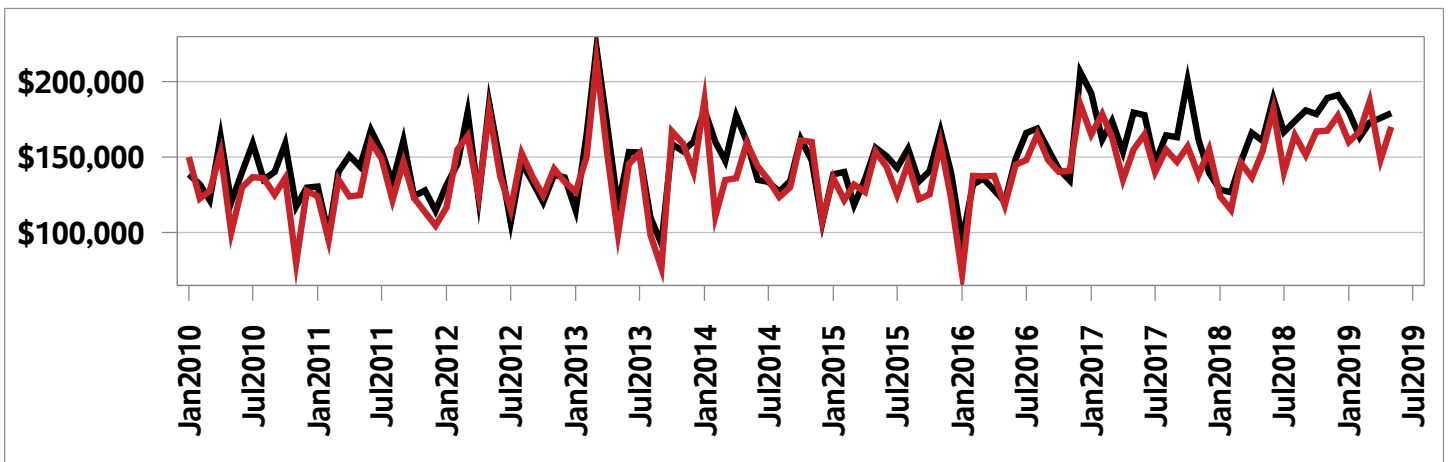
Active Listings (May only)



Months of Inventory (May only)

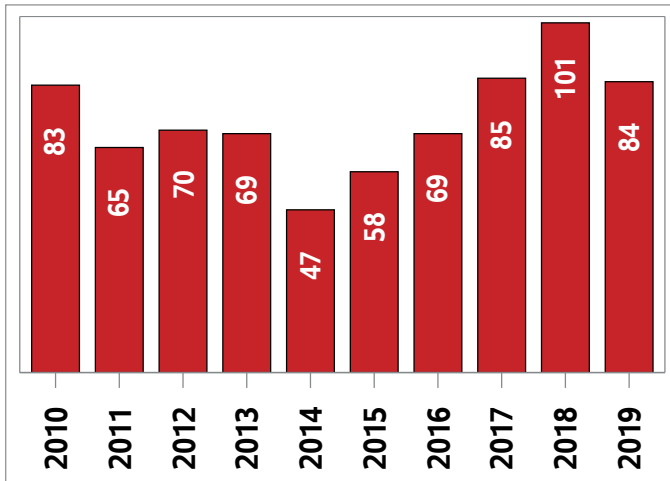


Average Price and Median Price

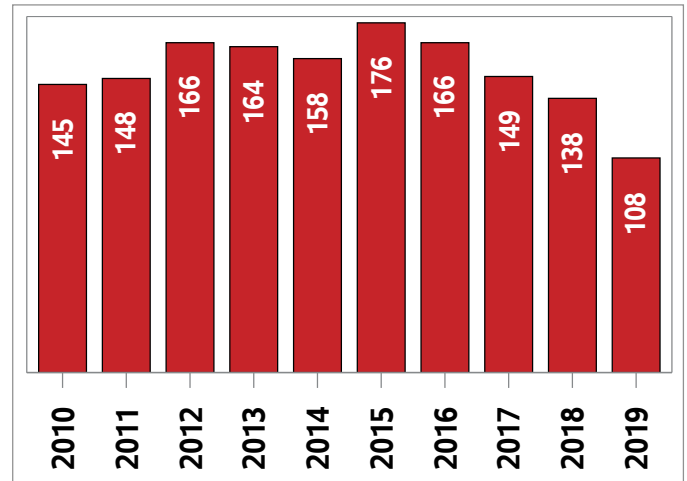


Summerside MLS® Single Family Market Activity

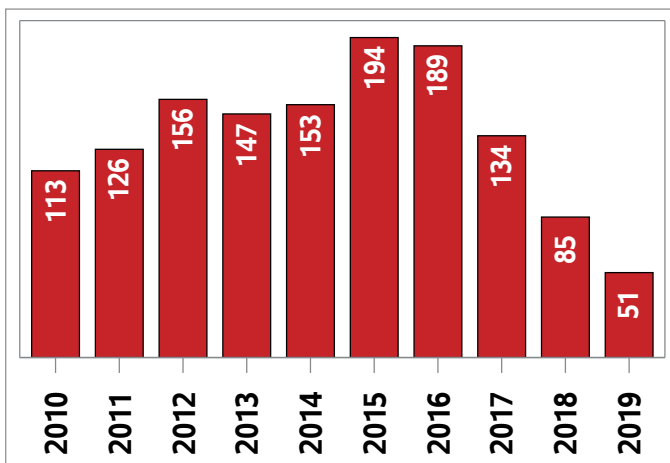
Sales Activity (May Year-to-date)



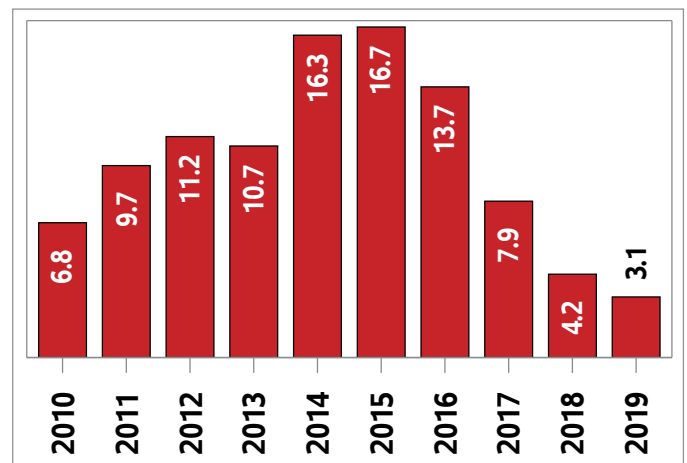
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Summerside MLS® Single Family Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 23 | -17.9 | -17.9 | 4.5 | 91.7 | 21.1 | 76.9 |
| Dollar Volume | \$4,119,700 | -8.5 | -18.0 | 55.8 | 114.2 | 16.9 | 118.6 |
| New Listings | 39 | 2.6 | -15.2 | -11.4 | -22.0 | -17.0 | 21.9 |
| Active Listings | 62 | -33.3 | -54.7 | -69.0 | -65.9 | -65.9 | -60.3 |
| Sales to New Listings Ratio ¹ | 59.0 | 73.7 | 60.9 | 50.0 | 24.0 | 40.4 | 40.6 |
| Months of Inventory ² | 2.7 | 3.3 | 4.9 | 9.1 | 15.2 | 9.6 | 12.0 |
| Average Price | \$179,117 | 11.3 | -0.2 | 49.0 | 11.7 | -3.5 | 23.5 |
| Median Price | \$170,000 | 10.7 | 9.7 | 44.1 | 6.6 | -5.8 | 21.4 |
| Sales to List Price Ratio | 97.1 | 95.9 | 95.1 | 90.6 | 93.3 | 95.6 | 93.9 |
| Median Days on Market | 16.0 | 28.0 | 49.0 | 118.0 | 62.5 | 80.0 | 41.0 |

| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|--------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 84 | -16.8 | -1.2 | 21.7 | 78.7 | 20.0 | 40.0 |
| Dollar Volume | \$14,716,300 | -3.4 | 0.7 | 70.8 | 89.6 | 34.5 | 80.6 |
| New Listings | 108 | -21.7 | -27.5 | -34.9 | -31.6 | -34.9 | -20.6 |
| Active Listings ³ | 51 | -39.5 | -61.7 | -72.7 | -66.4 | -67.1 | -63.1 |
| Sales to New Listings Ratio ⁴ | 77.8 | 73.2 | 57.0 | 41.6 | 29.7 | 42.2 | 44.1 |
| Months of Inventory ⁵ | 3.1 | 4.2 | 7.9 | 13.7 | 16.3 | 11.2 | 11.6 |
| Average Price | \$175,194 | 16.1 | 1.9 | 40.3 | 6.1 | 12.1 | 29.0 |
| Median Price | \$166,000 | 14.7 | 5.1 | 27.7 | 11.0 | 6.1 | 21.8 |
| Sales to List Price Ratio | 96.0 | 95.2 | 94.7 | 92.0 | 92.9 | 95.7 | 92.8 |
| Median Days on Market | 24.5 | 55.0 | 77.0 | 116.0 | 80.0 | 125.5 | 63.5 |

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

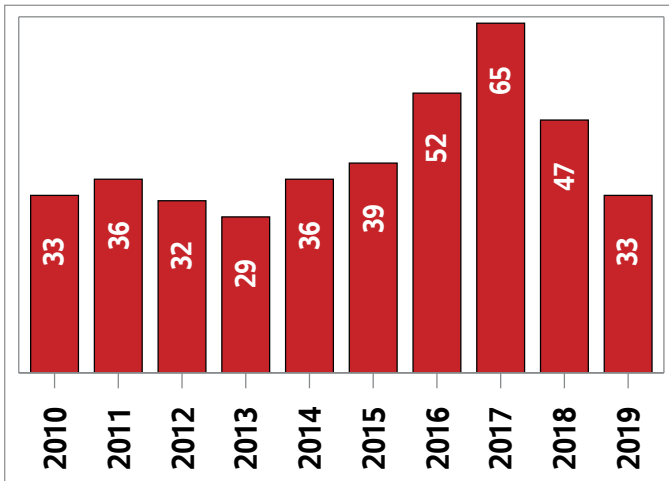
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

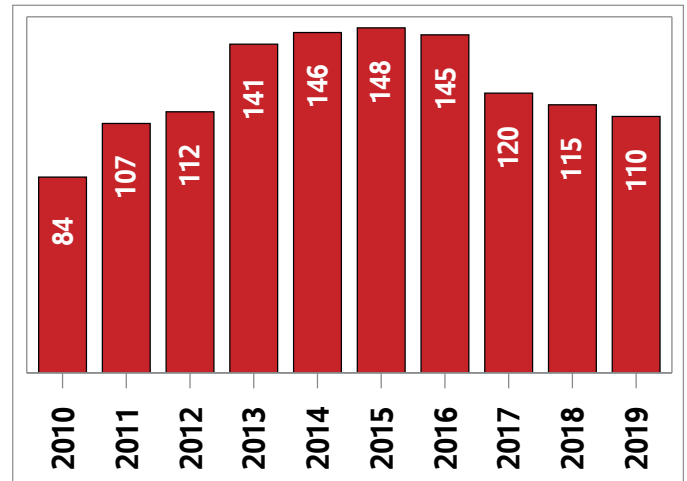
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

North and South Shore MLS® Residential Market Activity

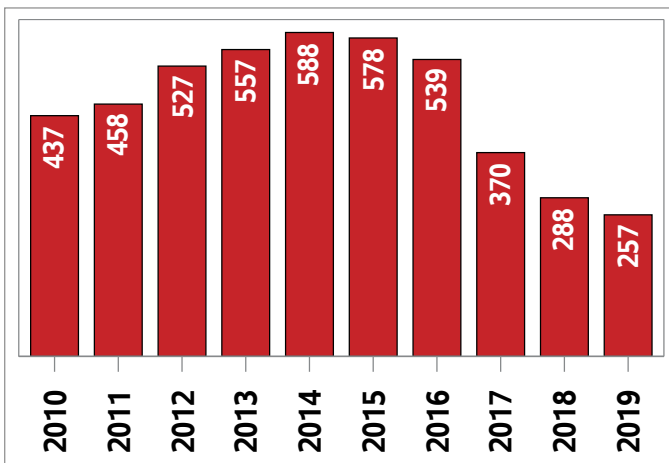
Sales Activity (May only)



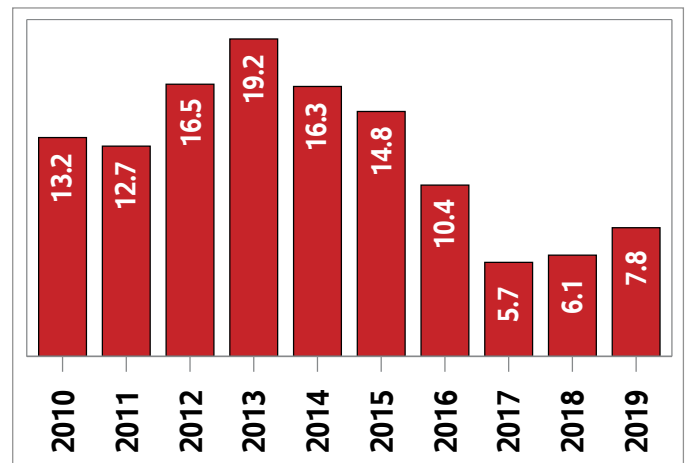
New Listings (May only)



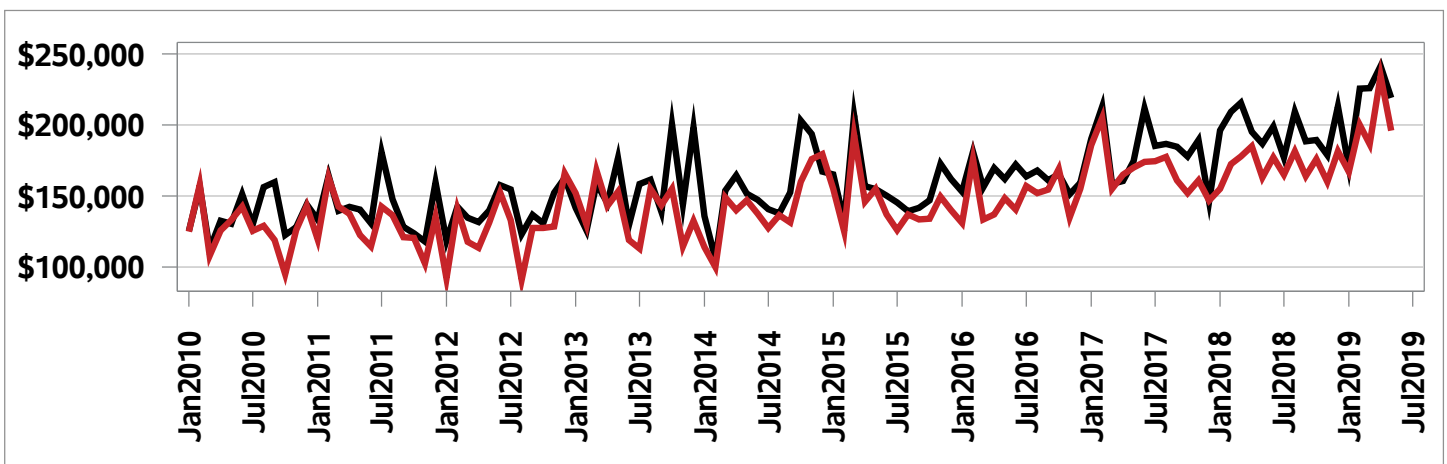
Active Listings (May only)



Months of Inventory (May only)

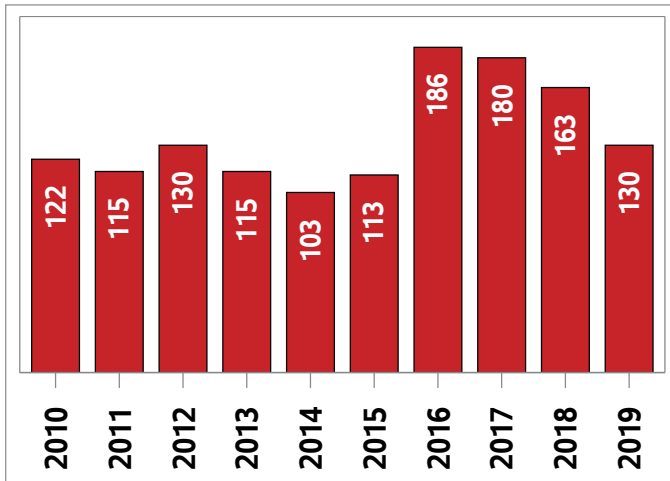


Average Price and Median Price

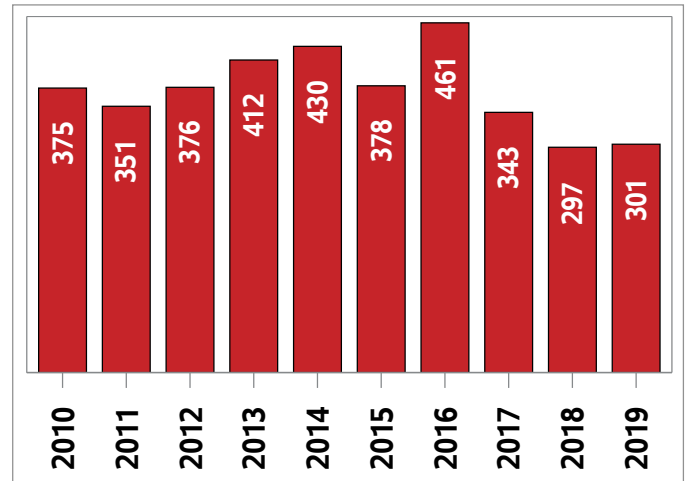


North and South Shore MLS® Residential Market Activity

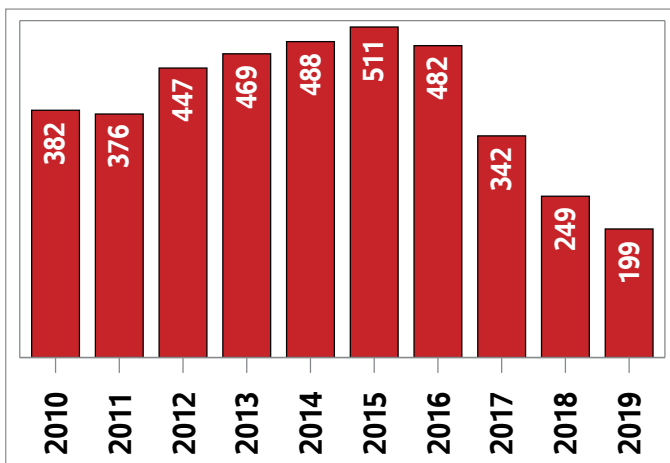
Sales Activity (May Year-to-date)



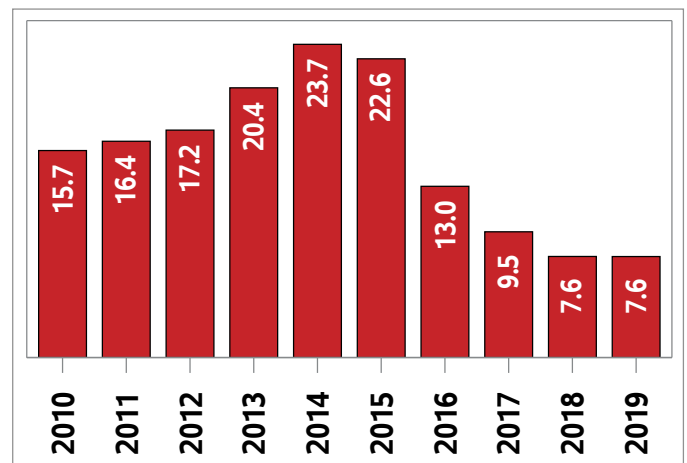
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

North and South Shore MLS® Residential Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 33 | -29.8 | -49.2 | -36.5 | -8.3 | 3.1 | -13.2 |
| Dollar Volume | \$7,228,400 | -17.7 | -36.3 | -14.2 | 32.4 | 61.6 | 40.2 |
| New Listings | 110 | -4.3 | -8.3 | -24.1 | -24.7 | -1.8 | 23.6 |
| Active Listings | 257 | -10.8 | -30.5 | -52.3 | -56.3 | -51.2 | -47.7 |
| Sales to New Listings Ratio ¹ | 30.0 | 40.9 | 54.2 | 35.9 | 24.7 | 28.6 | 42.7 |
| Months of Inventory ² | 7.8 | 6.1 | 5.7 | 10.4 | 16.3 | 16.5 | 12.9 |
| Average Price | \$219,042 | 17.3 | 25.5 | 35.2 | 44.5 | 56.7 | 61.5 |
| Median Price | \$196,000 | 20.2 | 15.3 | 32.0 | 33.3 | 49.3 | 57.4 |
| Sales to List Price Ratio | 98.6 | 95.3 | 93.1 | 93.8 | 93.9 | 93.9 | 94.4 |
| Median Days on Market | 34.0 | 40.0 | 55.0 | 75.0 | 64.5 | 79.5 | 93.0 |

| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|--------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 130 | -20.2 | -27.8 | -30.1 | 26.2 | 0.0 | 15.0 |
| Dollar Volume | \$28,844,451 | -11.1 | -8.2 | -6.3 | 88.3 | 65.5 | 89.3 |
| New Listings | 301 | 1.3 | -12.2 | -34.7 | -30.0 | -19.9 | -5.9 |
| Active Listings ³ | 199 | -20.3 | -42.0 | -58.8 | -59.3 | -55.6 | -54.1 |
| Sales to New Listings Ratio ⁴ | 43.2 | 54.9 | 52.5 | 40.3 | 24.0 | 34.6 | 35.3 |
| Months of Inventory ⁵ | 7.6 | 7.6 | 9.5 | 13.0 | 23.7 | 17.2 | 19.1 |
| Average Price | \$221,880 | 11.5 | 27.1 | 34.0 | 49.2 | 65.5 | 64.5 |
| Median Price | \$199,500 | 17.4 | 17.4 | 40.7 | 43.0 | 59.6 | 57.1 |
| Sales to List Price Ratio | 96.4 | 94.9 | 93.4 | 91.7 | 93.2 | 93.2 | 93.1 |
| Median Days on Market | 49.5 | 77.0 | 63.5 | 83.5 | 106.0 | 110.5 | 89.0 |

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

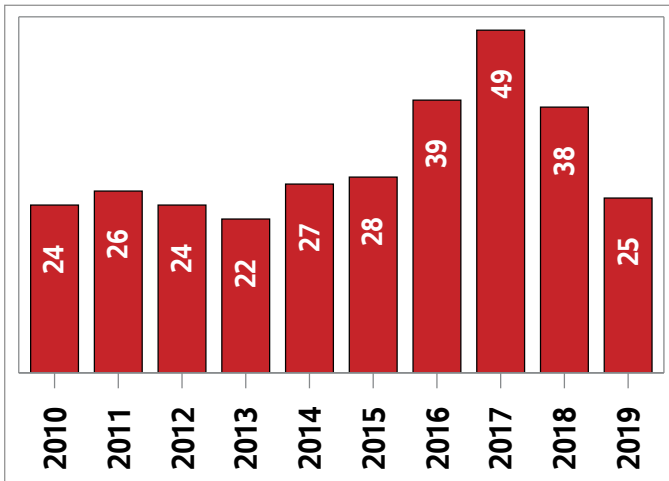
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

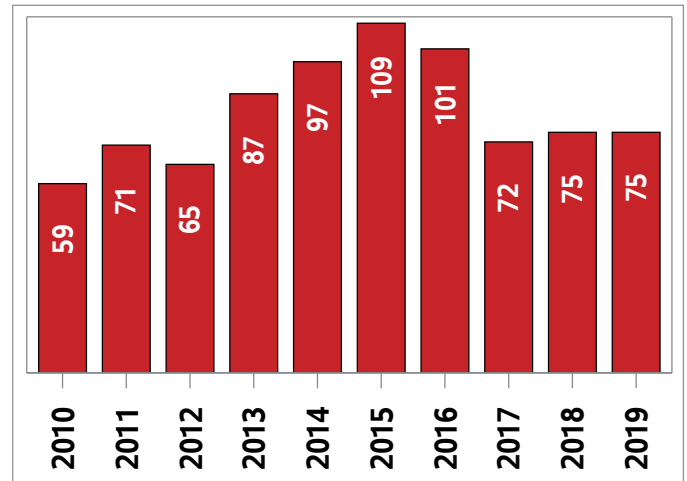
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

North and South Shore MLS® Single Family Market Activity

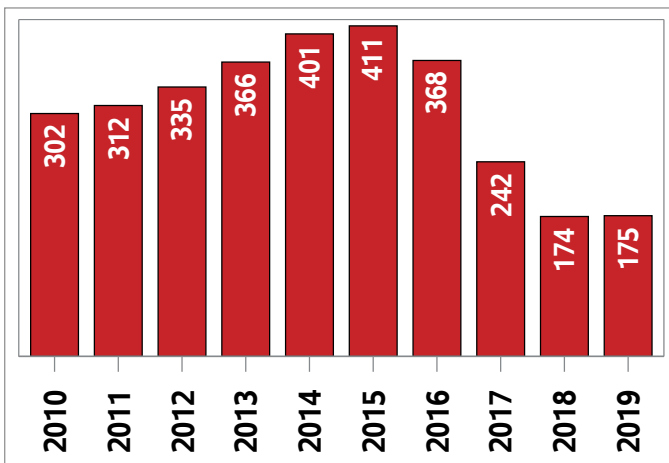
Sales Activity (May only)



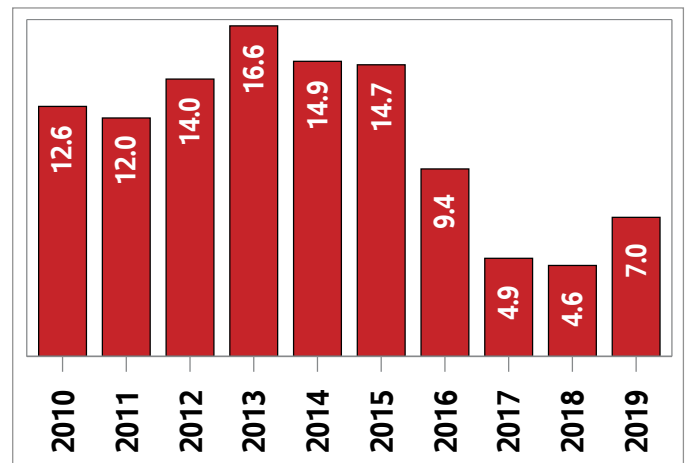
New Listings (May only)



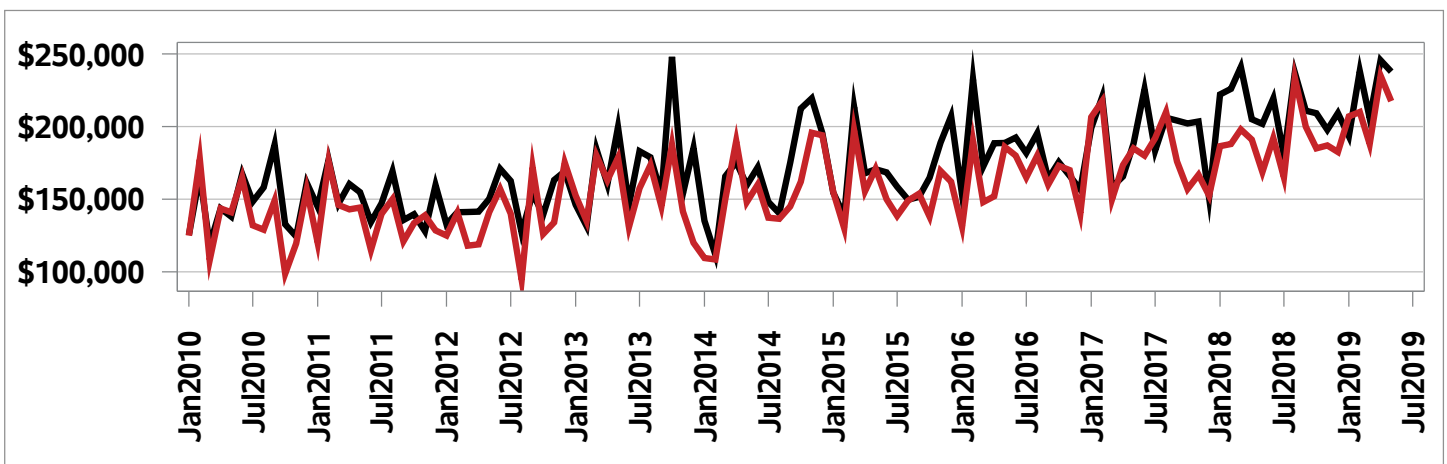
Active Listings (May only)



Months of Inventory (May only)

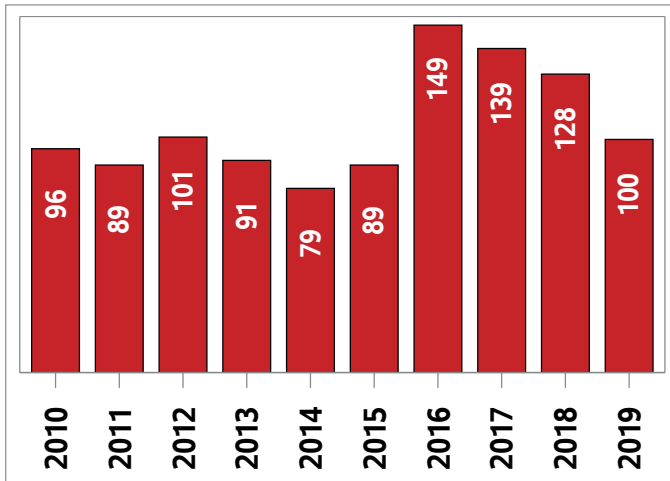


Average Price and Median Price

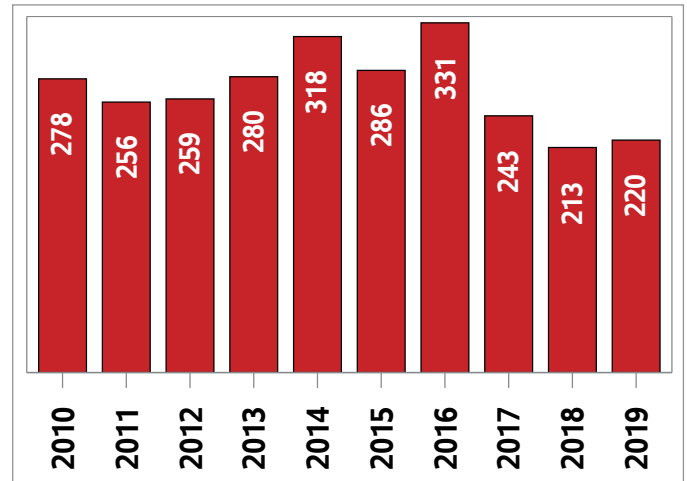


North and South Shore MLS® Single Family Market Activity

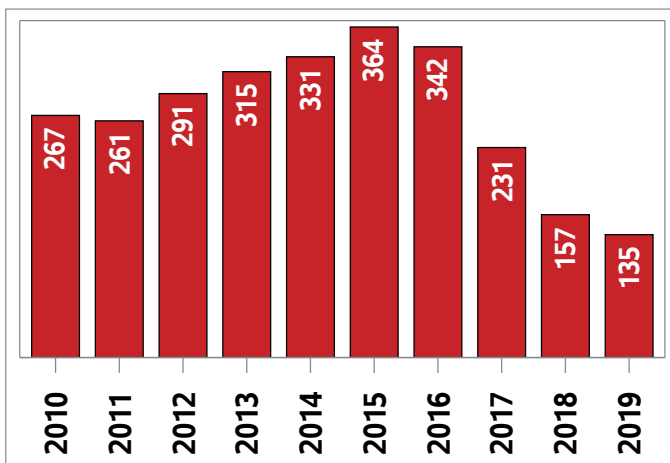
Sales Activity (May Year-to-date)



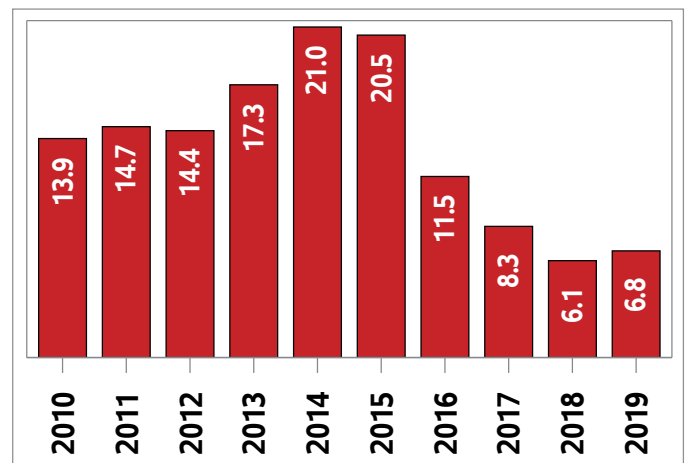
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

North and South Shore MLS® Single Family Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 25 | -34.2 | -49.0 | -35.9 | -7.4 | 4.2 | -19.4 |
| Dollar Volume | \$5,945,000 | -22.5 | -35.6 | -19.2 | 37.9 | 64.9 | 28.4 |
| New Listings | 75 | 0.0 | 4.2 | -25.7 | -22.7 | 15.4 | 21.0 |
| Active Listings | 175 | 0.6 | -27.7 | -52.4 | -56.4 | -47.8 | -47.1 |
| Sales to New Listings Ratio ¹ | 33.3 | 50.7 | 68.1 | 38.6 | 27.8 | 36.9 | 50.0 |
| Months of Inventory ² | 7.0 | 4.6 | 4.9 | 9.4 | 14.9 | 14.0 | 10.7 |
| Average Price | \$237,800 | 17.8 | 26.3 | 26.0 | 48.9 | 58.3 | 59.3 |
| Median Price | \$217,500 | 28.9 | 17.6 | 16.9 | 47.0 | 54.3 | 61.1 |
| Sales to List Price Ratio | 98.8 | 96.2 | 93.9 | 95.7 | 95.0 | 95.9 | 94.7 |
| Median Days on Market | 33.0 | 44.0 | 55.0 | 80.0 | 64.0 | 59.0 | 102.0 |

| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|--------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 100 | -21.9 | -28.1 | -32.9 | 26.6 | -1.0 | 7.5 |
| Dollar Volume | \$22,921,651 | -16.9 | -9.5 | -18.3 | 86.3 | 59.7 | 66.5 |
| New Listings | 220 | 3.3 | -9.5 | -33.5 | -30.8 | -15.1 | -4.8 |
| Active Listings ³ | 135 | -14.0 | -41.5 | -60.5 | -59.1 | -53.4 | -53.8 |
| Sales to New Listings Ratio ⁴ | 45.5 | 60.1 | 57.2 | 45.0 | 24.8 | 39.0 | 40.3 |
| Months of Inventory ⁵ | 6.8 | 6.1 | 8.3 | 11.5 | 21.0 | 14.4 | 15.7 |
| Average Price | \$229,217 | 6.4 | 25.7 | 21.8 | 47.2 | 61.3 | 54.8 |
| Median Price | \$217,750 | 21.0 | 21.0 | 28.8 | 49.1 | 67.5 | 58.9 |
| Sales to List Price Ratio | 96.7 | 95.1 | 93.9 | 93.5 | 93.9 | 93.9 | 93.7 |
| Median Days on Market | 42.0 | 69.0 | 55.0 | 85.0 | 126.0 | 117.0 | 102.0 |

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

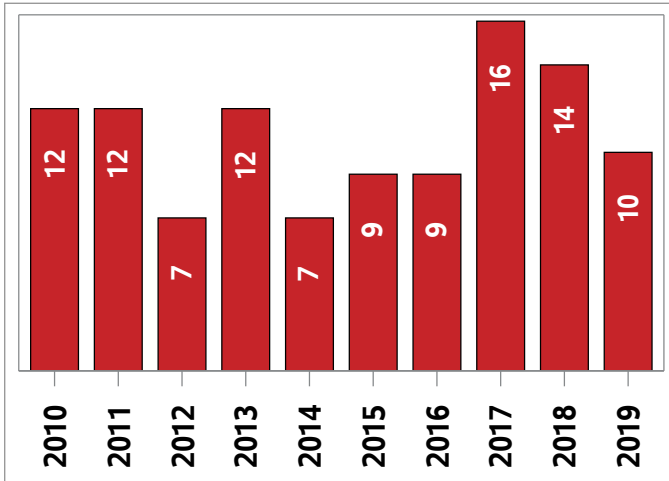
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

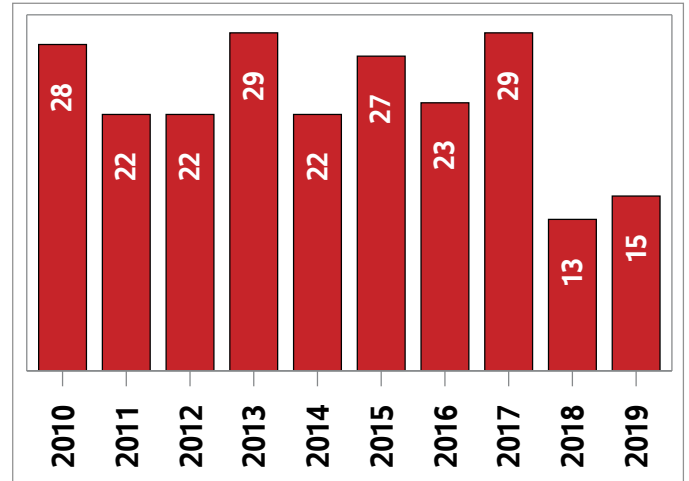
Cornwall

MLS® Residential Market Activity

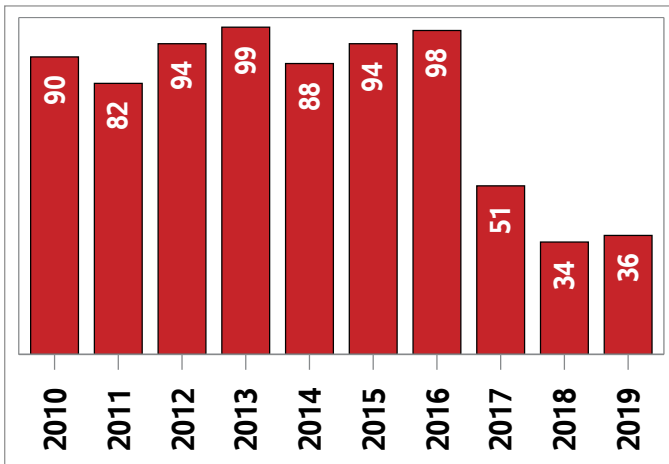
Sales Activity (May only)



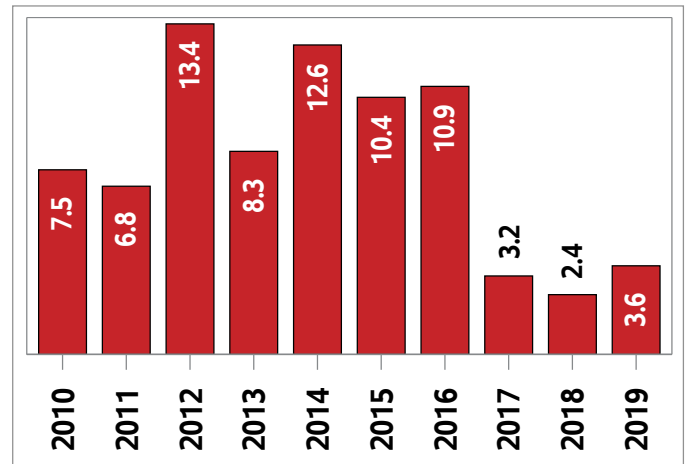
New Listings (May only)



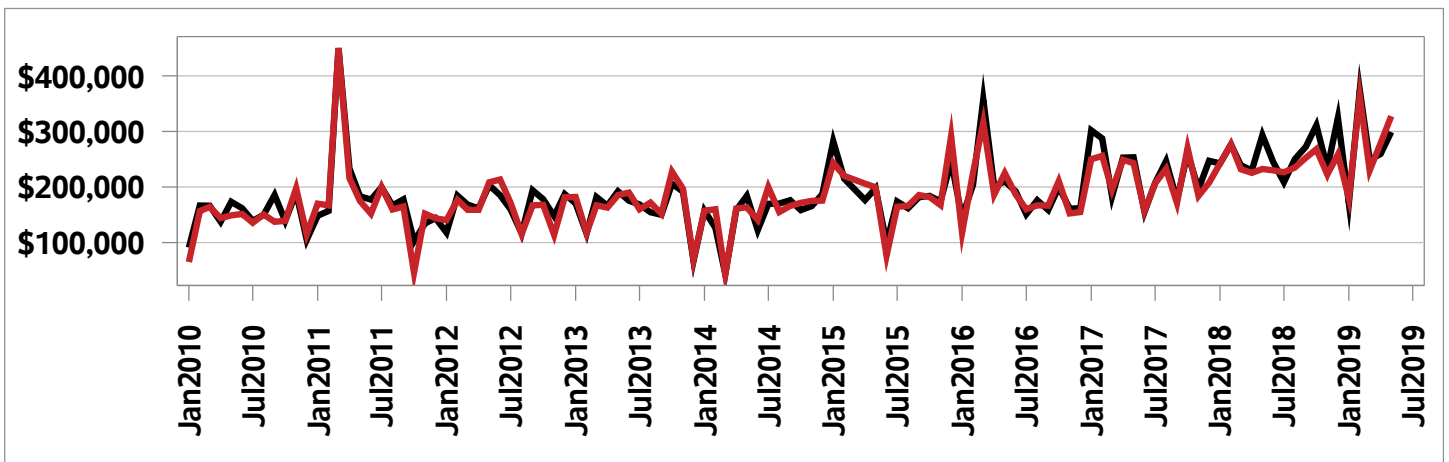
Active Listings (May only)



Months of Inventory (May only)



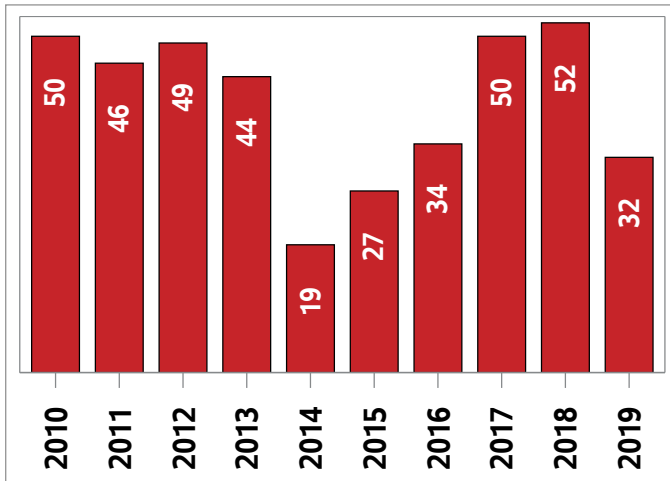
Average Price and Median Price



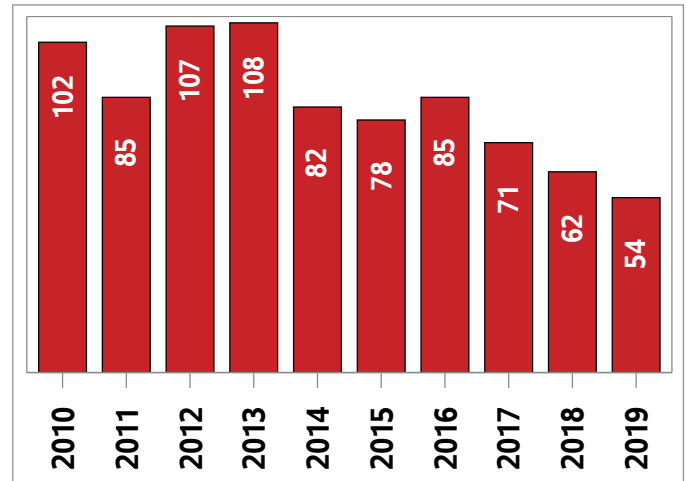
Cornwall

MLS® Residential Market Activity

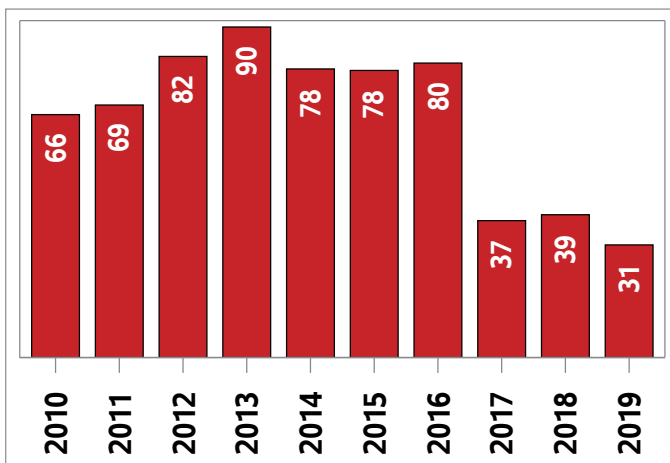
Sales Activity (May Year-to-date)



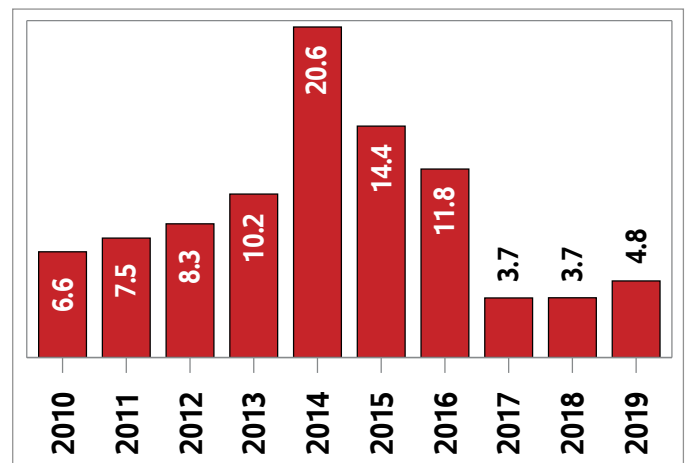
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Cornwall MLS® Residential Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 10 | -28.6 | -37.5 | 11.1 | 42.9 | 42.9 | -9.1 |
| Dollar Volume | \$2,989,400 | -27.2 | -26.3 | 57.8 | 132.0 | 110.0 | 82.0 |
| New Listings | 15 | 15.4 | -48.3 | -34.8 | -31.8 | -31.8 | -21.1 |
| Active Listings | 36 | 5.9 | -29.4 | -63.3 | -59.1 | -61.7 | -51.4 |
| Sales to New Listings Ratio ¹ | 66.7 | 107.7 | 55.2 | 39.1 | 31.8 | 31.8 | 57.9 |
| Months of Inventory ² | 3.6 | 2.4 | 3.2 | 10.9 | 12.6 | 13.4 | 6.7 |
| Average Price | \$298,940 | 1.9 | 17.9 | 42.1 | 62.4 | 47.0 | 100.1 |
| Median Price | \$327,500 | 40.9 | 34.8 | 45.6 | 100.3 | 57.1 | 111.3 |
| Sales to List Price Ratio | 98.2 | 95.0 | 97.1 | 95.8 | 94.6 | 97.1 | 95.2 |
| Median Days on Market | 38.0 | 27.5 | 28.0 | 31.0 | 65.0 | 26.0 | 49.0 |

| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 32 | -38.5 | -36.0 | -5.9 | 68.4 | -34.7 | 6.7 |
| Dollar Volume | \$9,070,600 | -32.7 | -26.2 | 27.2 | 204.6 | 10.7 | 105.7 |
| New Listings | 54 | -12.9 | -23.9 | -36.5 | -34.1 | -49.5 | -21.7 |
| Active Listings ³ | 31 | -21.1 | -17.7 | -61.8 | -61.0 | -62.6 | -53.8 |
| Sales to New Listings Ratio ⁴ | 59.3 | 83.9 | 70.4 | 40.0 | 23.2 | 45.8 | 43.5 |
| Months of Inventory ⁵ | 4.8 | 3.7 | 3.7 | 11.8 | 20.6 | 8.3 | 11.0 |
| Average Price | \$283,456 | 9.3 | 15.3 | 35.1 | 80.9 | 69.6 | 92.8 |
| Median Price | \$275,250 | 16.6 | 21.1 | 22.3 | 72.0 | 73.1 | 101.6 |
| Sales to List Price Ratio | 97.3 | 97.3 | 98.1 | 95.1 | 95.3 | 95.7 | 95.2 |
| Median Days on Market | 48.5 | 37.5 | 68.0 | 96.5 | 64.0 | 42.0 | 57.0 |

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

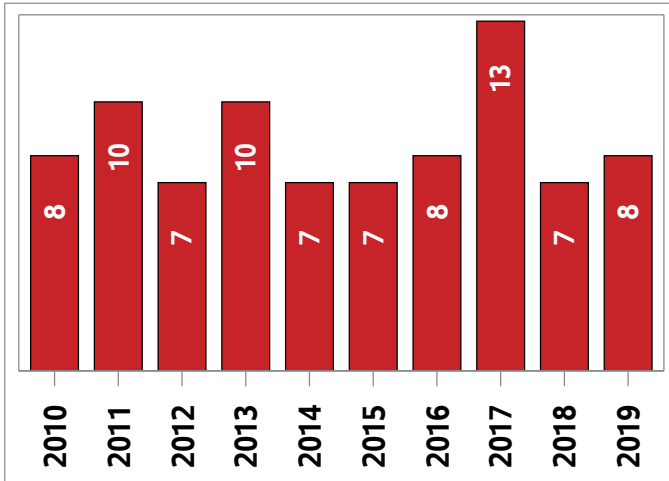
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

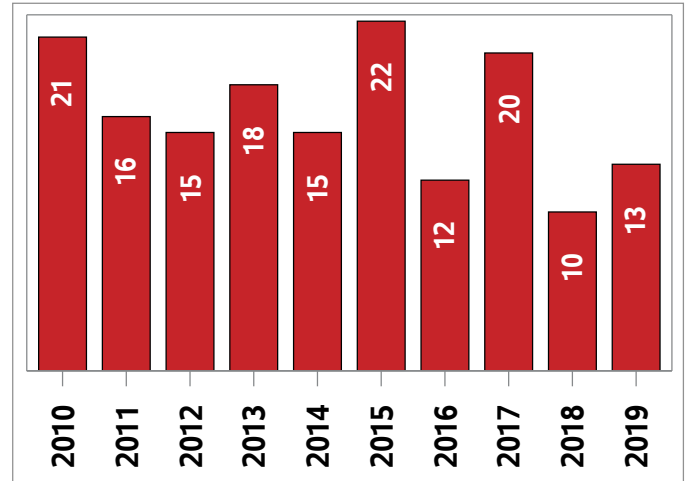
Cornwall

MLS® Single Family Market Activity

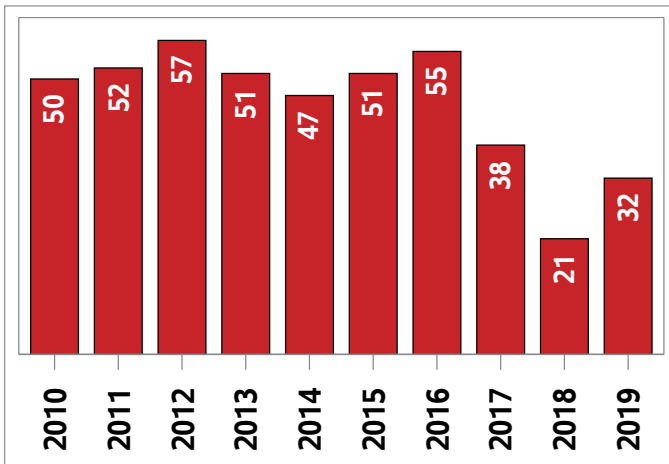
Sales Activity (May only)



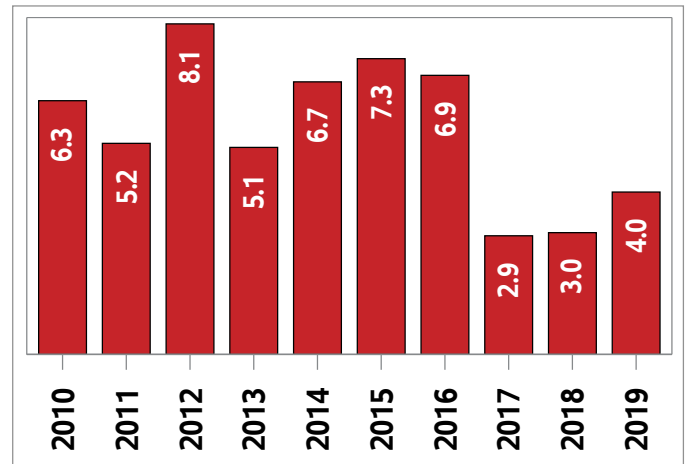
New Listings (May only)



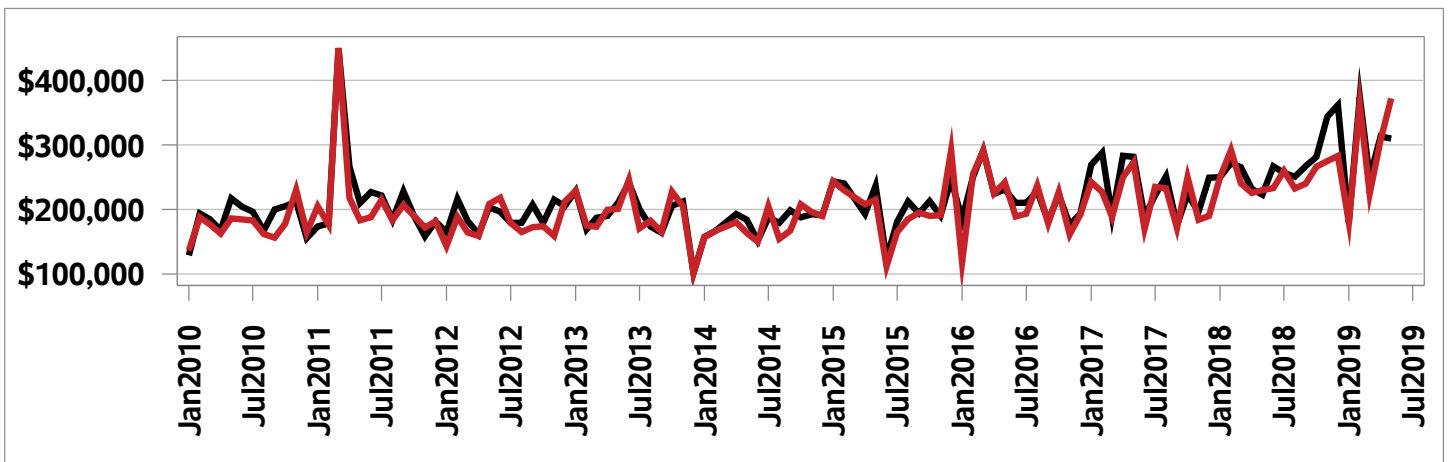
Active Listings (May only)



Months of Inventory (May only)



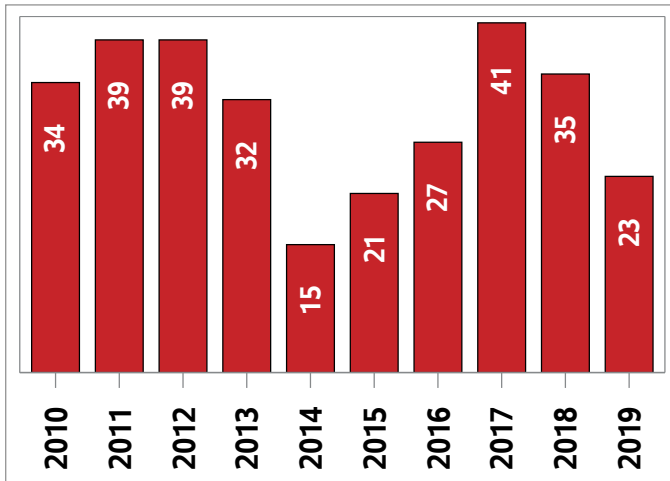
Average Price and Median Price



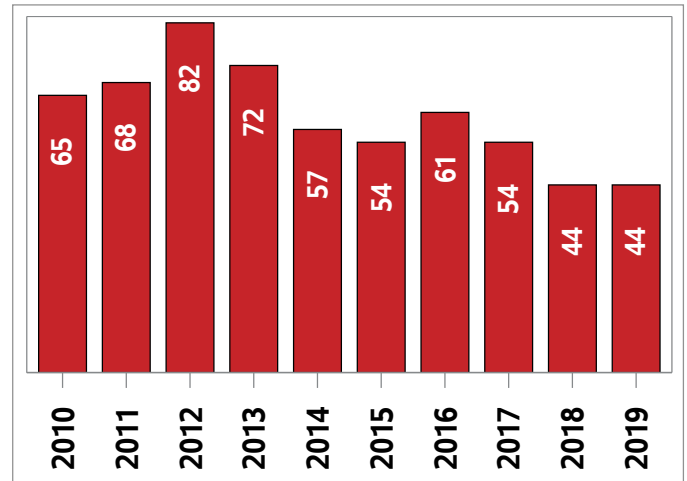
Cornwall

MLS® Single Family Market Activity

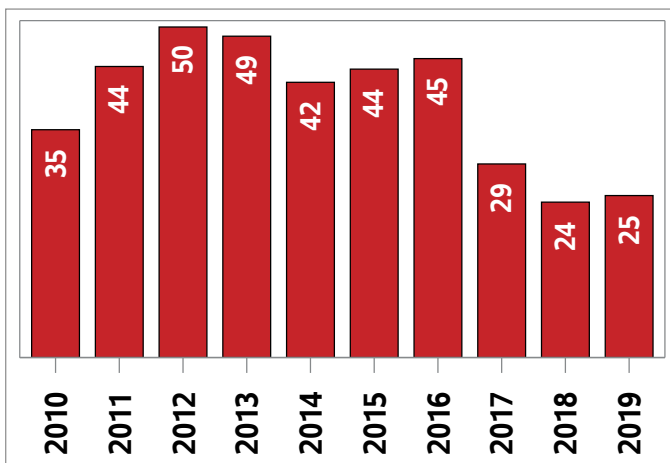
Sales Activity (May Year-to-date)



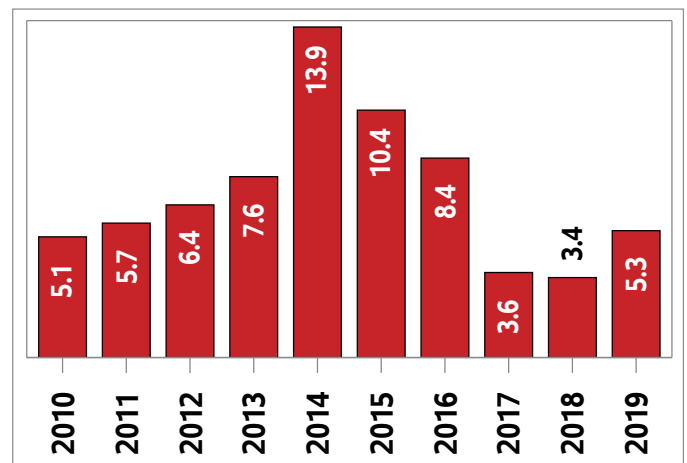
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Cornwall MLS® Single Family Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 8 | 14.3 | -38.5 | 0.0 | 14.3 | 14.3 | -11.1 |
| Dollar Volume | \$2,478,000 | 58.9 | -32.3 | 34.0 | 92.3 | 74.1 | 81.5 |
| New Listings | 13 | 30.0 | -35.0 | 8.3 | -13.3 | -13.3 | -7.1 |
| Active Listings | 32 | 52.4 | -15.8 | -41.8 | -31.9 | -43.9 | -25.6 |
| Sales to New Listings Ratio ¹ | 61.5 | 70.0 | 65.0 | 66.7 | 46.7 | 46.7 | 64.3 |
| Months of Inventory ² | 4.0 | 3.0 | 2.9 | 6.9 | 6.7 | 8.1 | 4.8 |
| Average Price | \$309,750 | 39.0 | 10.0 | 34.0 | 68.3 | 52.3 | 104.2 |
| Median Price | \$372,000 | 61.7 | 36.3 | 53.7 | 127.5 | 78.4 | 140.0 |
| Sales to List Price Ratio | 97.8 | 94.5 | 97.5 | 96.1 | 94.6 | 97.1 | 95.7 |
| Median Days on Market | 29.0 | 29.0 | 33.0 | 38.5 | 65.0 | 26.0 | 32.0 |

| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 23 | -34.3 | -43.9 | -14.8 | 53.3 | -41.0 | -8.0 |
| Dollar Volume | \$7,152,500 | -17.0 | -32.5 | 13.4 | 164.1 | -1.2 | 77.8 |
| New Listings | 44 | 0.0 | -18.5 | -27.9 | -22.8 | -46.3 | -8.3 |
| Active Listings ³ | 25 | 4.2 | -16.3 | -45.8 | -41.1 | -51.0 | -40.0 |
| Sales to New Listings Ratio ⁴ | 52.3 | 79.5 | 75.9 | 44.3 | 26.3 | 47.6 | 52.1 |
| Months of Inventory ⁵ | 5.3 | 3.4 | 3.6 | 8.4 | 13.9 | 6.4 | 8.2 |
| Average Price | \$310,978 | 26.2 | 20.3 | 33.1 | 72.2 | 67.6 | 93.2 |
| Median Price | \$325,000 | 35.1 | 39.5 | 41.3 | 87.3 | 96.3 | 111.0 |
| Sales to List Price Ratio | 96.4 | 98.2 | 99.0 | 96.6 | 95.4 | 96.2 | 96.3 |
| Median Days on Market | 45.0 | 36.0 | 60.0 | 95.0 | 65.0 | 40.0 | 56.0 |

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

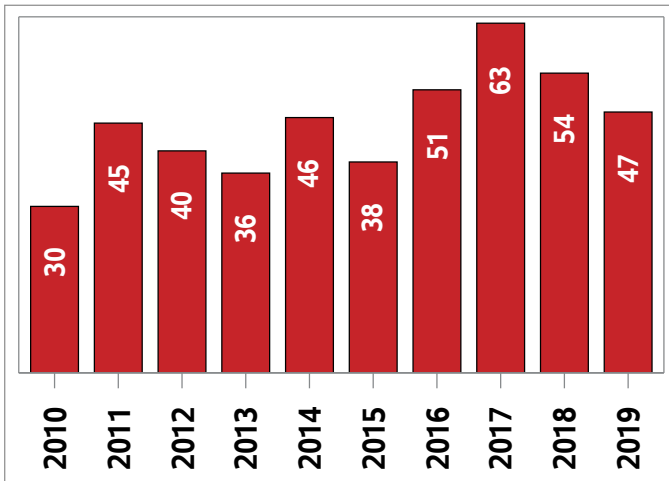
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

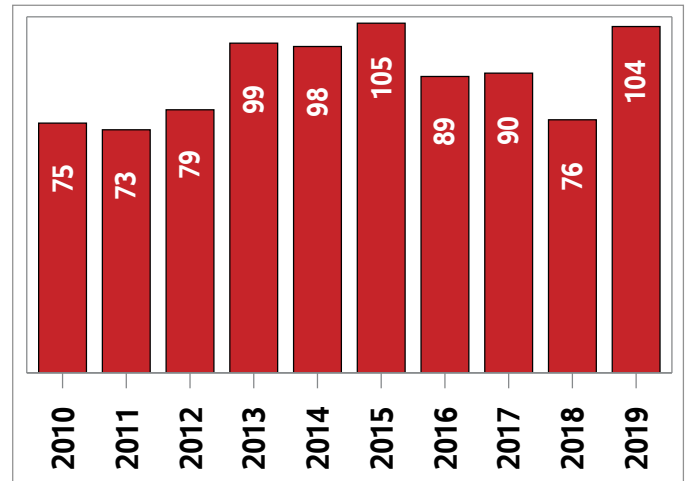
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Charlottetown MLS® Residential Market Activity

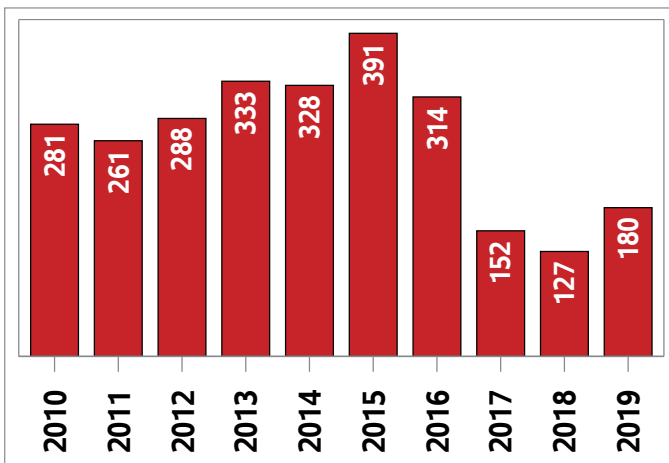
Sales Activity (May only)



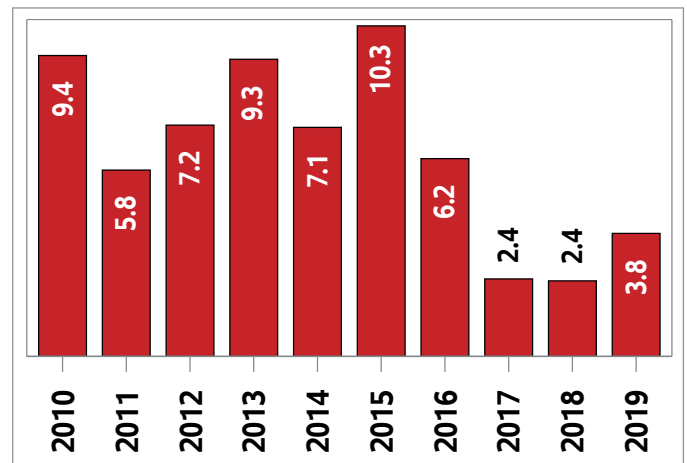
New Listings (May only)



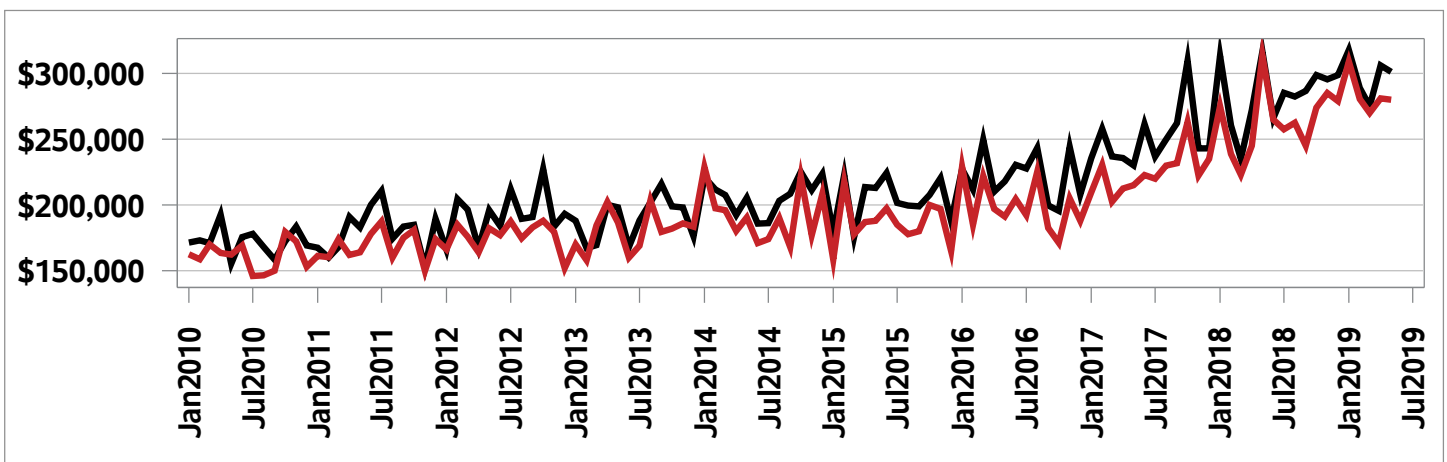
Active Listings (May only)



Months of Inventory (May only)

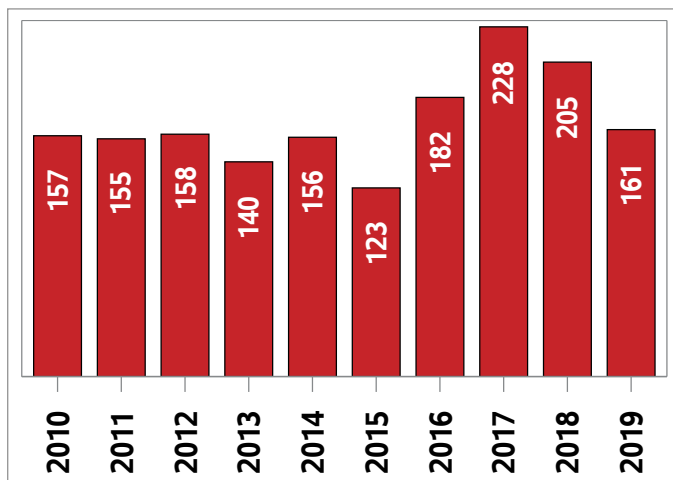


Average Price and Median Price

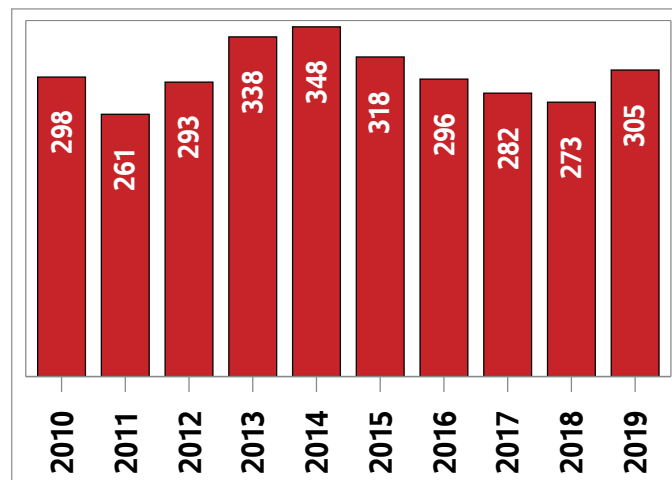


Charlottetown MLS® Residential Market Activity

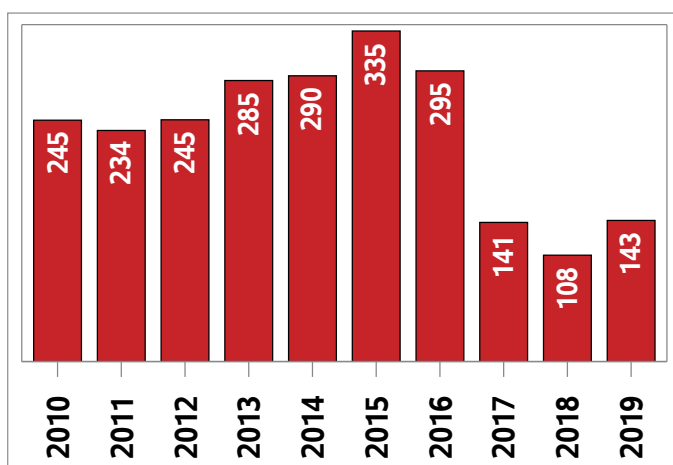
Sales Activity (May Year-to-date)



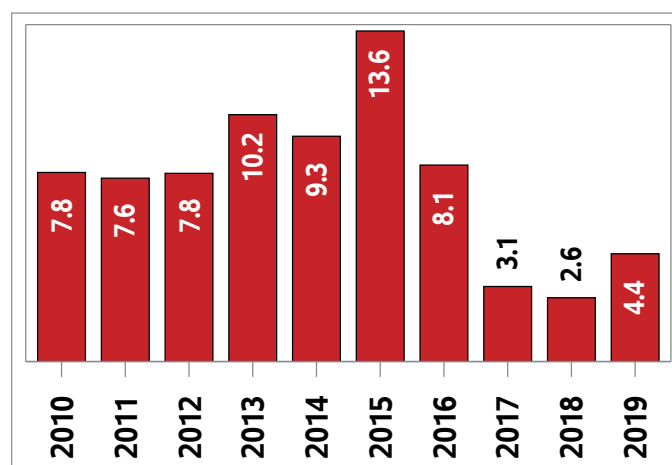
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Charlottetown MLS® Residential Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|--------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 47 | -13.0 | -25.4 | -7.8 | 2.2 | 17.5 | 46.9 |
| Dollar Volume | \$14,155,020 | -17.2 | -2.4 | 27.4 | 49.7 | 80.5 | 138.0 |
| New Listings | 104 | 36.8 | 15.6 | 16.9 | 6.1 | 31.6 | 52.9 |
| Active Listings | 180 | 41.7 | 18.4 | -42.7 | -45.1 | -37.5 | -25.0 |
| Sales to New Listings Ratio ¹ | 45.2 | 71.1 | 70.0 | 57.3 | 46.9 | 50.6 | 47.1 |
| Months of Inventory ² | 3.8 | 2.4 | 2.4 | 6.2 | 7.1 | 7.2 | 7.5 |
| Average Price | \$301,171 | -4.9 | 30.9 | 38.2 | 46.6 | 53.6 | 62.1 |
| Median Price | \$280,000 | -10.7 | 30.2 | 46.4 | 47.0 | 53.6 | 63.2 |
| Sales to List Price Ratio | 97.8 | 99.1 | 97.3 | 95.0 | 95.7 | 96.3 | 95.9 |
| Median Days on Market | 39.0 | 29.5 | 21.0 | 29.0 | 54.0 | 50.0 | 45.5 |

| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|--------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 161 | -21.5 | -29.4 | -11.5 | 3.2 | 1.9 | 15.8 |
| Dollar Volume | \$48,092,108 | -17.1 | -11.4 | 18.2 | 49.7 | 61.8 | 111.2 |
| New Listings | 305 | 11.7 | 8.2 | 3.0 | -12.4 | 4.1 | 35.6 |
| Active Listings ³ | 143 | 32.7 | 1.4 | -51.5 | -50.6 | -41.6 | -39.3 |
| Sales to New Listings Ratio ⁴ | 52.8 | 75.1 | 80.9 | 61.5 | 44.8 | 53.9 | 61.8 |
| Months of Inventory ⁵ | 4.4 | 2.6 | 3.1 | 8.1 | 9.3 | 7.8 | 8.5 |
| Average Price | \$298,709 | 5.6 | 25.5 | 33.6 | 45.1 | 58.8 | 82.3 |
| Median Price | \$277,500 | 11.0 | 29.1 | 38.8 | 44.5 | 59.7 | 85.1 |
| Sales to List Price Ratio | 97.5 | 98.6 | 95.8 | 95.6 | 95.5 | 95.6 | 94.7 |
| Median Days on Market | 46.0 | 28.0 | 36.5 | 65.0 | 57.0 | 48.0 | 69.0 |

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

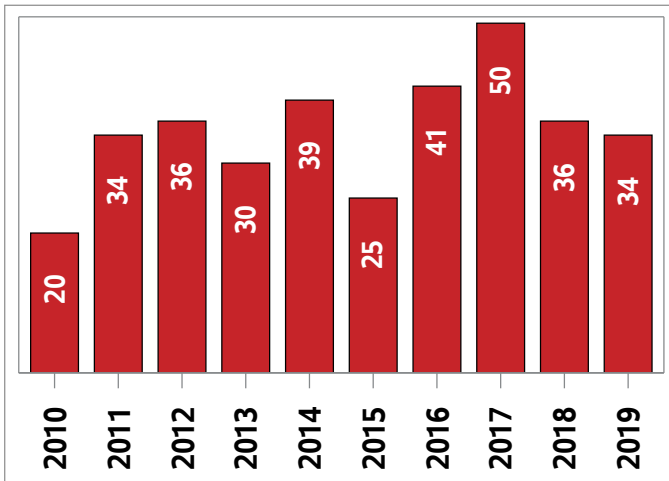
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

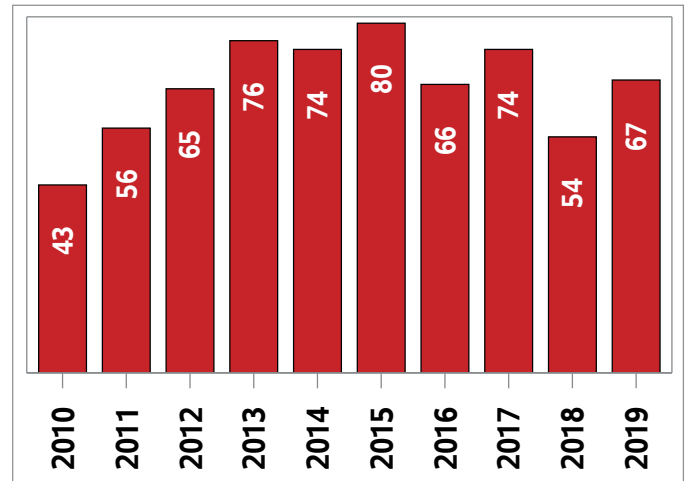
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Charlottetown MLS® Single Family Market Activity

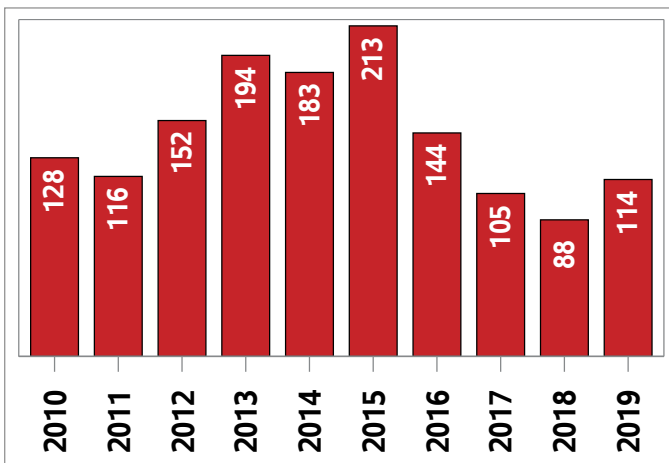
Sales Activity (May only)



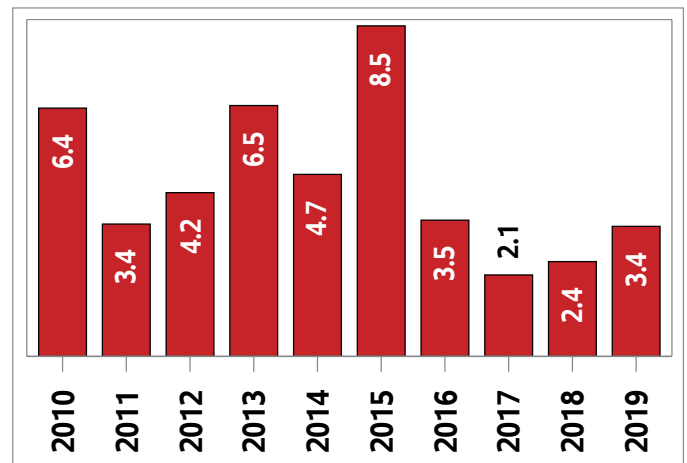
New Listings (May only)



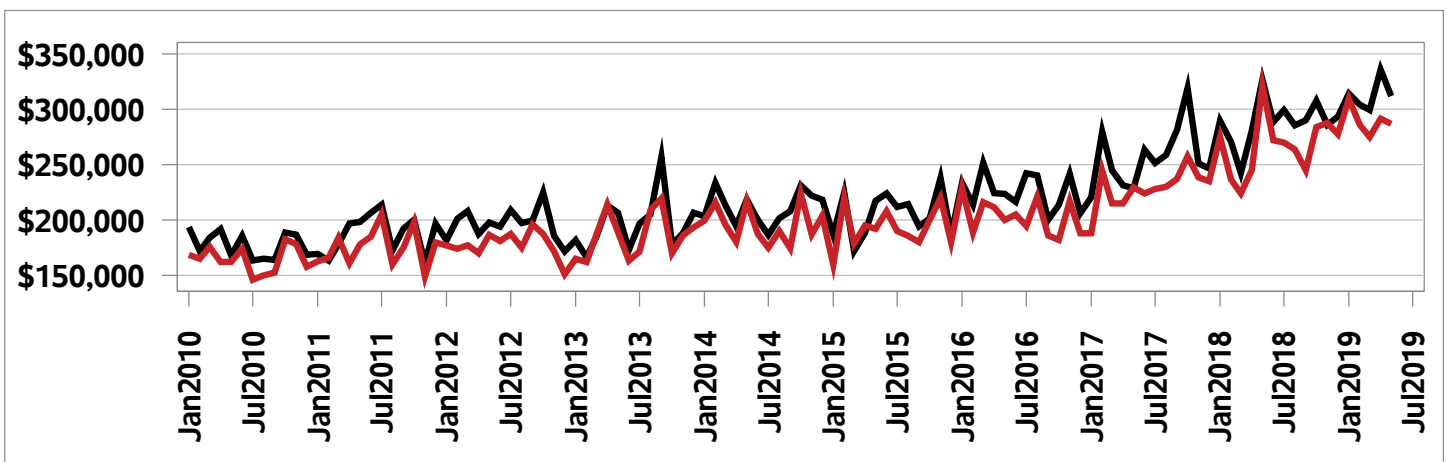
Active Listings (May only)



Months of Inventory (May only)

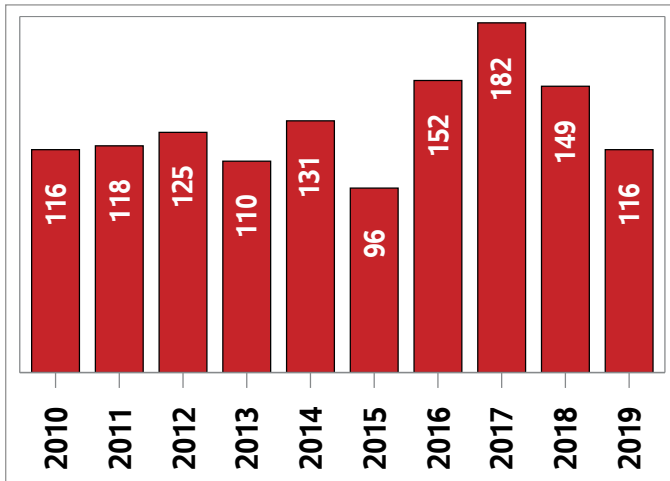


Average Price and Median Price

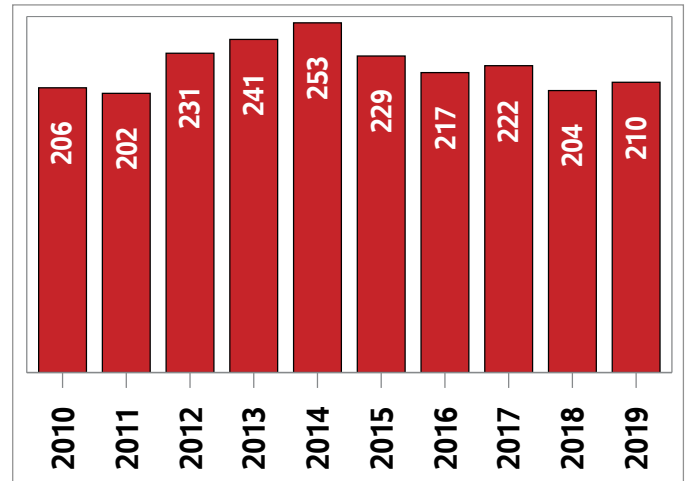


Charlottetown MLS® Single Family Market Activity

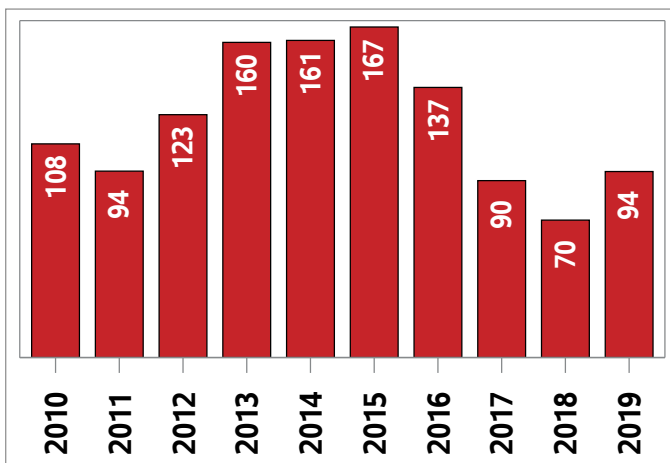
Sales Activity (May Year-to-date)



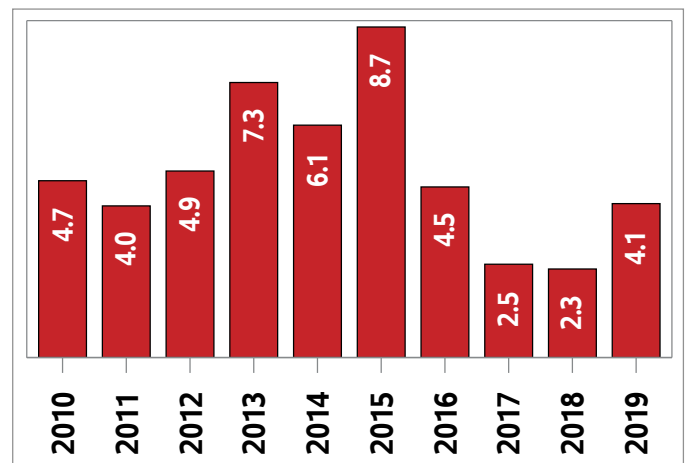
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Charlottetown MLS® Single Family Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|--------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 34 | -5.6 | -32.0 | -17.1 | -12.8 | -5.6 | 13.3 |
| Dollar Volume | \$10,605,720 | -9.8 | -7.3 | 15.7 | 24.4 | 49.0 | 90.1 |
| New Listings | 67 | 24.1 | -9.5 | 1.5 | -9.5 | 3.1 | 55.8 |
| Active Listings | 114 | 29.5 | 8.6 | -20.8 | -37.7 | -25.0 | -15.6 |
| Sales to New Listings Ratio ¹ | 50.7 | 66.7 | 67.6 | 62.1 | 52.7 | 55.4 | 69.8 |
| Months of Inventory ² | 3.4 | 2.4 | 2.1 | 3.5 | 4.7 | 4.2 | 4.5 |
| Average Price | \$311,933 | -4.5 | 36.3 | 39.5 | 42.7 | 57.8 | 67.7 |
| Median Price | \$286,850 | -10.8 | 25.0 | 43.4 | 32.2 | 53.7 | 70.6 |
| Sales to List Price Ratio | 97.8 | 98.1 | 97.5 | 94.9 | 96.2 | 96.7 | 95.7 |
| Median Days on Market | 36.5 | 32.5 | 14.5 | 26.0 | 56.0 | 50.0 | 38.0 |

| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|--------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 116 | -22.1 | -36.3 | -23.7 | -11.5 | -7.2 | 7.4 |
| Dollar Volume | \$36,581,120 | -13.9 | -16.3 | 4.9 | 31.0 | 48.6 | 99.7 |
| New Listings | 210 | 2.9 | -5.4 | -3.2 | -17.0 | -9.1 | 22.1 |
| Active Listings ³ | 94 | 35.3 | 5.1 | -31.1 | -41.3 | -23.4 | -27.5 |
| Sales to New Listings Ratio ⁴ | 55.2 | 73.0 | 82.0 | 70.0 | 51.8 | 54.1 | 62.8 |
| Months of Inventory ⁵ | 4.1 | 2.3 | 2.5 | 4.5 | 6.1 | 4.9 | 6.0 |
| Average Price | \$315,354 | 10.6 | 31.3 | 37.5 | 47.9 | 60.2 | 85.9 |
| Median Price | \$286,500 | 12.4 | 32.4 | 40.8 | 43.3 | 61.0 | 85.7 |
| Sales to List Price Ratio | 97.3 | 98.5 | 96.4 | 95.7 | 95.7 | 96.0 | 95.1 |
| Median Days on Market | 39.5 | 24.0 | 31.5 | 63.0 | 58.0 | 39.0 | 65.0 |

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

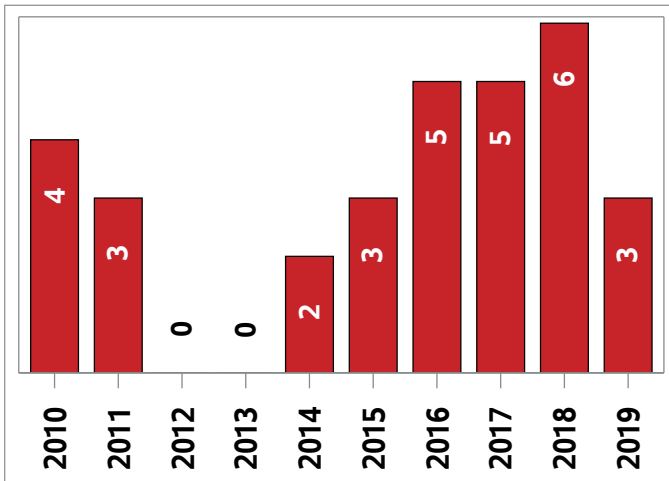
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

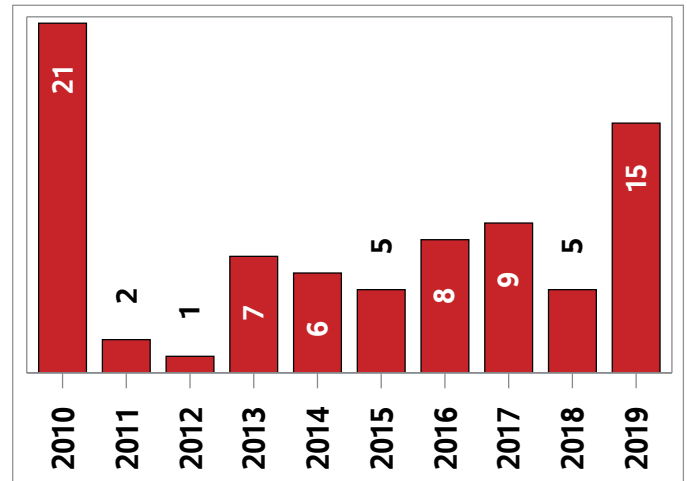
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Charlottetown MLS® Condo Market Activity

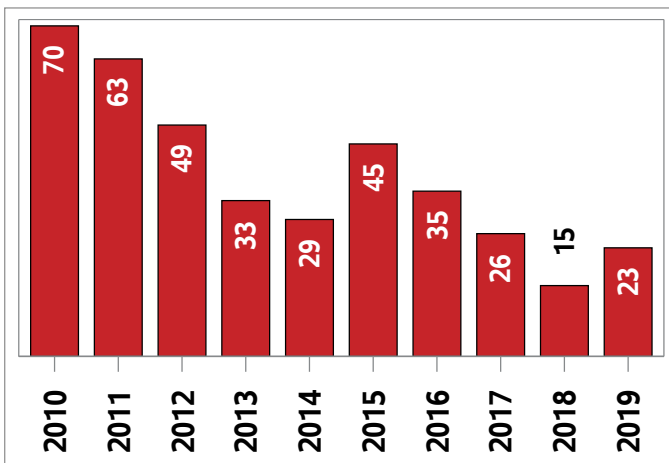
Sales Activity (May only)



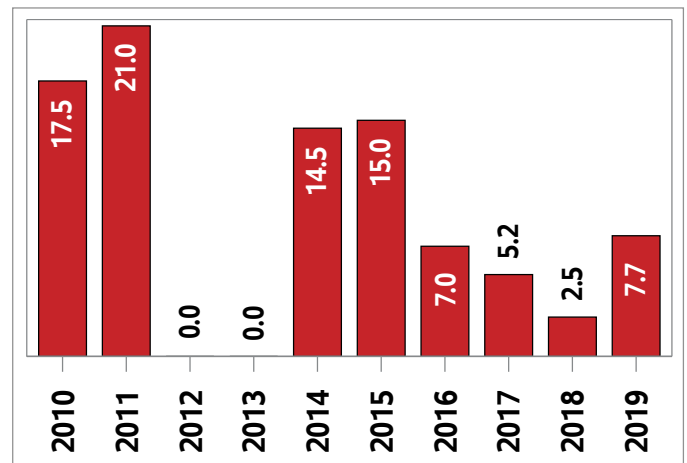
New Listings (May only)



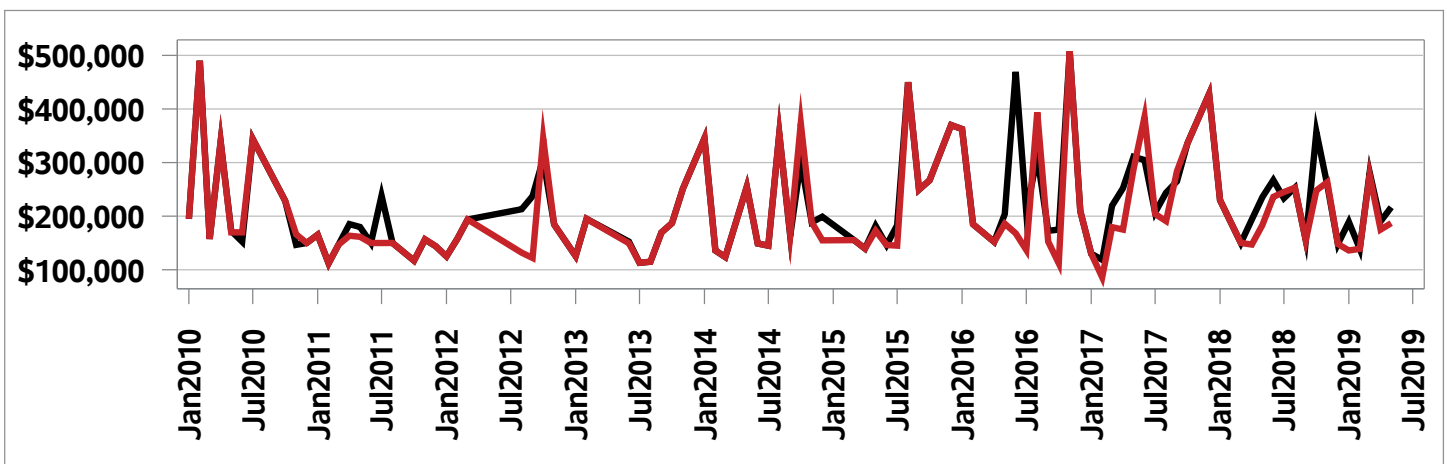
Active Listings (May only)



Months of Inventory (May only)

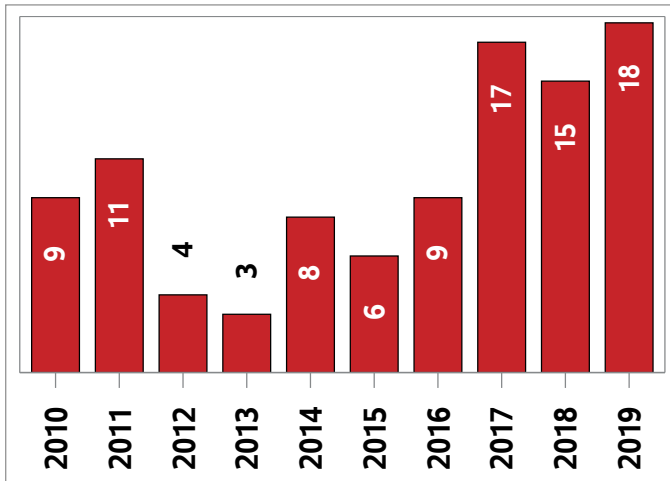


Average Price and Median Price

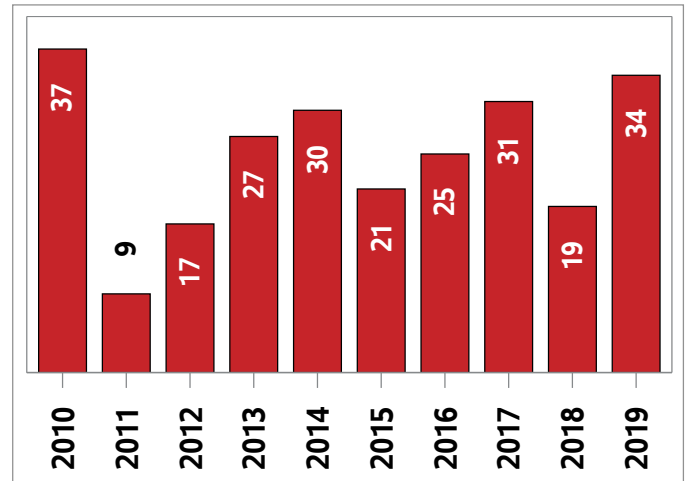


Charlottetown MLS® Condo Market Activity

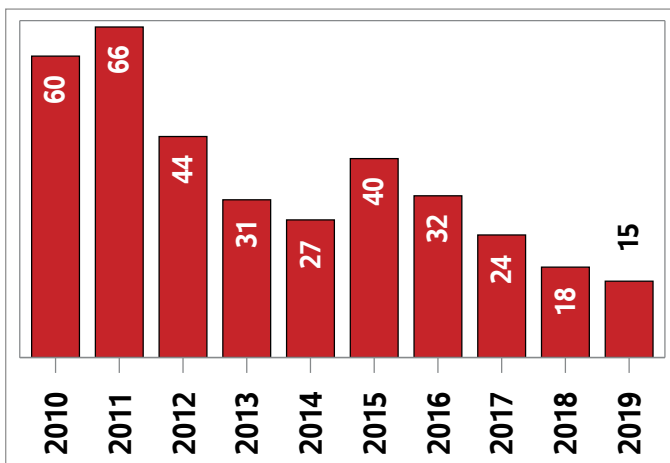
Sales Activity (May Year-to-date)



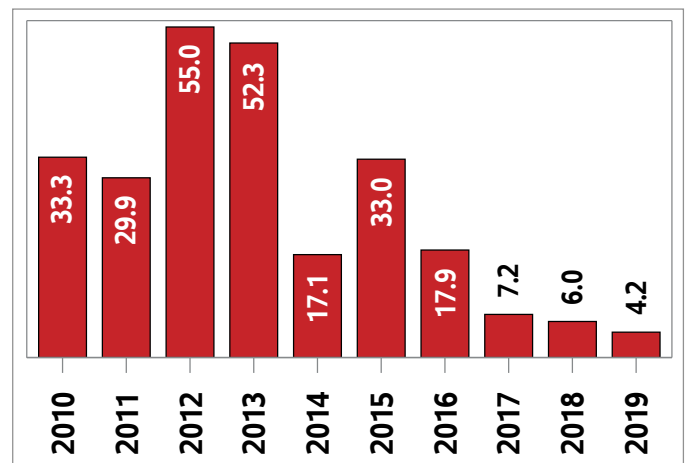
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Charlottetown MLS® Condo Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|-----------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 3 | -50.0 | -40.0 | -40.0 | 50.0 | | |
| Dollar Volume | \$650,000 | -54.0 | -58.2 | -36.2 | 27.6 | | |
| New Listings | 15 | 200.0 | 66.7 | 87.5 | 150.0 | 1,400.0 | 0.0 |
| Active Listings | 23 | 53.3 | -11.5 | -34.3 | -20.7 | -53.1 | -41.0 |
| Sales to New Listings Ratio ¹ | 20.0 | 120.0 | 55.6 | 62.5 | 33.3 | | |
| Months of Inventory ² | 7.7 | 2.5 | 5.2 | 7.0 | 14.5 | | |
| Average Price | \$216,667 | -8.0 | -30.3 | 6.3 | -14.9 | | |
| Median Price | \$187,000 | 1.9 | -35.1 | 0.5 | -26.6 | | |
| Sales to List Price Ratio | 102.7 | 102.6 | 95.9 | 95.1 | 96.8 | | |
| Median Days on Market | 63.0 | 57.0 | 87.0 | 88.0 | 124.0 | | |

| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 18 | 20.0 | 5.9 | 100.0 | 125.0 | 350.0 | 500.0 |
| Dollar Volume | \$3,996,888 | 25.5 | 4.5 | 92.0 | 132.5 | 496.1 | 621.5 |
| New Listings | 34 | 78.9 | 9.7 | 36.0 | 13.3 | 100.0 | 78.9 |
| Active Listings ³ | 15 | -15.6 | -37.7 | -52.8 | -44.5 | -65.5 | -55.8 |
| Sales to New Listings Ratio ⁴ | 52.9 | 78.9 | 54.8 | 36.0 | 26.7 | 23.5 | 15.8 |
| Months of Inventory ⁵ | 4.2 | 6.0 | 7.2 | 17.9 | 17.1 | 55.0 | 57.3 |
| Average Price | \$222,049 | 4.6 | -1.3 | -4.0 | 3.3 | 32.5 | 20.2 |
| Median Price | \$213,444 | 29.4 | 27.4 | 14.8 | 57.1 | 36.6 | 29.4 |
| Sales to List Price Ratio | 97.1 | 100.9 | 94.9 | 96.2 | 95.0 | 96.9 | 96.0 |
| Median Days on Market | 64.5 | 36.0 | 63.0 | 88.0 | 42.5 | 361.0 | 165.0 |

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

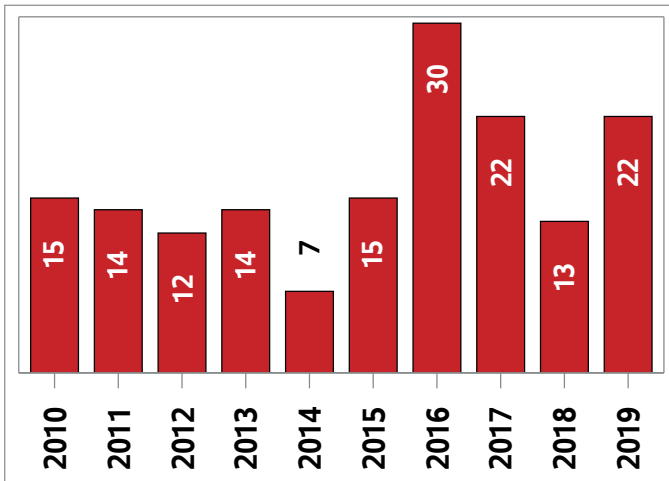
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

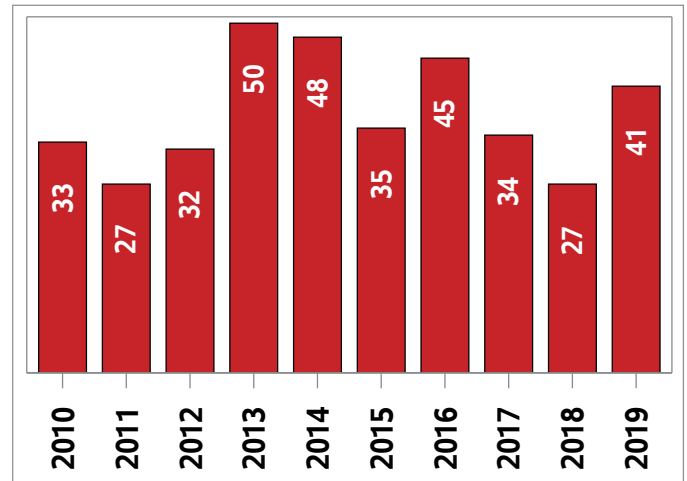
Stratford

MLS® Residential Market Activity

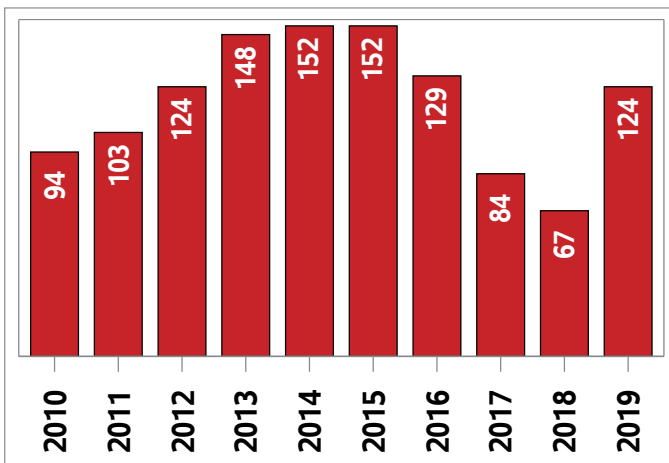
Sales Activity (May only)



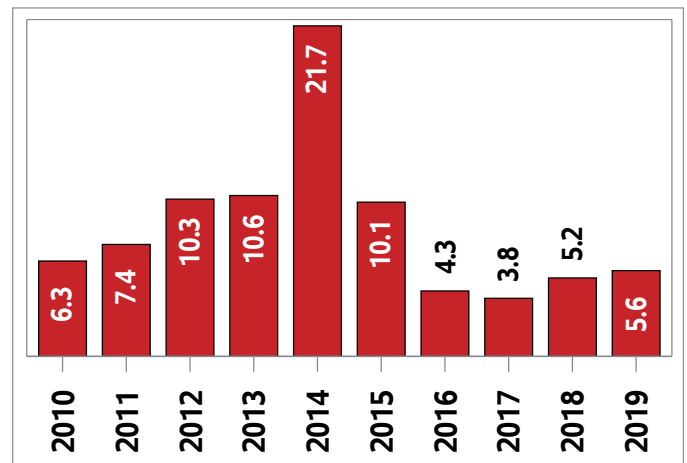
New Listings (May only)



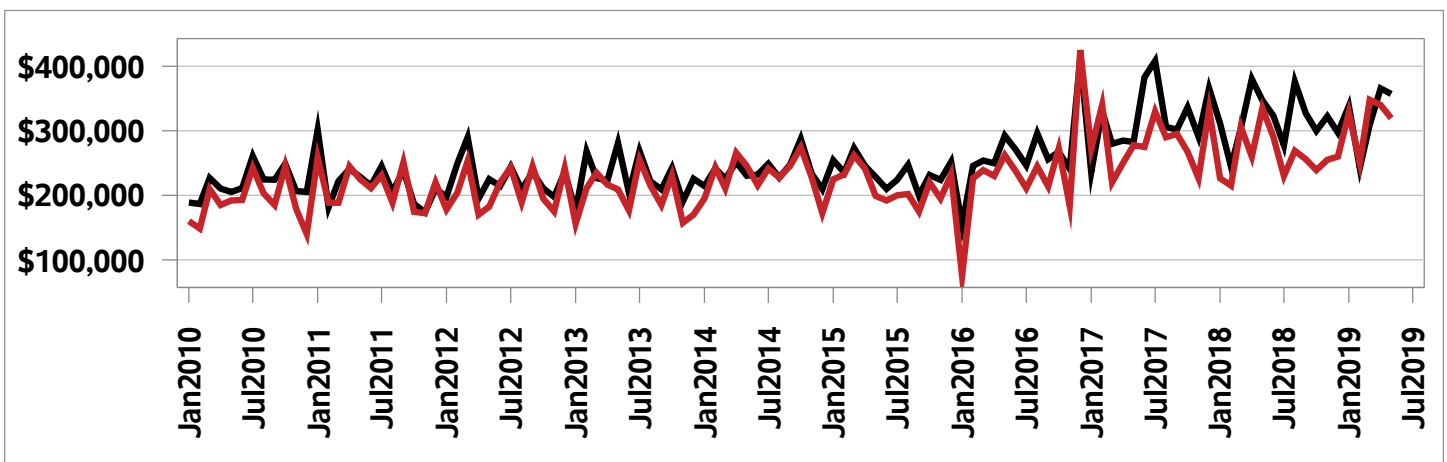
Active Listings (May only)



Months of Inventory (May only)



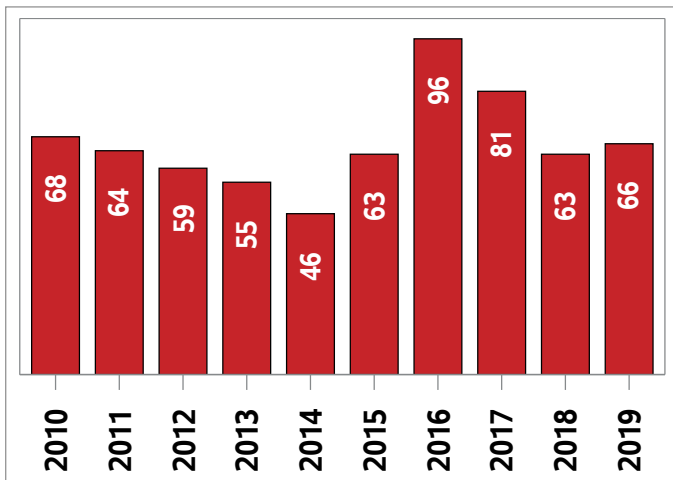
Average Price and Median Price



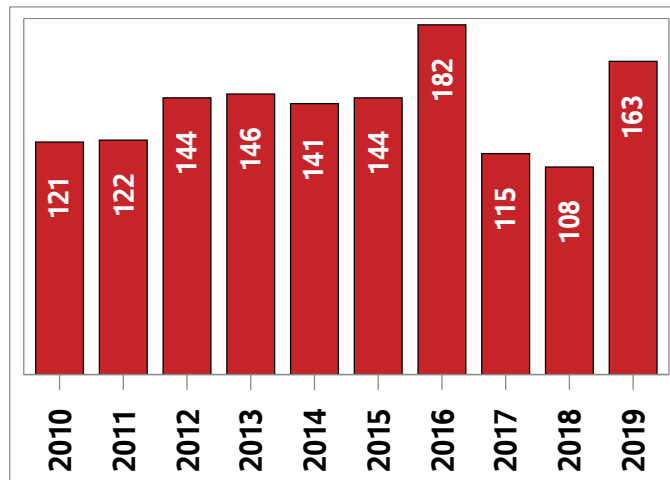
Stratford

MLS® Residential Market Activity

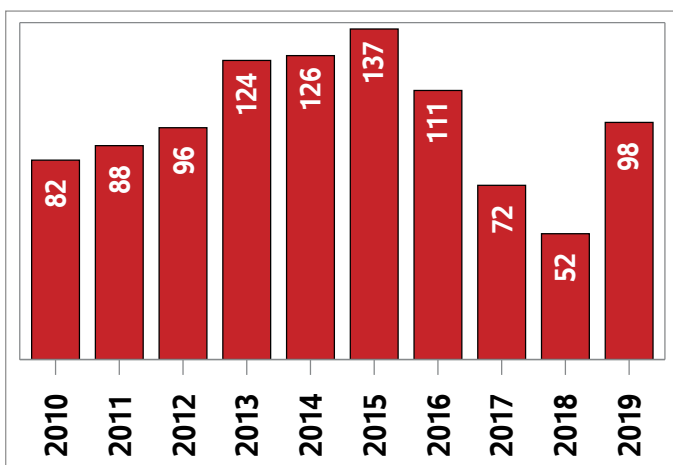
Sales Activity (May Year-to-date)



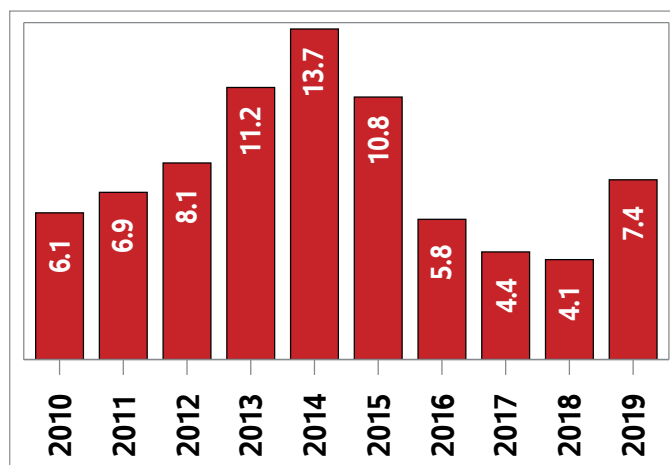
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Stratford MLS® Residential Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 22 | 69.2 | 0.0 | -26.7 | 214.3 | 83.3 | 10.0 |
| Dollar Volume | \$7,855,500 | 74.1 | 26.3 | -10.5 | 387.3 | 190.9 | 128.1 |
| New Listings | 41 | 51.9 | 20.6 | -8.9 | -14.6 | 28.1 | 17.1 |
| Active Listings | 124 | 85.1 | 47.6 | -3.9 | -18.4 | 0.0 | 45.9 |
| Sales to New Listings Ratio ¹ | 53.7 | 48.1 | 64.7 | 66.7 | 14.6 | 37.5 | 57.1 |
| Months of Inventory ² | 5.6 | 5.2 | 3.8 | 4.3 | 21.7 | 10.3 | 4.3 |
| Average Price | \$357,068 | 2.9 | 26.3 | 22.1 | 55.1 | 58.7 | 107.4 |
| Median Price | \$319,500 | -4.6 | 15.1 | 21.8 | 30.1 | 75.1 | 104.5 |
| Sales to List Price Ratio | 98.0 | 98.9 | 97.6 | 96.6 | 96.9 | 96.6 | 96.4 |
| Median Days on Market | 29.0 | 21.0 | 30.5 | 77.0 | 94.0 | 50.0 | 28.5 |

| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|--------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 66 | 4.8 | -18.5 | -31.3 | 43.5 | 11.9 | 15.8 |
| Dollar Volume | \$22,011,100 | 6.4 | -5.2 | -10.0 | 101.8 | 58.6 | 87.1 |
| New Listings | 163 | 50.9 | 41.7 | -10.4 | 15.6 | 13.2 | 52.3 |
| Active Listings ³ | 98 | 88.5 | 36.1 | -11.9 | -22.0 | 2.3 | 38.8 |
| Sales to New Listings Ratio ⁴ | 40.5 | 58.3 | 70.4 | 52.7 | 32.6 | 41.0 | 53.3 |
| Months of Inventory ⁵ | 7.4 | 4.1 | 4.4 | 5.8 | 13.7 | 8.1 | 6.2 |
| Average Price | \$333,502 | 1.6 | 16.4 | 30.9 | 40.7 | 41.7 | 61.6 |
| Median Price | \$302,500 | 15.0 | 12.5 | 26.1 | 25.9 | 55.1 | 72.9 |
| Sales to List Price Ratio | 96.9 | 97.2 | 97.4 | 95.8 | 95.1 | 96.9 | 96.6 |
| Median Days on Market | 41.5 | 33.0 | 58.0 | 40.0 | 104.0 | 48.0 | 50.0 |

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

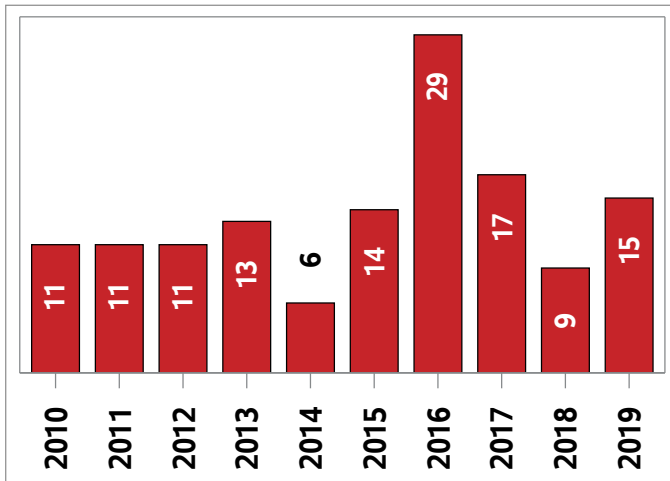
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

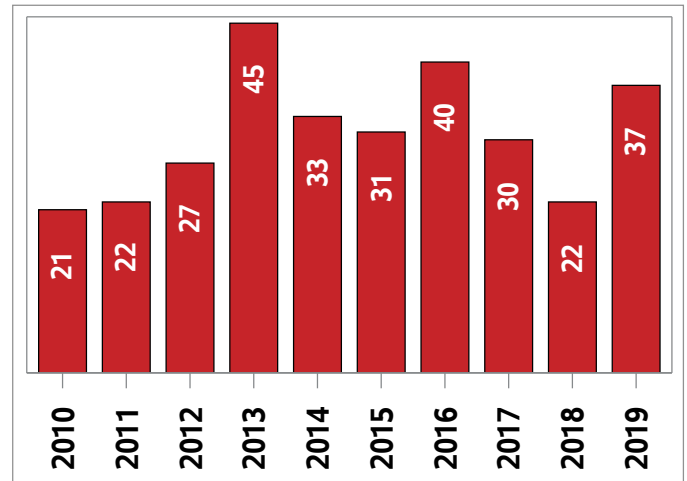
Stratford

MLS® Single Family Market Activity

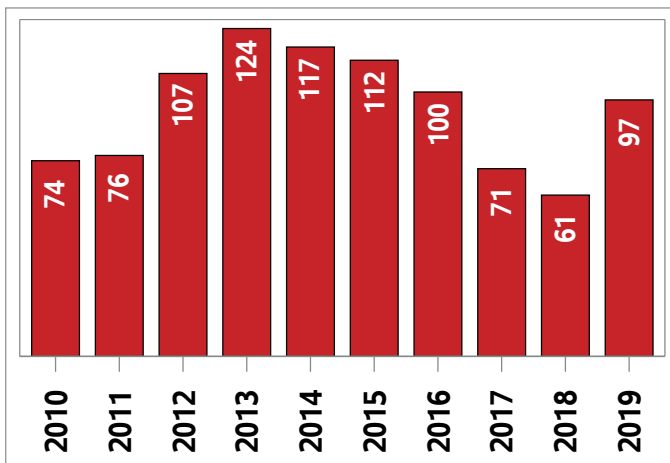
Sales Activity (May only)



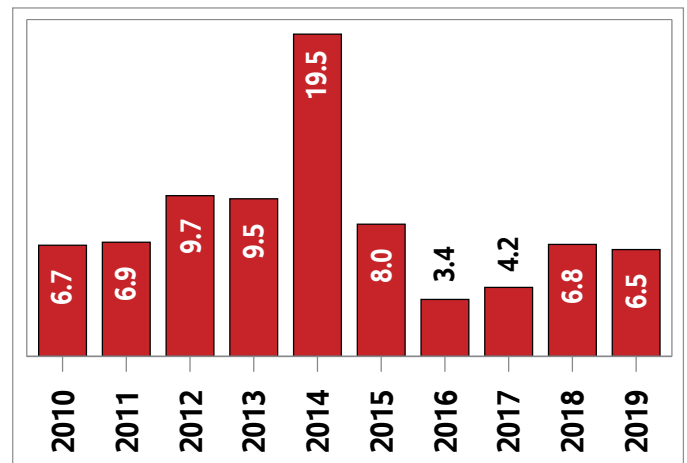
New Listings (May only)



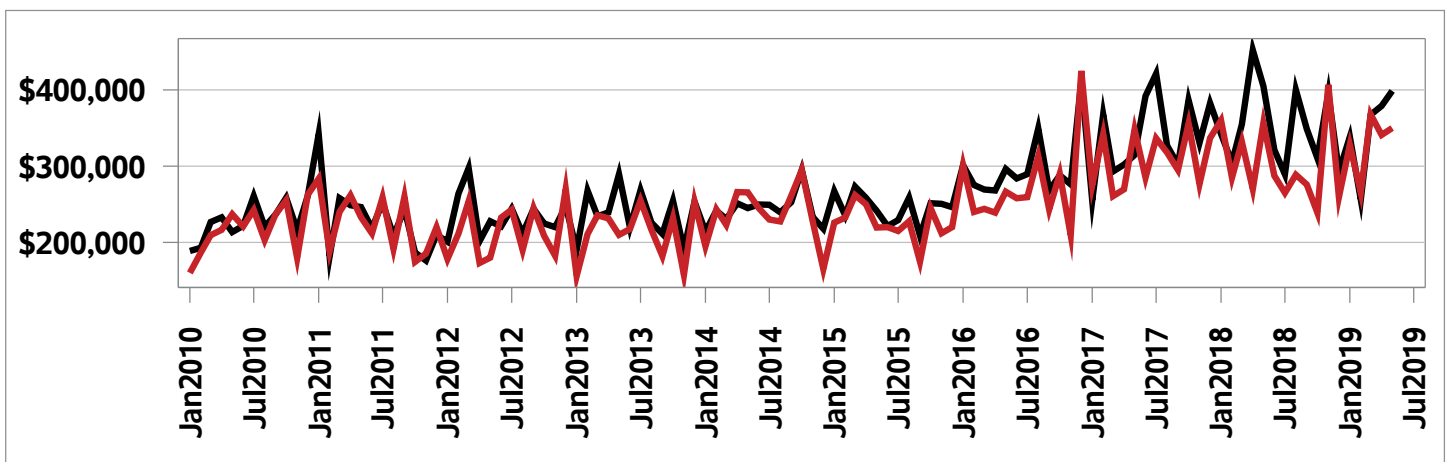
Active Listings (May only)



Months of Inventory (May only)



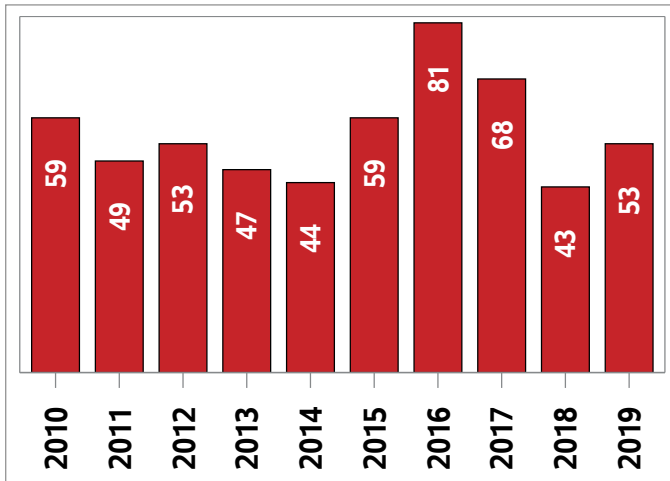
Average Price and Median Price



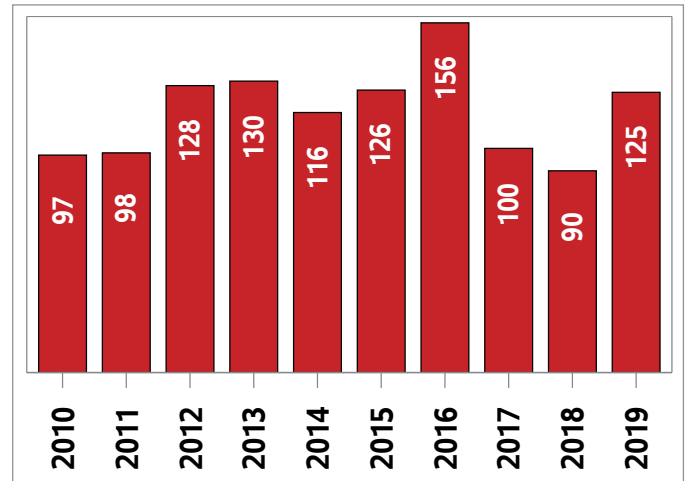
Stratford

MLS® Single Family Market Activity

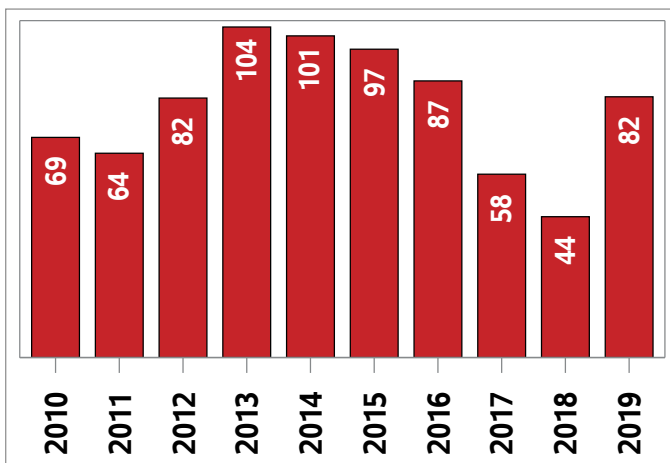
Sales Activity (May Year-to-date)



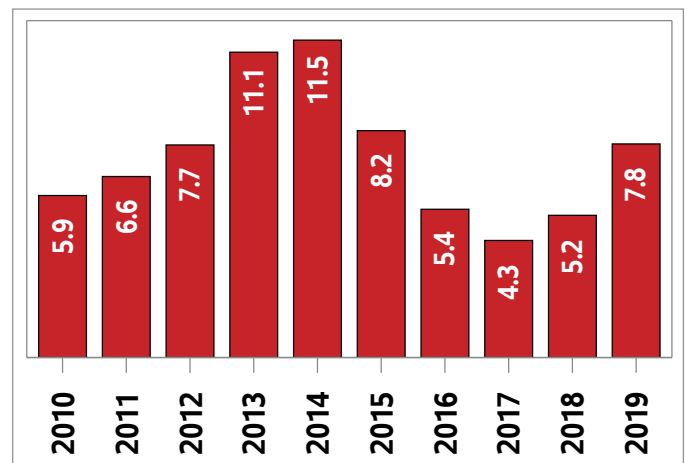
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Stratford MLS® Single Family Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 15 | 66.7 | -11.8 | -48.3 | 150.0 | 36.4 | -21.1 |
| Dollar Volume | \$5,981,000 | 64.1 | 11.8 | -30.4 | 306.8 | 138.7 | 81.8 |
| New Listings | 37 | 68.2 | 23.3 | -7.5 | 12.1 | 37.0 | 12.1 |
| Active Listings | 97 | 59.0 | 36.6 | -3.0 | -17.1 | -9.3 | 22.8 |
| Sales to New Listings Ratio ¹ | 40.5 | 40.9 | 56.7 | 72.5 | 18.2 | 40.7 | 57.6 |
| Months of Inventory ² | 6.5 | 6.8 | 4.2 | 3.4 | 19.5 | 9.7 | 4.2 |
| Average Price | \$398,733 | -1.5 | 26.7 | 34.6 | 62.7 | 75.1 | 130.2 |
| Median Price | \$350,000 | -1.8 | 0.6 | 31.3 | 31.8 | 94.4 | 118.8 |
| Sales to List Price Ratio | 97.7 | 98.5 | 97.2 | 96.8 | 96.8 | 96.5 | 96.1 |
| Median Days on Market | 46.0 | 22.0 | 31.0 | 75.0 | 107.5 | 51.0 | 30.0 |

| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|--------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 53 | 23.3 | -22.1 | -34.6 | 20.5 | 0.0 | 8.2 |
| Dollar Volume | \$18,966,100 | 14.0 | -10.0 | -16.4 | 79.4 | 47.4 | 80.0 |
| New Listings | 125 | 38.9 | 25.0 | -19.9 | 7.8 | -2.3 | 27.6 |
| Active Listings ³ | 82 | 85.1 | 42.2 | -5.7 | -18.9 | 0.5 | 28.8 |
| Sales to New Listings Ratio ⁴ | 42.4 | 47.8 | 68.0 | 51.9 | 37.9 | 41.4 | 50.0 |
| Months of Inventory ⁵ | 7.8 | 5.2 | 4.3 | 5.4 | 11.5 | 7.7 | 6.5 |
| Average Price | \$357,851 | -7.5 | 15.4 | 27.8 | 48.9 | 47.4 | 66.4 |
| Median Price | \$340,000 | 2.4 | 20.9 | 36.0 | 37.8 | 70.9 | 87.8 |
| Sales to List Price Ratio | 96.7 | 96.2 | 97.2 | 96.2 | 95.0 | 96.7 | 96.3 |
| Median Days on Market | 53.0 | 36.0 | 50.5 | 43.0 | 104.0 | 36.0 | 51.0 |

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

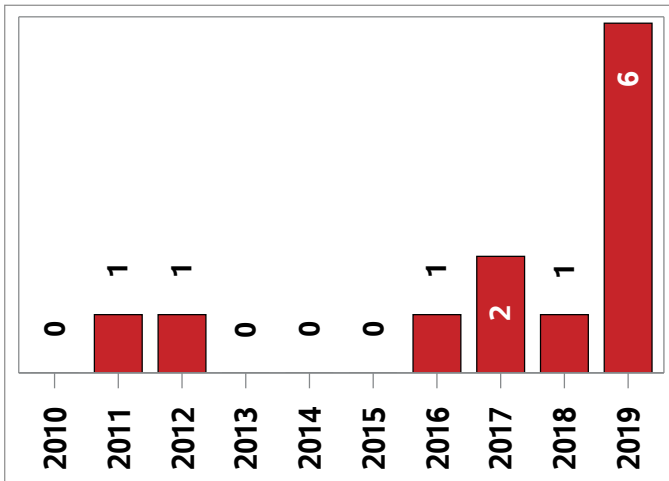
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

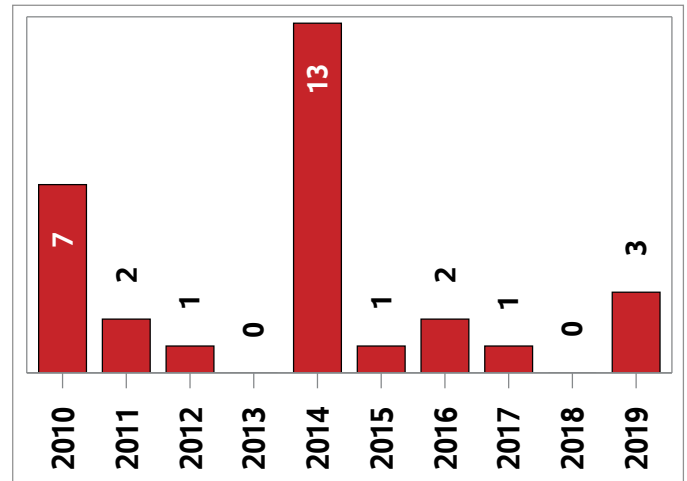
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Stratford MLS® Condo Market Activity

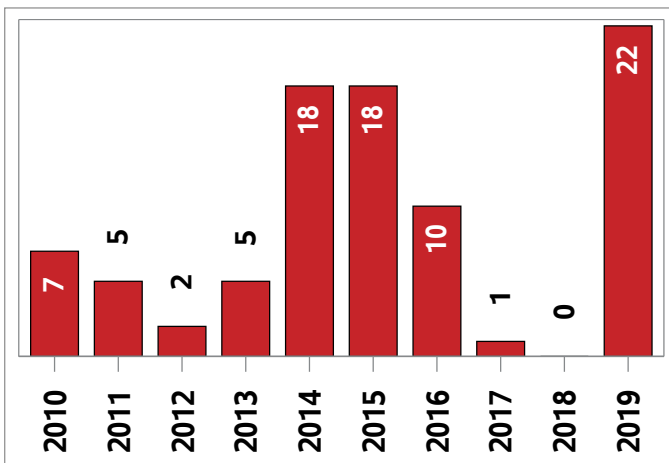
Sales Activity (May only)



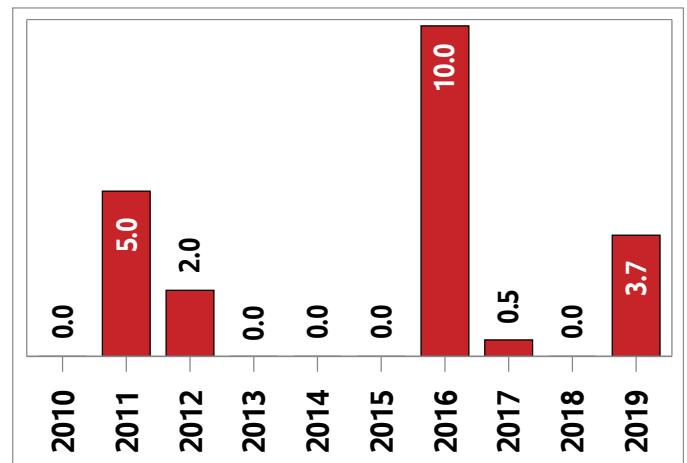
New Listings (May only)



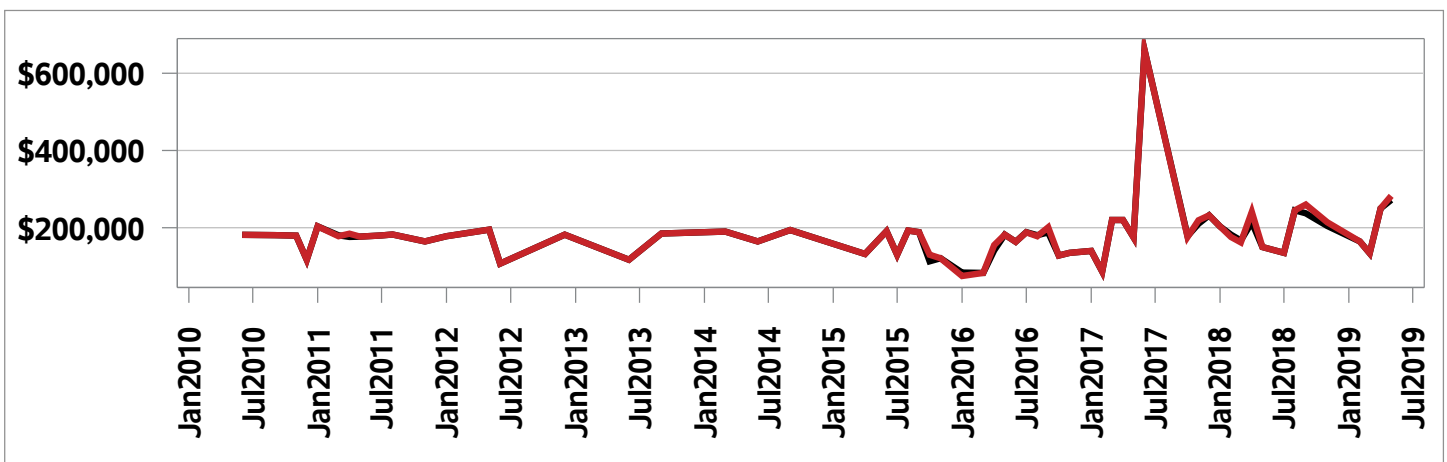
Active Listings (May only)



Months of Inventory (May only)

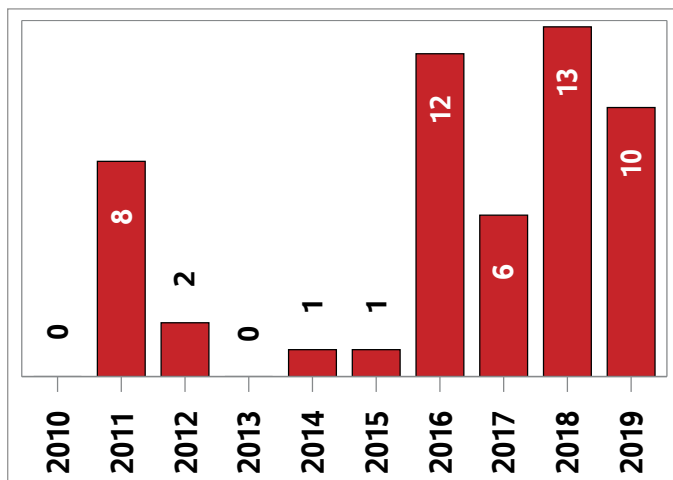


Average Price and Median Price

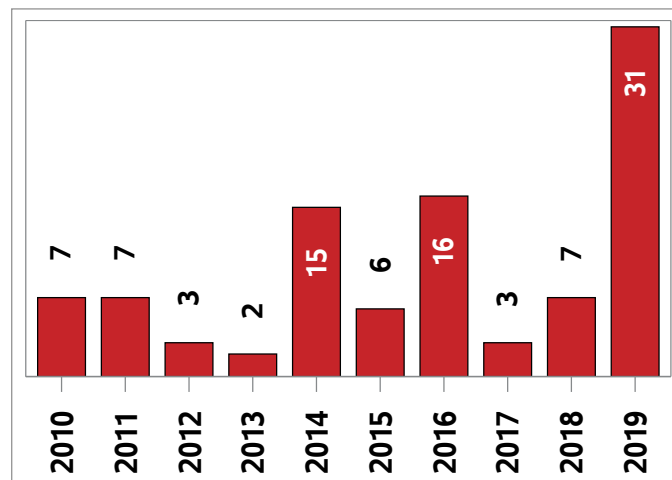


Stratford MLS® Condo Market Activity

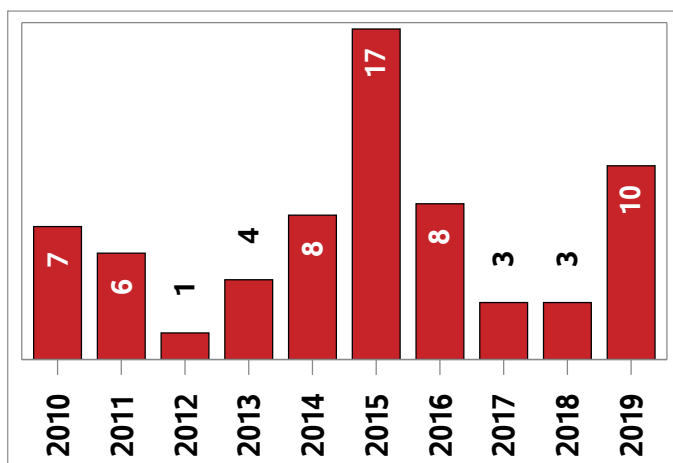
Sales Activity (May Year-to-date)



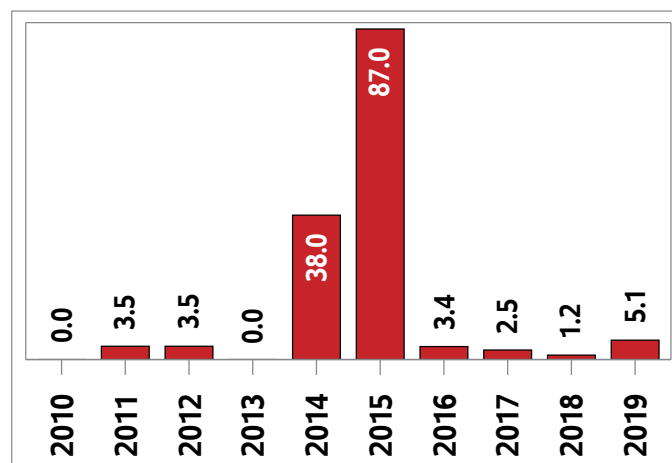
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Stratford MLS® Condo Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 6 | 500.0 | 200.0 | 500.0 | | 500.0 | |
| Dollar Volume | \$1,632,000 | 988.0 | 366.3 | 796.7 | | 736.9 | |
| New Listings | 3 | | 200.0 | 50.0 | -76.9 | 200.0 | |
| Active Listings | 22 | | 2,100.0 | 120.0 | 22.2 | 1,000.0 | |
| Sales to New Listings Ratio ¹ | 200.0 | | 200.0 | 50.0 | | 100.0 | |
| Months of Inventory ² | 3.7 | | 0.5 | 10.0 | | 2.0 | |
| Average Price | \$272,000 | 81.3 | 55.4 | 49.5 | | 39.5 | |
| Median Price | \$282,500 | 88.3 | 61.4 | 55.2 | | 44.9 | |
| Sales to List Price Ratio | 99.0 | 98.8 | 100.0 | 91.5 | | 97.5 | |
| Median Days on Market | 17.5 | 31.0 | 200.5 | 113.0 | | 49.0 | |

| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 10 | -23.1 | 66.7 | -16.7 | 900.0 | 400.0 | |
| Dollar Volume | \$2,314,500 | -5.9 | 127.7 | 81.5 | 1,118.2 | 520.5 | |
| New Listings | 31 | 342.9 | 933.3 | 93.8 | 106.7 | 933.3 | |
| Active Listings ³ | 10 | 240.0 | 240.0 | 24.4 | 34.2 | 628.6 | |
| Sales to New Listings Ratio ⁴ | 32.3 | 185.7 | 200.0 | 75.0 | 6.7 | 66.7 | |
| Months of Inventory ⁵ | 5.1 | 1.2 | 2.5 | 3.4 | 38.0 | 3.5 | |
| Average Price | \$231,450 | 22.3 | 36.6 | 117.8 | 21.8 | 24.1 | |
| Median Price | \$224,000 | 24.5 | 28.0 | 171.5 | 17.9 | 20.1 | |
| Sales to List Price Ratio | 97.9 | 99.9 | 100.8 | 94.6 | 97.4 | 97.4 | |
| Median Days on Market | 19.0 | 52.0 | 154.0 | 19.0 | 200.0 | 142.5 | |

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

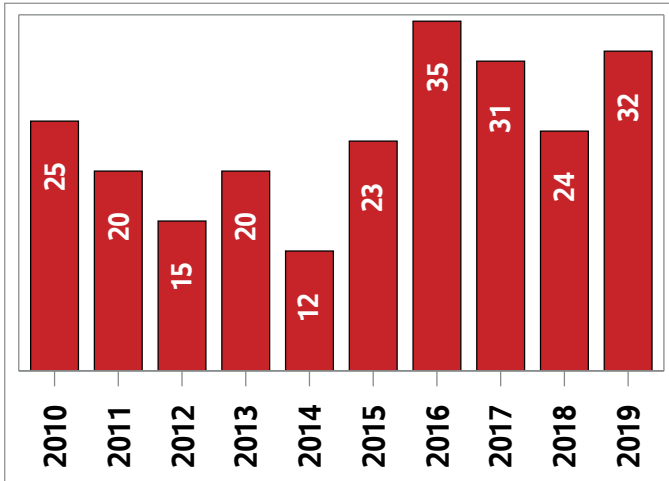
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

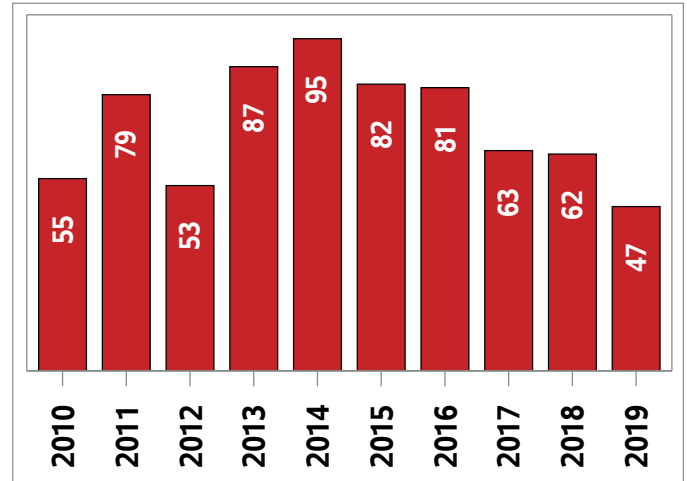
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Eastern PEI MLS® Residential Market Activity

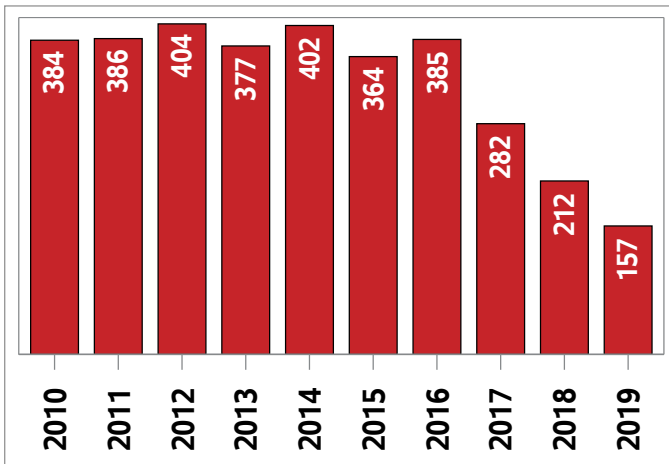
Sales Activity (May only)



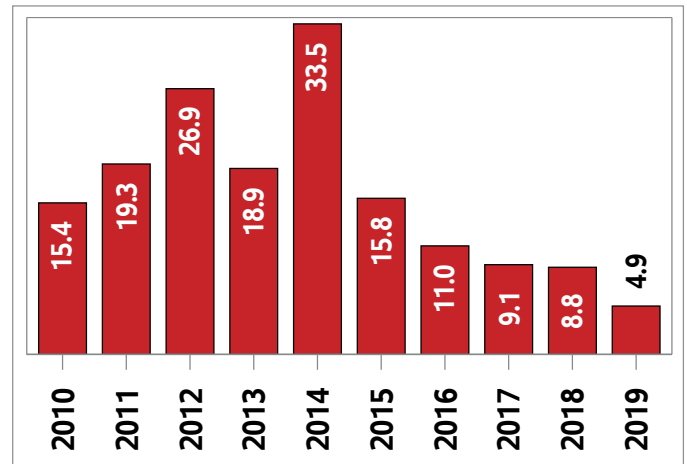
New Listings (May only)



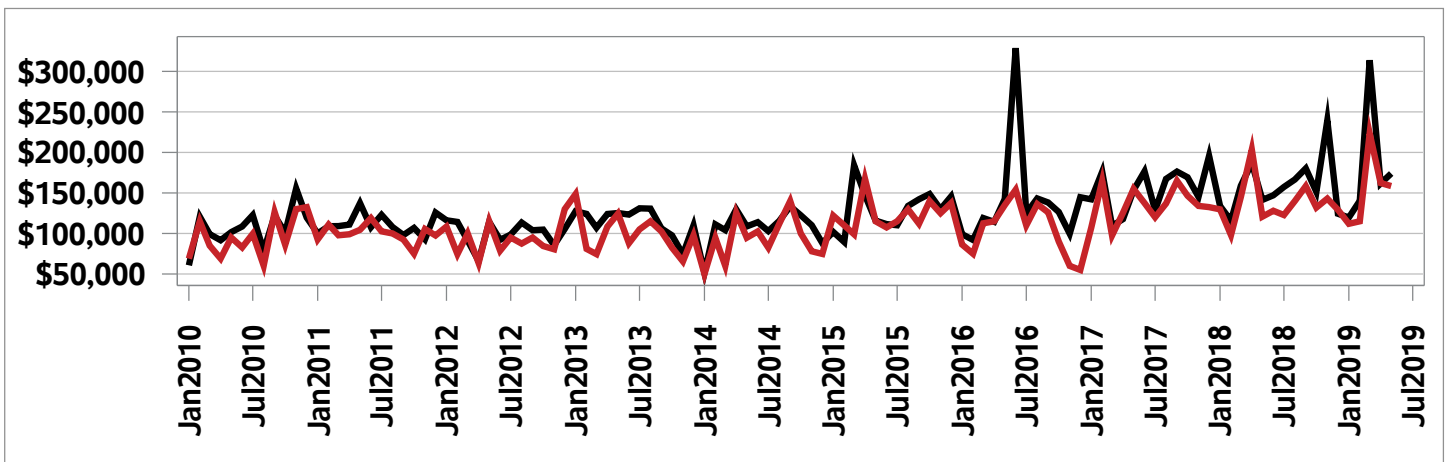
Active Listings (May only)



Months of Inventory (May only)

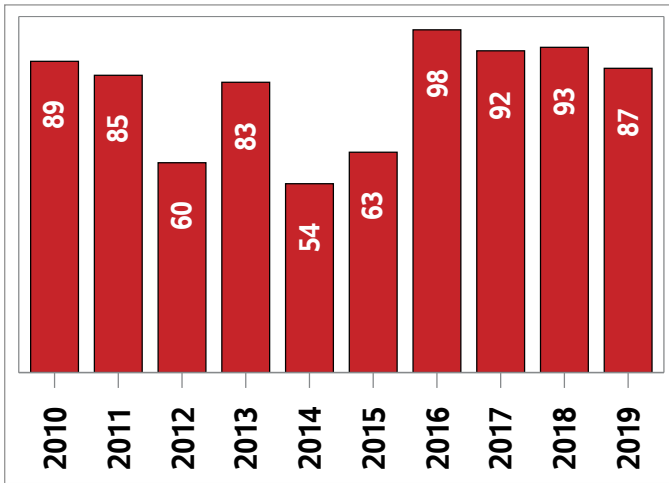


Average Price and Median Price

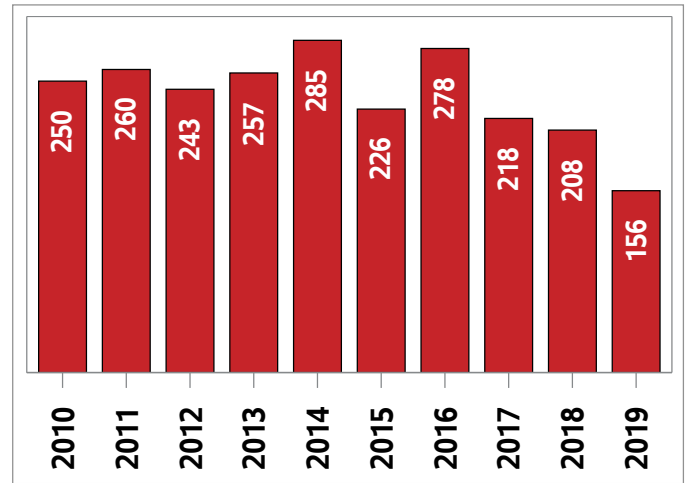


Eastern PEI MLS® Residential Market Activity

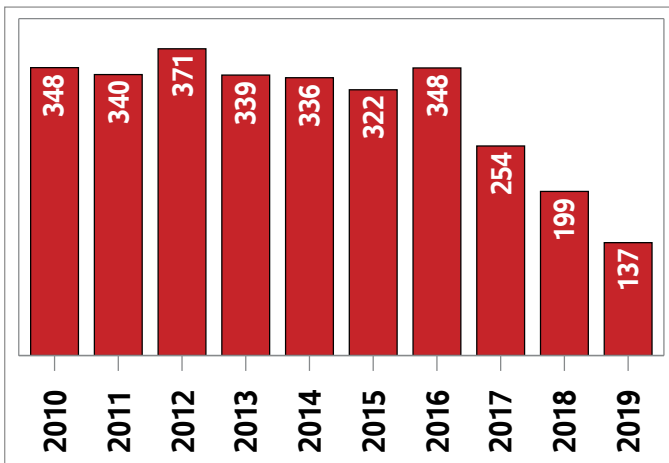
Sales Activity (May Year-to-date)



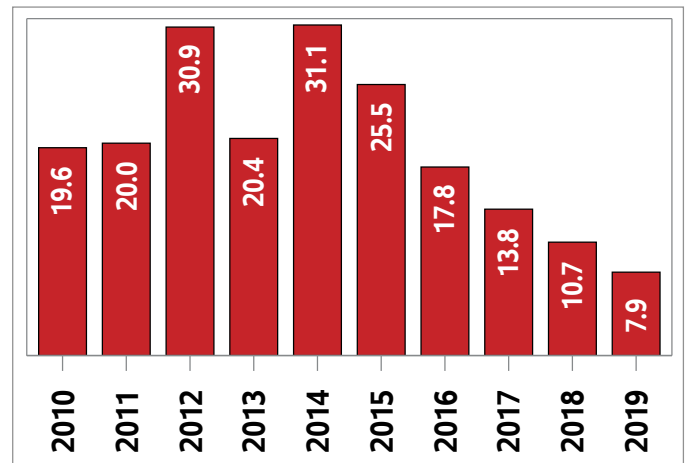
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Eastern PEI MLS® Residential Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 32 | 33.3 | 3.2 | -8.6 | 166.7 | 113.3 | 128.6 |
| Dollar Volume | \$5,568,000 | 64.1 | 17.0 | 11.6 | 326.8 | 224.8 | 276.2 |
| New Listings | 47 | -24.2 | -25.4 | -42.0 | -50.5 | -11.3 | -27.7 |
| Active Listings | 157 | -25.9 | -44.3 | -59.2 | -60.9 | -61.1 | -53.4 |
| Sales to New Listings Ratio ¹ | 68.1 | 38.7 | 49.2 | 43.2 | 12.6 | 28.3 | 21.5 |
| Months of Inventory ² | 4.9 | 8.8 | 9.1 | 11.0 | 33.5 | 26.9 | 24.1 |
| Average Price | \$174,000 | 23.0 | 13.4 | 22.1 | 60.1 | 52.3 | 64.6 |
| Median Price | \$158,500 | 31.3 | 2.3 | 17.4 | 67.3 | 37.8 | 118.6 |
| Sales to List Price Ratio | 94.6 | 90.2 | 90.5 | 92.0 | 92.0 | 93.3 | 92.4 |
| Median Days on Market | 48.5 | 80.5 | 39.0 | 77.0 | 53.0 | 111.0 | 33.5 |

| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|--------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 87 | -6.5 | -5.4 | -11.2 | 61.1 | 45.0 | 50.0 |
| Dollar Volume | \$14,809,900 | 7.5 | 12.4 | 26.2 | 153.4 | 149.2 | 160.0 |
| New Listings | 156 | -25.0 | -28.4 | -43.9 | -45.3 | -35.8 | -20.8 |
| Active Listings ³ | 137 | -31.2 | -46.1 | -60.7 | -59.4 | -63.2 | -53.1 |
| Sales to New Listings Ratio ⁴ | 55.8 | 44.7 | 42.2 | 35.3 | 18.9 | 24.7 | 29.4 |
| Months of Inventory ⁵ | 7.9 | 10.7 | 13.8 | 17.8 | 31.1 | 30.9 | 25.1 |
| Average Price | \$170,229 | 14.9 | 18.8 | 42.2 | 57.3 | 71.8 | 73.4 |
| Median Price | \$142,500 | 5.6 | 14.7 | 41.1 | 33.2 | 63.8 | 86.5 |
| Sales to List Price Ratio | 93.4 | 91.8 | 91.6 | 90.4 | 91.3 | 89.8 | 90.6 |
| Median Days on Market | 77.0 | 84.0 | 116.5 | 126.0 | 99.5 | 102.0 | 65.0 |

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

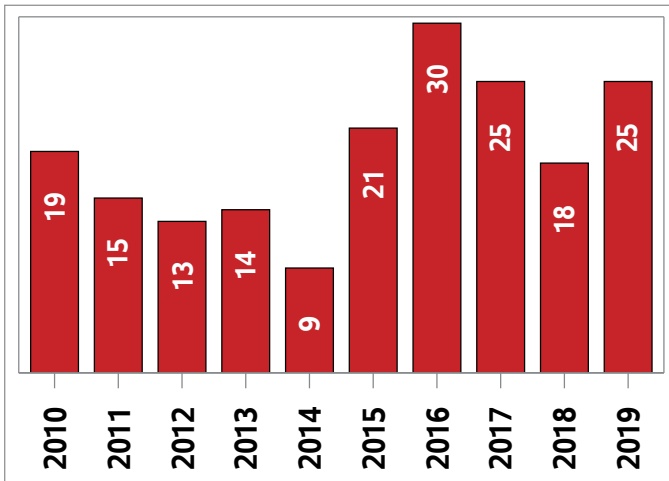
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

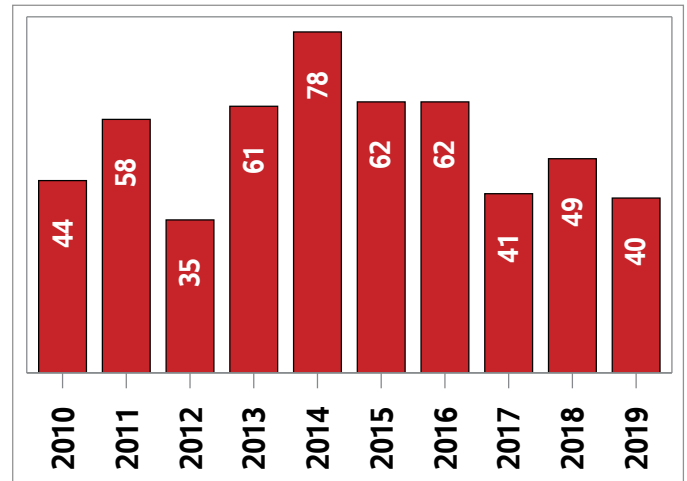
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Eastern PEI MLS® Single Family Market Activity

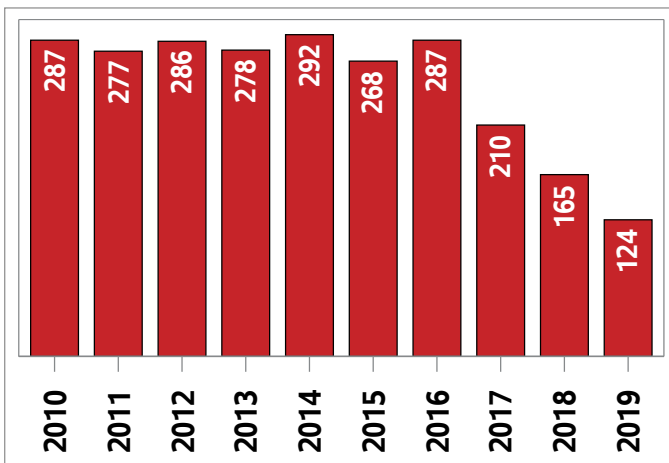
Sales Activity (May only)



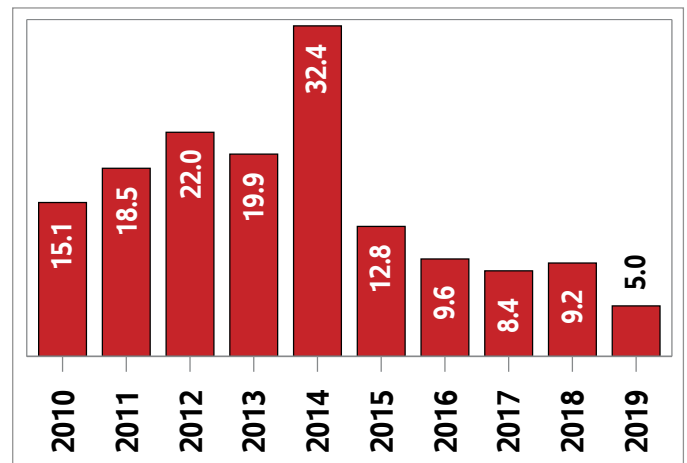
New Listings (May only)



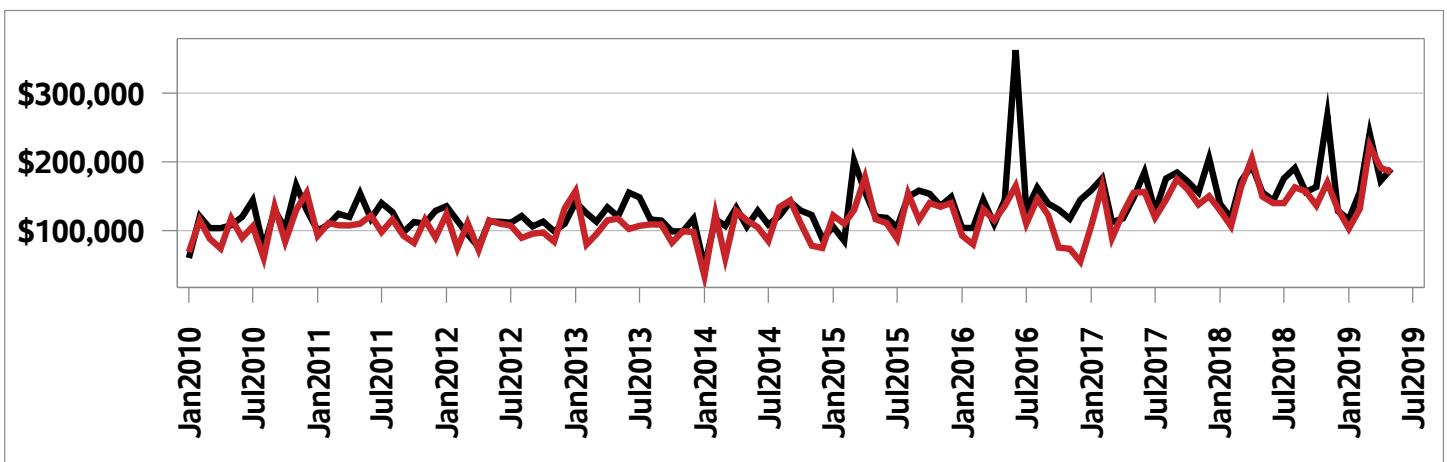
Active Listings (May only)



Months of Inventory (May only)

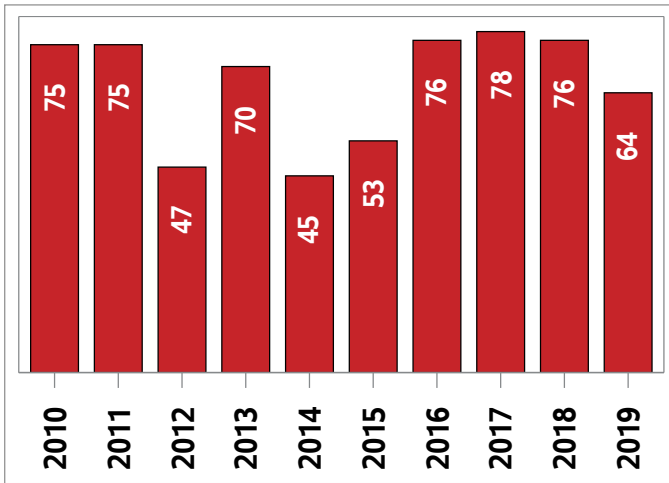


Average Price and Median Price

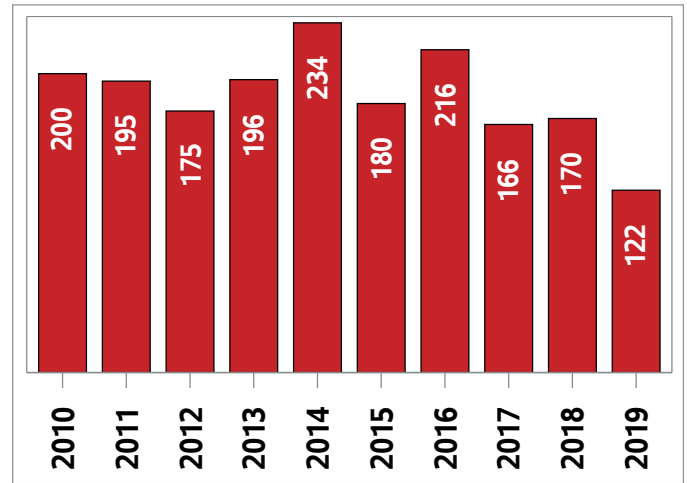


Eastern PEI MLS® Single Family Market Activity

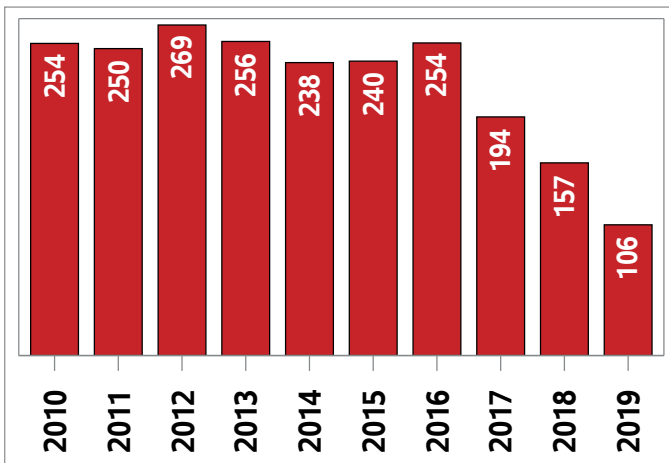
Sales Activity (May Year-to-date)



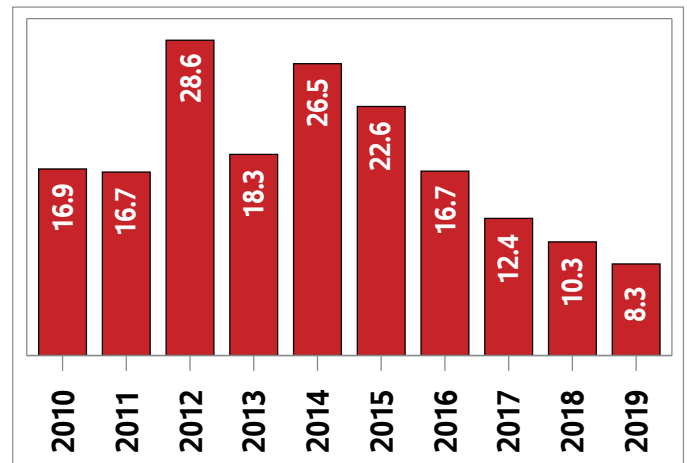
New Listings (May Year-to-date)



Active Listings ¹ (May Year-to-date)



Months of Inventory ² (May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Eastern PEI MLS® Single Family Market Activity

| Actual | May 2019 | Compared to ⁶ | | | | | |
|--|-------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 25 | 38.9 | 0.0 | -16.7 | 177.8 | 92.3 | 92.3 |
| Dollar Volume | \$4,745,000 | 69.3 | 28.5 | 9.4 | 397.8 | 222.2 | 236.5 |
| New Listings | 40 | -18.4 | -2.4 | -35.5 | -48.7 | 14.3 | -13.0 |
| Active Listings | 124 | -24.8 | -41.0 | -56.8 | -57.5 | -56.6 | -50.4 |
| Sales to New Listings Ratio ¹ | 62.5 | 36.7 | 61.0 | 48.4 | 11.5 | 37.1 | 28.3 |
| Months of Inventory ² | 5.0 | 9.2 | 8.4 | 9.6 | 32.4 | 22.0 | 19.2 |
| Average Price | \$189,800 | 21.9 | 28.5 | 31.2 | 79.2 | 67.6 | 75.0 |
| Median Price | \$185,000 | 23.7 | 19.4 | 36.1 | 60.9 | 60.9 | 146.7 |
| Sales to List Price Ratio | 96.3 | 91.3 | 89.7 | 91.4 | 94.1 | 93.1 | 92.1 |
| Median Days on Market | 43.0 | 73.0 | 39.0 | 89.0 | 49.0 | 111.0 | 34.0 |

| Year-to-date | May 2019 | Compared to ⁶ | | | | | |
|--|--------------|--------------------------|----------|----------|----------|----------|----------|
| | | May 2018 | May 2017 | May 2016 | May 2014 | May 2012 | May 2009 |
| Sales Activity | 64 | -15.8 | -17.9 | -15.8 | 42.2 | 36.2 | 18.5 |
| Dollar Volume | \$11,134,400 | -7.2 | -1.1 | 16.2 | 124.0 | 122.7 | 108.1 |
| New Listings | 122 | -28.2 | -26.5 | -43.5 | -47.9 | -30.3 | -18.7 |
| Active Listings ³ | 106 | -32.1 | -45.2 | -58.2 | -55.4 | -60.4 | -51.5 |
| Sales to New Listings Ratio ⁴ | 52.5 | 44.7 | 47.0 | 35.2 | 19.2 | 26.9 | 36.0 |
| Months of Inventory ⁵ | 8.3 | 10.3 | 12.4 | 16.7 | 26.5 | 28.6 | 20.3 |
| Average Price | \$173,975 | 10.2 | 20.5 | 38.0 | 57.5 | 63.5 | 75.6 |
| Median Price | \$156,500 | 6.1 | 25.0 | 32.1 | 42.3 | 68.3 | 102.0 |
| Sales to List Price Ratio | 94.2 | 92.0 | 91.2 | 90.8 | 91.3 | 90.4 | 90.7 |
| Median Days on Market | 68.5 | 84.5 | 127.0 | 124.0 | 96.0 | 93.0 | 80.5 |

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes