



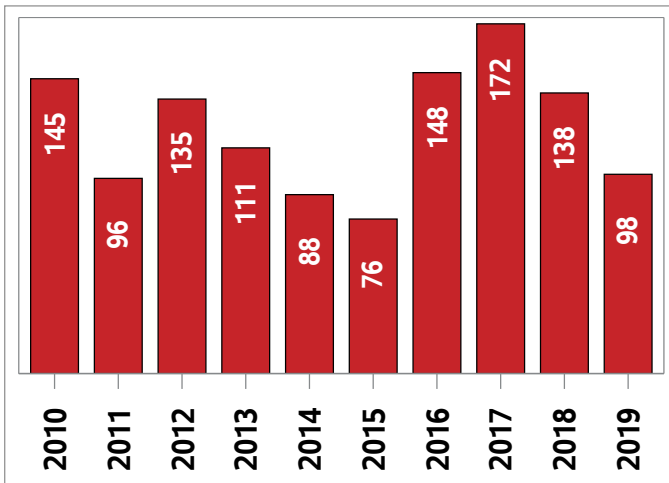
**Prince Edward Island  
Residential Market Activity  
March 2019**



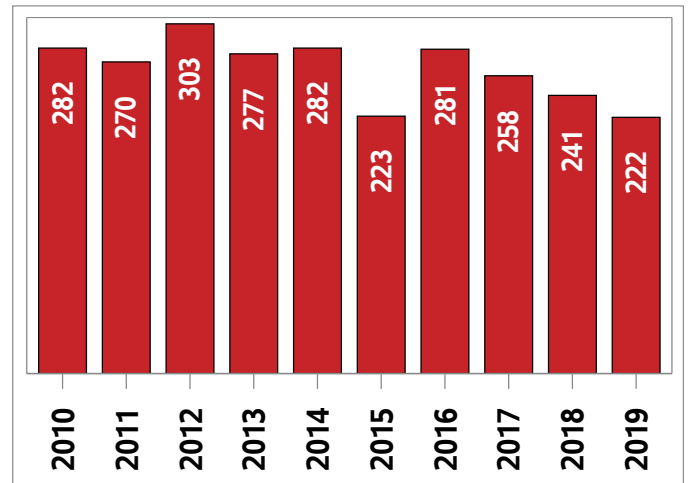
Prepared for the Prince Edward Island Real Estate Association by the Canadian Real Estate Association

# Prince Edward Island Real Estate Association MLS® Residential Market Activity

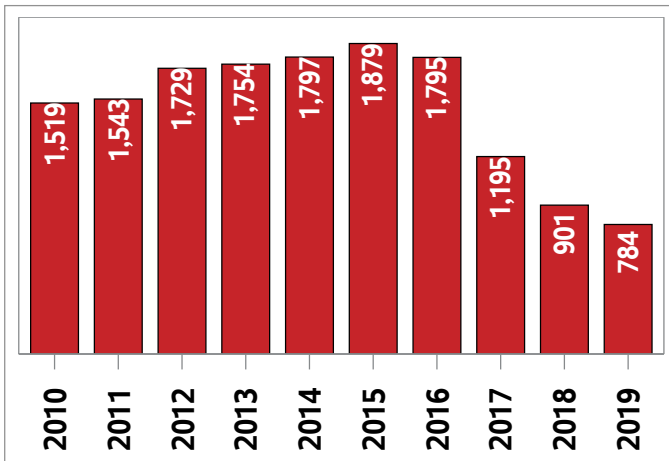
Sales Activity (March only)



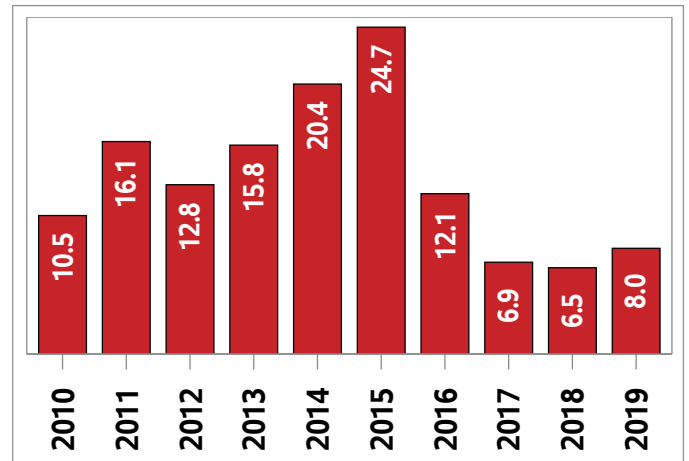
New Listings (March only)



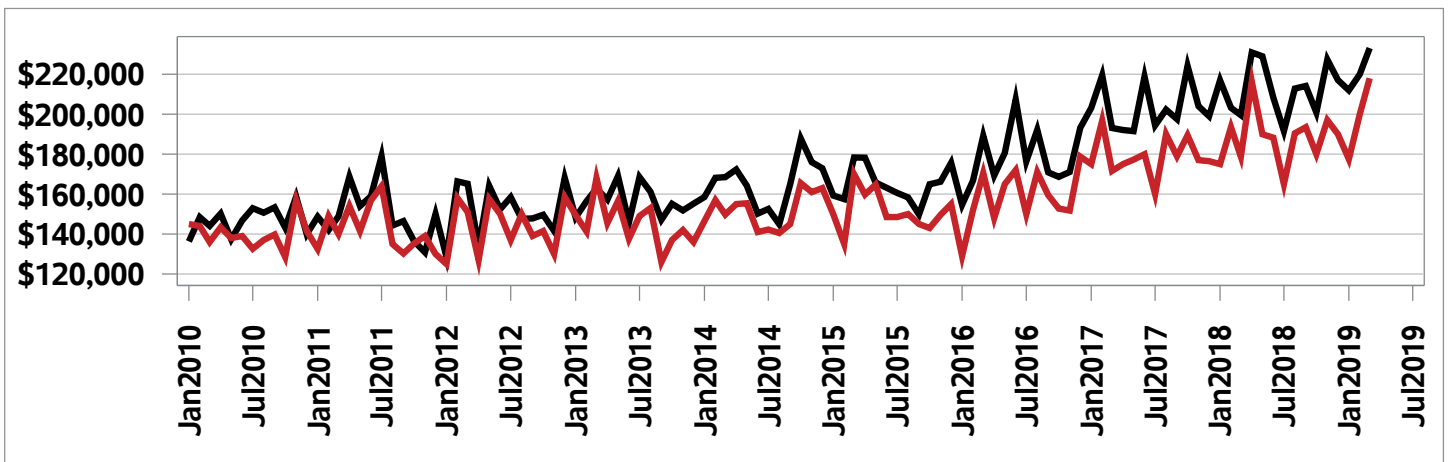
Active Listings (March only)



Months of Inventory (March only)

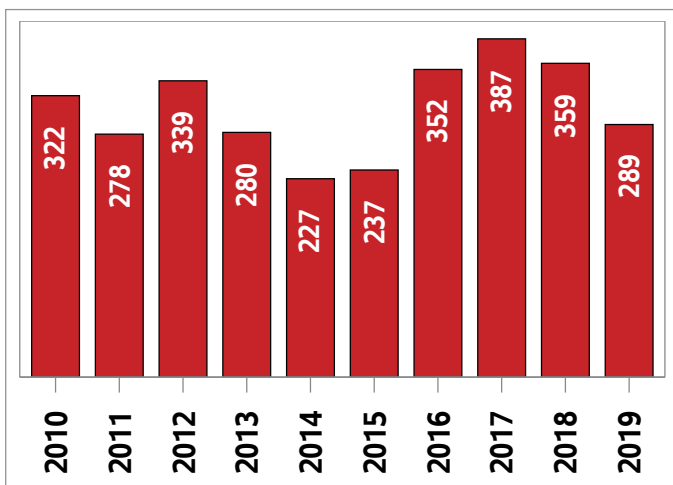


Average Price and Median Price

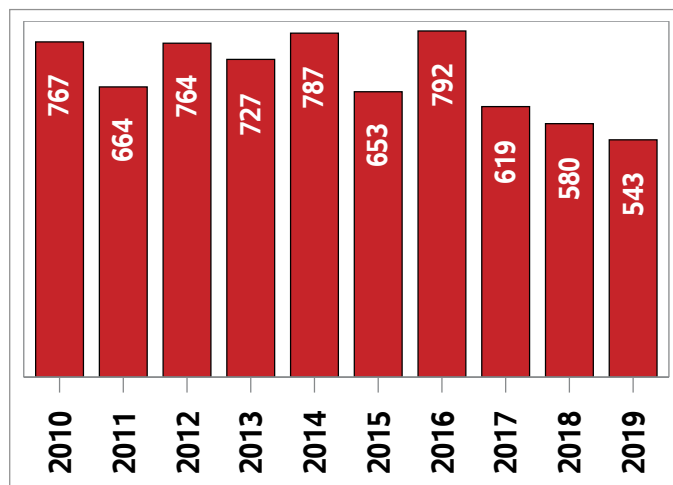


# Prince Edward Island Real Estate Association MLS® Residential Market Activity

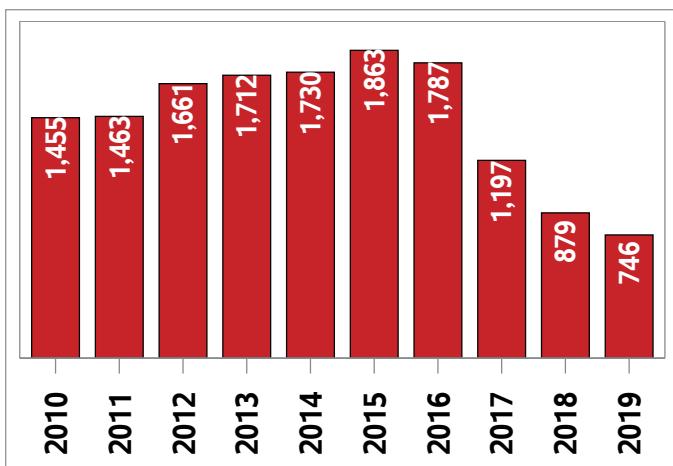
Sales Activity (March Year-to-date)



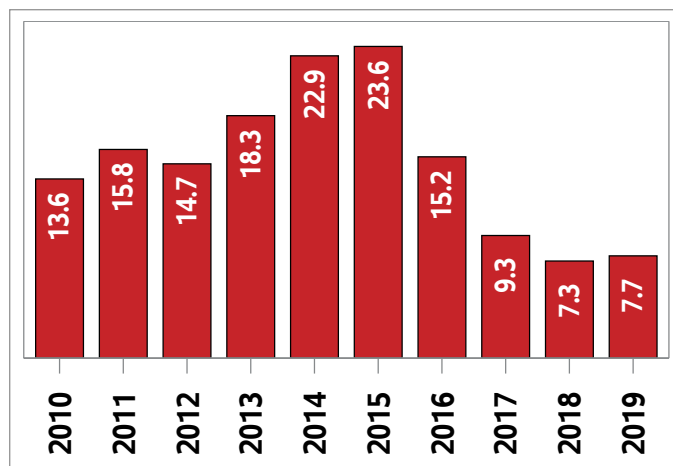
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

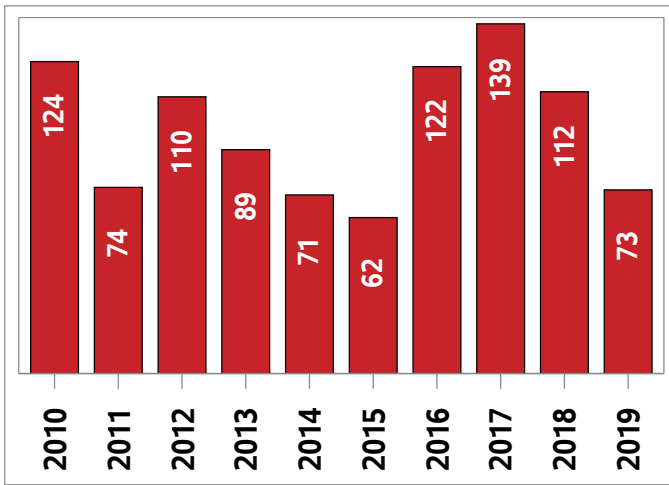
## Prince Edward Island Real Estate Association MLS® Residential Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	98	-29.0	-43.0	-33.8	11.4	-27.4	-2.0
Dollar Volume	\$22,843,389	-17.0	-31.2	-18.4	54.1	2.5	53.7
New Listings	222	-7.9	-14.0	-21.0	-21.3	-26.7	1.4
Active Listings	784	-13.0	-34.4	-56.3	-56.4	-54.7	-47.2
Sales to New Listings Ratio <sup>1</sup>	44.1	57.3	66.7	52.7	31.2	44.6	45.7
Months of Inventory <sup>2</sup>	8.0	6.5	6.9	12.1	20.4	12.8	14.8
Average Price	\$233,096	16.8	20.7	23.2	38.3	41.1	56.8
Median Price	\$218,000	22.0	27.0	27.9	45.6	44.4	64.5
Sales to List Price Ratio	95.7	94.8	93.6	94.1	93.5	96.1	94.1
Median Days on Market	33.0	52.0	77.0	107.0	77.5	79.0	74.0

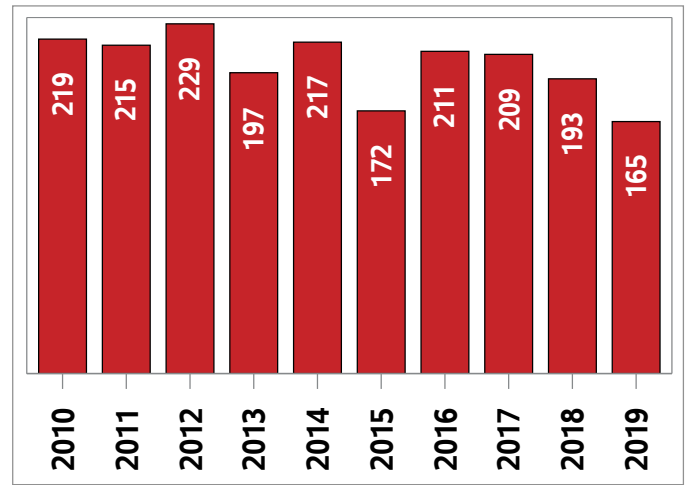
Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	289	-19.5	-25.3	-17.9	27.3	-14.7	7.8
Dollar Volume	\$64,099,579	-13.2	-18.7	5.0	70.5	21.6	69.4
New Listings	543	-6.4	-12.3	-31.4	-31.0	-28.9	-8.9
Active Listings <sup>3</sup>	746	-15.2	-37.7	-58.3	-56.9	-55.1	-48.9
Sales to New Listings Ratio <sup>4</sup>	53.2	61.9	62.5	44.4	28.8	44.4	45.0
Months of Inventory <sup>5</sup>	7.7	7.3	9.3	15.2	22.9	14.7	16.3
Average Price	\$221,798	7.8	8.9	27.8	33.9	42.6	57.1
Median Price	\$200,000	11.1	11.7	31.4	33.3	37.9	51.5
Sales to List Price Ratio	95.0	94.8	94.0	92.8	93.4	94.0	93.2
Median Days on Market	54.0	70.0	88.0	106.5	102.0	101.0	81.0

# Prince Edward Island Real Estate Association MLS® Single Family Market Activity

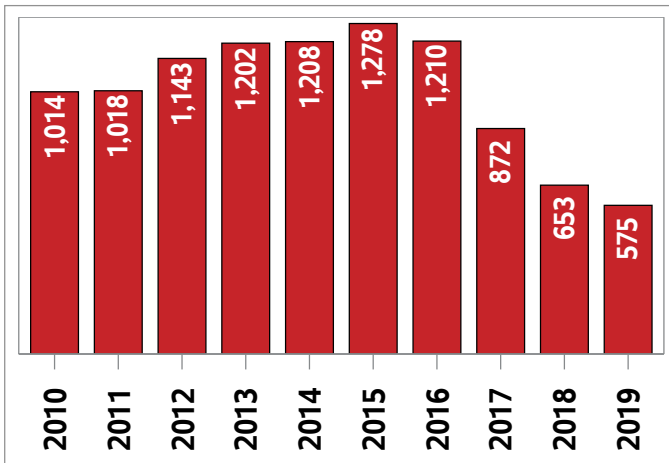
Sales Activity (March only)



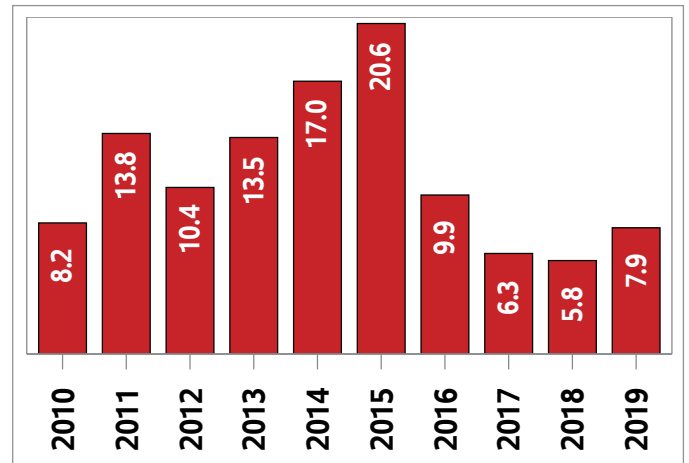
New Listings (March only)



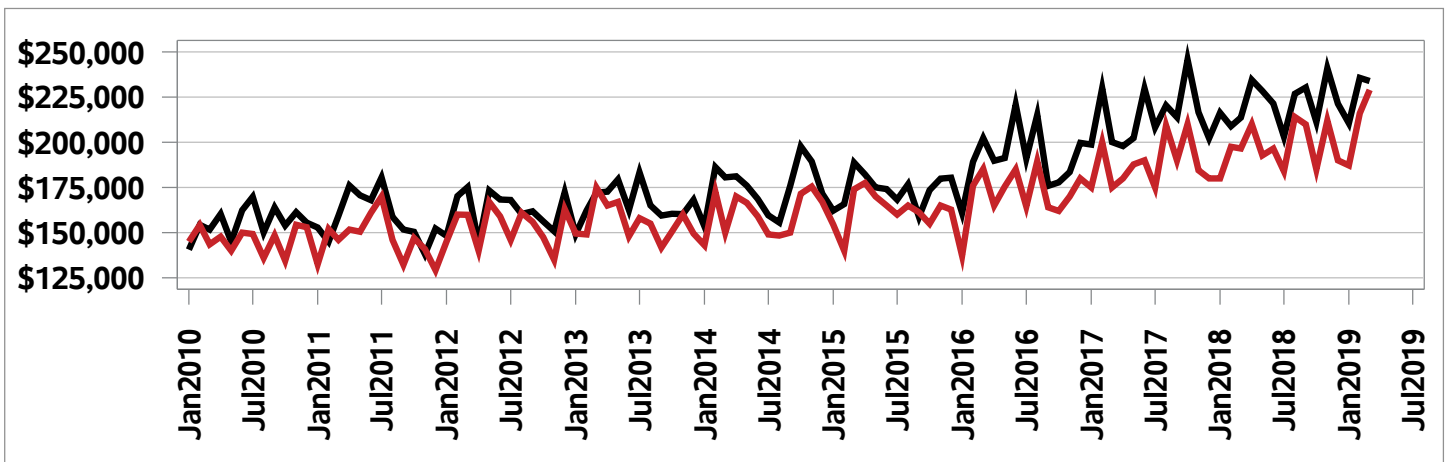
Active Listings (March only)



Months of Inventory (March only)

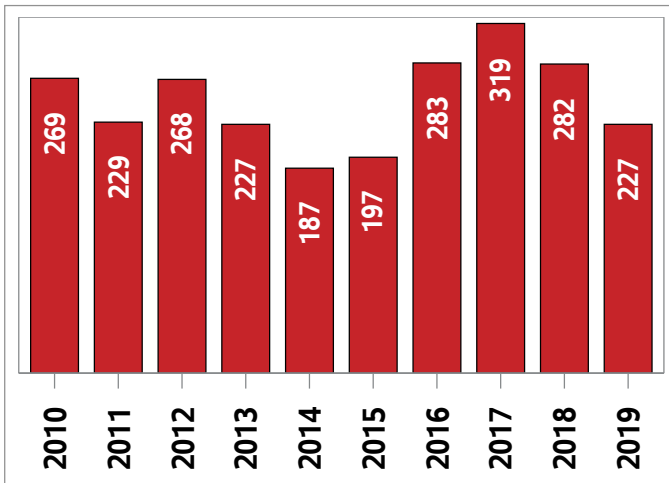


Average Price and Median Price

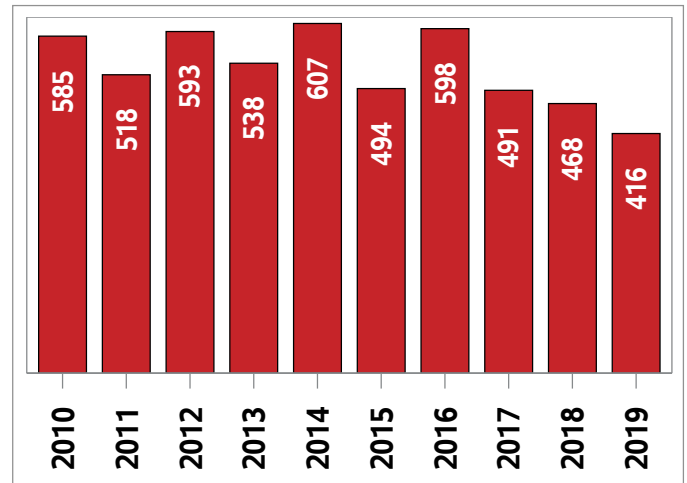


# Prince Edward Island Real Estate Association MLS® Single Family Market Activity

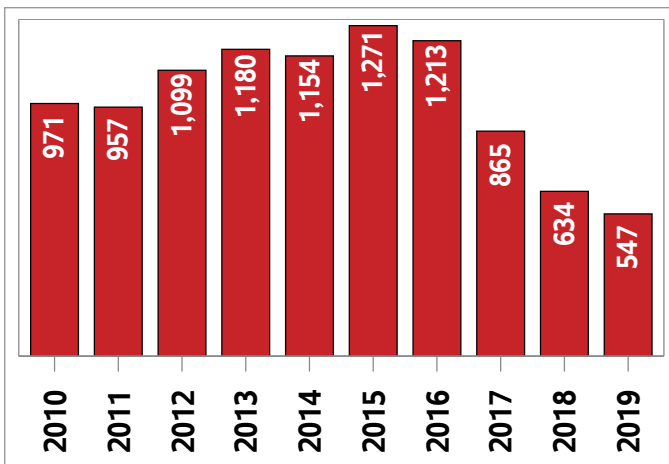
Sales Activity (March Year-to-date)



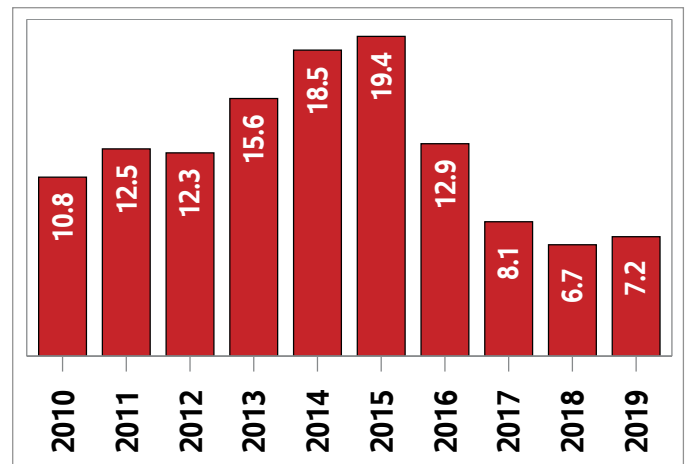
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

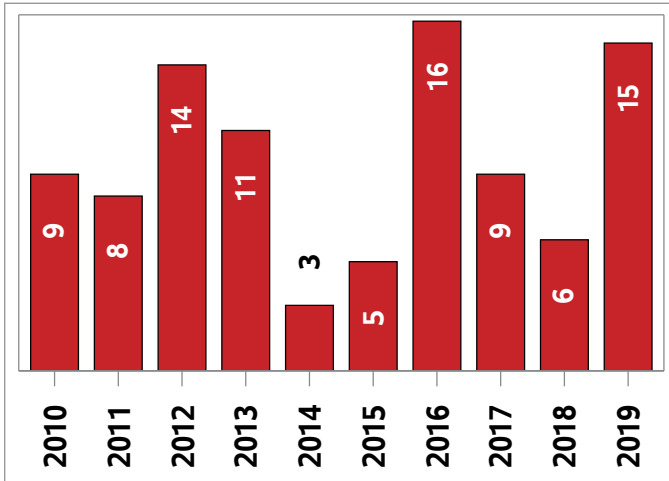
## Prince Edward Island Real Estate Association MLS® Single Family Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	73	-34.8	-47.5	-40.2	2.8	-33.6	-11.0
Dollar Volume	\$17,073,601	-28.6	-38.6	-30.8	33.2	-11.4	30.3
New Listings	165	-14.5	-21.1	-21.8	-24.0	-27.9	-1.8
Active Listings	575	-11.9	-34.1	-52.5	-52.4	-49.7	-44.1
Sales to New Listings Ratio <sup>1</sup>	44.2	58.0	66.5	57.8	32.7	48.0	48.8
Months of Inventory <sup>2</sup>	7.9	5.8	6.3	9.9	17.0	10.4	12.5
Average Price	\$233,885	9.5	16.9	15.6	29.5	33.5	46.3
Median Price	\$229,000	16.5	30.9	23.6	52.7	43.3	68.4
Sales to List Price Ratio	95.7	95.6	94.2	94.8	93.6	96.8	94.5
Median Days on Market	35.0	52.0	77.0	107.0	64.0	66.5	71.5

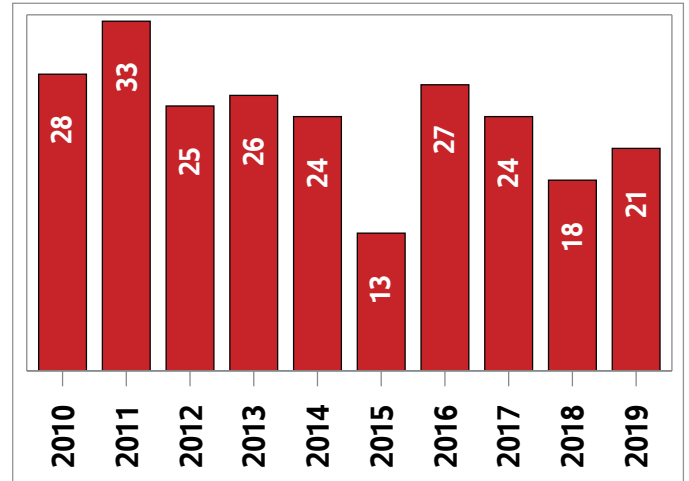
Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	227	-19.5	-28.8	-19.8	21.4	-15.3	2.3
Dollar Volume	\$51,454,491	-14.3	-22.9	-3.7	57.7	15.0	62.5
New Listings	416	-11.1	-15.3	-30.4	-31.5	-29.8	-10.3
Active Listings <sup>3</sup>	547	-13.7	-36.8	-54.9	-52.6	-50.2	-45.8
Sales to New Listings Ratio <sup>4</sup>	54.6	60.3	65.0	47.3	30.8	45.2	47.8
Months of Inventory <sup>5</sup>	7.2	6.7	8.1	12.9	18.5	12.3	13.6
Average Price	\$226,672	6.5	8.4	20.0	29.9	35.8	58.9
Median Price	\$217,000	11.5	19.2	27.6	35.6	36.7	61.1
Sales to List Price Ratio	95.2	94.9	94.3	93.9	93.4	94.7	93.0
Median Days on Market	54.0	69.0	90.0	108.0	96.0	92.5	80.5

# Western PEI MLS® Residential Market Activity

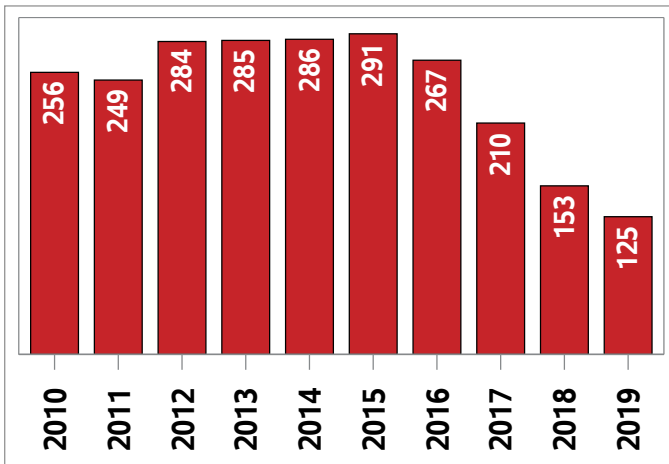
Sales Activity (March only)



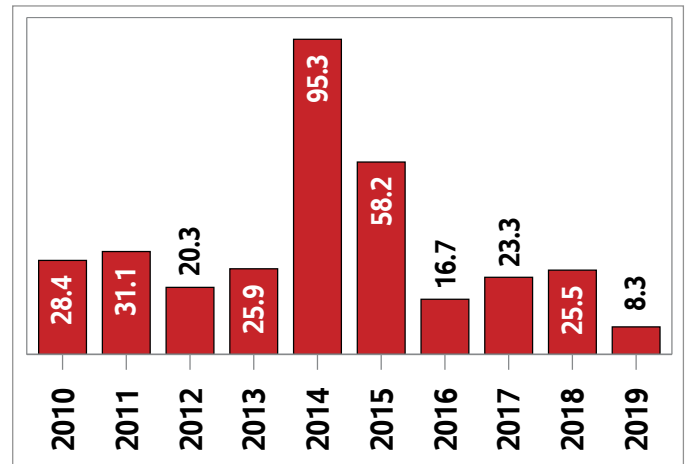
New Listings (March only)



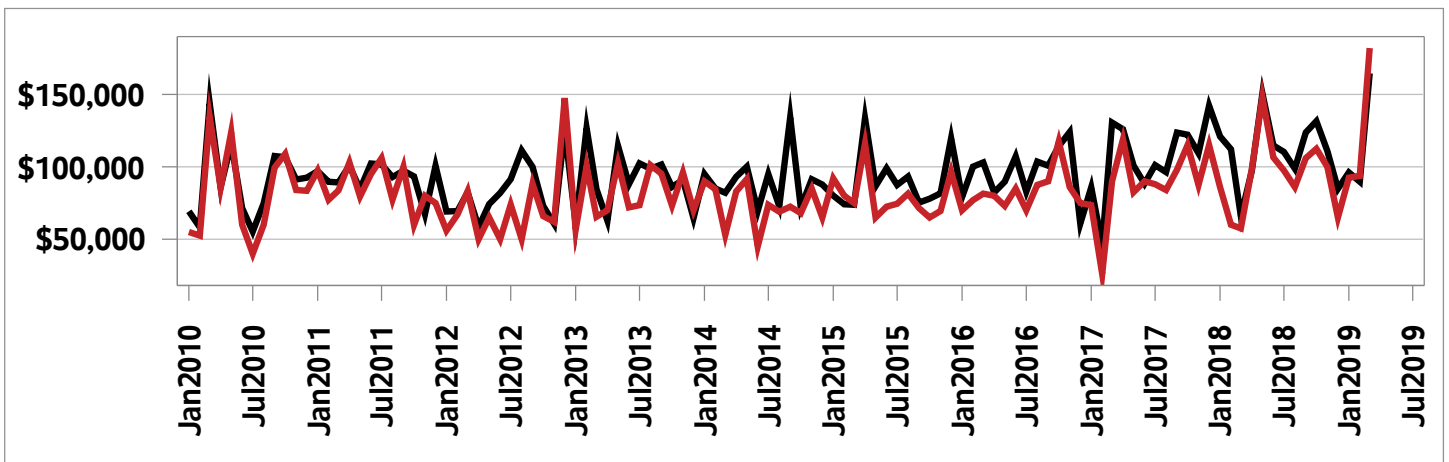
Active Listings (March only)



Months of Inventory (March only)



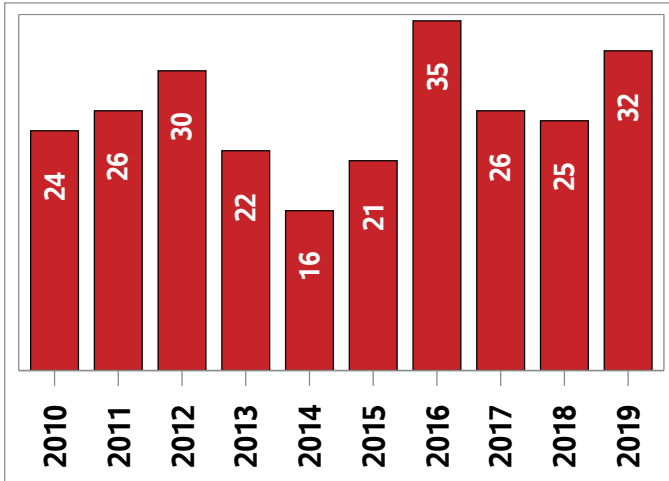
Average Price and Median Price



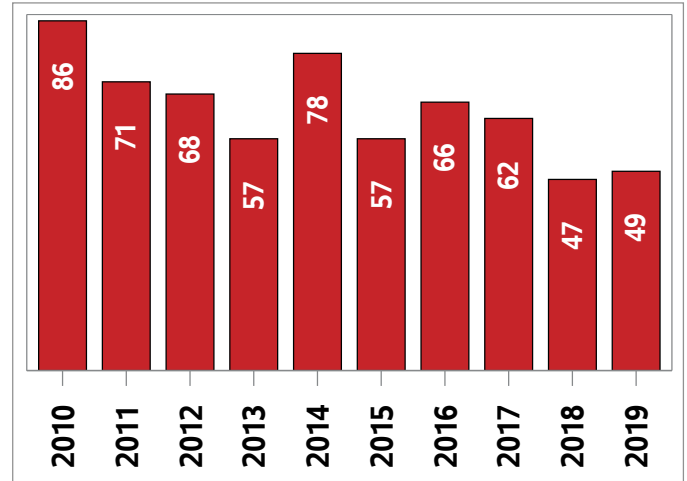


## Western PEI MLS® Residential Market Activity

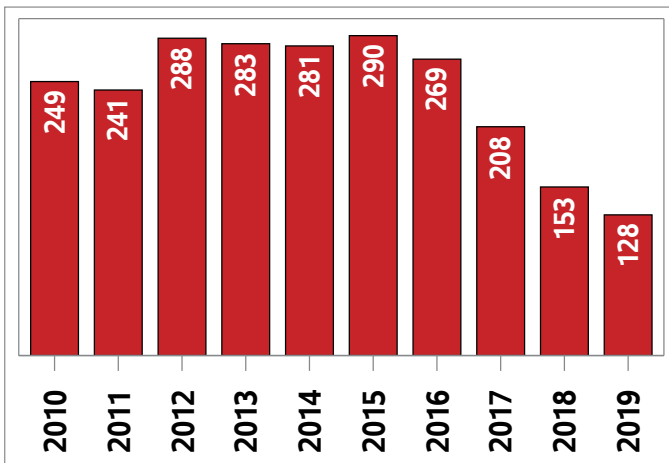
Sales Activity (March Year-to-date)



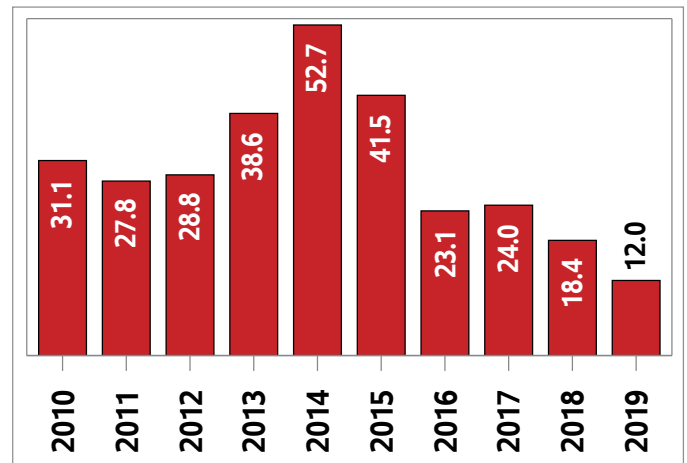
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## Western PEI MLS® Residential Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	15	150.0	66.7	-6.3	400.0	7.1	25.0
Dollar Volume	\$2,468,500	523.4	110.1	49.7	902.4	113.9	148.6
New Listings	21	16.7	-12.5	-22.2	-12.5	-16.0	0.0
Active Listings	125	-18.3	-40.5	-53.2	-56.3	-56.0	-44.4
Sales to New Listings Ratio <sup>1</sup>	71.4	33.3	37.5	59.3	12.5	56.0	57.1
Months of Inventory <sup>2</sup>	8.3	25.5	23.3	16.7	95.3	20.3	18.8
Average Price	\$164,567	149.3	26.1	59.7	100.5	99.7	98.9
Median Price	\$182,000	216.5	102.2	123.3	243.4	118.8	182.2
Sales to List Price Ratio	93.3	72.8	90.7	92.3	89.5	100.7	92.2
Median Days on Market	120.0	131.0	285.0	232.5	80.0	252.5	81.5

Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	32	28.0	23.1	-8.6	100.0	6.7	18.5
Dollar Volume	\$4,064,500	54.4	78.4	20.1	182.0	79.7	85.3
New Listings	49	4.3	-21.0	-25.8	-37.2	-27.9	-24.6
Active Listings <sup>3</sup>	128	-16.6	-38.5	-52.5	-54.6	-55.7	-43.7
Sales to New Listings Ratio <sup>4</sup>	65.3	53.2	41.9	53.0	20.5	44.1	41.5
Months of Inventory <sup>5</sup>	12.0	18.4	24.0	23.1	52.7	28.8	25.2
Average Price	\$127,016	20.6	45.0	31.4	41.0	68.4	56.3
Median Price	\$106,500	52.1	64.5	39.2	19.7	45.0	77.5
Sales to List Price Ratio	91.7	84.0	85.8	90.7	90.8	94.5	89.3
Median Days on Market	135.5	150.0	141.0	196.0	131.5	230.0	180.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

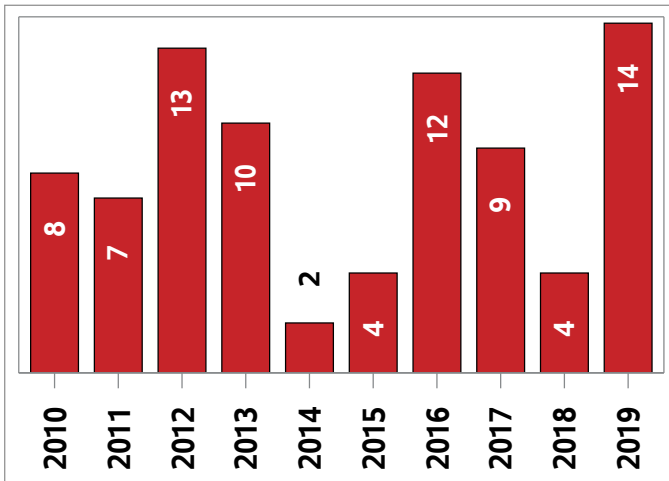
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

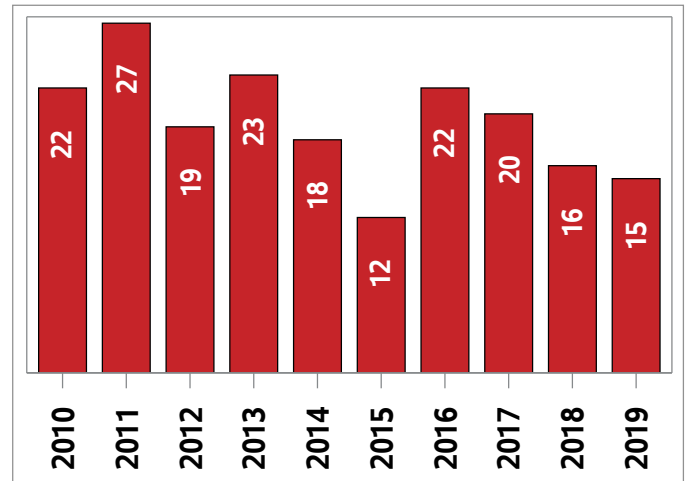
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# Western PEI MLS® Single Family Market Activity

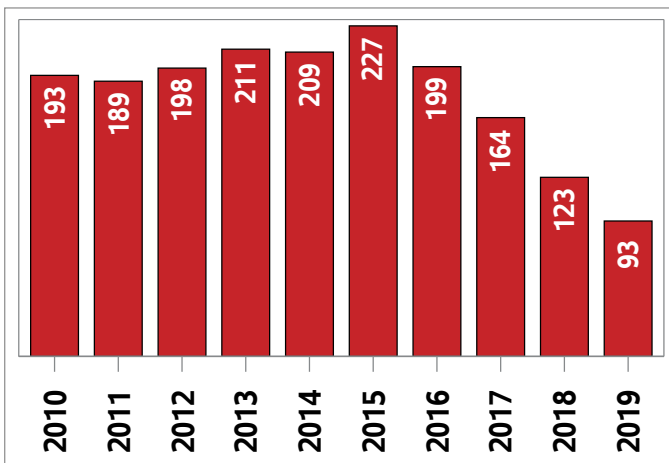
Sales Activity (March only)



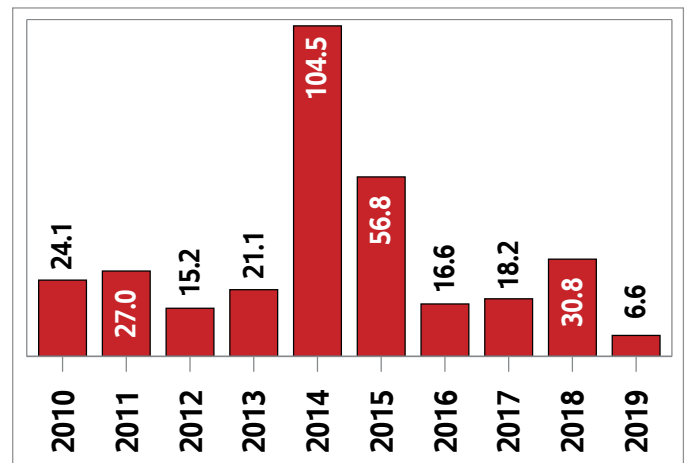
New Listings (March only)



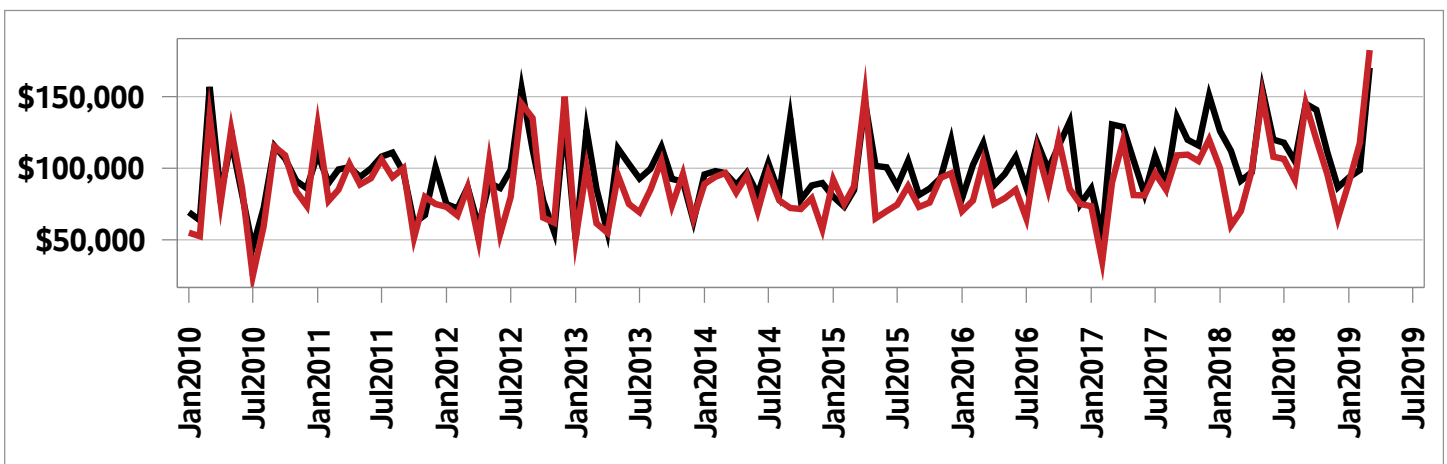
Active Listings (March only)



Months of Inventory (March only)

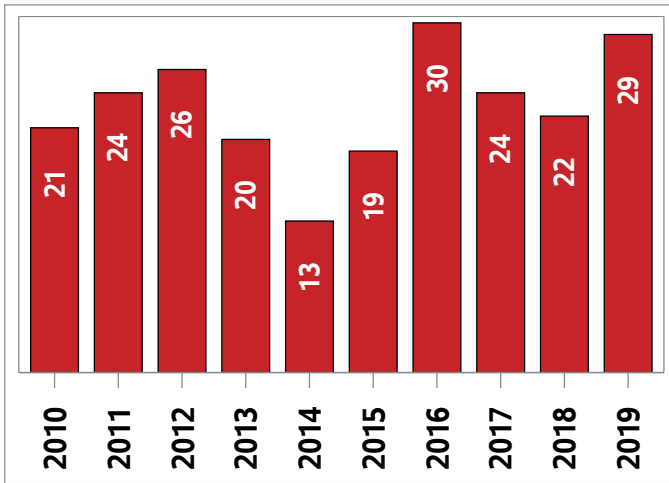


Average Price and Median Price

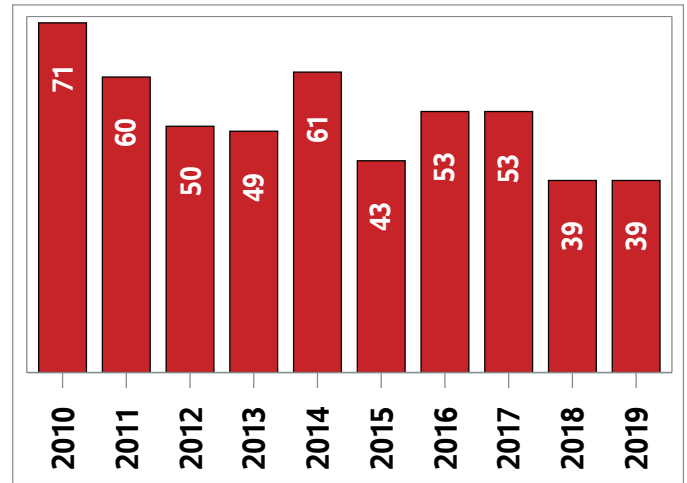


# Western PEI MLS® Single Family Market Activity

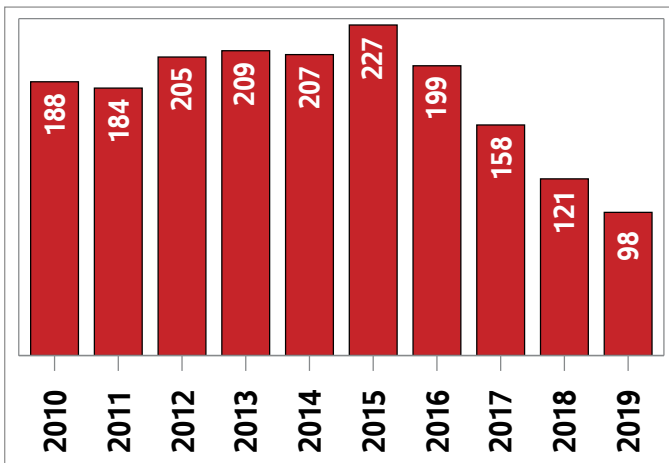
Sales Activity (March Year-to-date)



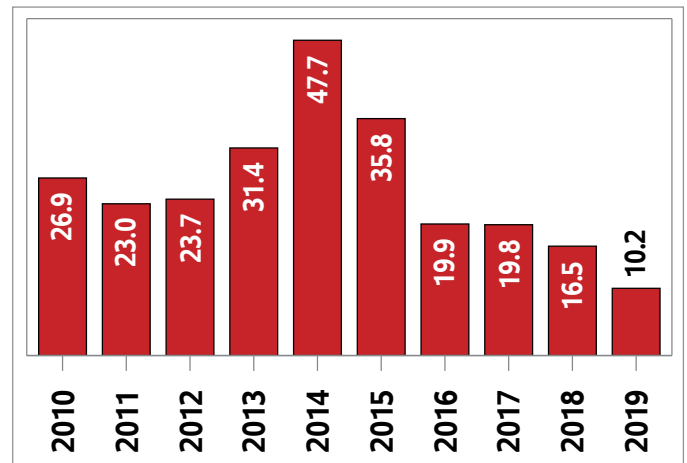
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## Western PEI MLS® Single Family Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	14	250.0	55.6	16.7	600.0	7.7	27.3
Dollar Volume	\$2,381,500	552.5	102.7	69.0	1,132.3	111.5	153.6
New Listings	15	-6.3	-25.0	-31.8	-16.7	-21.1	-16.7
Active Listings	93	-24.4	-43.3	-53.3	-55.5	-53.0	-46.9
Sales to New Listings Ratio <sup>1</sup>	93.3	25.0	45.0	54.5	11.1	68.4	61.1
Months of Inventory <sup>2</sup>	6.6	30.8	18.2	16.6	104.5	15.2	15.9
Average Price	\$170,107	86.4	30.3	44.8	76.0	96.4	99.3
Median Price	\$182,500	160.7	102.8	73.8	88.9	111.0	164.5
Sales to List Price Ratio	93.1	88.0	90.7	92.1	86.8	102.3	92.4
Median Days on Market	132.5	129.0	285.0	273.0	169.5	243.0	76.0

Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	29	31.8	20.8	-3.3	123.1	11.5	16.0
Dollar Volume	\$3,810,000	50.3	70.5	24.2	204.2	82.7	90.5
New Listings	39	0.0	-26.4	-26.4	-36.1	-22.0	-33.9
Active Listings <sup>3</sup>	98	-19.0	-37.9	-50.6	-52.4	-52.0	-43.7
Sales to New Listings Ratio <sup>4</sup>	74.4	56.4	45.3	56.6	21.3	52.0	42.4
Months of Inventory <sup>5</sup>	10.2	16.5	19.8	19.9	47.7	23.7	21.0
Average Price	\$131,379	14.0	41.1	28.5	36.4	63.8	64.2
Median Price	\$108,000	46.9	55.4	34.6	20.0	31.4	80.0
Sales to List Price Ratio	92.3	87.2	86.1	90.2	90.7	96.8	89.2
Median Days on Market	126.0	151.5	141.0	199.5	131.0	211.5	159.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

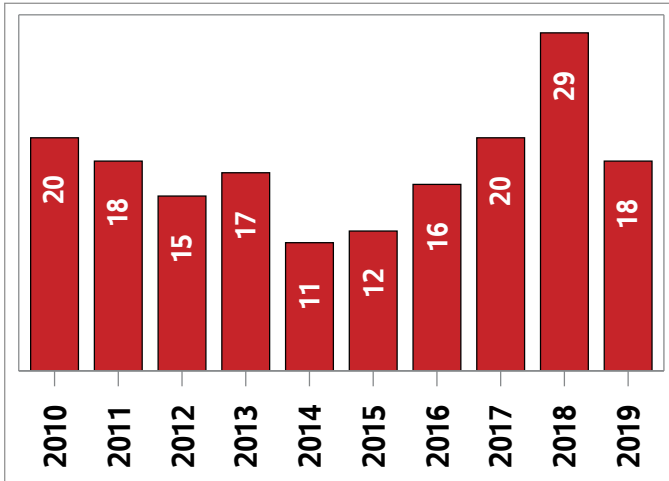
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

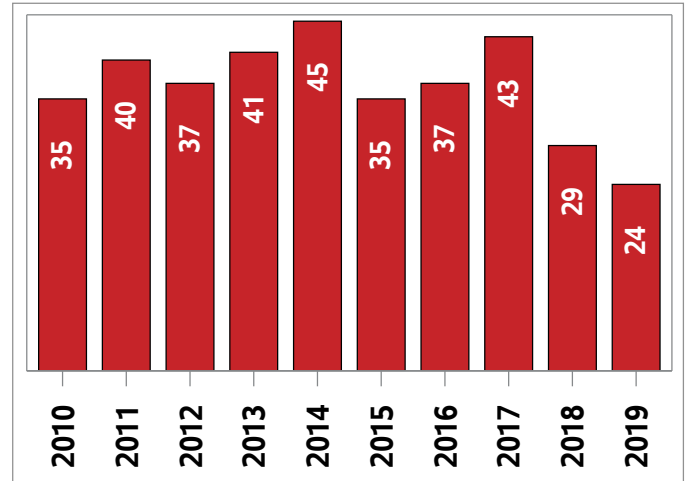
# Summerside

## MLS® Residential Market Activity

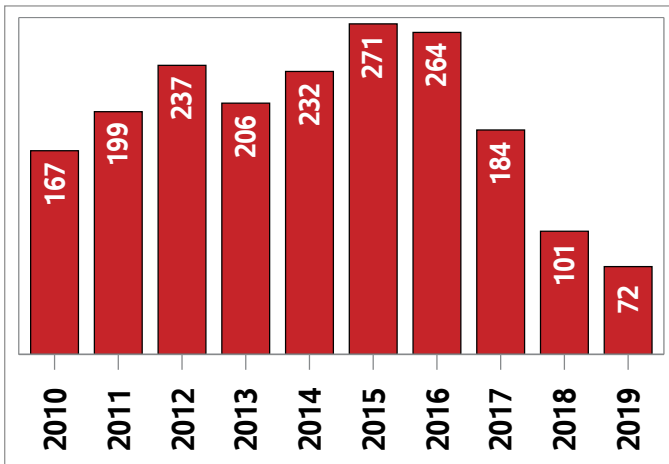
Sales Activity (March only)



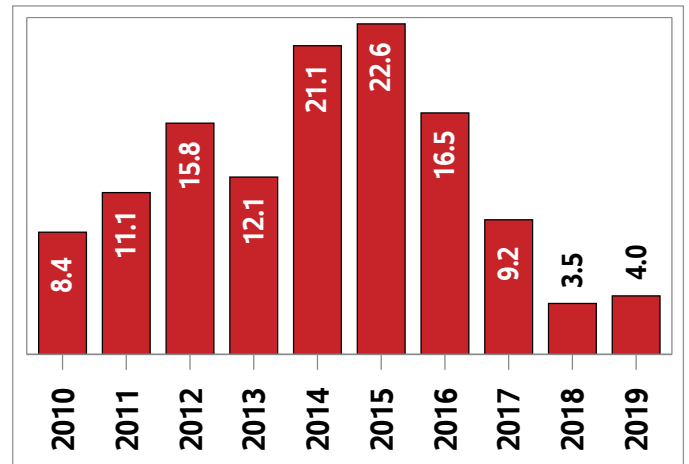
New Listings (March only)



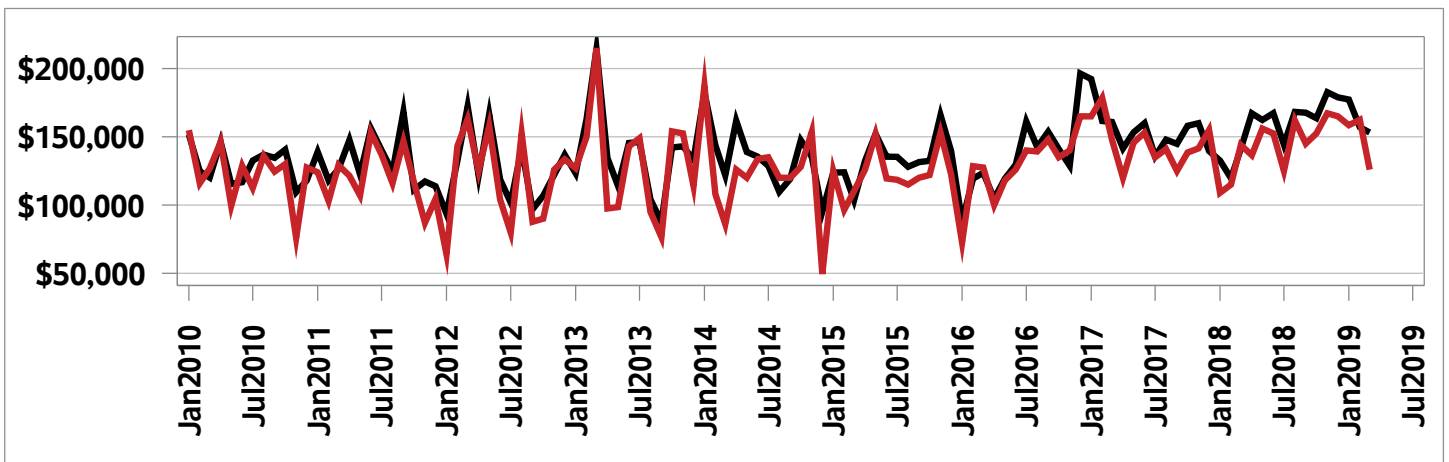
Active Listings (March only)



Months of Inventory (March only)

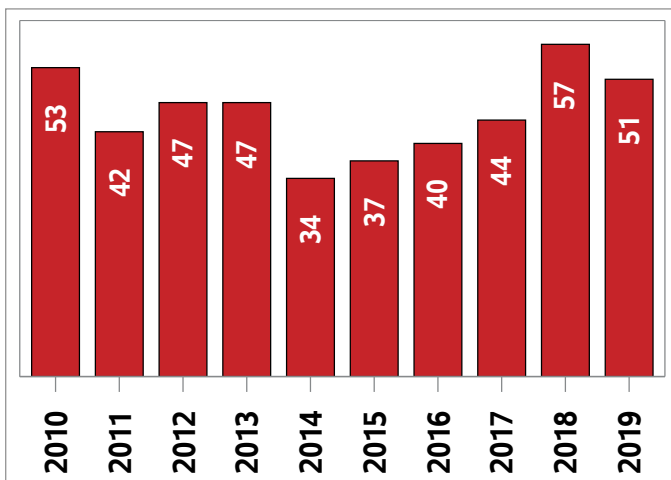


Average Price and Median Price

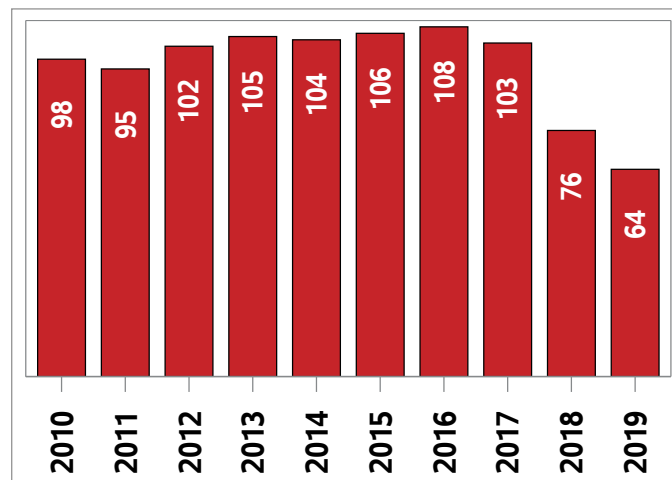


# Summerside MLS® Residential Market Activity

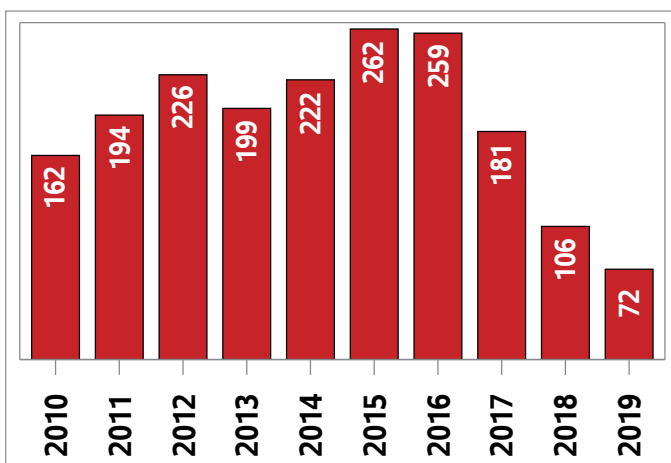
Sales Activity (March Year-to-date)



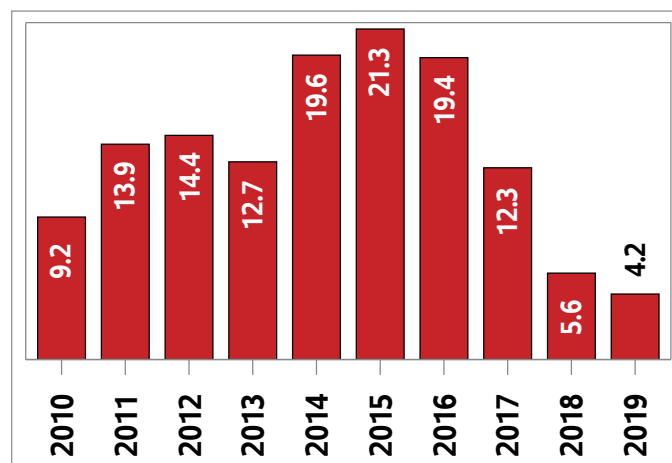
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## Summerside MLS® Residential Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	18	-37.9	-10.0	12.5	63.6	20.0	5.9
Dollar Volume	\$2,756,400	-32.7	-14.3	39.3	105.7	6.7	34.4
New Listings	24	-17.2	-44.2	-35.1	-46.7	-35.1	-33.3
Active Listings	72	-28.7	-60.9	-72.7	-69.0	-69.6	-62.3
Sales to New Listings Ratio <sup>1</sup>	75.0	100.0	46.5	43.2	24.4	40.5	47.2
Months of Inventory <sup>2</sup>	4.0	3.5	9.2	16.5	21.1	15.8	11.2
Average Price	\$153,133	8.4	-4.8	23.8	25.7	-11.1	26.9
Median Price	\$125,950	-12.5	-14.8	-1.2	46.5	-22.7	-2.7
Sales to List Price Ratio	96.3	94.0	93.9	91.7	92.6	97.3	93.7
Median Days on Market	17.5	42.0	53.0	132.5	55.0	176.0	123.0

Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	51	-10.5	15.9	27.5	50.0	8.5	10.9
Dollar Volume	\$8,303,900	8.9	11.7	80.9	66.3	33.8	22.0
New Listings	64	-15.8	-37.9	-40.7	-38.5	-37.3	-34.0
Active Listings <sup>3</sup>	72	-32.2	-60.4	-72.3	-67.7	-68.3	-62.1
Sales to New Listings Ratio <sup>4</sup>	79.7	75.0	42.7	37.0	32.7	46.1	47.4
Months of Inventory <sup>5</sup>	4.2	5.6	12.3	19.4	19.6	14.4	12.3
Average Price	\$162,822	21.7	-3.6	41.8	10.8	23.3	10.1
Median Price	\$158,000	25.4	-3.7	27.0	17.3	18.4	21.8
Sales to List Price Ratio	94.9	93.8	94.4	90.7	93.6	94.5	93.0
Median Days on Market	30.0	77.0	60.5	121.0	80.5	151.0	62.5

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

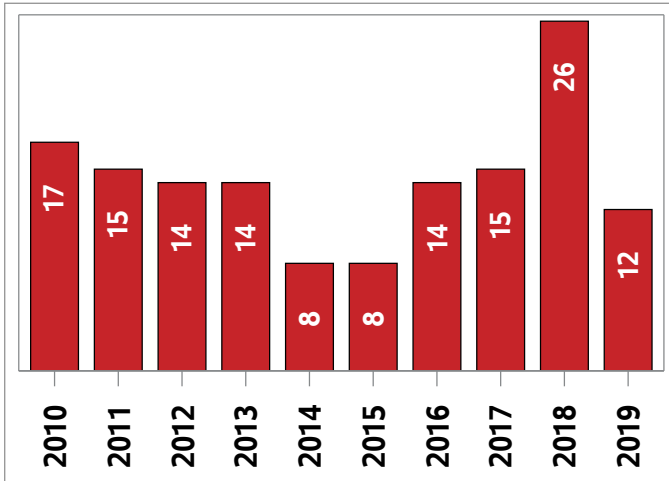
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

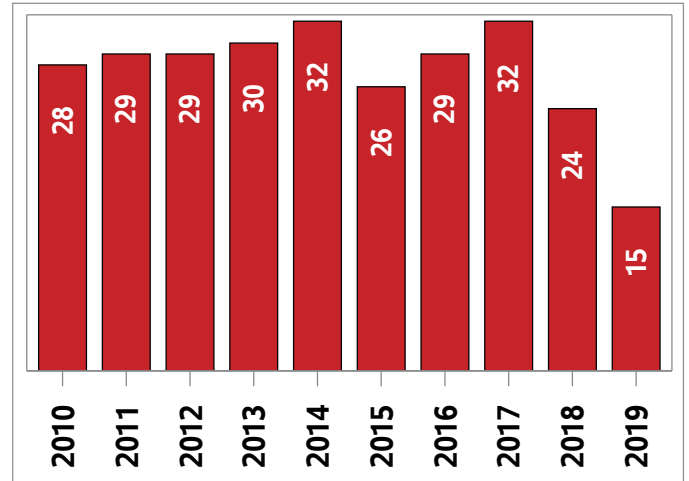


# Summerside MLS® Single Family Market Activity

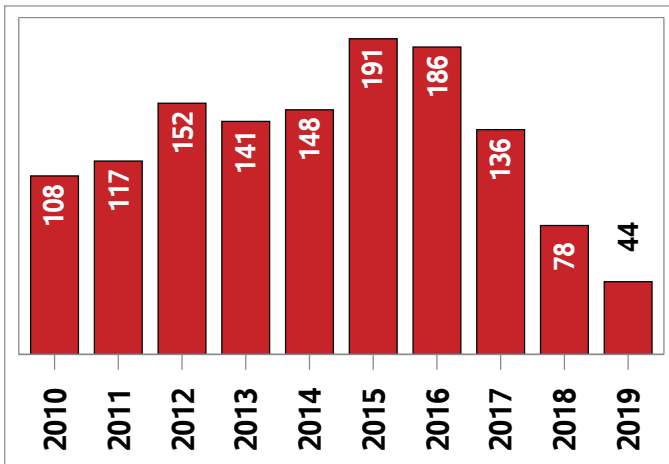
Sales Activity (March only)



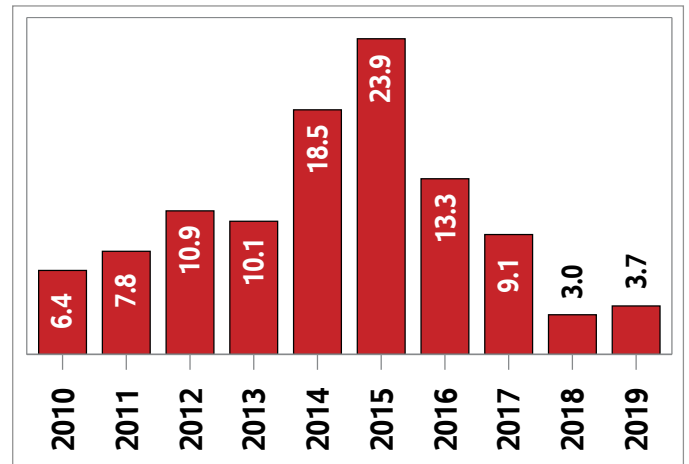
New Listings (March only)



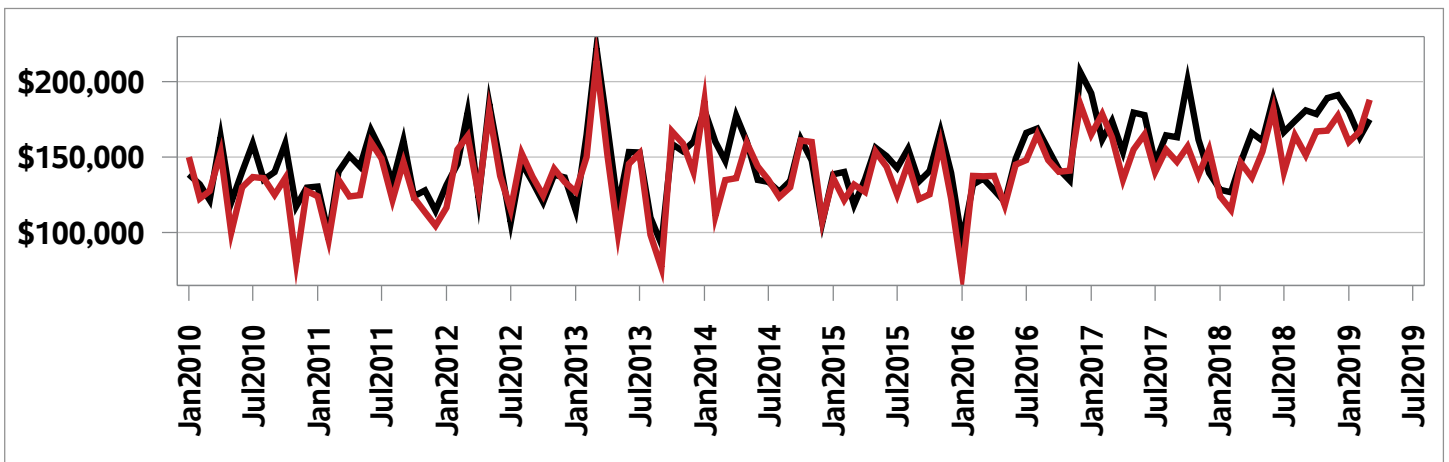
Active Listings (March only)



Months of Inventory (March only)

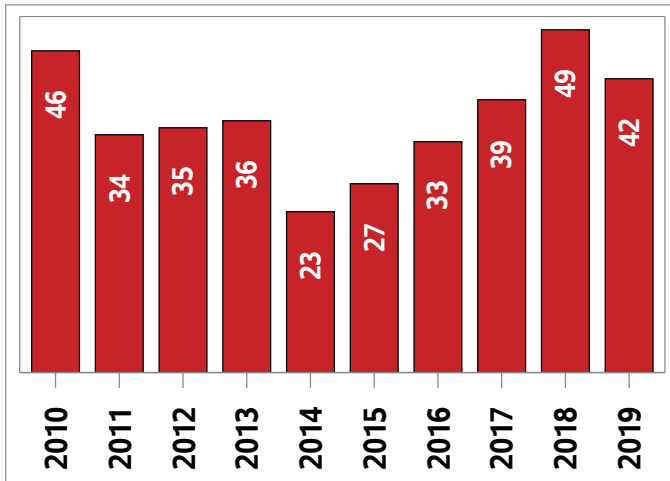


Average Price and Median Price

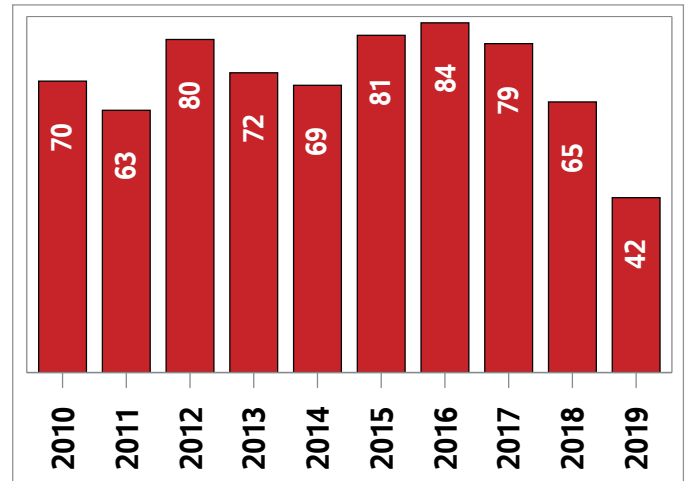


# Summerside MLS® Single Family Market Activity

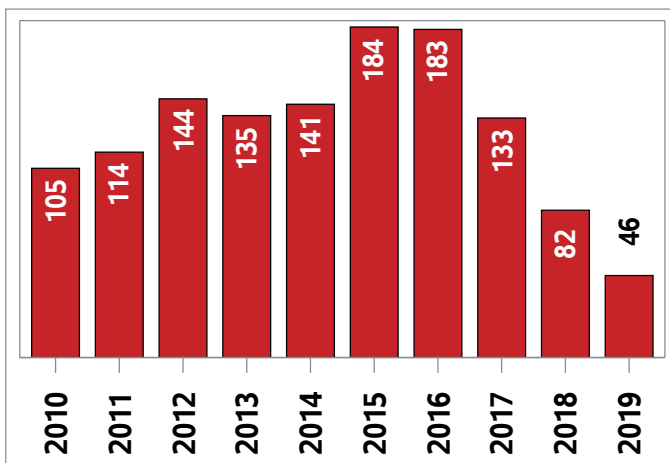
Sales Activity (March Year-to-date)



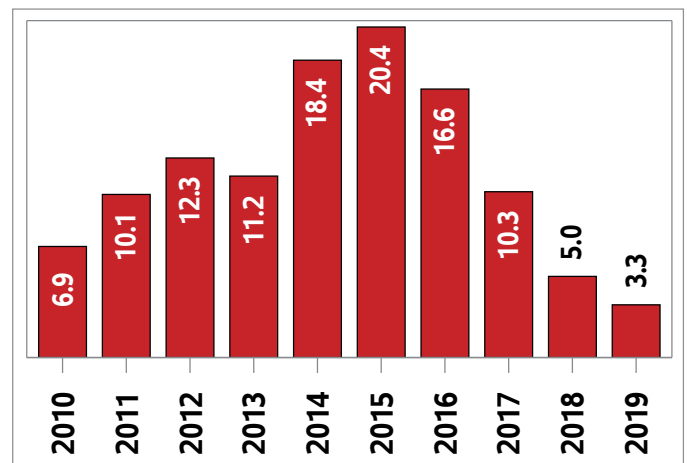
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## Summerside MLS® Single Family Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	12	-53.8	-20.0	-14.3	50.0	-14.3	0.0
Dollar Volume	\$2,099,400	-45.0	-19.5	10.5	77.9	-16.5	26.1
New Listings	15	-37.5	-53.1	-48.3	-53.1	-48.3	-34.8
Active Listings	44	-43.6	-67.6	-76.3	-70.3	-71.1	-66.7
Sales to New Listings Ratio <sup>1</sup>	80.0	108.3	46.9	48.3	25.0	48.3	52.2
Months of Inventory <sup>2</sup>	3.7	3.0	9.1	13.3	18.5	10.9	11.0
Average Price	\$174,950	19.2	0.6	28.9	18.6	-2.6	26.1
Median Price	\$188,000	28.5	15.3	37.0	39.5	14.6	32.4
Sales to List Price Ratio	96.6	93.7	94.5	91.8	94.6	97.5	93.2
Median Days on Market	19.5	45.0	62.0	132.5	59.0	166.0	123.5

Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	42	-14.3	7.7	27.3	82.6	20.0	20.0
Dollar Volume	\$7,282,400	7.9	6.7	74.2	96.4	33.5	65.3
New Listings	42	-35.4	-46.8	-50.0	-39.1	-47.5	-37.3
Active Listings <sup>3</sup>	46	-44.3	-65.8	-75.0	-67.6	-68.3	-65.4
Sales to New Listings Ratio <sup>4</sup>	100.0	75.4	49.4	39.3	33.3	43.8	52.2
Months of Inventory <sup>5</sup>	3.3	5.0	10.3	16.6	18.4	12.3	11.3
Average Price	\$173,390	25.9	-0.9	36.9	7.6	11.3	37.8
Median Price	\$169,500	28.4	0.9	30.4	13.4	4.6	30.4
Sales to List Price Ratio	94.7	93.9	94.7	92.3	94.1	95.6	91.9
Median Days on Market	30.5	66.0	77.0	117.0	81.0	167.0	71.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

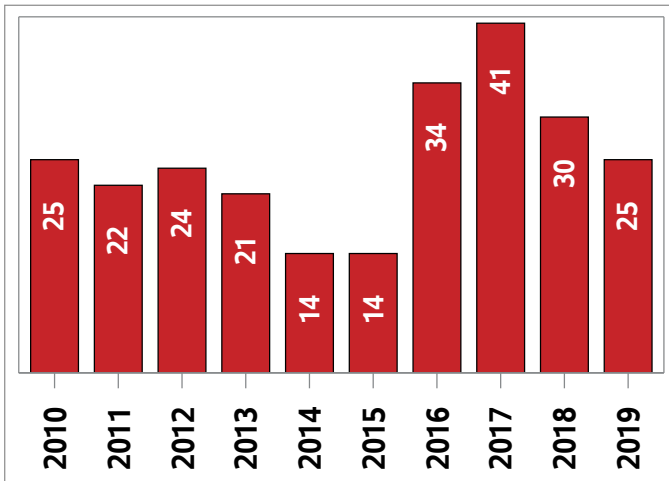
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

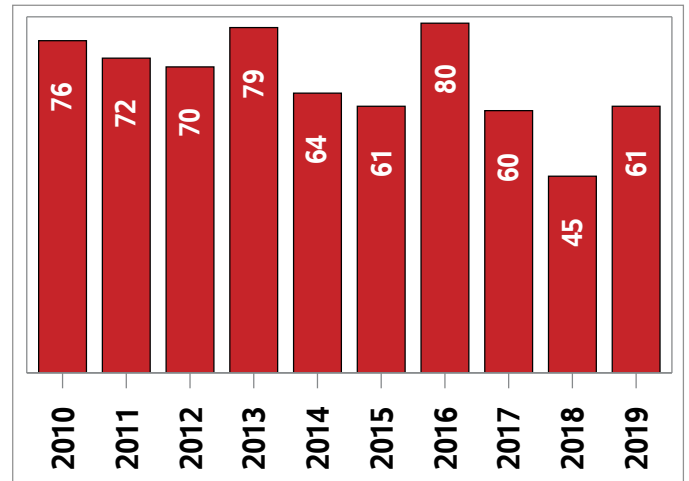
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# North and South Shore MLS® Residential Market Activity

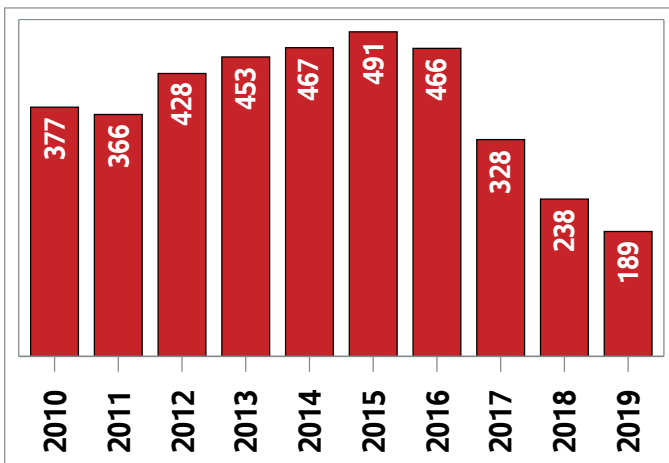
Sales Activity (March only)



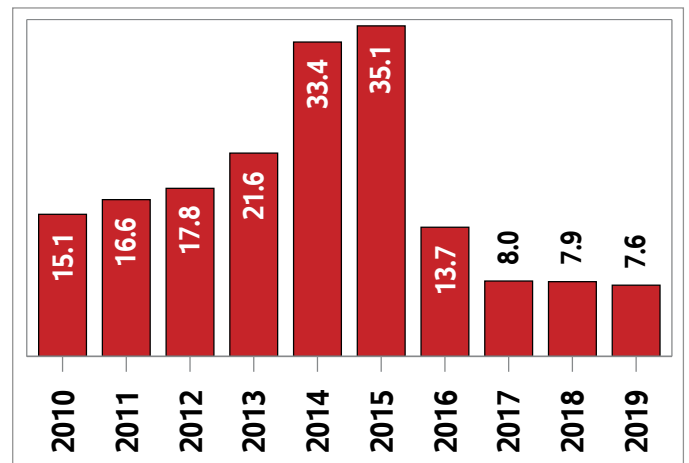
New Listings (March only)



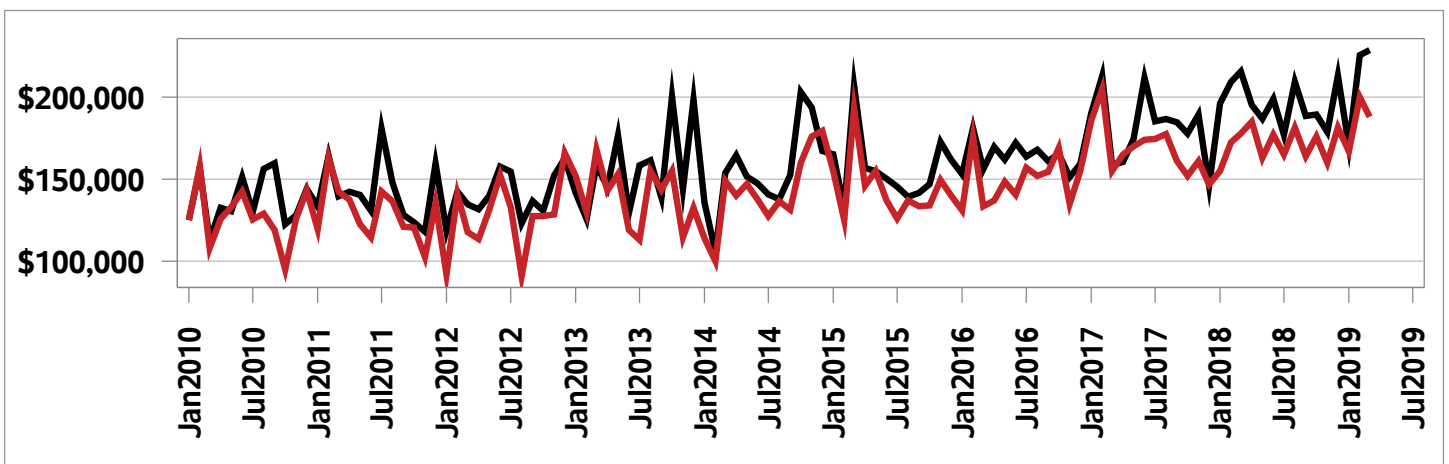
Active Listings (March only)



Months of Inventory (March only)

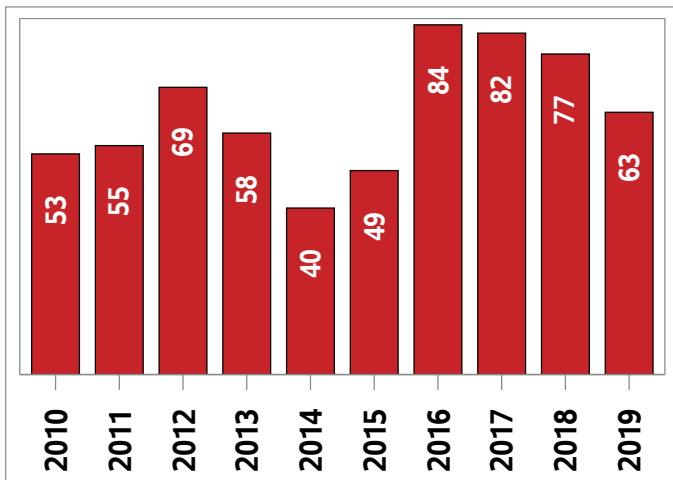


Average Price and Median Price

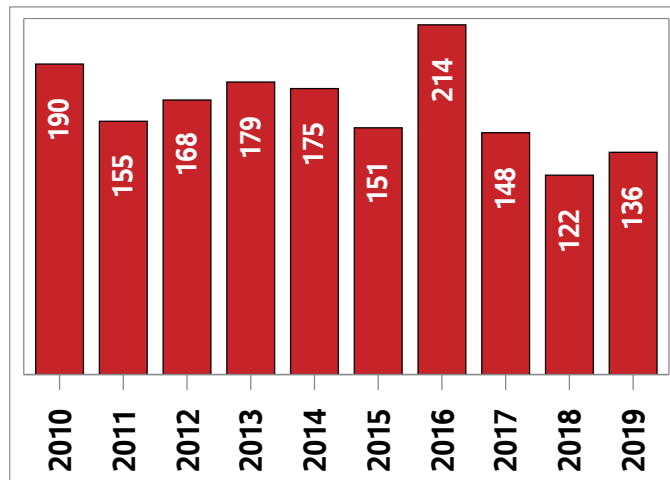


# North and South Shore MLS® Residential Market Activity

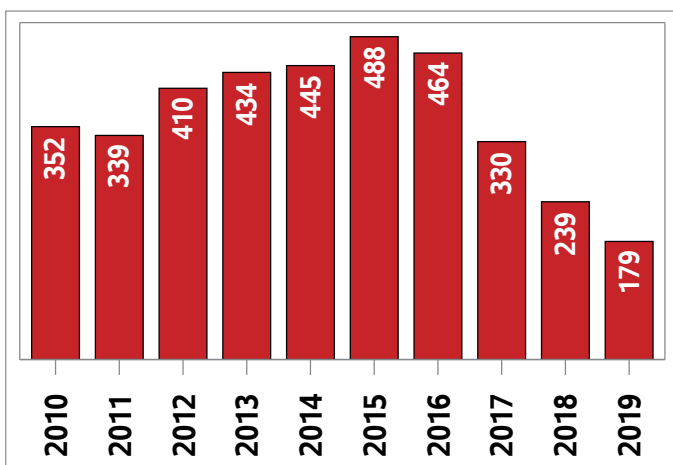
**Sales Activity (March Year-to-date)**



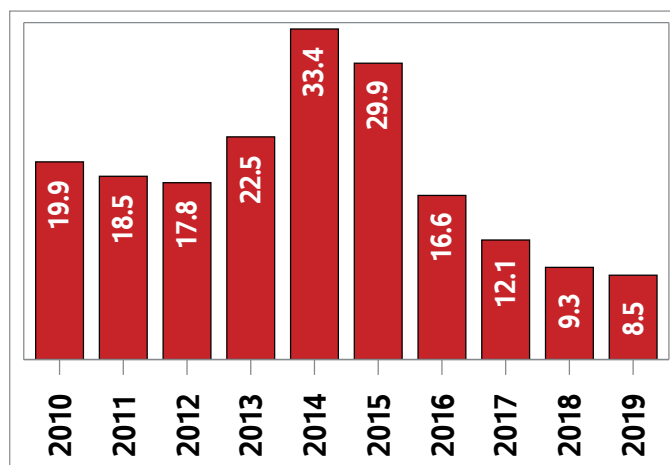
**New Listings (March Year-to-date)**



**Active Listings <sup>1</sup> (March Year-to-date)**



**Months of Inventory <sup>2</sup> (March Year-to-date)**



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## North and South Shore MLS® Residential Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	25	-16.7	-39.0	-26.5	78.6	4.2	56.3
Dollar Volume	\$5,716,601	-11.6	-12.0	7.7	165.5	76.9	120.0
New Listings	61	35.6	1.7	-23.8	-4.7	-12.9	-3.2
Active Listings	189	-20.6	-42.4	-59.4	-59.5	-55.8	-55.2
Sales to New Listings Ratio <sup>1</sup>	41.0	66.7	68.3	42.5	21.9	34.3	25.4
Months of Inventory <sup>2</sup>	7.6	7.9	8.0	13.7	33.4	17.8	26.4
Average Price	\$228,664	6.0	44.3	46.5	48.7	69.8	40.8
Median Price	\$188,000	5.7	21.3	40.9	26.2	59.7	53.2
Sales to List Price Ratio	95.6	94.6	92.9	92.8	92.2	95.5	93.1
Median Days on Market	51.0	112.5	75.0	113.0	226.0	81.0	106.5

Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	63	-18.2	-23.2	-25.0	57.5	-8.7	16.7
Dollar Volume	\$13,459,301	-16.2	-8.9	-3.1	148.6	47.2	83.1
New Listings	136	11.5	-8.1	-36.4	-22.3	-19.0	-13.4
Active Listings <sup>3</sup>	179	-25.1	-45.8	-61.5	-59.8	-56.5	-55.4
Sales to New Listings Ratio <sup>4</sup>	46.3	63.1	55.4	39.3	22.9	41.1	34.4
Months of Inventory <sup>5</sup>	8.5	9.3	12.1	16.6	33.4	17.8	22.3
Average Price	\$213,640	2.5	18.6	29.2	57.8	61.3	56.9
Median Price	\$190,000	11.8	10.1	36.2	61.7	52.0	49.0
Sales to List Price Ratio	95.2	95.7	94.0	91.0	92.9	93.1	92.7
Median Days on Market	75.0	129.0	77.5	106.5	179.5	120.0	106.5

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

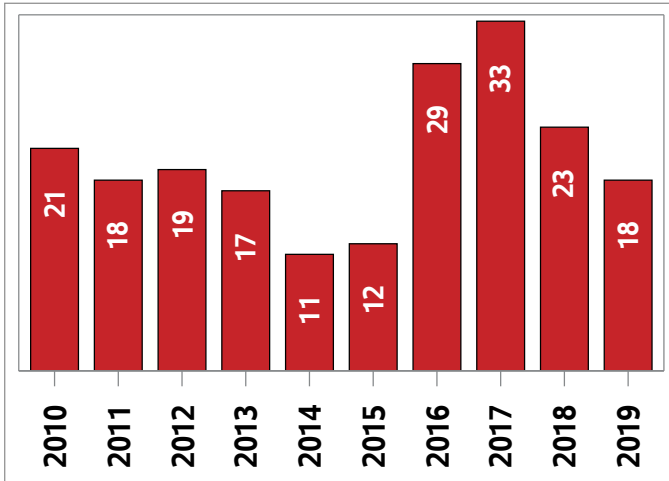
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

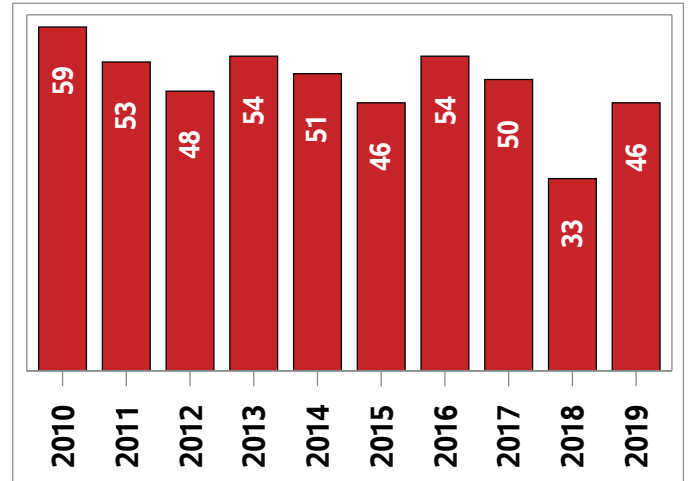
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# North and South Shore MLS® Single Family Market Activity

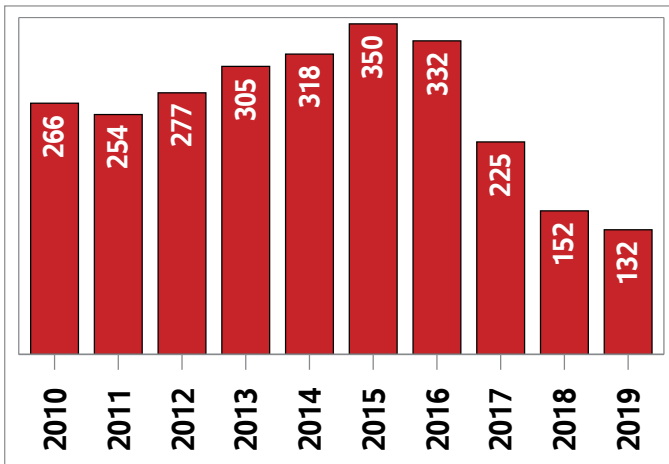
Sales Activity (March only)



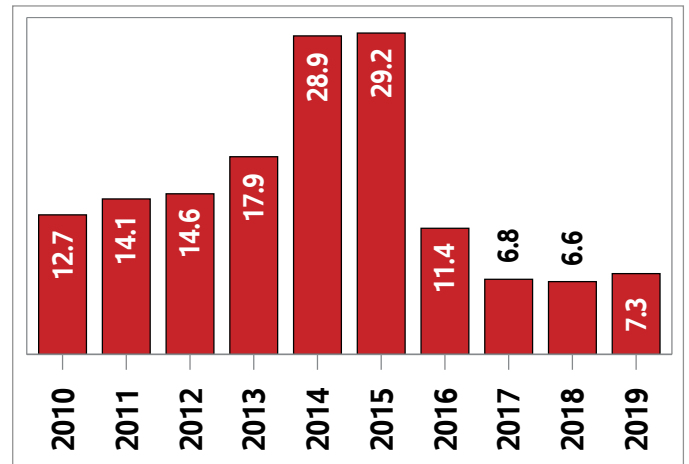
New Listings (March only)



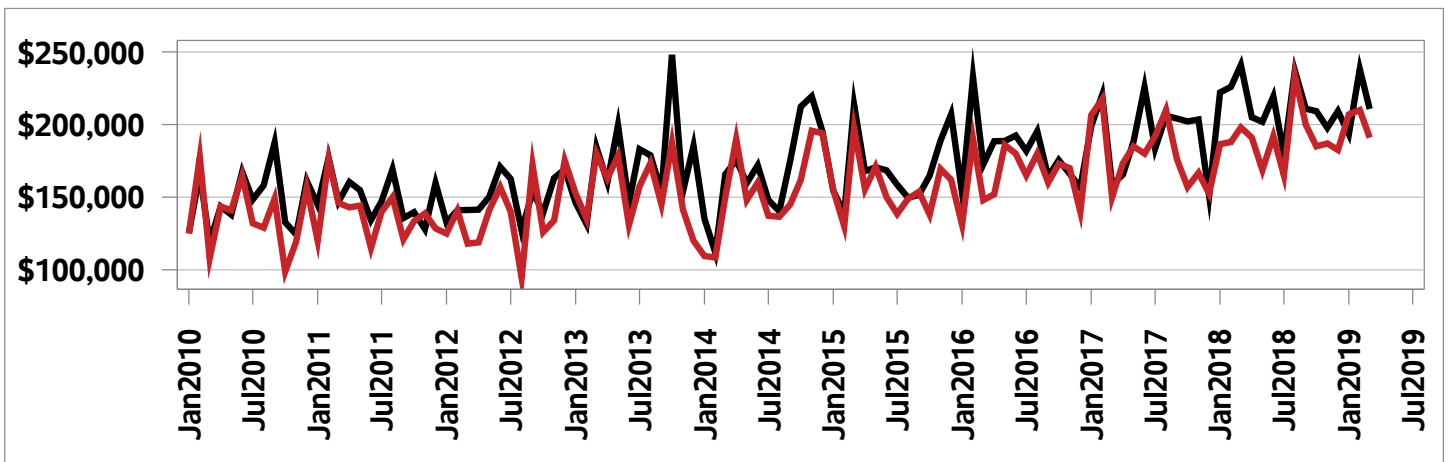
Active Listings (March only)



Months of Inventory (March only)

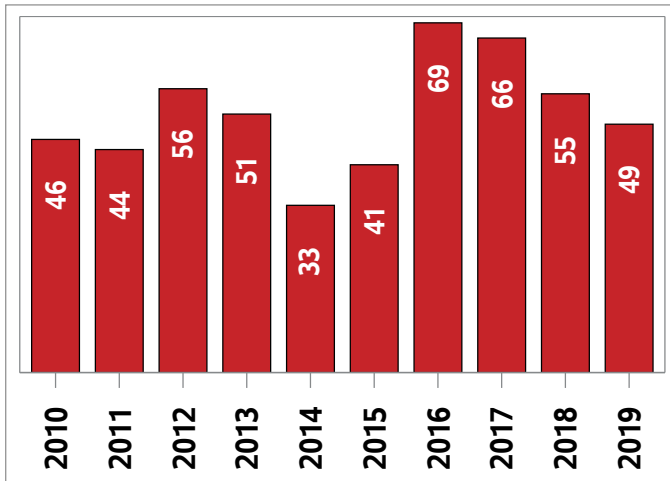


Average Price and Median Price

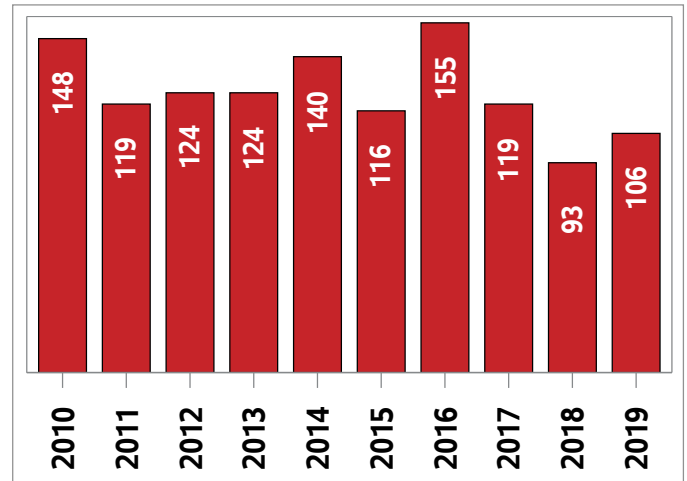


# North and South Shore MLS® Single Family Market Activity

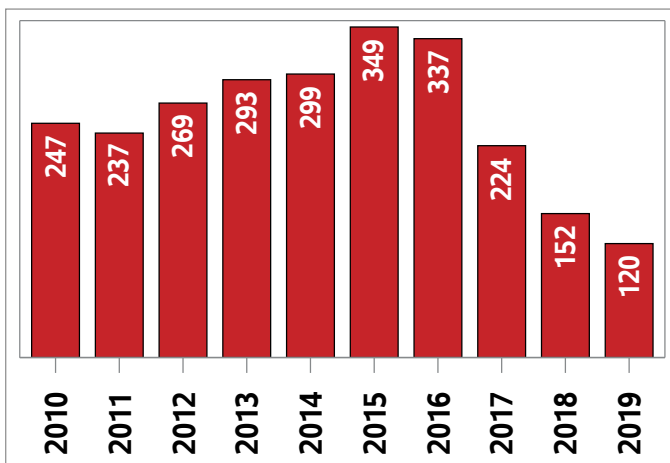
Sales Activity (March Year-to-date)



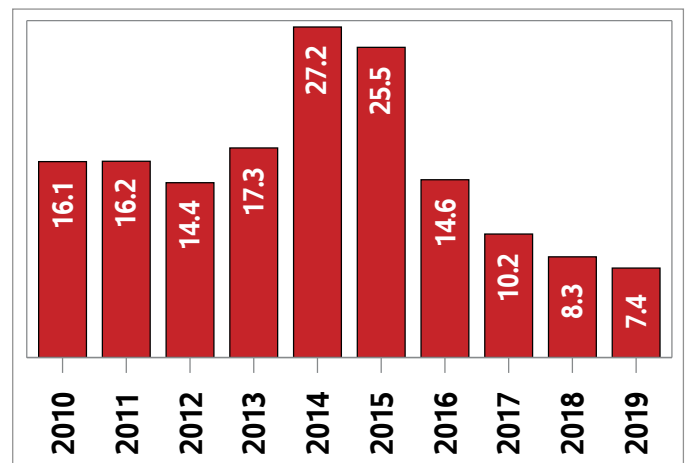
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month



## North and South Shore MLS® Single Family Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	18	-21.7	-45.5	-37.9	63.6	-5.3	38.5
Dollar Volume	\$3,793,101	-31.6	-27.4	-24.2	108.1	41.4	57.0
New Listings	46	39.4	-8.0	-14.8	-9.8	-4.2	-4.2
Active Listings	132	-13.2	-41.3	-60.2	-58.5	-52.3	-54.0
Sales to New Listings Ratio <sup>1</sup>	39.1	69.7	66.0	53.7	21.6	39.6	27.1
Months of Inventory <sup>2</sup>	7.3	6.6	6.8	11.4	28.9	14.6	22.1
Average Price	\$210,728	-12.6	33.0	22.1	27.2	49.3	13.4
Median Price	\$191,000	-3.5	27.3	29.1	27.3	61.9	29.1
Sales to List Price Ratio	95.7	96.1	92.7	94.8	92.3	94.6	93.6
Median Days on Market	30.5	87.0	68.0	154.0	173.0	110.0	107.0

Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	49	-10.9	-25.8	-29.0	48.5	-12.5	4.3
Dollar Volume	\$10,639,401	-16.4	-12.3	-17.9	128.5	36.8	54.2
New Listings	106	14.0	-10.9	-31.6	-24.3	-14.5	-7.0
Active Listings <sup>3</sup>	120	-20.8	-46.2	-64.3	-59.8	-55.2	-55.5
Sales to New Listings Ratio <sup>4</sup>	46.2	59.1	55.5	44.5	23.6	45.2	41.2
Months of Inventory <sup>5</sup>	7.4	8.3	10.2	14.6	27.2	14.4	17.3
Average Price	\$217,131	-6.2	18.1	15.6	53.9	56.4	47.9
Median Price	\$199,000	3.1	12.4	17.1	60.5	56.1	45.3
Sales to List Price Ratio	95.8	95.8	94.0	93.6	92.7	93.3	92.7
Median Days on Market	56.0	116.0	75.0	112.0	173.0	147.0	107.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

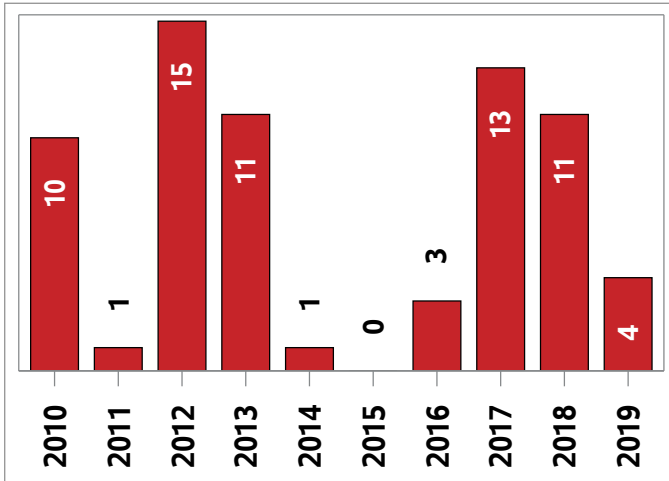
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

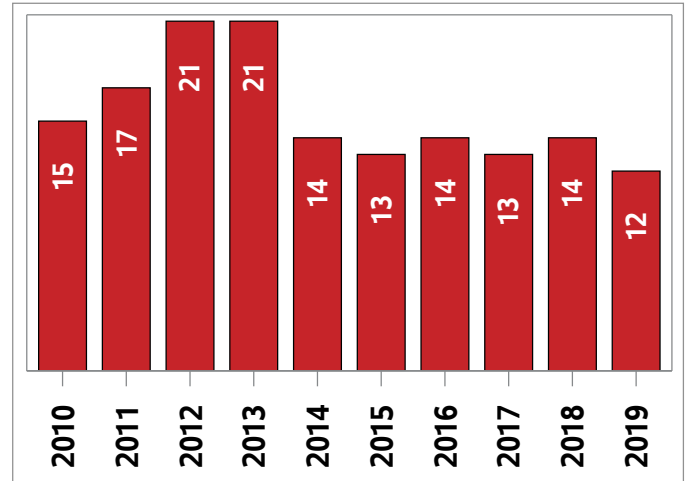
# Cornwall

## MLS® Residential Market Activity

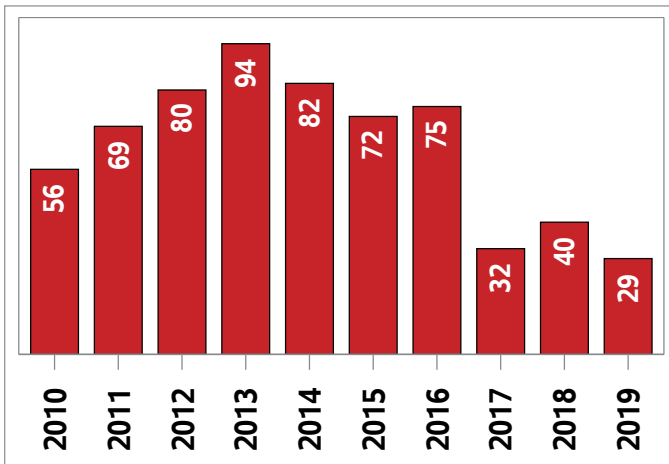
Sales Activity (March only)



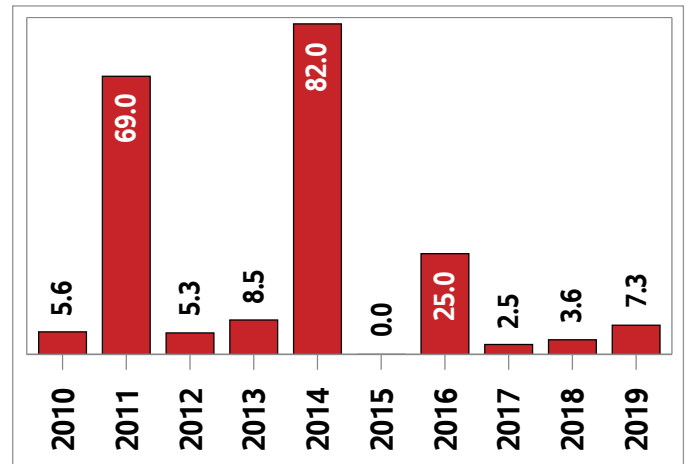
New Listings (March only)



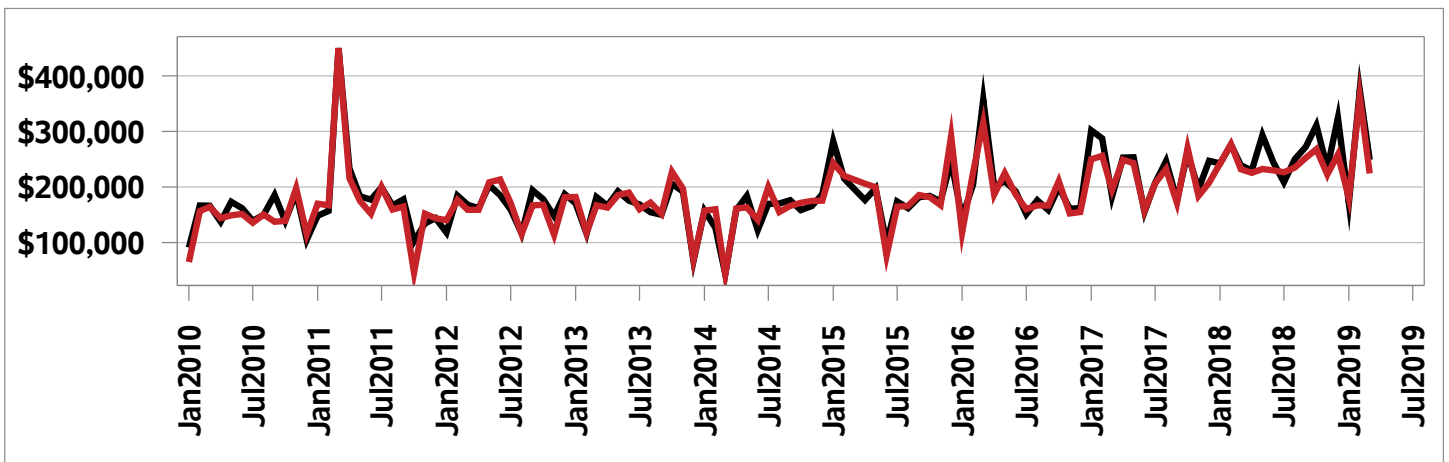
Active Listings (March only)



Months of Inventory (March only)



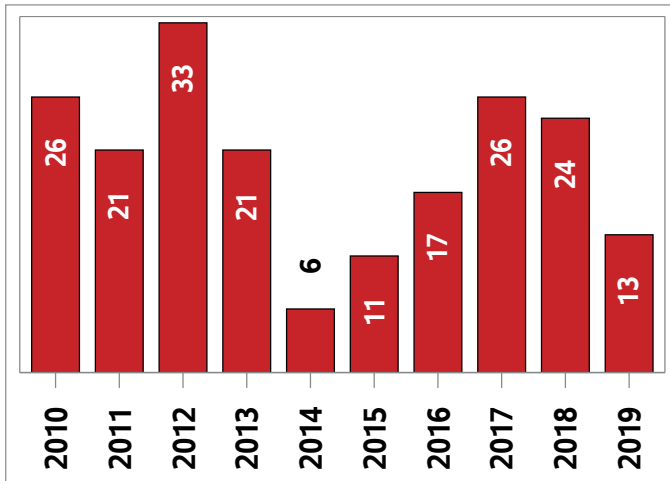
Average Price and Median Price



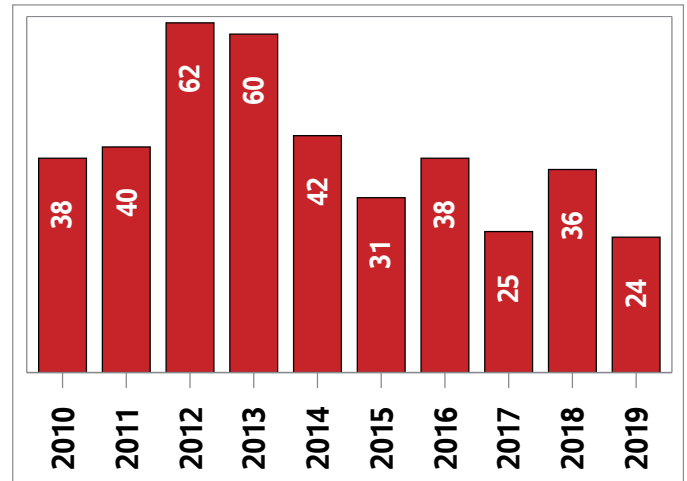
# Cornwall

## MLS® Residential Market Activity

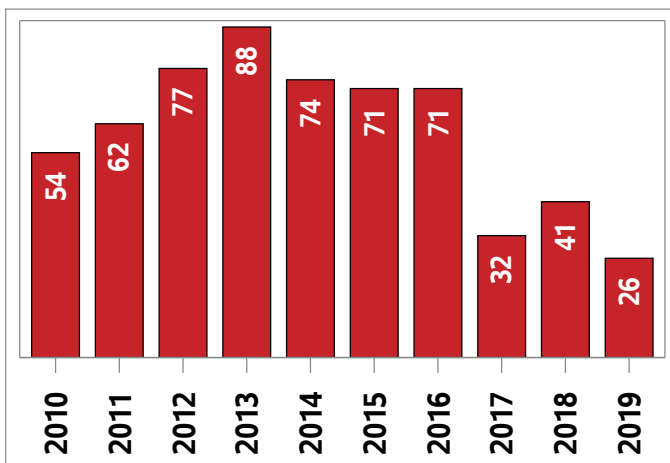
Sales Activity (March Year-to-date)



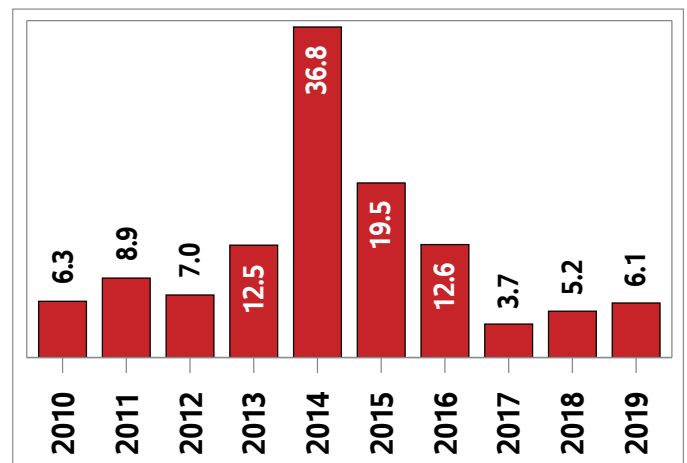
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## Cornwall

### MLS® Residential Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	4	-63.6	-69.2	33.3	300.0	-73.3	-42.9
Dollar Volume	\$995,600	-62.2	-58.2	-7.2	2,188.7	-60.5	22.2
New Listings	12	-14.3	-7.7	-14.3	-14.3	-42.9	9.1
Active Listings	29	-27.5	-9.4	-61.3	-64.6	-63.8	-54.0
Sales to New Listings Ratio <sup>1</sup>	33.3	78.6	100.0	21.4	7.1	71.4	63.6
Months of Inventory <sup>2</sup>	7.3	3.6	2.5	25.0	82.0	5.3	9.0
Average Price	\$248,900	4.1	36.0	-30.4	472.2	48.0	113.9
Median Price	\$224,400	-3.3	15.1	-29.0	415.9	41.1	82.4
Sales to List Price Ratio	92.4	97.3	96.1	98.6	89.0	97.3	93.7
Median Days on Market	80.0	39.0	133.0	68.0	22.0	20.0	54.0

Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	13	-45.8	-50.0	-23.5	116.7	-60.6	-7.1
Dollar Volume	\$3,755,000	-39.0	-39.6	3.3	408.5	-29.3	106.9
New Listings	24	-33.3	-4.0	-36.8	-42.9	-61.3	-29.4
Active Listings <sup>3</sup>	26	-36.3	-18.6	-63.1	-64.3	-65.7	-57.3
Sales to New Listings Ratio <sup>4</sup>	54.2	66.7	104.0	44.7	14.3	53.2	41.2
Months of Inventory <sup>5</sup>	6.1	5.2	3.7	12.6	36.8	7.0	13.2
Average Price	\$288,846	12.6	20.8	35.1	134.7	79.4	122.8
Median Price	\$251,000	4.9	15.1	11.3	70.2	57.9	102.3
Sales to List Price Ratio	96.4	96.8	99.0	95.6	94.7	95.8	94.1
Median Days on Market	33.0	48.5	91.0	109.0	38.5	38.0	55.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

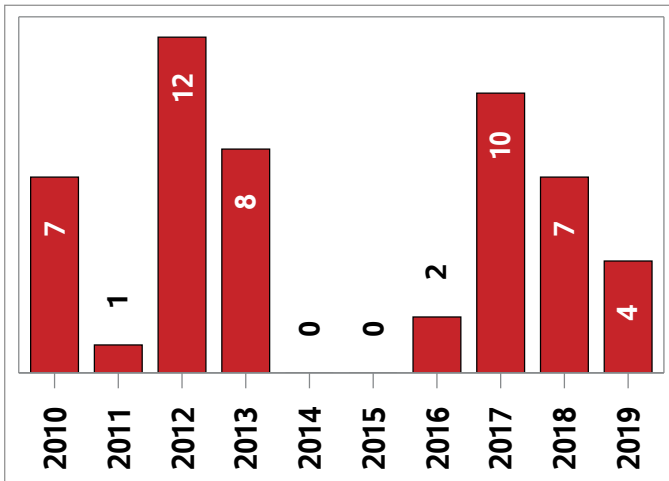
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

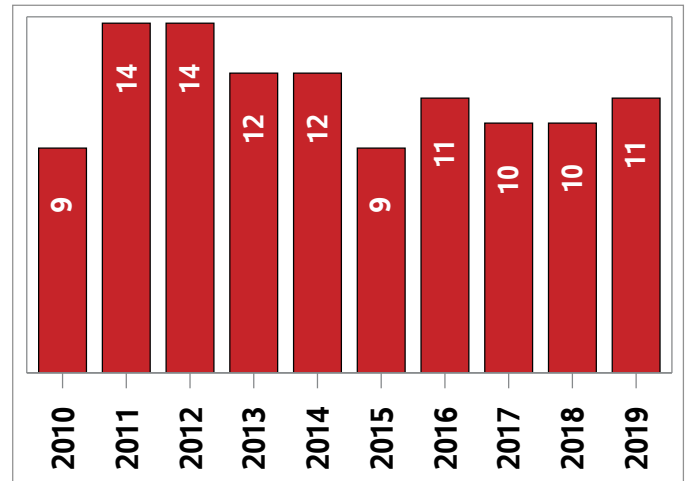
# Cornwall

## MLS® Single Family Market Activity

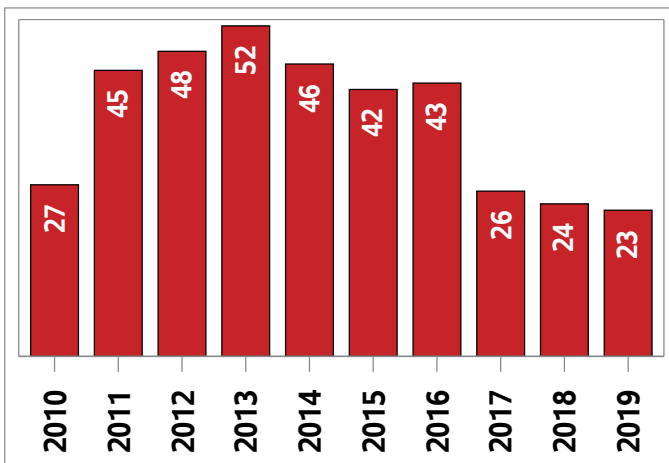
Sales Activity (March only)



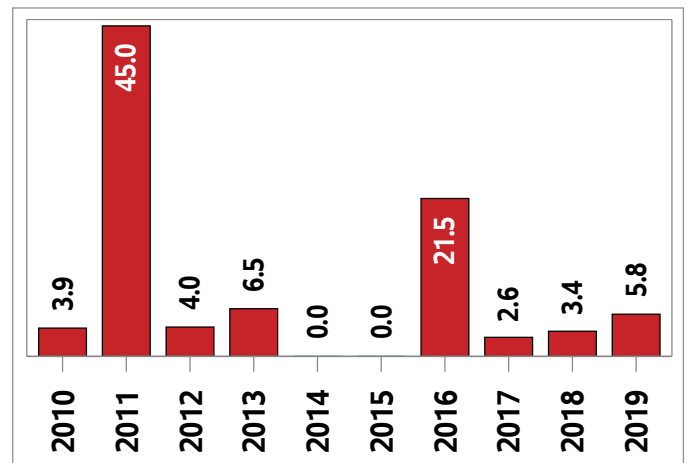
New Listings (March only)



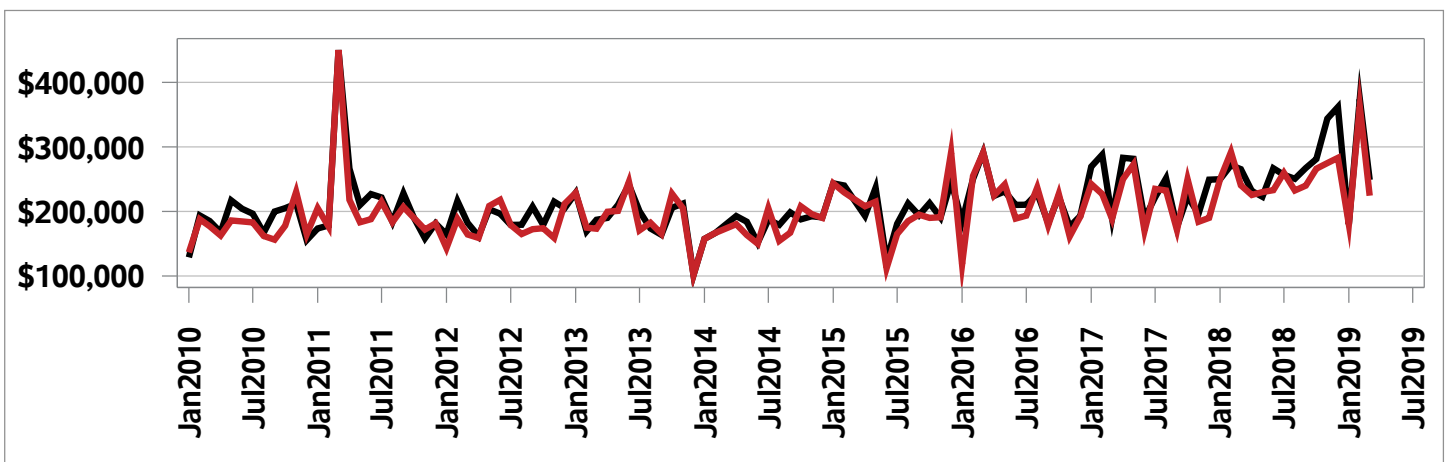
Active Listings (March only)



Months of Inventory (March only)



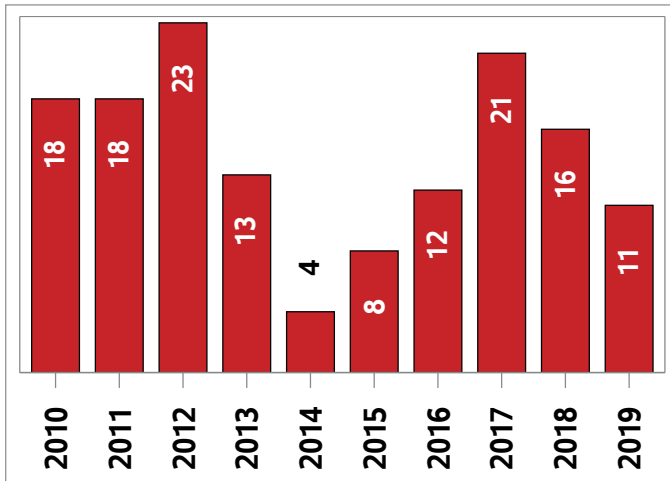
Average Price and Median Price



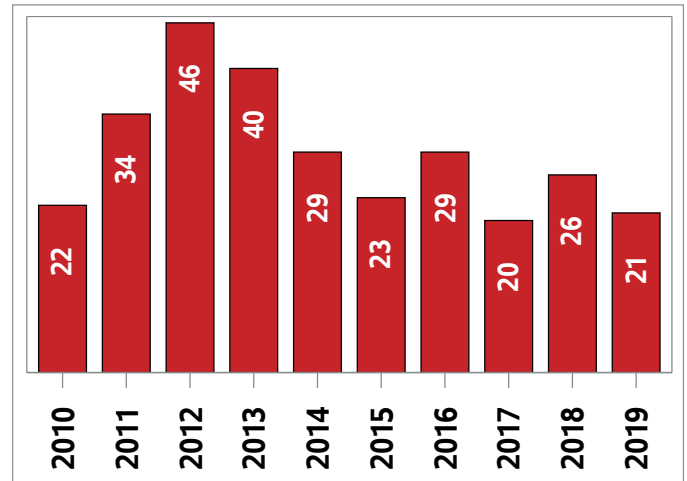
# Cornwall

## MLS® Single Family Market Activity

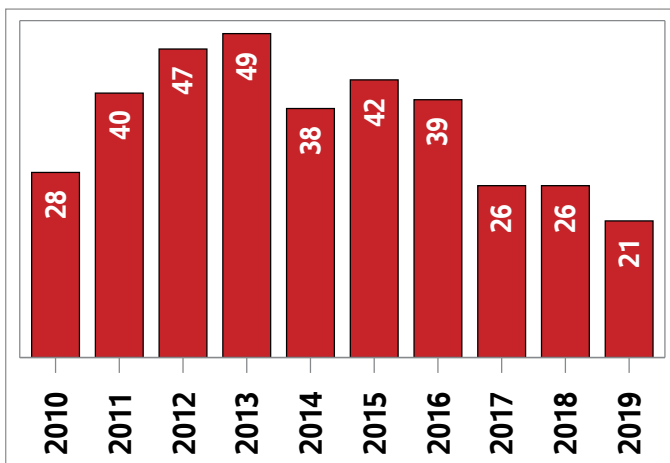
Sales Activity (March Year-to-date)



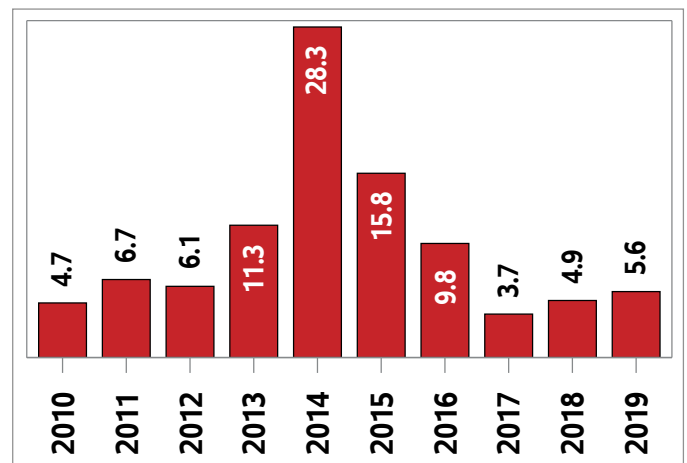
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## Cornwall MLS® Single Family Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	4	-42.9	-60.0	100.0		-66.7	-33.3
Dollar Volume	\$995,600	-46.4	-47.5	70.9		-54.5	23.8
New Listings	11	10.0	10.0	0.0	-8.3	-21.4	22.2
Active Listings	23	-4.2	-11.5	-46.5	-50.0	-52.1	-43.9
Sales to New Listings Ratio <sup>1</sup>	36.4	70.0	100.0	18.2		85.7	66.7
Months of Inventory <sup>2</sup>	5.8	3.4	2.6	21.5		4.0	6.8
Average Price	\$248,900	-6.3	31.2	-14.5		36.6	85.7
Median Price	\$224,400	-6.7	19.0	-23.0		36.6	80.9
Sales to List Price Ratio	92.4	97.8	96.1	98.4		97.4	95.7
Median Days on Market	80.0	42.0	112.0	41.5		21.0	44.0

Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	11	-31.3	-47.6	-8.3	175.0	-52.2	0.0
Dollar Volume	\$3,422,000	-20.1	-30.9	18.4	427.8	-21.5	100.6
New Listings	21	-19.2	5.0	-27.6	-27.6	-54.3	-19.2
Active Listings <sup>3</sup>	21	-20.5	-20.5	-47.0	-45.1	-55.7	-47.9
Sales to New Listings Ratio <sup>4</sup>	52.4	61.5	105.0	41.4	13.8	50.0	42.3
Months of Inventory <sup>5</sup>	5.6	4.9	3.7	9.8	28.3	6.1	10.8
Average Price	\$311,091	16.3	31.9	29.2	91.9	64.2	100.6
Median Price	\$283,000	13.7	31.0	8.5	69.7	71.5	122.0
Sales to List Price Ratio	95.6	97.6	100.1	96.3	96.1	96.6	96.1
Median Days on Market	33.0	48.5	91.0	100.5	43.5	30.0	56.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

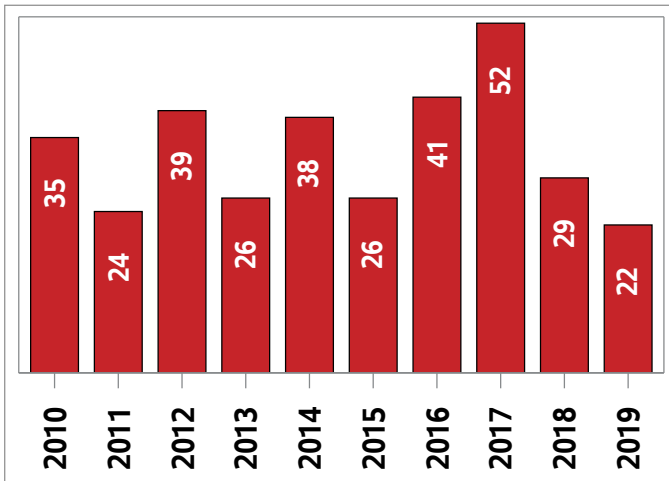
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

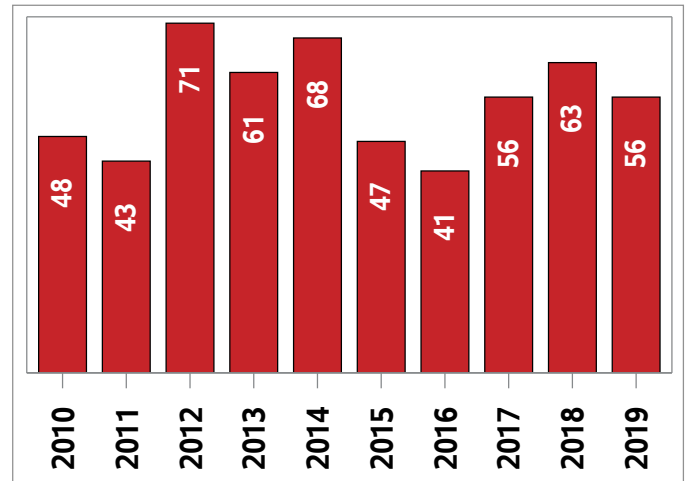
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# Charlottetown MLS® Residential Market Activity

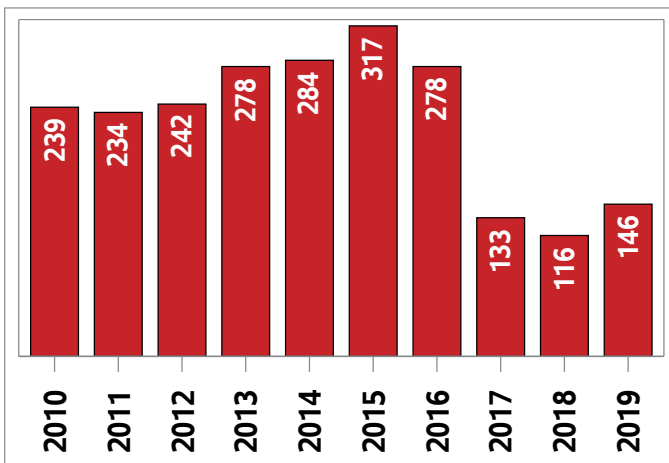
Sales Activity (March only)



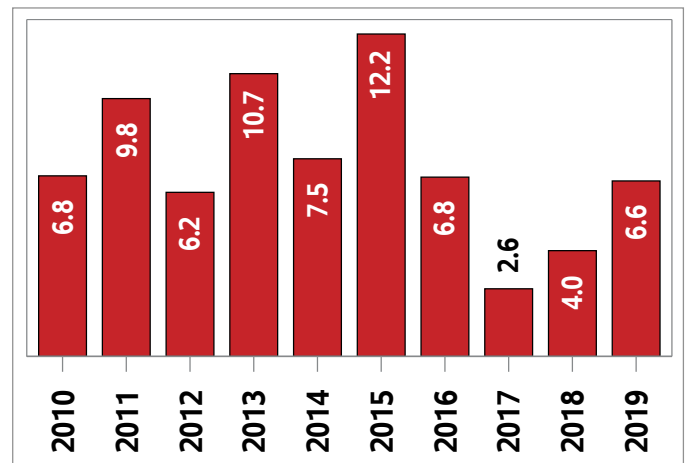
New Listings (March only)



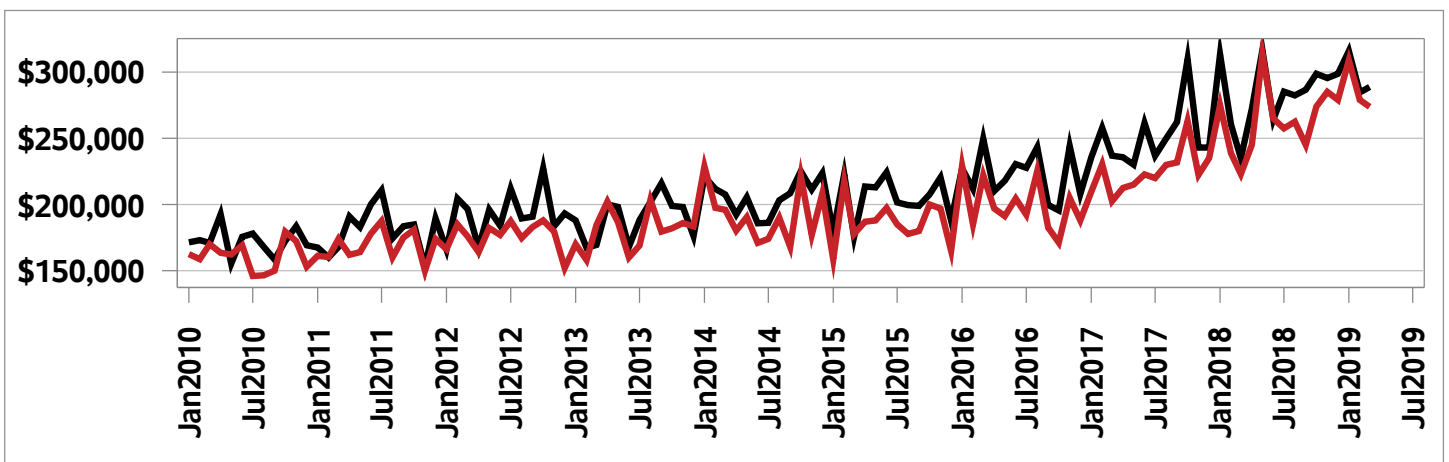
Active Listings (March only)



Months of Inventory (March only)



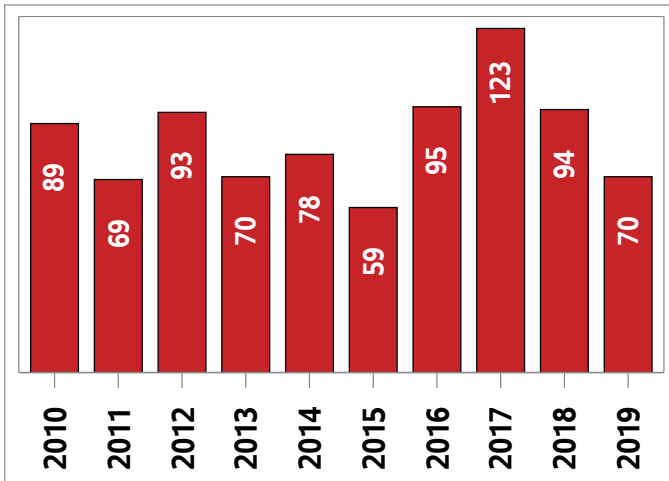
Average Price and Median Price



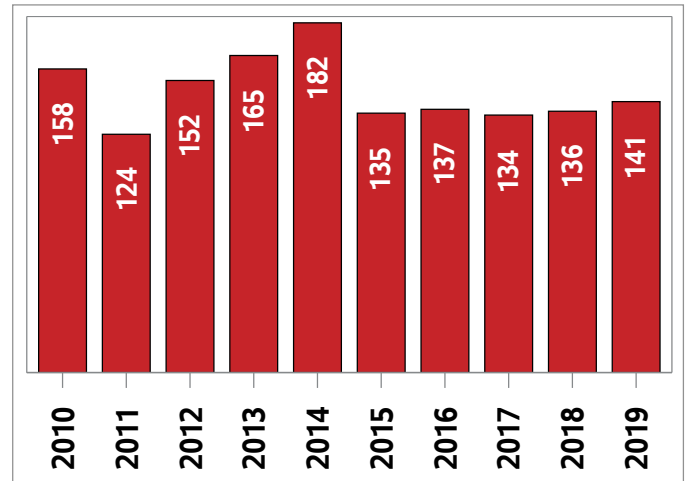


# Charlottetown MLS® Residential Market Activity

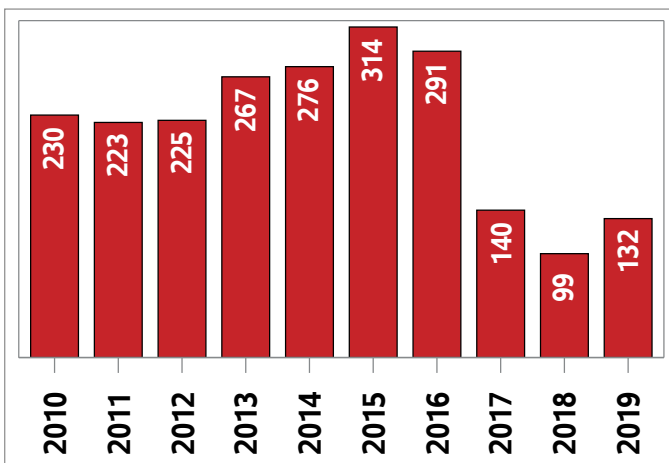
Sales Activity (March Year-to-date)



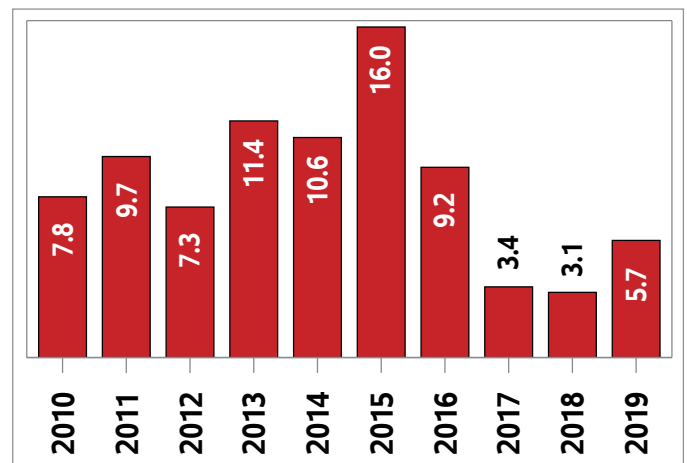
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## Charlottetown MLS® Residential Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	22	-24.1	-57.7	-46.3	-42.1	-43.6	-24.1
Dollar Volume	\$6,352,788	-6.8	-48.4	-37.9	-19.4	-17.1	31.0
New Listings	56	-11.1	0.0	36.6	-17.6	-21.1	47.4
Active Listings	146	25.9	9.8	-47.5	-48.6	-39.7	-38.4
Sales to New Listings Ratio <sup>1</sup>	39.3	46.0	92.9	100.0	55.9	54.9	76.3
Months of Inventory <sup>2</sup>	6.6	4.0	2.6	6.8	7.5	6.2	8.2
Average Price	\$288,763	22.9	21.9	15.7	39.1	47.0	72.7
Median Price	\$273,750	22.8	35.2	23.3	39.7	55.6	85.1
Sales to List Price Ratio	98.0	98.2	93.4	96.5	95.8	96.3	95.4
Median Days on Market	31.5	17.0	32.5	66.0	60.0	48.0	72.0

Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	70	-25.5	-43.1	-26.3	-10.3	-24.7	-5.4
Dollar Volume	\$20,796,878	-18.1	-30.4	-5.6	26.0	17.5	85.8
New Listings	141	3.7	5.2	2.9	-22.5	-7.2	34.3
Active Listings <sup>3</sup>	132	33.8	-5.7	-54.6	-52.2	-41.4	-45.2
Sales to New Listings Ratio <sup>4</sup>	49.6	69.1	91.8	69.3	42.9	61.2	70.5
Months of Inventory <sup>5</sup>	5.7	3.1	3.4	9.2	10.6	7.3	9.8
Average Price	\$297,098	10.0	22.4	28.1	40.4	56.1	96.4
Median Price	\$278,250	16.0	27.7	39.1	37.4	59.9	100.4
Sales to List Price Ratio	96.9	98.0	94.2	95.7	95.2	94.8	95.0
Median Days on Market	37.0	31.5	56.0	87.0	64.5	70.0	73.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

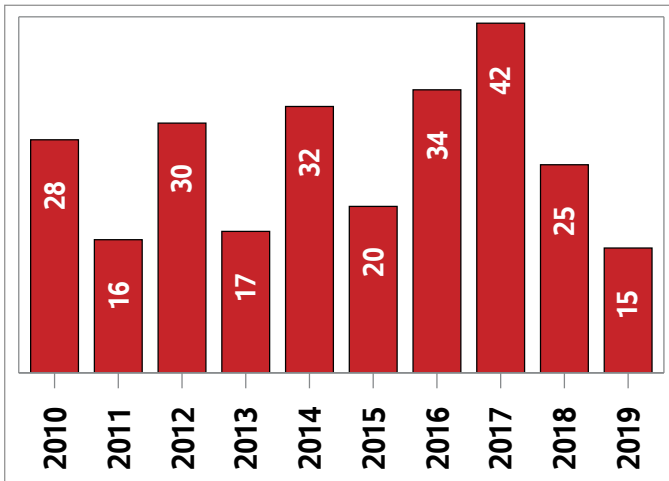
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

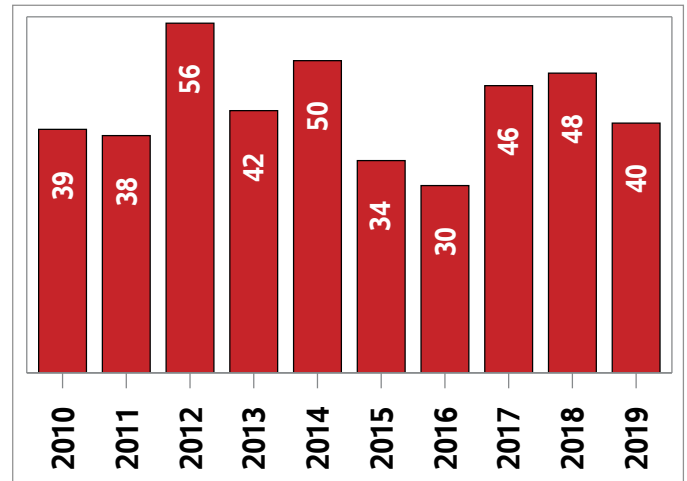
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# Charlottetown MLS® Single Family Market Activity

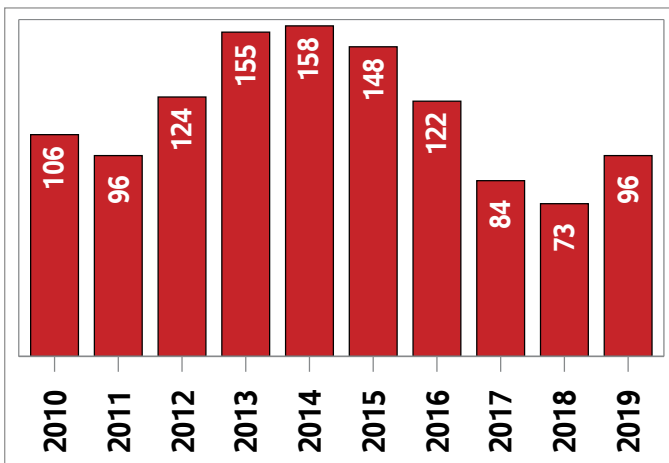
Sales Activity (March only)



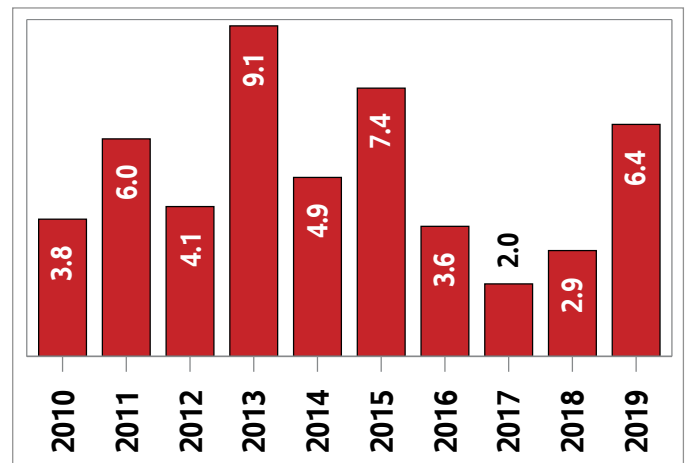
New Listings (March only)



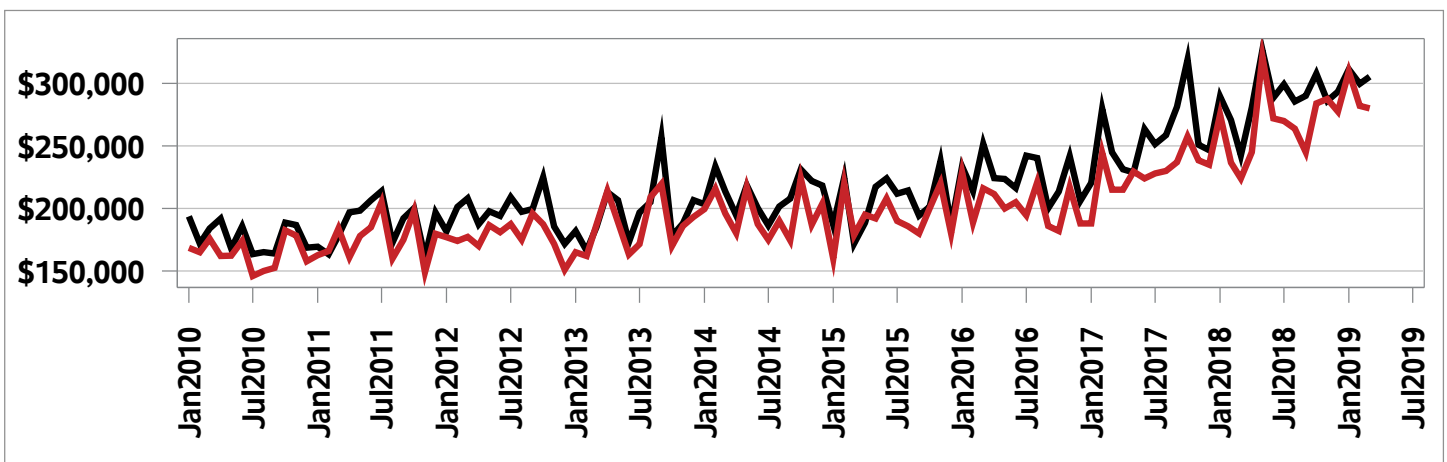
Active Listings (March only)



Months of Inventory (March only)

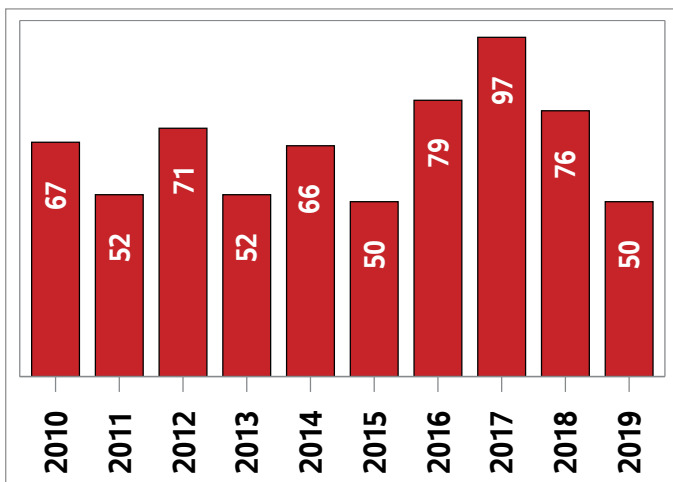


Average Price and Median Price

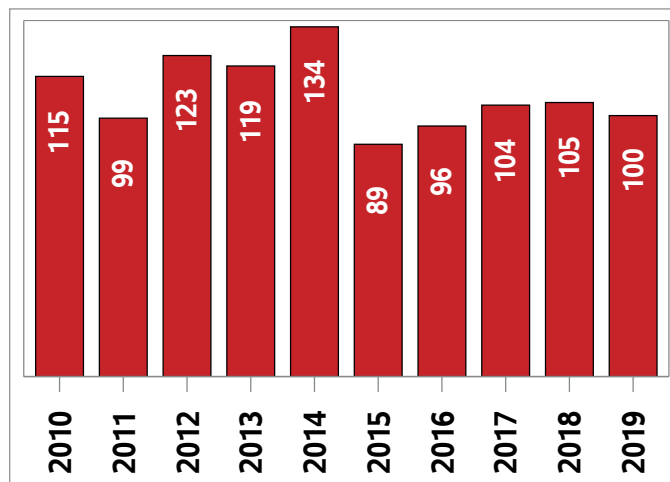


# Charlottetown MLS® Single Family Market Activity

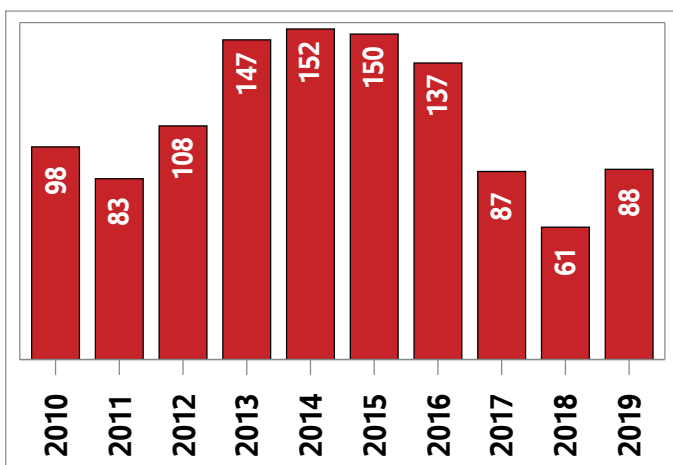
Sales Activity (March Year-to-date)



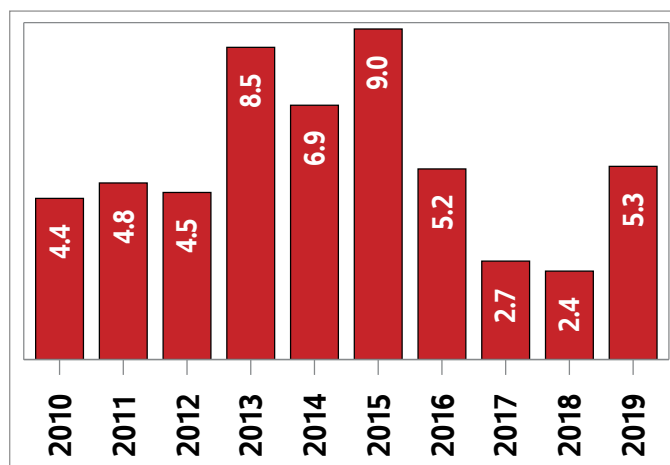
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## Charlottetown MLS® Single Family Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	15	-40.0	-64.3	-55.9	-53.1	-50.0	-28.6
Dollar Volume	\$4,580,500	-24.4	-55.5	-46.5	-33.0	-26.6	22.9
New Listings	40	-16.7	-13.0	33.3	-20.0	-28.6	29.0
Active Listings	96	31.5	14.3	-21.3	-39.2	-22.6	-25.0
Sales to New Listings Ratio <sup>1</sup>	37.5	52.1	91.3	113.3	64.0	53.6	67.7
Months of Inventory <sup>2</sup>	6.4	2.9	2.0	3.6	4.9	4.1	6.1
Average Price	\$305,367	25.9	24.7	21.4	43.0	46.8	72.0
Median Price	\$280,000	25.0	30.2	29.6	42.9	58.0	89.3
Sales to List Price Ratio	97.7	98.1	95.4	96.9	96.0	97.1	96.5
Median Days on Market	33.0	16.0	32.0	61.5	58.5	35.5	64.0

Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	50	-34.2	-48.5	-36.7	-24.2	-29.6	-7.4
Dollar Volume	\$15,254,690	-25.0	-36.9	-17.6	6.3	8.0	76.8
New Listings	100	-4.8	-3.8	4.2	-25.4	-18.7	17.6
Active Listings <sup>3</sup>	88	43.7	1.2	-35.9	-42.5	-18.6	-31.2
Sales to New Listings Ratio <sup>4</sup>	50.0	72.4	93.3	82.3	49.3	57.7	63.5
Months of Inventory <sup>5</sup>	5.3	2.4	2.7	5.2	6.9	4.5	7.1
Average Price	\$305,094	14.0	22.3	30.2	40.3	53.4	91.0
Median Price	\$283,250	17.5	28.8	41.6	35.7	60.1	95.3
Sales to List Price Ratio	96.6	98.1	95.2	95.8	95.3	95.2	95.4
Median Days on Market	37.0	23.5	53.0	96.0	64.5	52.0	65.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

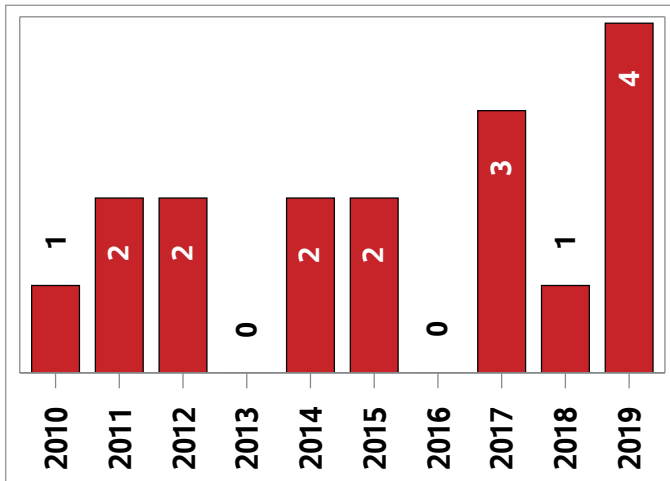
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

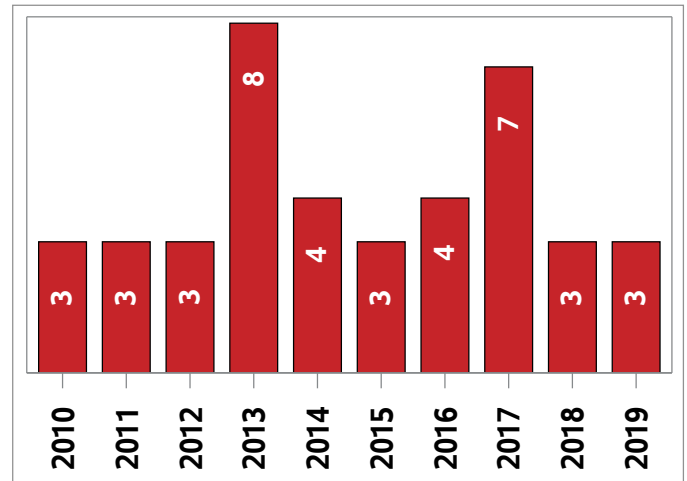
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# Charlottetown MLS® Condo Market Activity

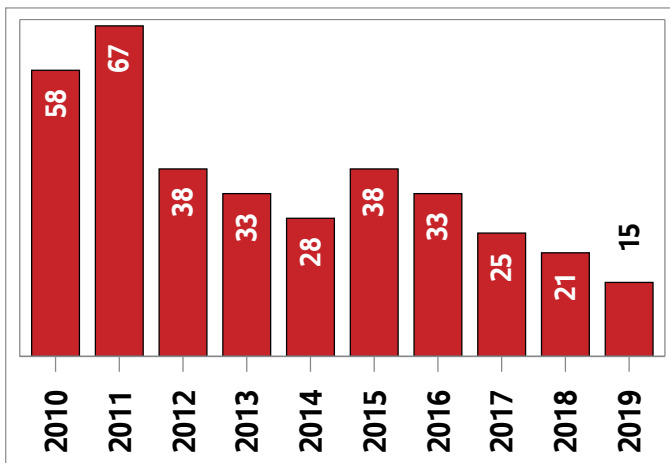
Sales Activity (March only)



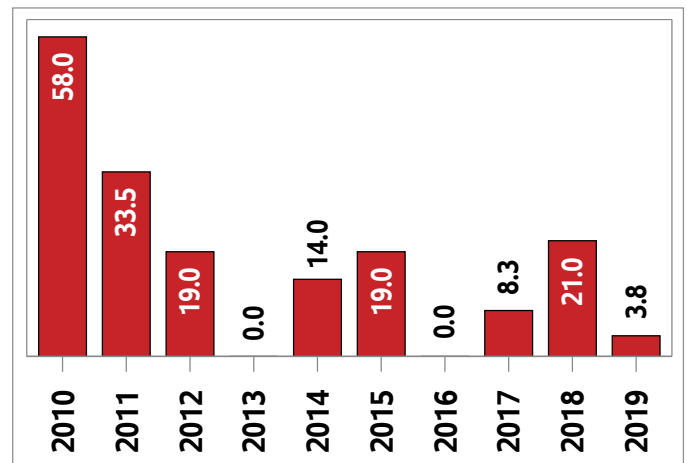
New Listings (March only)



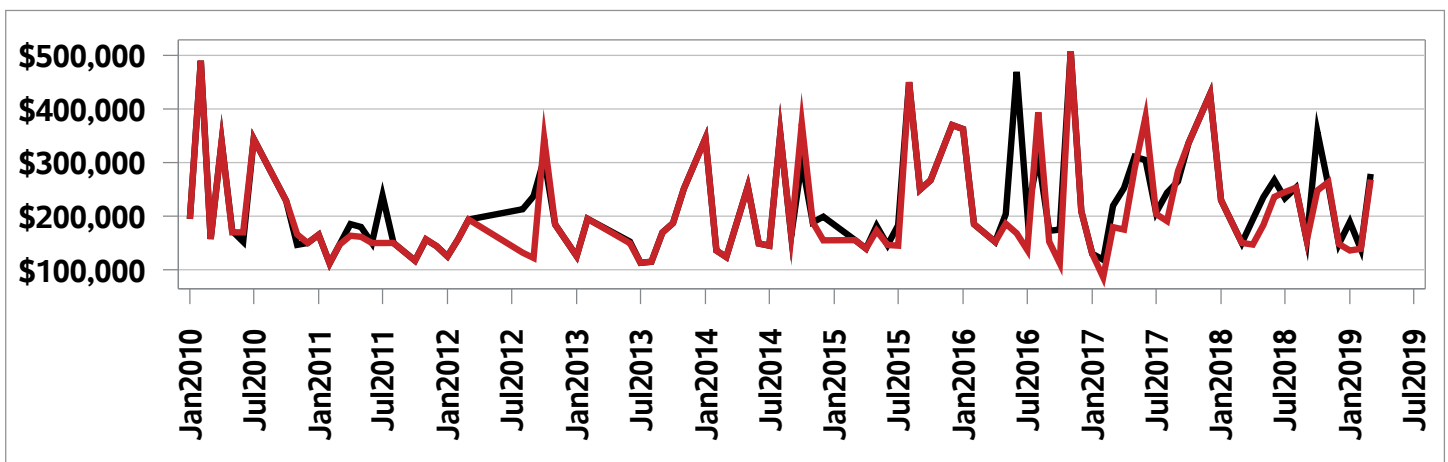
Active Listings (March only)



Months of Inventory (March only)

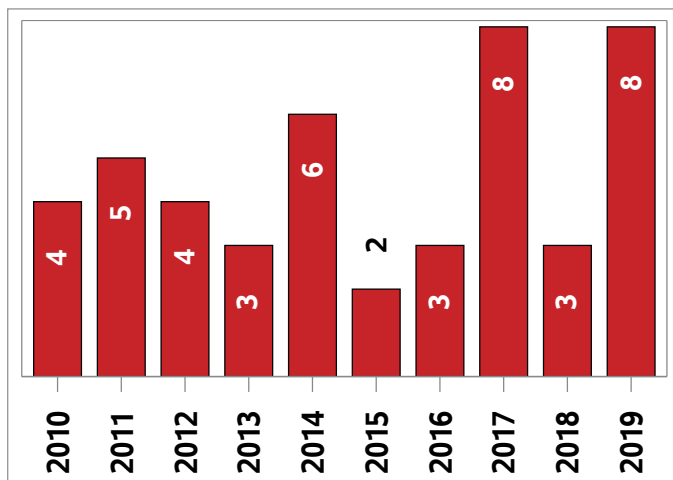


Average Price and Median Price

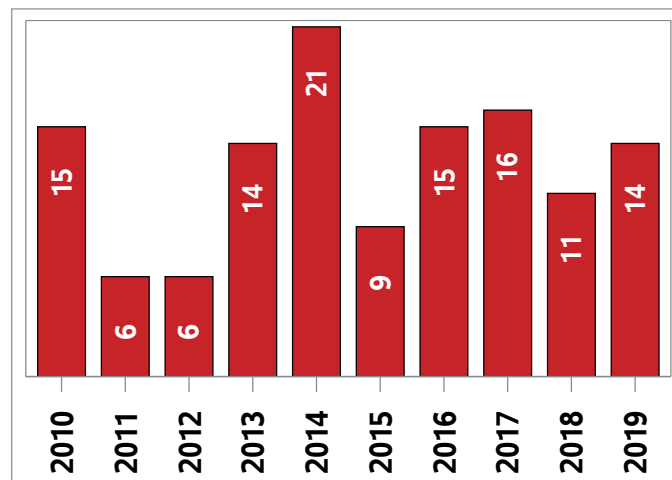


# Charlottetown MLS® Condo Market Activity

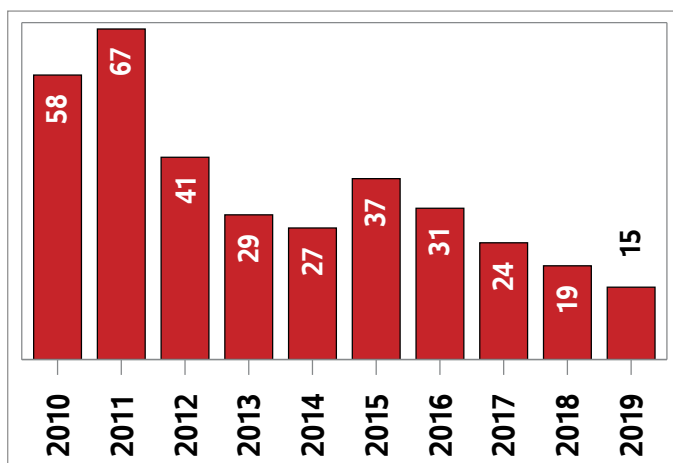
Sales Activity (March Year-to-date)



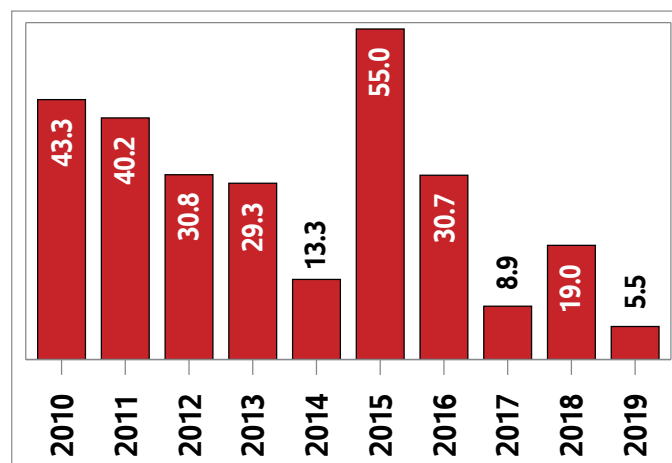
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## Charlottetown MLS® Condo Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	4	300.0	33.3		100.0	100.0	300.0
Dollar Volume	\$1,115,388	643.6	69.4		350.7	187.8	576.0
New Listings	3	0.0	-57.1	-25.0	-25.0	0.0	200.0
Active Listings	15	-28.6	-40.0	-54.5	-46.4	-60.5	-58.3
Sales to New Listings Ratio <sup>1</sup>	133.3	33.3	42.9		50.0	66.7	100.0
Months of Inventory <sup>2</sup>	3.8	21.0	8.3		14.0	19.0	36.0
Average Price	\$278,847	85.9	27.0		125.3	43.9	69.0
Median Price	\$268,250	78.8	49.4		116.8	38.5	62.6
Sales to List Price Ratio	97.7	105.3	97.5		96.0	96.6	97.6
Median Days on Market	35.5	36.0	9.0		42.5	372.0	210.0

Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	8	166.7	0.0	166.7	33.3	100.0	300.0
Dollar Volume	\$1,822,388	199.0	44.3	100.3	50.6	171.8	519.9
New Listings	14	27.3	-12.5	-6.7	-33.3	133.3	1,300.0
Active Listings <sup>3</sup>	15	-22.8	-38.0	-52.2	-45.0	-64.2	-59.3
Sales to New Listings Ratio <sup>4</sup>	57.1	27.3	50.0	20.0	28.6	66.7	200.0
Months of Inventory <sup>5</sup>	5.5	19.0	8.9	30.7	13.3	30.8	54.0
Average Price	\$227,799	12.1	44.3	-24.9	13.0	35.9	55.0
Median Price	\$225,444	50.3	70.1	-18.0	65.9	44.3	53.4
Sales to List Price Ratio	95.2	101.5	92.8	95.9	94.5	96.9	95.7
Median Days on Market	27.0	36.0	59.0	248.0	42.5	361.0	187.5

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

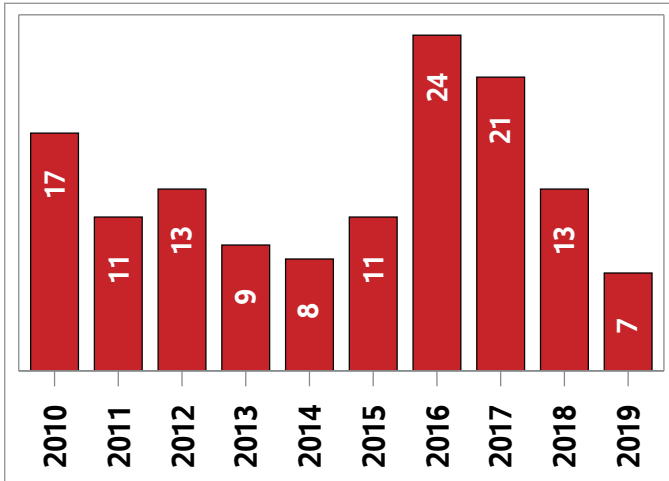
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

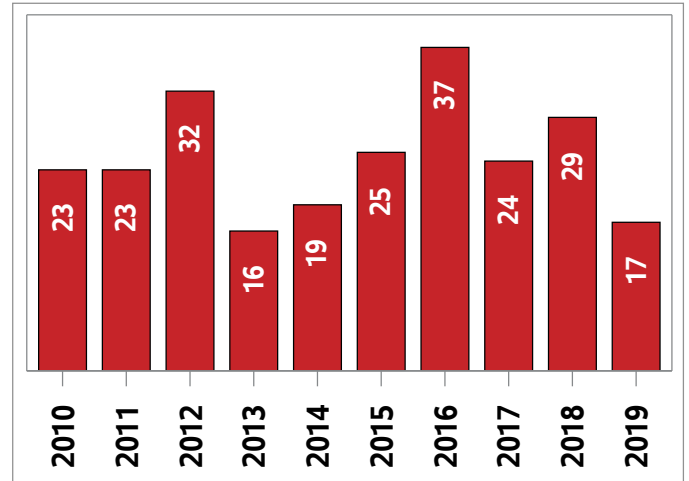


# Stratford MLS® Residential Market Activity

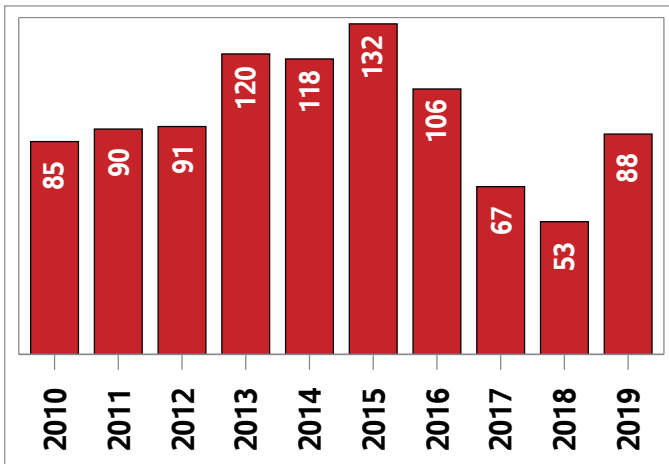
Sales Activity (March only)



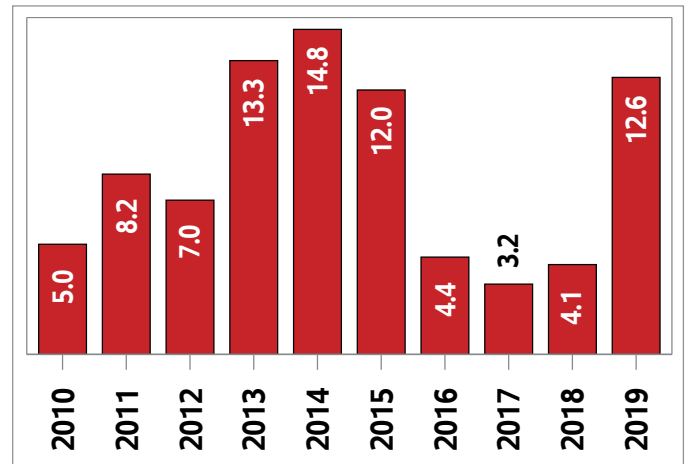
New Listings (March only)



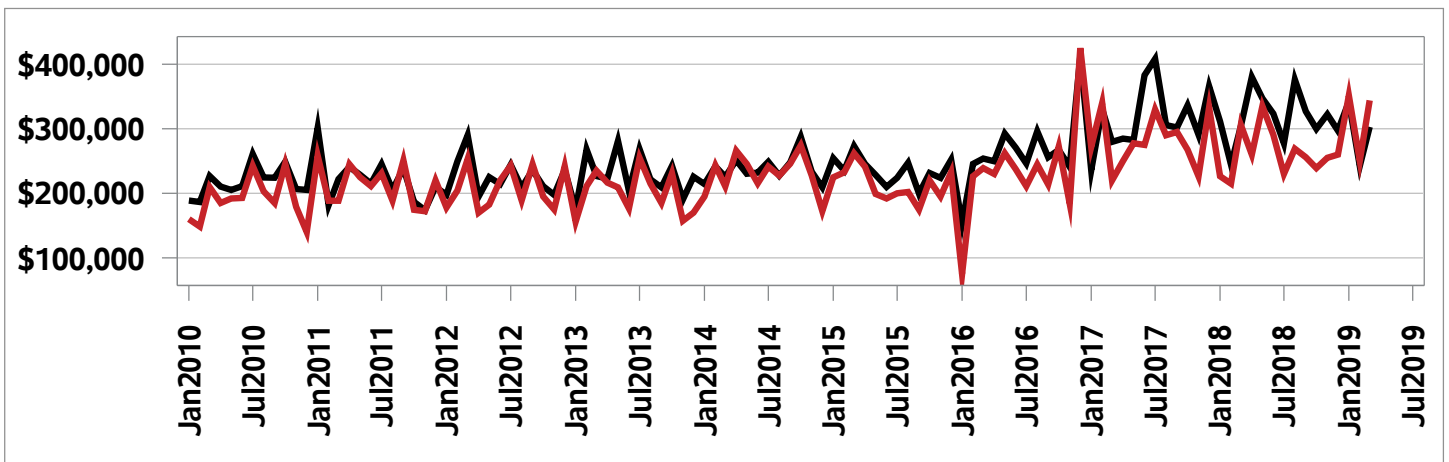
Active Listings (March only)



Months of Inventory (March only)



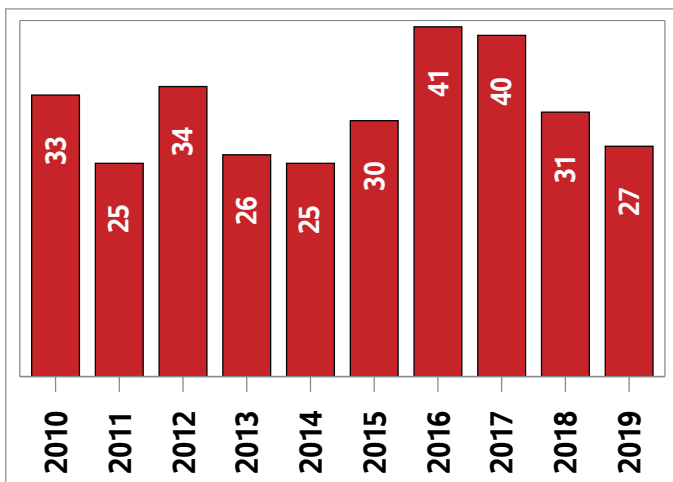
Average Price and Median Price



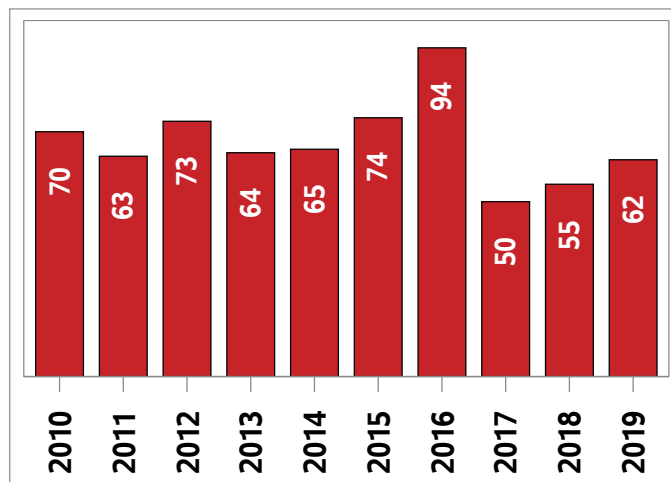
# Stratford

## MLS® Residential Market Activity

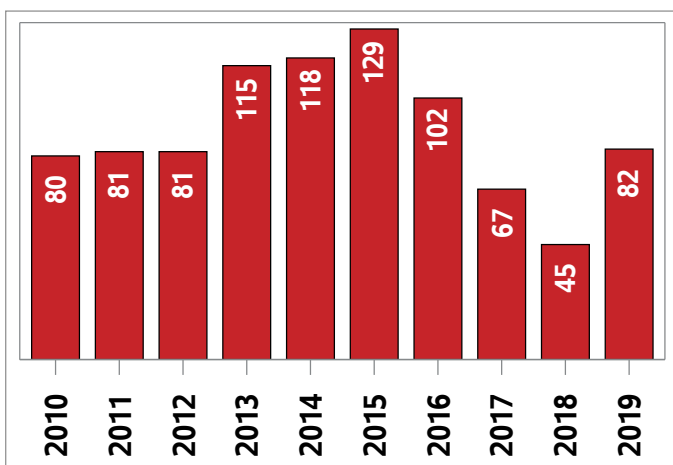
Sales Activity (March Year-to-date)



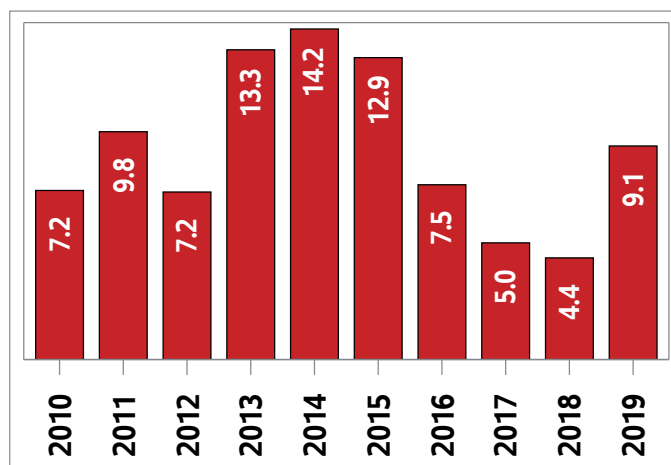
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## Stratford MLS® Residential Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	7	-46.2	-66.7	-70.8	-12.5	-46.2	16.7
Dollar Volume	\$2,120,500	-46.3	-63.9	-65.2	17.5	-43.7	-6.6
New Listings	17	-41.4	-29.2	-54.1	-10.5	-46.9	0.0
Active Listings	88	66.0	31.3	-17.0	-25.4	-3.3	29.4
Sales to New Listings Ratio <sup>1</sup>	41.2	44.8	87.5	64.9	42.1	40.6	35.3
Months of Inventory <sup>2</sup>	12.6	4.1	3.2	4.4	14.8	7.0	11.3
Average Price	\$302,929	-0.3	8.3	19.3	34.3	4.5	-20.0
Median Price	\$344,000	12.4	56.4	43.9	63.2	36.0	81.0
Sales to List Price Ratio	97.3	97.4	96.9	95.5	96.5	97.4	96.6
Median Days on Market	25.0	79.0	136.0	24.0	48.0	48.0	45.5

Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	27	-12.9	-32.5	-34.1	8.0	-20.6	12.5
Dollar Volume	\$7,963,100	-11.1	-31.3	-15.6	37.9	-7.9	40.7
New Listings	62	12.7	24.0	-34.0	-4.6	-15.1	21.6
Active Listings <sup>3</sup>	82	83.0	23.5	-19.5	-30.2	1.2	26.7
Sales to New Listings Ratio <sup>4</sup>	43.5	56.4	80.0	43.6	38.5	46.6	47.1
Months of Inventory <sup>5</sup>	9.1	4.4	5.0	7.5	14.2	7.2	8.1
Average Price	\$294,930	2.1	1.8	28.1	27.6	16.0	25.1
Median Price	\$274,000	6.8	6.2	17.6	33.3	33.7	46.9
Sales to List Price Ratio	96.8	97.2	97.0	94.9	94.4	97.0	97.0
Median Days on Market	49.0	69.0	129.0	31.0	102.0	61.0	62.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

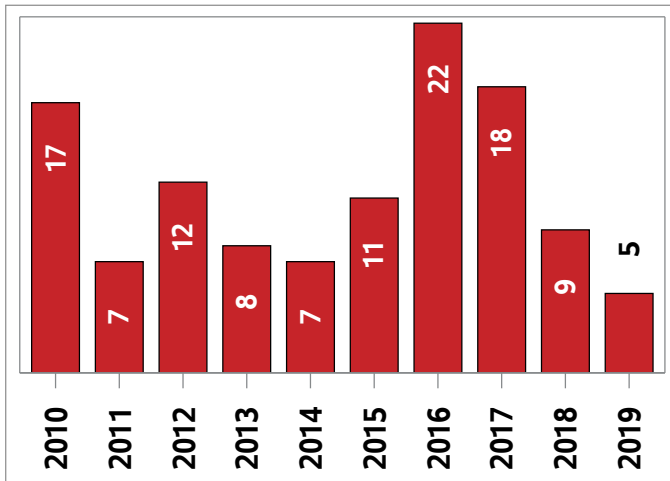
<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

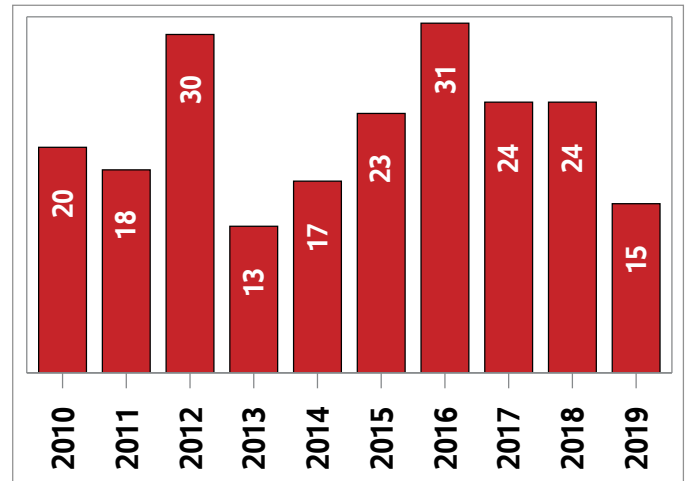
# Stratford

## MLS® Single Family Market Activity

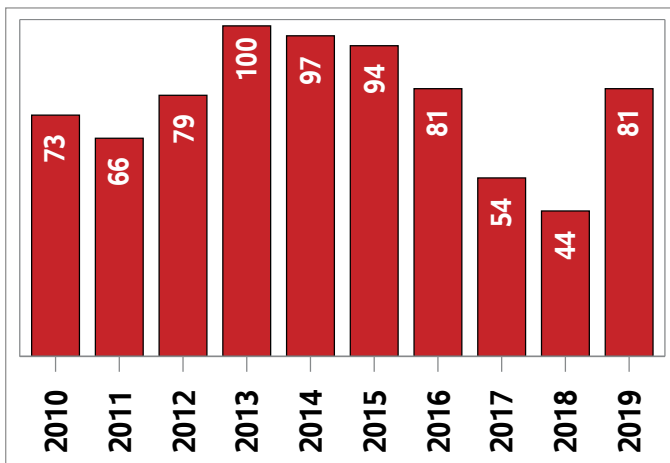
Sales Activity (March only)



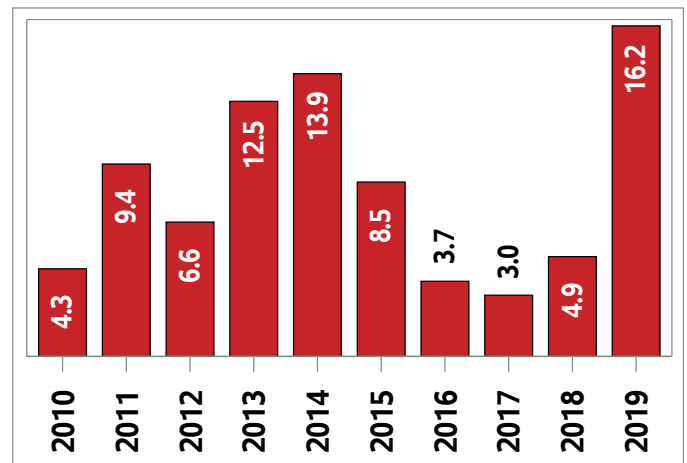
New Listings (March only)



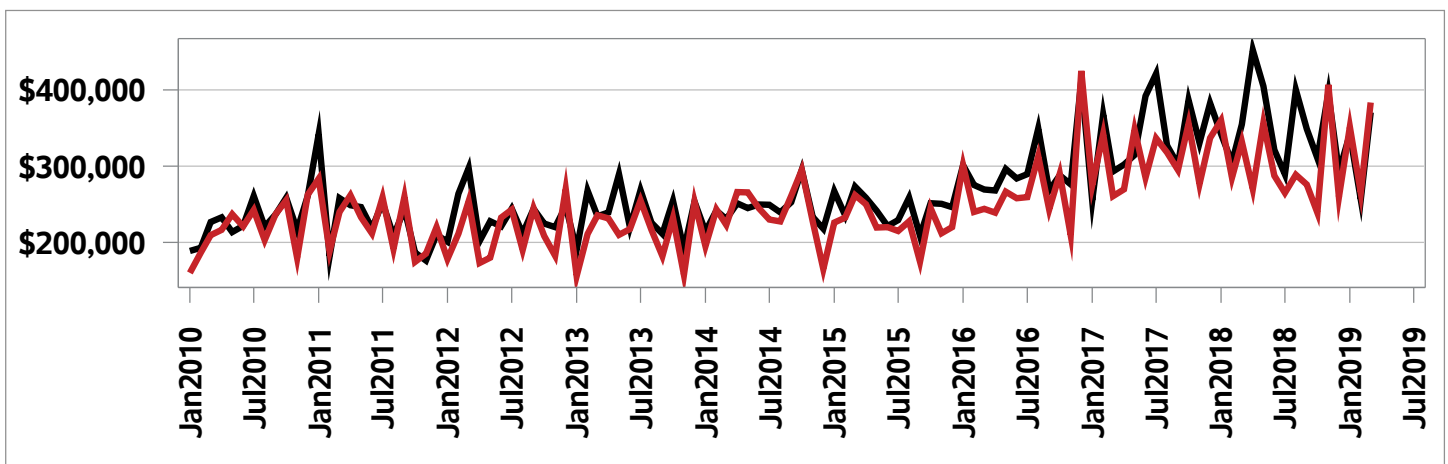
Active Listings (March only)



Months of Inventory (March only)



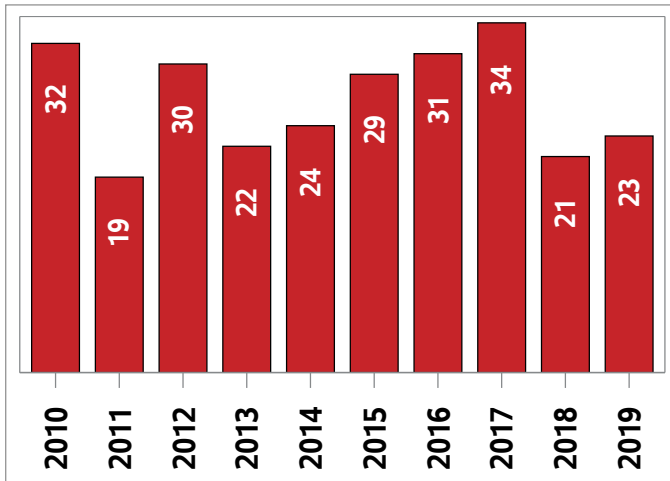
Average Price and Median Price



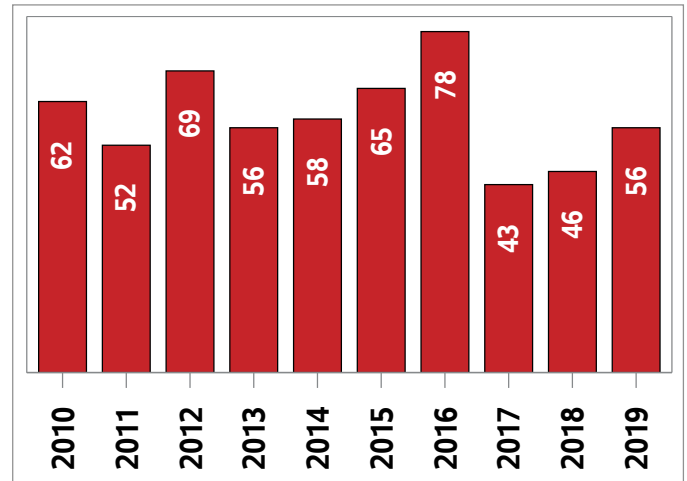
# Stratford

## MLS® Single Family Market Activity

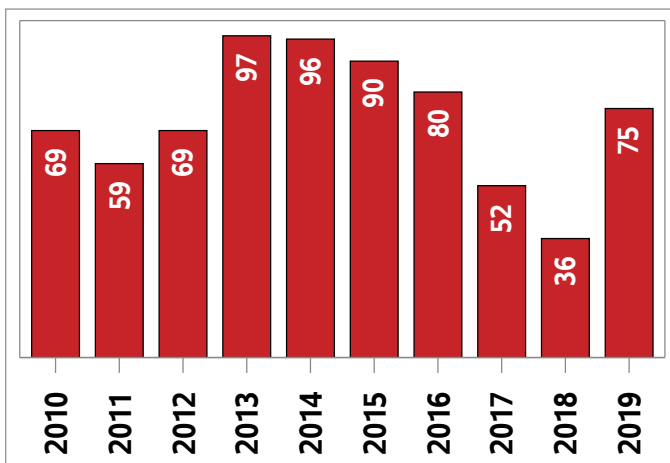
Sales Activity (March Year-to-date)



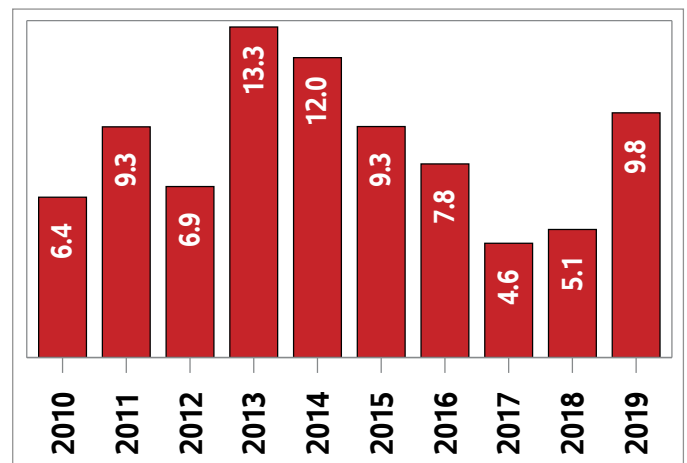
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## Stratford MLS® Single Family Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	5	-44.4	-72.2	-77.3	-28.6	-58.3	-16.7
Dollar Volume	\$1,852,500	-42.0	-64.9	-68.7	14.8	-48.1	-18.4
New Listings	15	-37.5	-37.5	-51.6	-11.8	-50.0	7.1
Active Listings	81	84.1	50.0	0.0	-16.5	2.5	37.3
Sales to New Listings Ratio <sup>1</sup>	33.3	37.5	75.0	71.0	41.2	40.0	42.9
Months of Inventory <sup>2</sup>	16.2	4.9	3.0	3.7	13.9	6.6	9.8
Average Price	\$370,500	4.4	26.4	37.5	60.7	24.6	-2.1
Median Price	\$383,500	15.5	47.1	57.2	72.0	51.0	101.8
Sales to List Price Ratio	96.7	97.3	96.8	95.3	96.3	97.4	96.6
Median Days on Market	26.0	79.0	132.5	27.5	42.0	38.5	45.5

Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	23	9.5	-32.4	-25.8	-4.2	-23.3	9.5
Dollar Volume	\$7,322,600	2.9	-30.9	-13.4	31.1	-7.8	40.4
New Listings	56	21.7	30.2	-28.2	-3.4	-18.8	24.4
Active Listings <sup>3</sup>	75	109.3	44.9	-6.2	-21.8	9.7	31.4
Sales to New Listings Ratio <sup>4</sup>	41.1	45.7	79.1	39.7	41.4	43.5	46.7
Months of Inventory <sup>5</sup>	9.8	5.1	4.6	7.8	12.0	6.9	8.2
Average Price	\$318,374	-6.0	2.2	16.7	36.8	20.3	28.2
Median Price	\$275,000	-14.1	-2.7	10.9	28.4	25.0	44.7
Sales to List Price Ratio	96.8	96.2	96.9	95.5	94.3	96.6	96.8
Median Days on Market	49.0	63.0	132.5	32.0	92.5	53.5	51.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

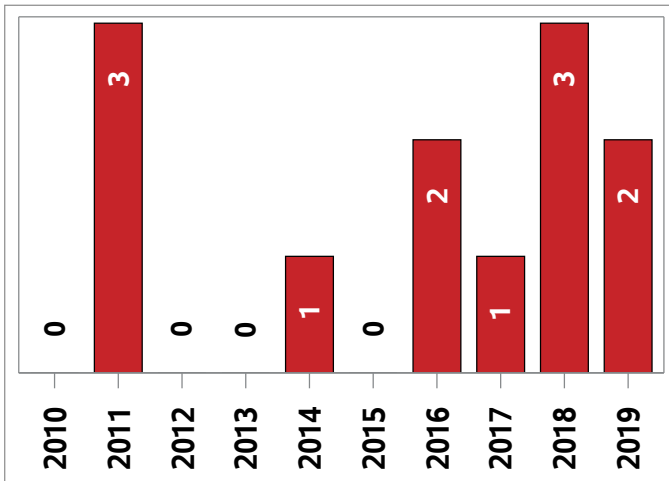
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

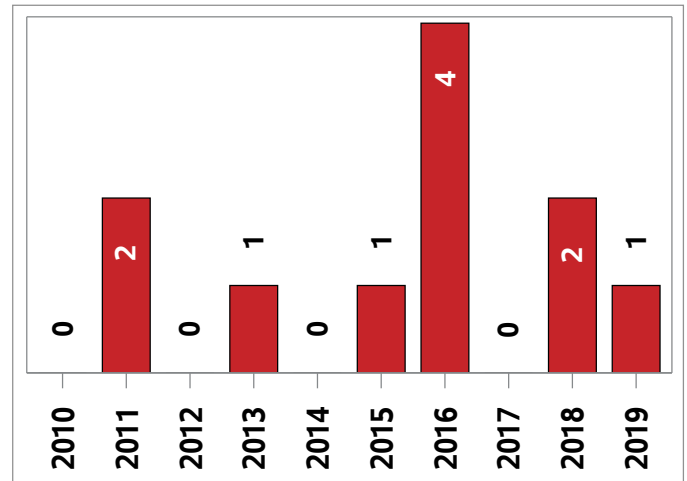
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# Stratford MLS® Condo Market Activity

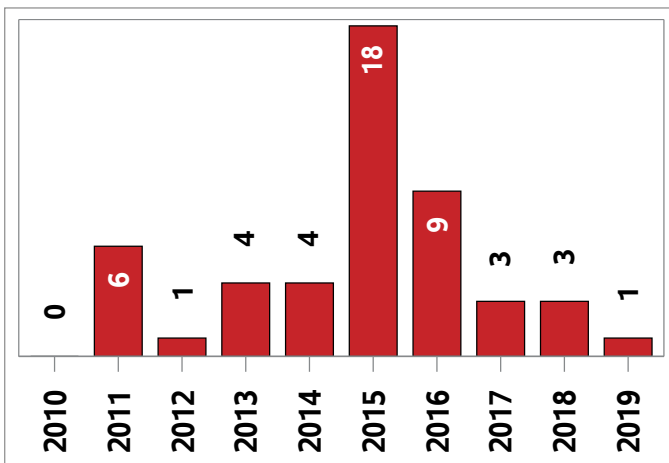
Sales Activity (March only)



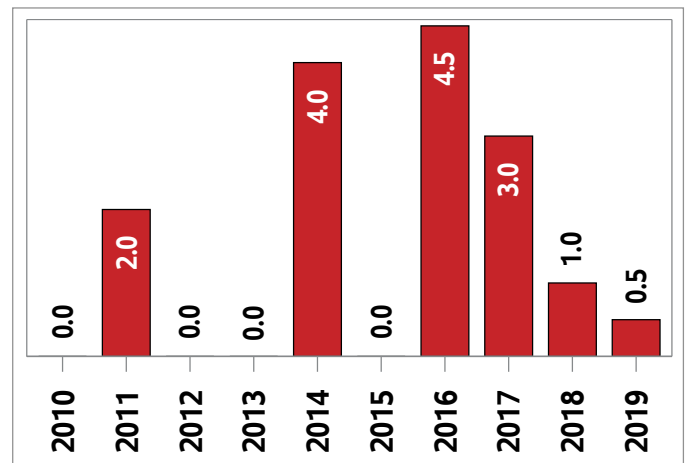
New Listings (March only)



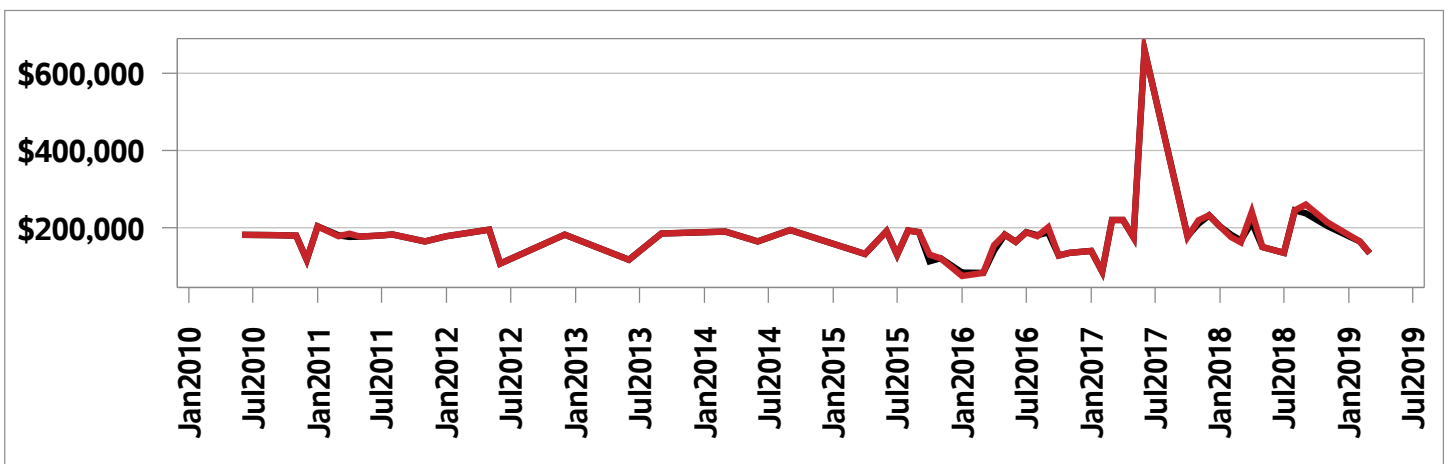
Active Listings (March only)



Months of Inventory (March only)

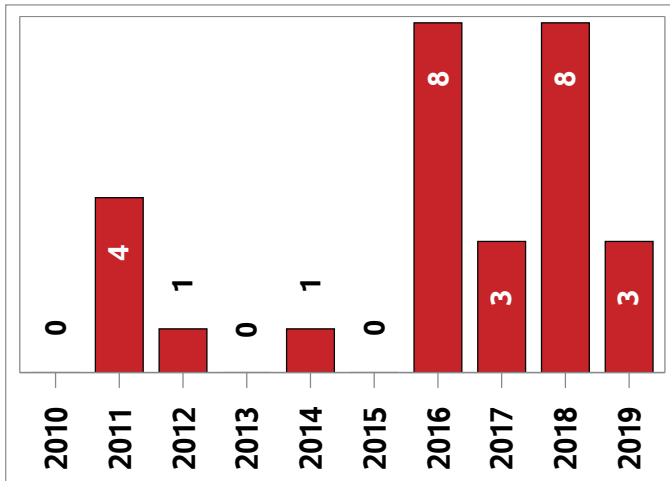


Average Price and Median Price

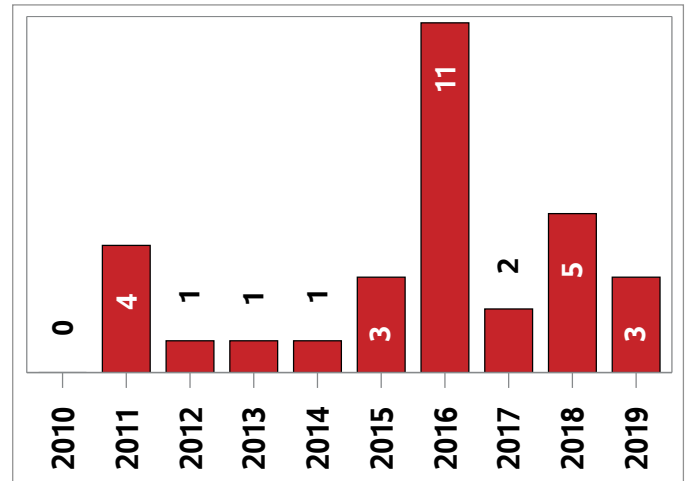


# Stratford MLS® Condo Market Activity

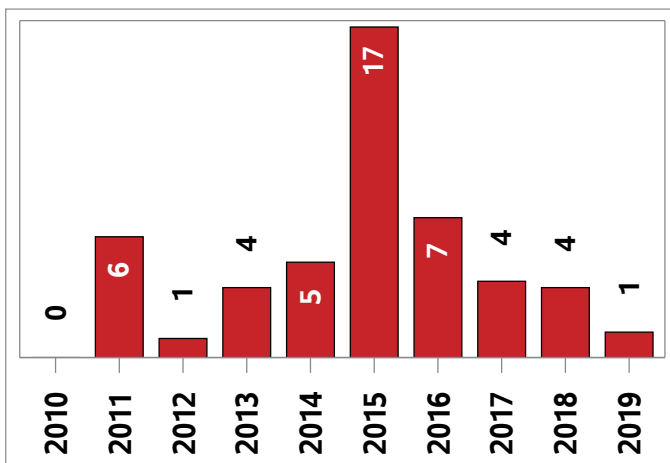
Sales Activity (March Year-to-date)



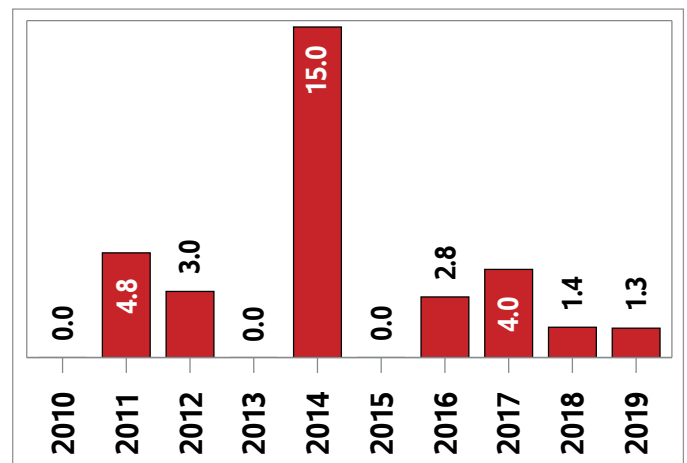
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month



## Stratford MLS® Condo Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	2	-33.3	100.0	0.0	100.0		
Dollar Volume	\$268,000	-46.5	21.8	61.4	41.1		
New Listings	1	-50.0		-75.0			
Active Listings	1	-66.7	-66.7	-88.9	-75.0	0.0	
Sales to New Listings Ratio <sup>1</sup>	200.0	150.0		50.0			
Months of Inventory <sup>2</sup>	0.5	1.0	3.0	4.5	4.0		
Average Price	\$134,000	-19.8	-39.1	61.4	-29.5		
Median Price	\$134,000	-17.3	-39.1	61.4	-29.5		
Sales to List Price Ratio	98.6	97.1	100.0	97.5	97.4		
Median Days on Market	18.5	192.0	136.0	19.0	200.0		

Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	3	-62.5	0.0	-62.5	200.0	200.0	
Dollar Volume	\$432,500	-70.2	-3.1	-35.4	127.6	143.0	
New Listings	3	-40.0	50.0	-72.7	200.0	200.0	
Active Listings <sup>3</sup>	1	-63.6	-66.7	-81.8	-73.3	33.3	
Sales to New Listings Ratio <sup>4</sup>	100.0	160.0	150.0	72.7	100.0	100.0	
Months of Inventory <sup>5</sup>	1.3	1.4	4.0	2.8	15.0	3.0	
Average Price	\$144,167	-20.6	-3.1	72.4	-24.1	-19.0	
Median Price	\$135,000	-24.1	-3.5	80.0	-28.9	-24.2	
Sales to List Price Ratio	96.4	99.7	101.6	94.8	97.4	97.3	
Median Days on Market	20.0	118.5	33.0	8.0	200.0	236.0	

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

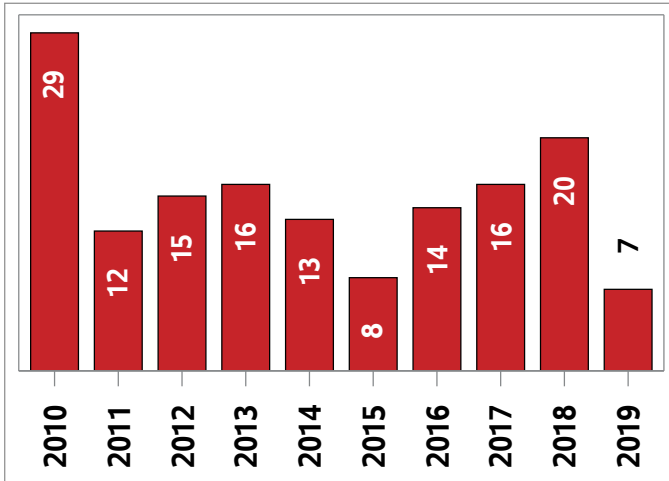
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

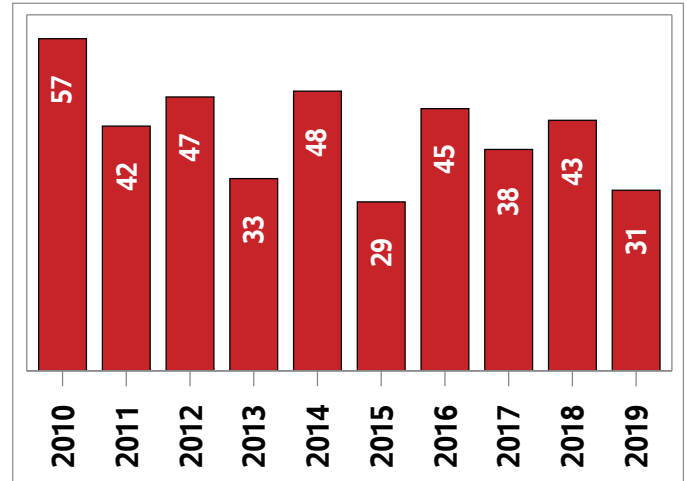
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## Eastern PEI MLS® Residential Market Activity

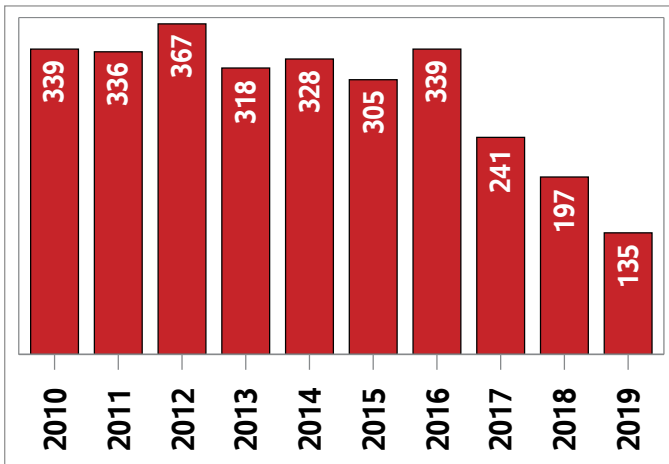
Sales Activity (March only)



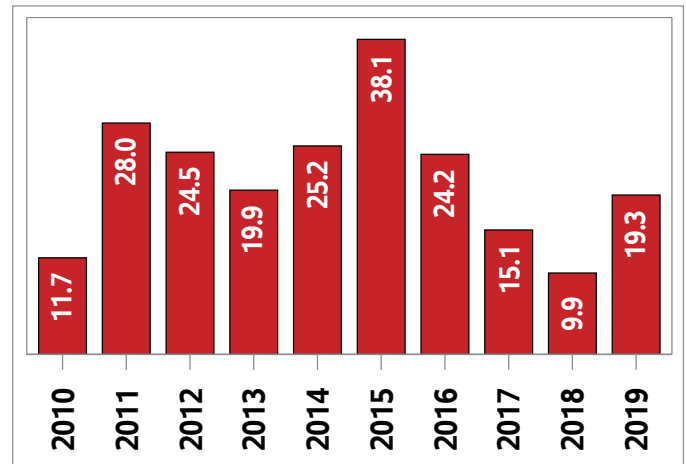
New Listings (March only)



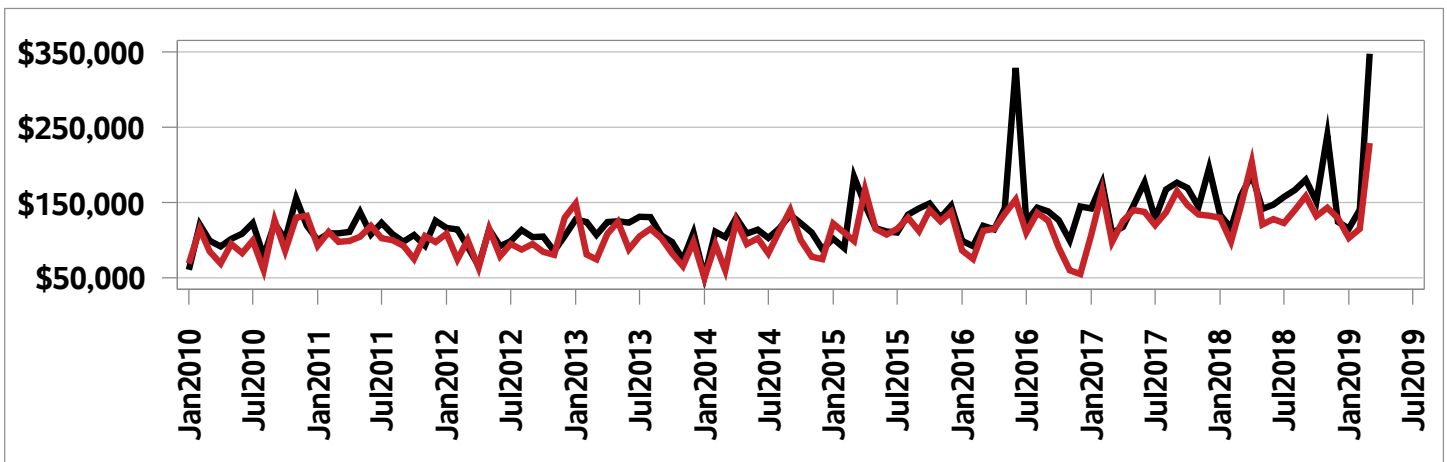
Active Listings (March only)



Months of Inventory (March only)

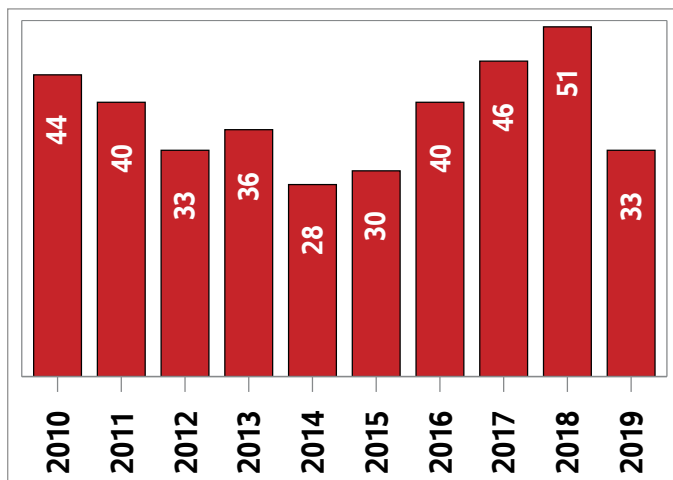


Average Price and Median Price

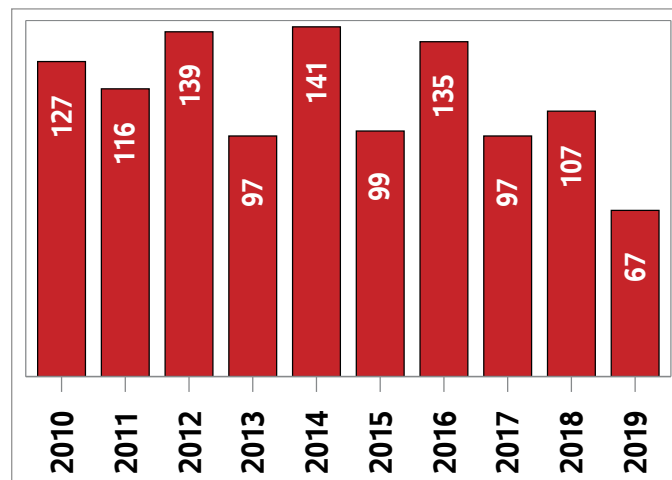


## Eastern PEI MLS® Residential Market Activity

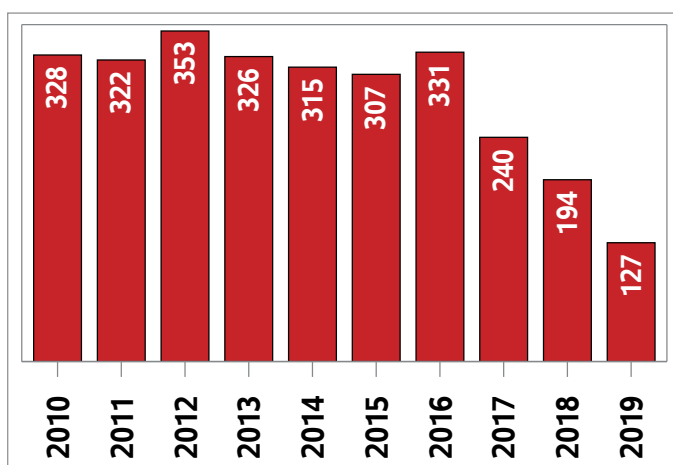
Sales Activity (March Year-to-date)



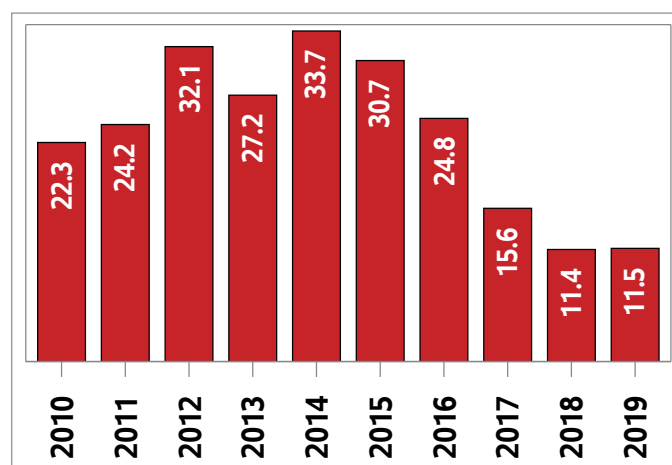
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## Eastern PEI MLS® Residential Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	7	-65.0	-56.3	-50.0	-46.2	-53.3	-46.2
Dollar Volume	\$2,433,000	-23.4	39.1	46.0	79.8	77.6	89.4
New Listings	31	-27.9	-18.4	-31.1	-35.4	-34.0	-6.1
Active Listings	135	-31.5	-44.0	-60.2	-58.8	-63.2	-51.4
Sales to New Listings Ratio <sup>1</sup>	22.6	46.5	42.1	31.1	27.1	31.9	39.4
Months of Inventory <sup>2</sup>	19.3	9.9	15.1	24.2	25.2	24.5	21.4
Average Price	\$347,571	118.7	217.9	192.0	233.8	280.6	251.7
Median Price	\$229,000	57.9	134.9	103.6	281.7	129.0	201.7
Sales to List Price Ratio	93.4	94.7	91.1	92.0	88.2	88.7	93.8
Median Days on Market	179.0	115.0	174.0	180.5	139.0	101.0	54.0

Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	33	-35.3	-28.3	-17.5	17.9	0.0	13.8
Dollar Volume	\$5,756,900	-18.0	-13.5	39.9	111.5	67.5	104.3
New Listings	67	-37.4	-30.9	-50.4	-52.5	-51.8	-23.0
Active Listings <sup>3</sup>	127	-34.6	-47.0	-61.6	-59.6	-64.1	-53.6
Sales to New Listings Ratio <sup>4</sup>	49.3	47.7	47.4	29.6	19.9	23.7	33.3
Months of Inventory <sup>5</sup>	11.5	11.4	15.6	24.8	33.7	32.1	28.3
Average Price	\$174,452	26.7	20.5	69.5	79.4	67.5	79.6
Median Price	\$130,000	0.4	15.6	62.5	106.3	39.8	68.9
Sales to List Price Ratio	92.3	91.8	91.9	89.9	89.2	87.9	89.6
Median Days on Market	107.0	94.0	168.5	150.0	122.5	106.0	87.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

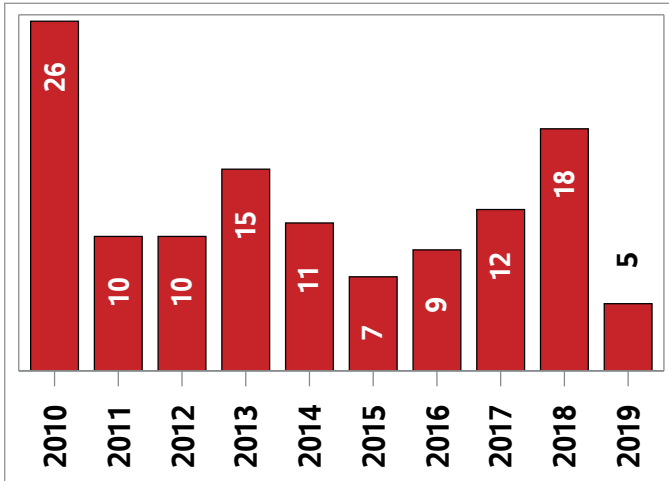
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

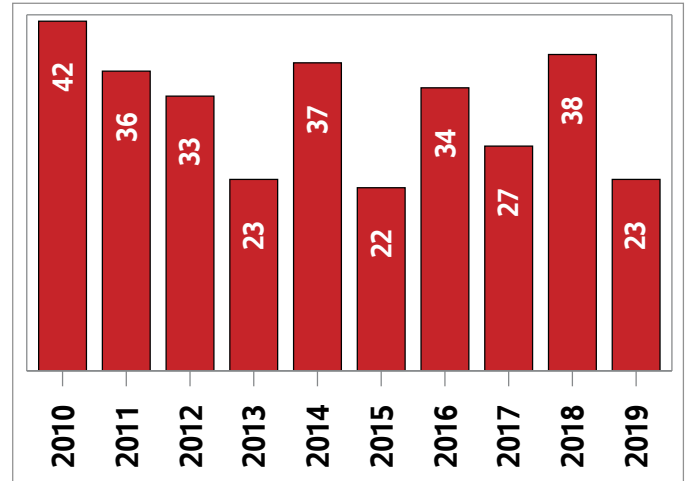
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

## Eastern PEI MLS® Single Family Market Activity

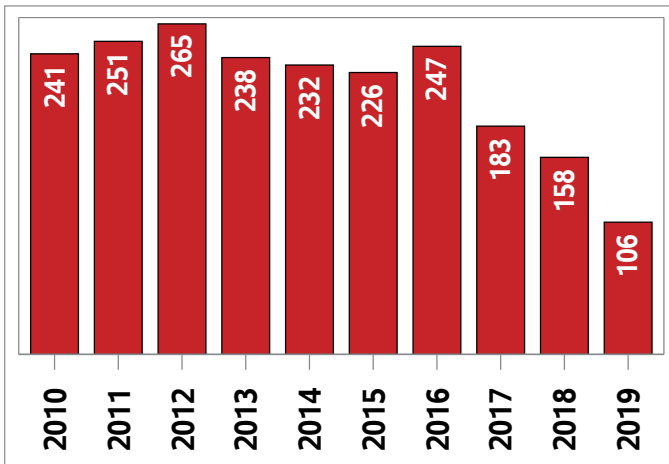
**Sales Activity (March only)**



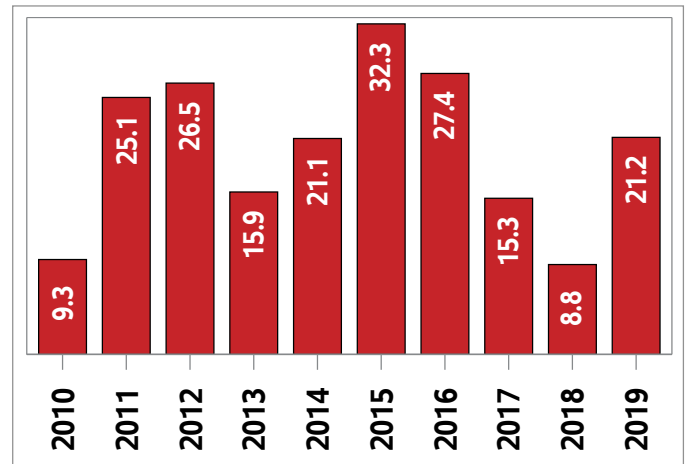
**New Listings (March only)**



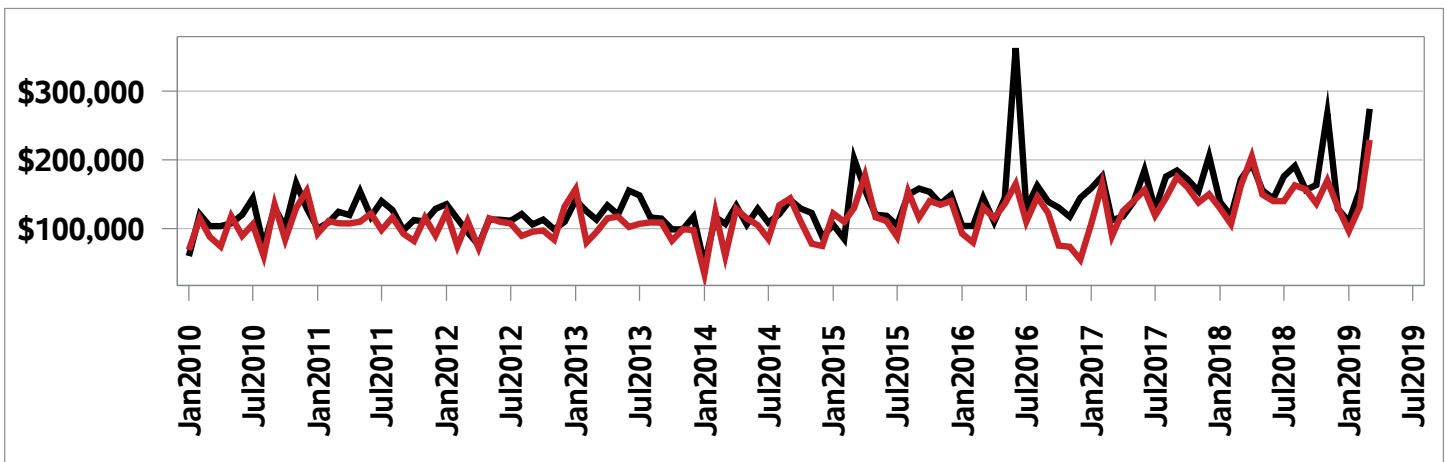
**Active Listings (March only)**



**Months of Inventory (March only)**

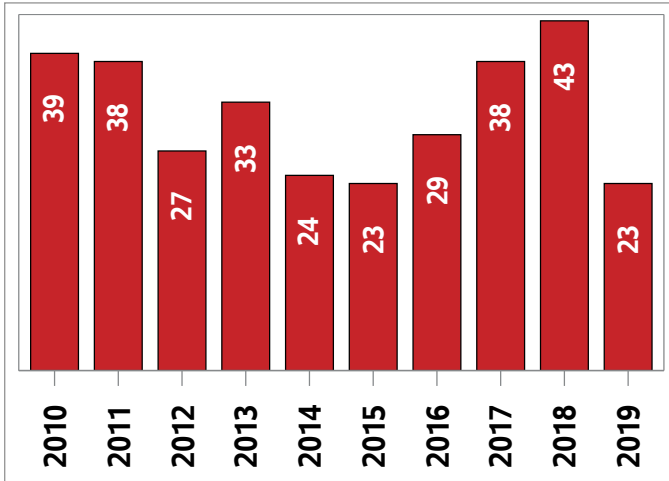


**Average Price and Median Price**

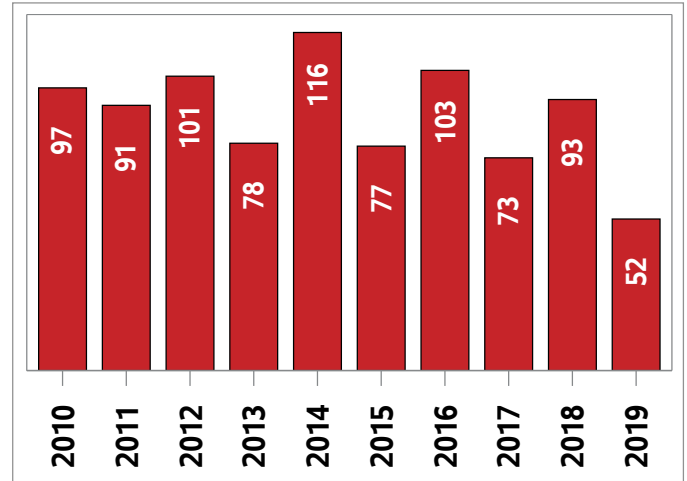


# Eastern PEI MLS® Single Family Market Activity

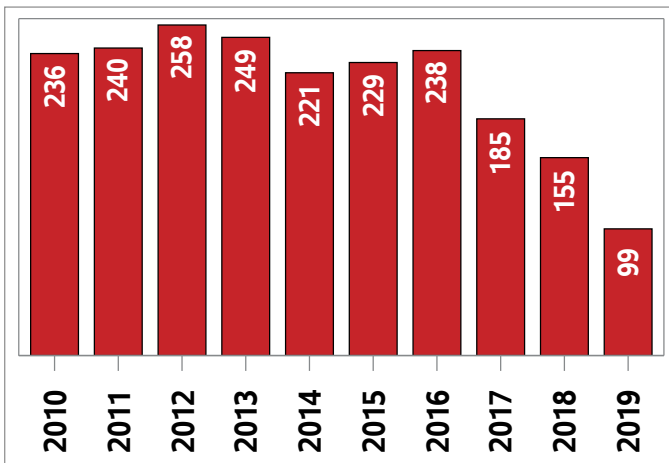
Sales Activity (March Year-to-date)



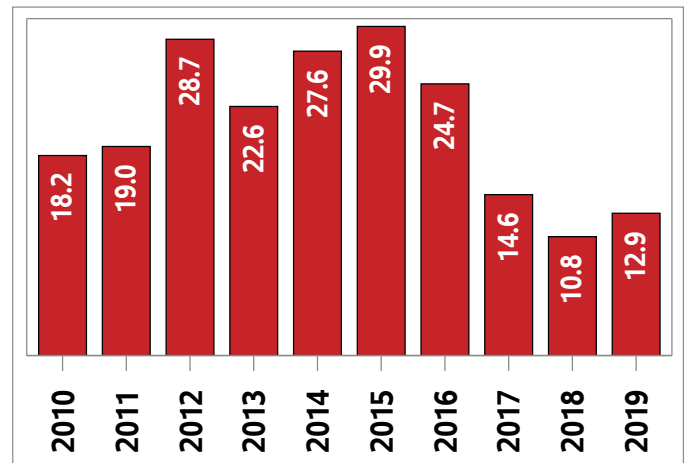
New Listings (March Year-to-date)



Active Listings <sup>1</sup> (March Year-to-date)



Months of Inventory <sup>2</sup> (March Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## Eastern PEI MLS® Single Family Market Activity

Actual	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	5	-72.2	-58.3	-44.4	-54.5	-50.0	-61.5
Dollar Volume	\$1,371,000	-55.7	1.9	5.3	16.5	44.8	6.7
New Listings	23	-39.5	-14.8	-32.4	-37.8	-30.3	-8.0
Active Listings	106	-32.9	-42.1	-57.1	-54.3	-60.0	-48.5
Sales to New Listings Ratio <sup>1</sup>	21.7	47.4	44.4	26.5	29.7	30.3	52.0
Months of Inventory <sup>2</sup>	21.2	8.8	15.3	27.4	21.1	26.5	15.8
Average Price	\$274,200	59.7	144.5	89.5	156.4	189.6	177.5
Median Price	\$229,000	40.9	156.6	74.8	281.7	106.3	201.7
Sales to List Price Ratio	95.8	94.3	90.6	92.4	86.7	90.1	93.8
Median Days on Market	267.0	160.0	243.0	195.0	64.0	85.5	54.0

Year-to-date	March 2019	Compared to <sup>6</sup>					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	23	-46.5	-39.5	-20.7	-4.2	-14.8	-20.7
Dollar Volume	\$3,723,400	-40.7	-35.8	10.2	54.0	24.3	32.2
New Listings	52	-44.1	-28.8	-49.5	-55.2	-48.5	-23.5
Active Listings <sup>3</sup>	99	-36.0	-46.5	-58.5	-55.2	-61.7	-52.3
Sales to New Listings Ratio <sup>4</sup>	44.2	46.2	52.1	28.2	20.7	26.7	42.6
Months of Inventory <sup>5</sup>	12.9	10.8	14.6	24.7	27.6	28.7	21.5
Average Price	\$161,887	10.9	6.0	38.9	60.7	46.0	66.6
Median Price	\$130,000	0.0	15.6	40.2	108.0	39.8	68.9
Sales to List Price Ratio	93.4	91.5	91.6	92.0	88.6	89.0	89.6
Median Days on Market	107.0	101.0	193.0	148.0	80.0	101.0	87.0

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes