



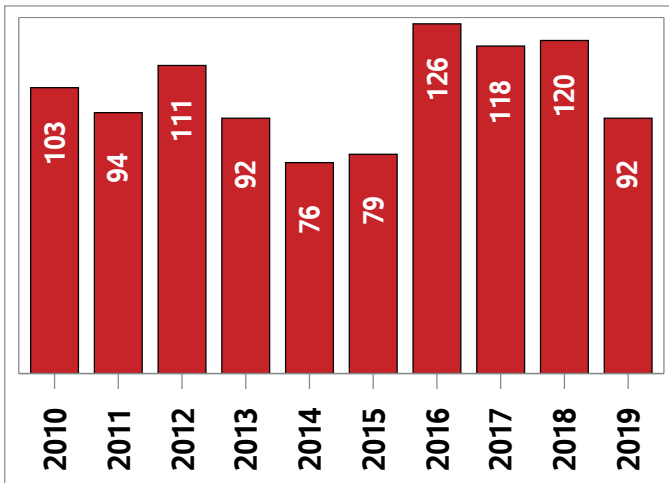
**Prince Edward Island
Residential Market Activity**
February 2019



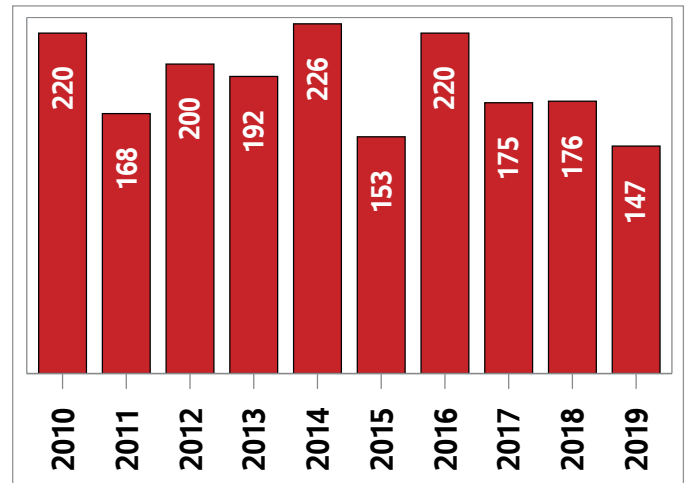
Prepared for the Prince Edward Island Real Estate Association by the Canadian Real Estate Association

Prince Edward Island Real Estate Association MLS® Residential Market Activity

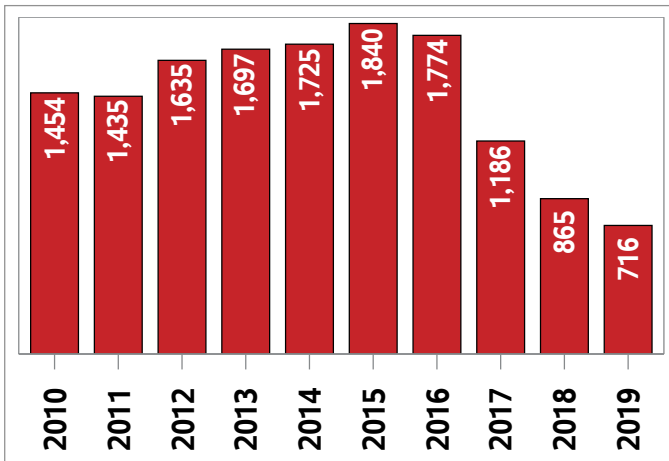
Sales Activity (February only)



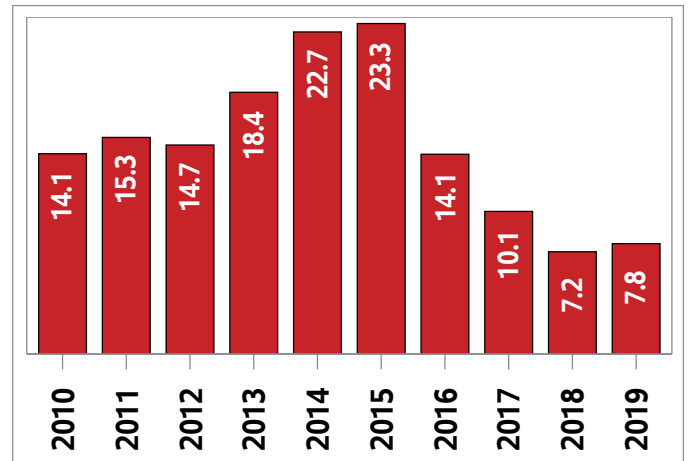
New Listings (February only)



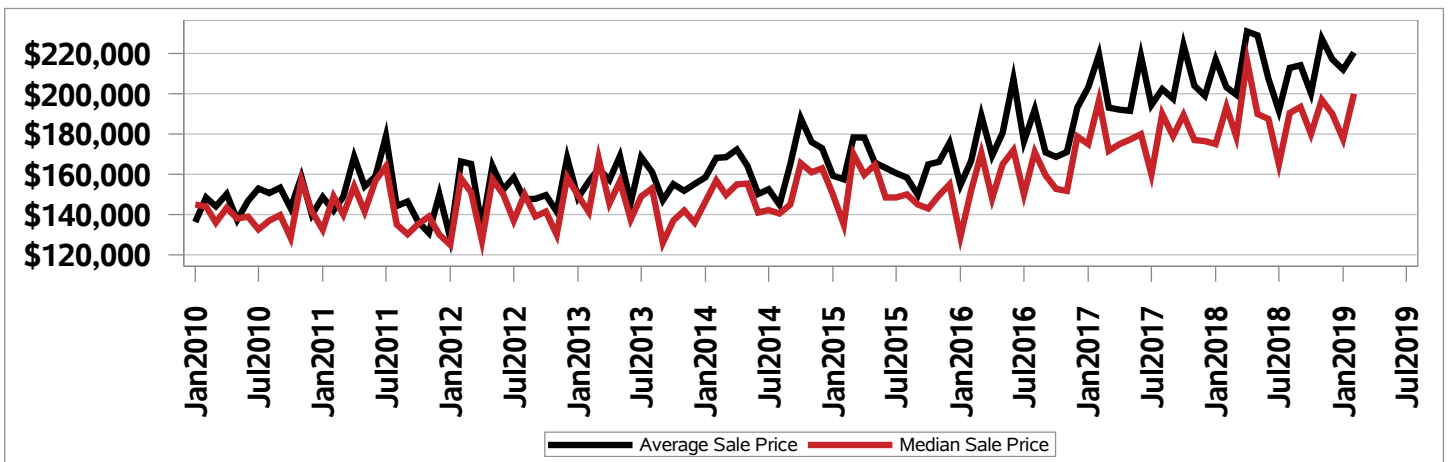
Active Listings (February only)



Months of Inventory (February only)

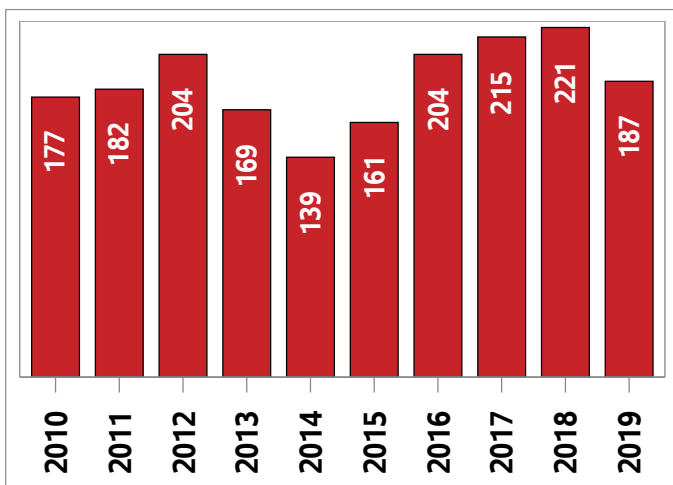


Median Price and Average Price

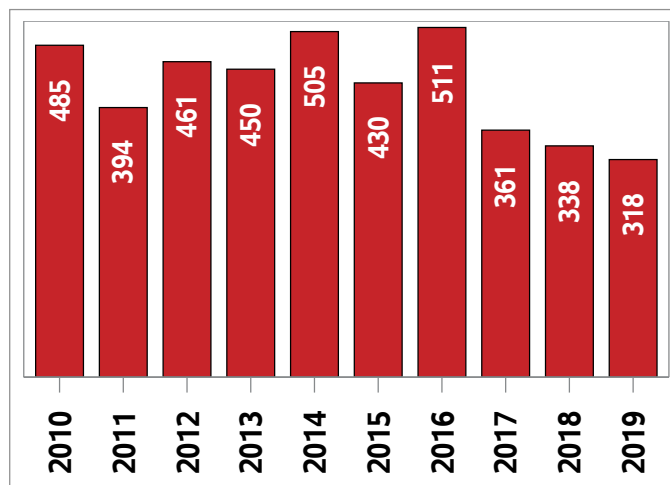


Prince Edward Island Real Estate Association MLS® Residential Market Activity

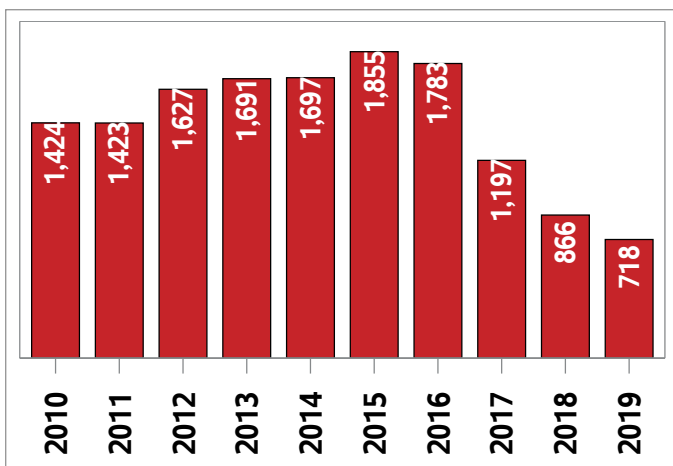
Sales Activity (February Year-to-date)



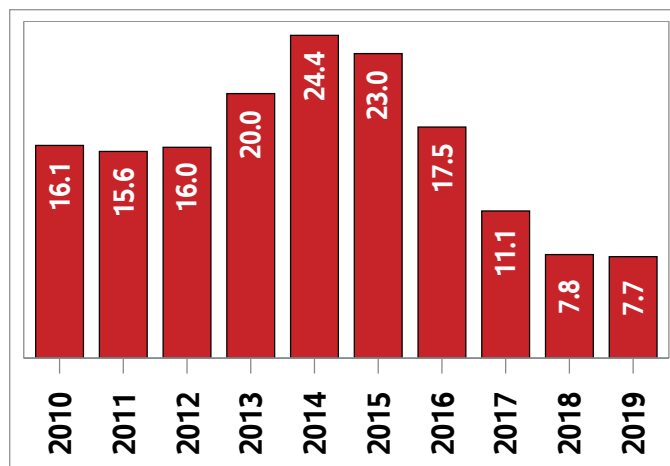
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

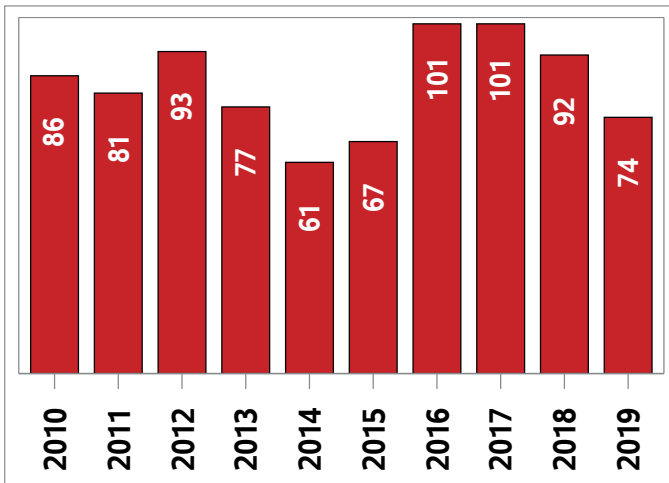
Prince Edward Island Real Estate Association MLS® Residential Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	92	-23.3	-22.0	-27.0	21.1	-17.1	8.2
Dollar Volume	\$20,281,800	-16.8	-21.7	-3.5	58.7	9.8	68.4
New Listings	147	-16.5	-16.0	-33.2	-35.0	-26.5	-16.0
Active Listings	716	-17.2	-39.6	-59.6	-58.5	-56.2	-50.6
Sales to New Listings Ratio ¹	62.6	68.2	67.4	57.3	33.6	55.5	48.6
Months of Inventory ²	7.8	7.2	10.1	14.1	22.7	14.7	17.0
Average Price	\$220,454	8.5	0.5	32.2	31.1	32.5	55.6
Median Price	\$200,000	3.4	1.7	31.6	27.4	26.6	50.9
Sales to List Price Ratio	95.1	94.9	94.6	91.3	93.4	92.9	91.8
Median Days on Market	37.5	69.0	78.0	106.0	128.5	110.0	87.0

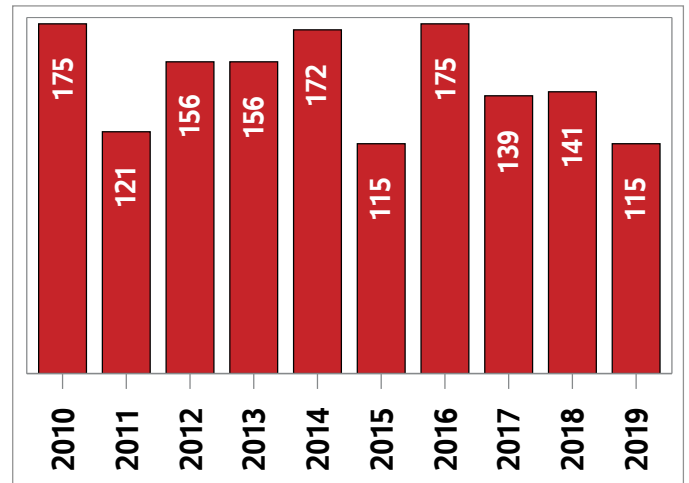
Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	187	-15.4	-13.0	-8.3	34.5	-8.3	11.3
Dollar Volume	\$40,421,190	-12.7	-11.4	22.2	77.5	32.9	75.9
New Listings	318	-5.9	-11.9	-37.8	-37.0	-31.0	-15.6
Active Listings ³	718	-17.1	-40.0	-59.7	-57.7	-55.9	-50.3
Sales to New Listings Ratio ⁴	58.8	65.4	59.6	39.9	27.5	44.3	44.6
Months of Inventory ⁵	7.7	7.8	11.1	17.5	24.4	16.0	17.2
Average Price	\$216,156	3.2	1.9	33.3	32.0	45.0	58.1
Median Price	\$190,000	5.0	0.5	35.7	23.2	32.9	44.0
Sales to List Price Ratio	94.6	94.9	94.3	91.8	93.3	92.7	92.6
Median Days on Market	69.0	79.0	89.0	106.0	106.0	116.5	84.0

Prince Edward Island Real Estate Association MLS® Single Family Market Activity

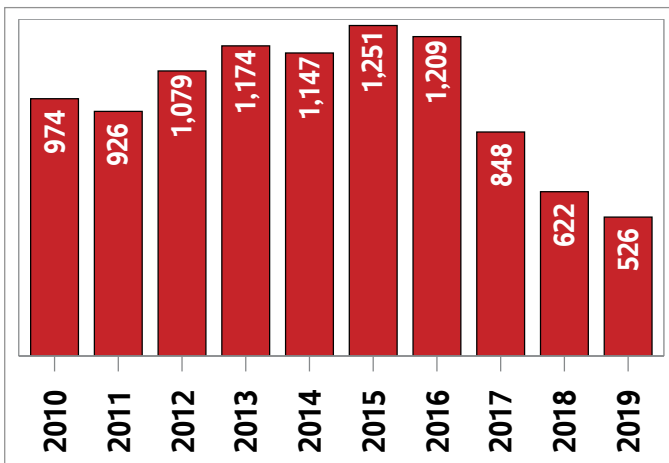
Sales Activity (February only)



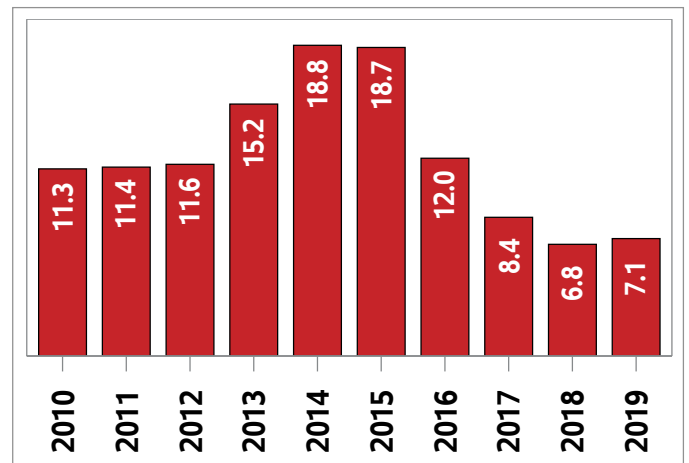
New Listings (February only)



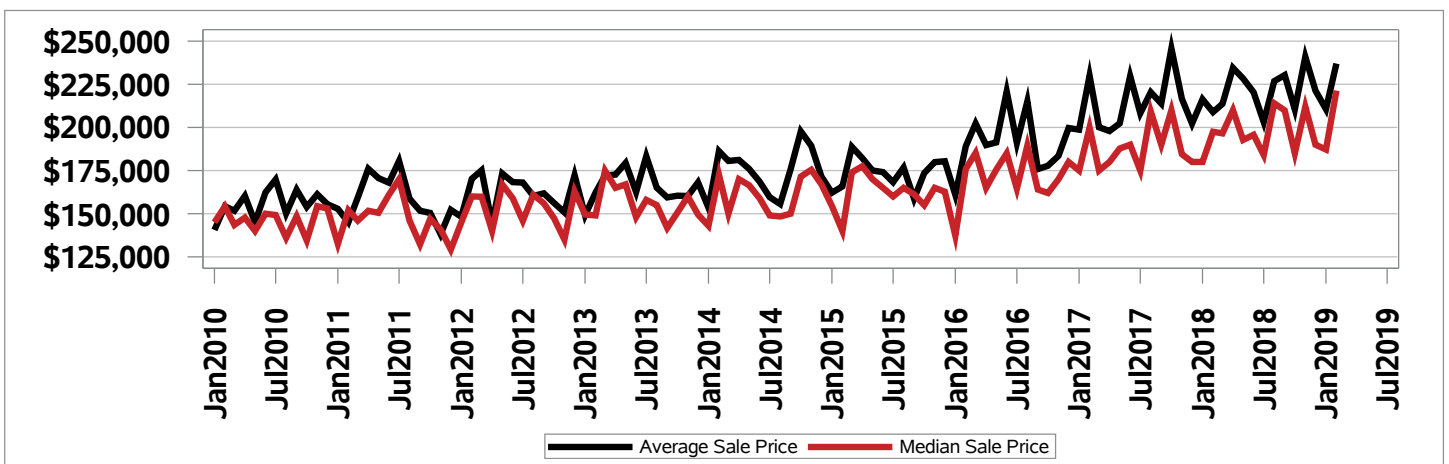
Active Listings (February only)



Months of Inventory (February only)

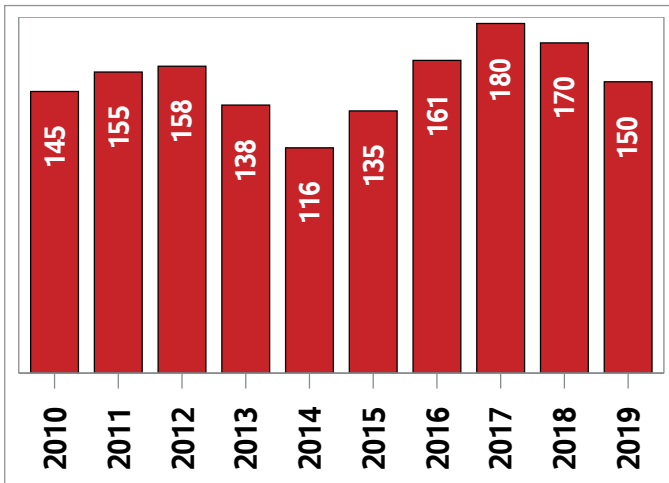


Median Price and Average Price

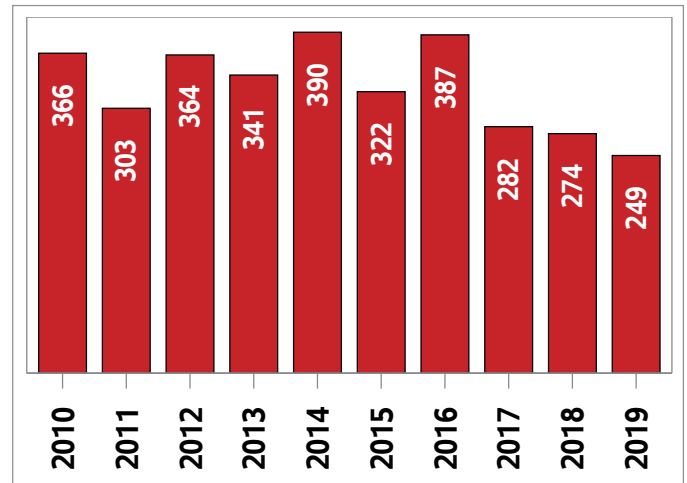


Prince Edward Island Real Estate Association MLS® Single Family Market Activity

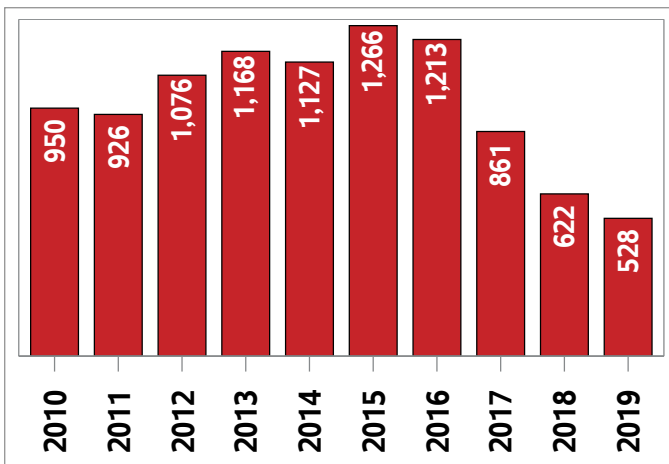
Sales Activity (February Year-to-date)



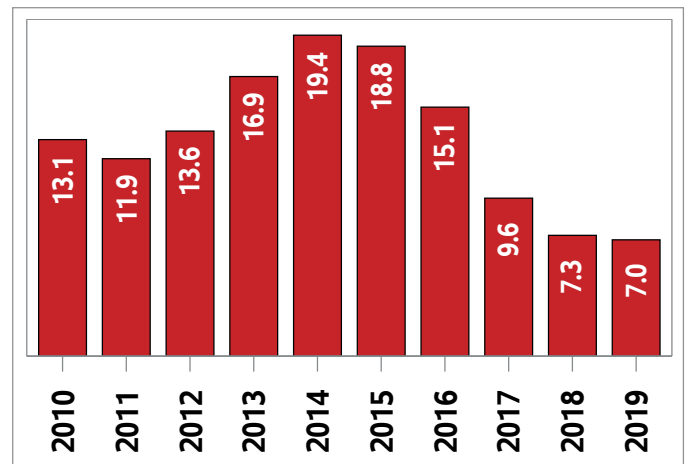
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

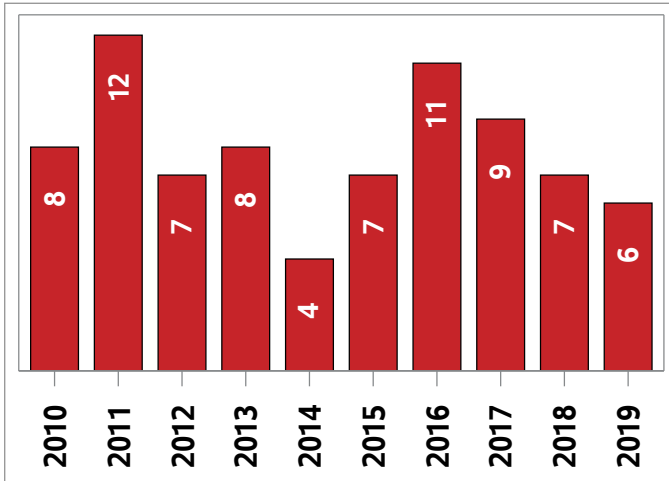
Prince Edward Island Real Estate Association MLS® Single Family Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	74	-19.6	-26.7	-26.7	21.3	-20.4	2.8
Dollar Volume	\$17,538,900	-8.7	-24.5	-8.2	54.4	10.8	87.2
New Listings	115	-18.4	-17.3	-34.3	-33.1	-26.3	-12.2
Active Listings	526	-15.4	-38.0	-56.5	-54.1	-51.3	-47.3
Sales to New Listings Ratio ¹	64.3	65.2	72.7	57.7	35.5	59.6	55.0
Months of Inventory ²	7.1	6.8	8.4	12.0	18.8	11.6	13.9
Average Price	\$237,012	13.5	3.1	25.3	27.3	39.3	82.2
Median Price	\$221,350	12.1	10.7	25.8	28.3	38.3	64.6
Sales to List Price Ratio	96.0	94.3	94.9	93.6	93.3	93.1	91.3
Median Days on Market	33.0	69.5	89.0	105.0	126.0	94.0	92.0

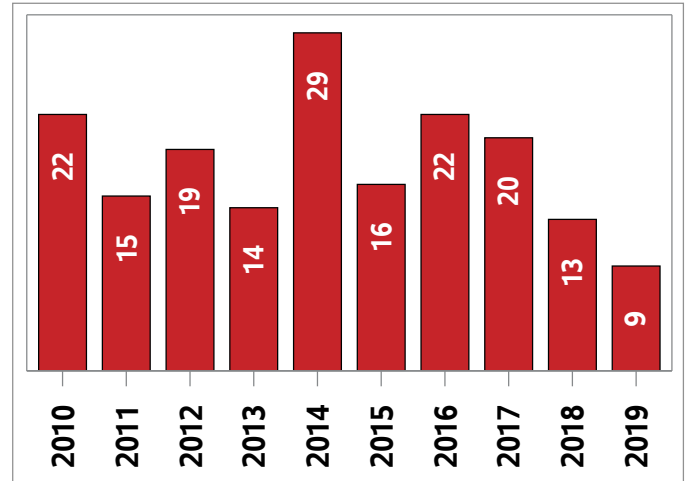
Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	150	-11.8	-16.7	-6.8	29.3	-5.1	7.1
Dollar Volume	\$33,545,890	-7.1	-13.8	16.6	69.4	31.7	80.7
New Listings	249	-9.1	-11.7	-35.7	-36.2	-31.6	-15.9
Active Listings ³	528	-15.0	-38.6	-56.5	-53.1	-50.9	-47.2
Sales to New Listings Ratio ⁴	60.2	62.0	63.8	41.6	29.7	43.4	47.3
Months of Inventory ⁵	7.0	7.3	9.6	15.1	19.4	13.6	14.3
Average Price	\$223,639	5.3	3.4	25.2	31.0	38.8	68.7
Median Price	\$200,000	3.4	3.2	27.8	23.1	29.9	51.2
Sales to List Price Ratio	94.9	94.5	94.3	93.2	93.3	93.2	92.1
Median Days on Market	64.5	73.0	92.0	109.0	102.0	111.5	84.0

Western PEI MLS® Residential Market Activity

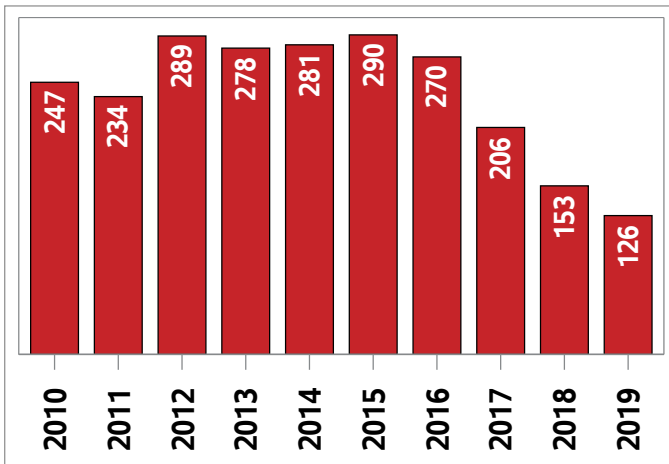
Sales Activity (February only)



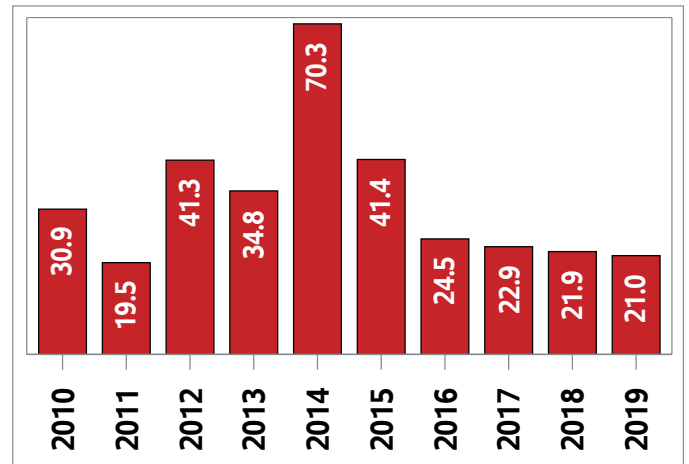
New Listings (February only)



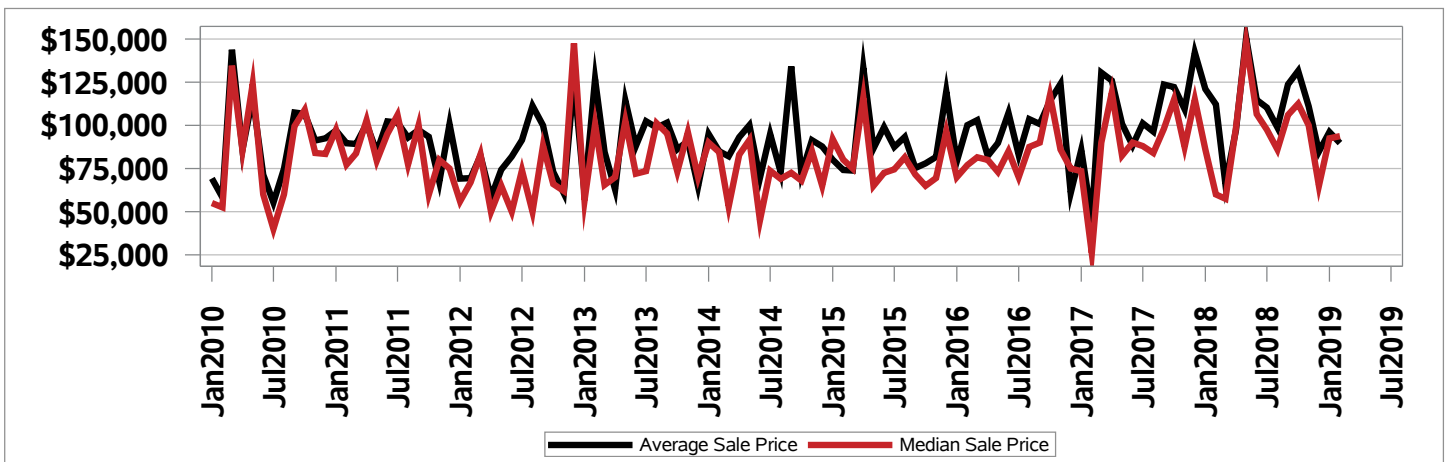
Active Listings (February only)



Months of Inventory (February only)

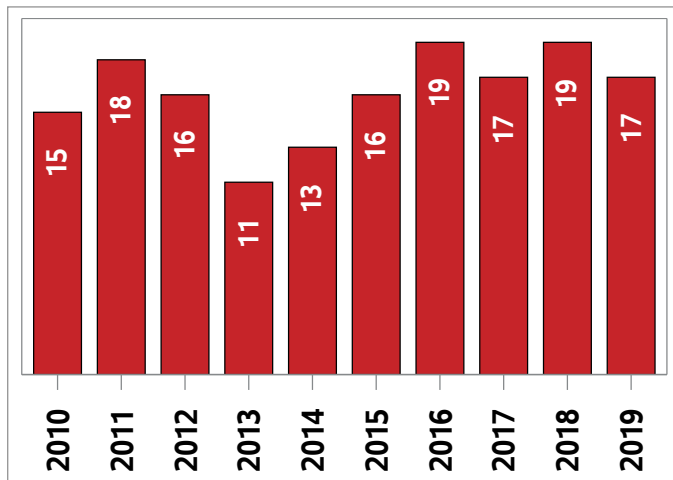


Median Price and Average Price

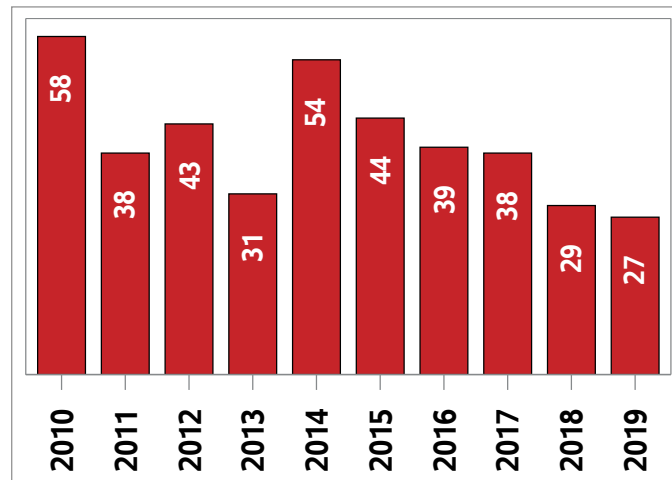


Western PEI MLS® Residential Market Activity

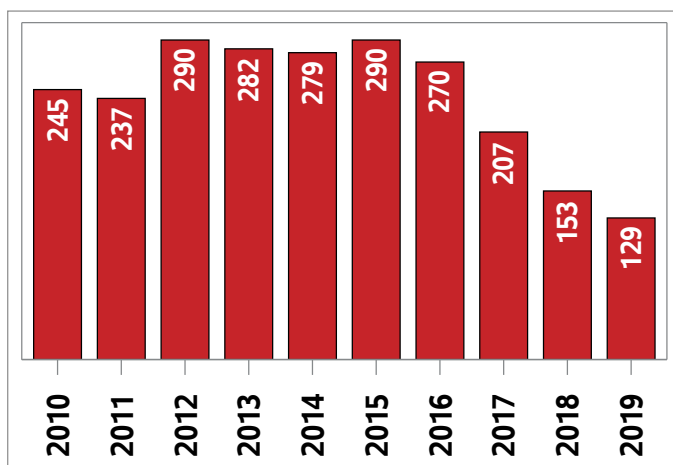
Sales Activity (February Year-to-date)



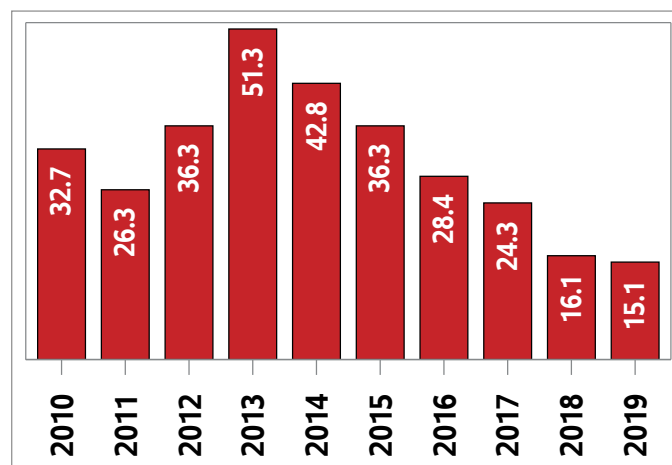
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Western PEI MLS® Residential Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	6	-14.3	-33.3	-45.5	50.0	-14.3	-14.3
Dollar Volume	\$538,500	-31.4	29.3	-51.1	58.4	10.8	10.6
New Listings	9	-30.8	-55.0	-59.1	-69.0	-52.6	-43.8
Active Listings	126	-17.6	-38.8	-53.3	-55.2	-56.4	-44.7
Sales to New Listings Ratio ¹	66.7	53.8	45.0	50.0	13.8	36.8	43.8
Months of Inventory ²	21.0	21.9	22.9	24.5	70.3	41.3	32.6
Average Price	\$89,750	-20.0	93.9	-10.4	5.6	29.3	29.0
Median Price	\$93,750	56.3	260.6	21.8	10.9	39.9	78.6
Sales to List Price Ratio	87.5	85.4	78.6	88.0	91.2	89.4	82.5
Median Days on Market	150.0	258.0	114.0	109.0	189.0	206.0	204.0

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	17	-10.5	0.0	-10.5	30.8	6.3	13.3
Dollar Volume	\$1,596,000	-28.7	44.7	-8.0	33.5	44.0	32.9
New Listings	27	-6.9	-28.9	-30.8	-50.0	-37.2	-38.6
Active Listings ³	129	-16.0	-37.8	-52.4	-53.9	-55.7	-43.5
Sales to New Listings Ratio ⁴	63.0	65.5	44.7	48.7	24.1	37.2	34.1
Months of Inventory ⁵	15.1	16.1	24.3	28.4	42.8	36.3	30.3
Average Price	\$93,882	-20.3	44.7	2.8	2.1	35.5	17.3
Median Price	\$92,500	28.5	105.6	20.9	2.8	50.4	68.2
Sales to List Price Ratio	90.2	87.5	83.2	89.4	91.0	89.2	87.0
Median Days on Market	168.0	150.0	108.0	188.0	132.0	211.5	210.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

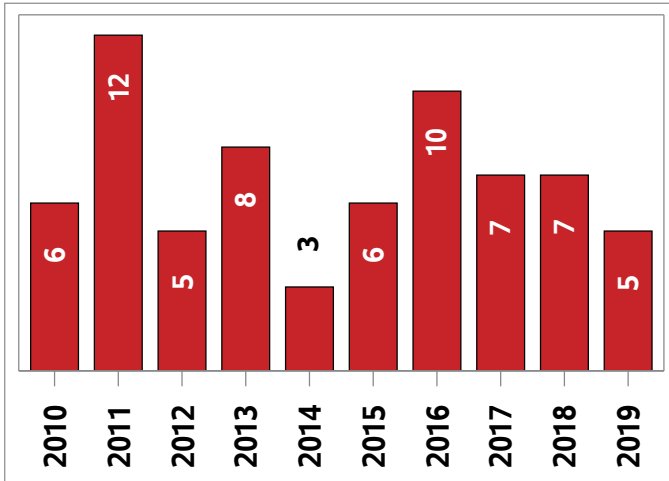
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

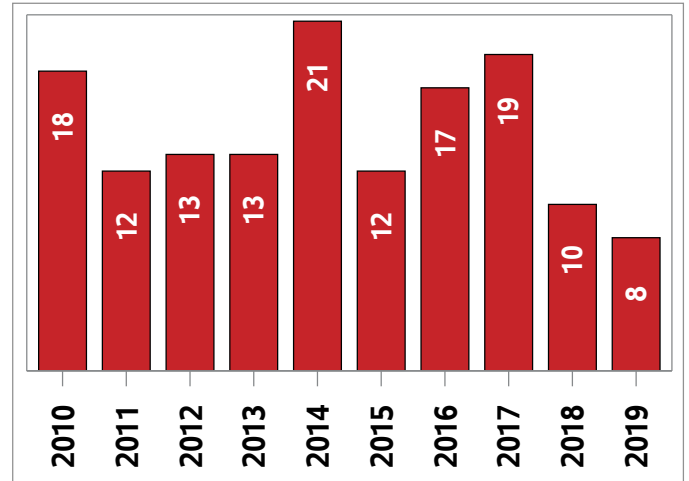
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Western PEI MLS® Single Family Market Activity

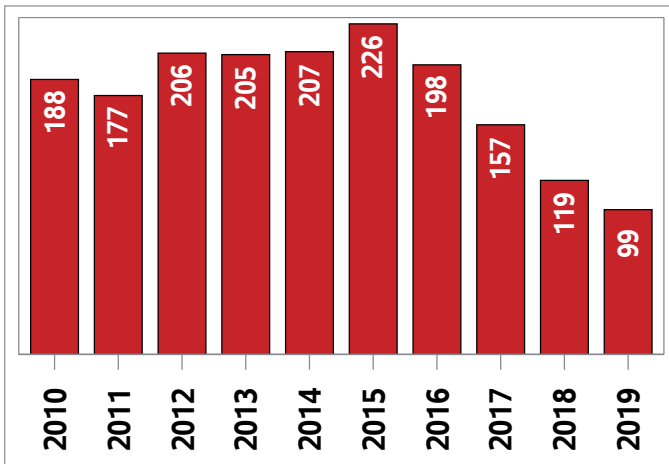
Sales Activity (February only)



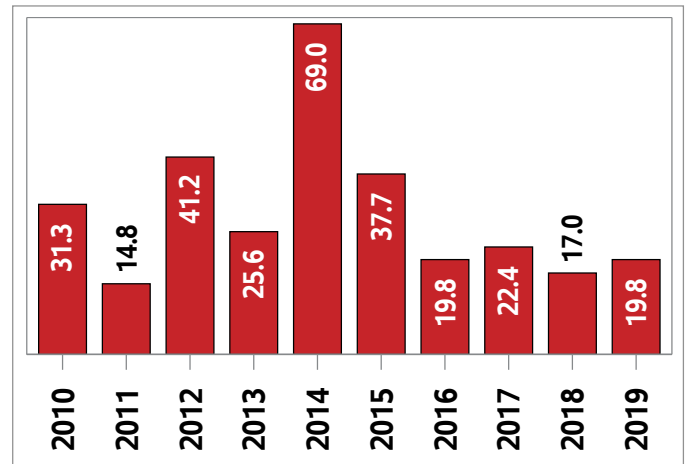
New Listings (February only)



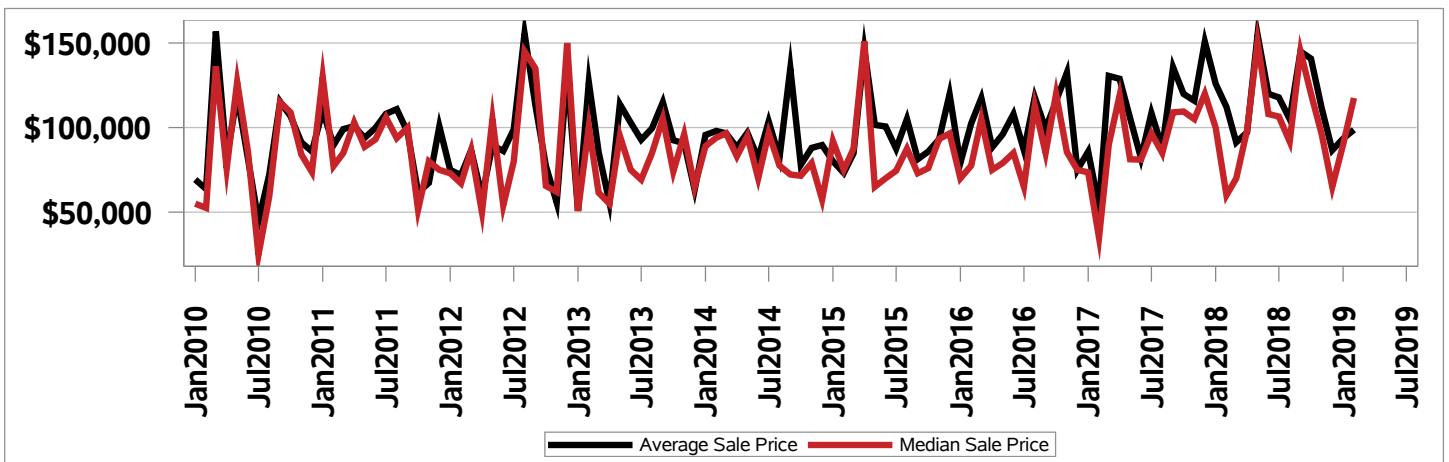
Active Listings (February only)



Months of Inventory (February only)

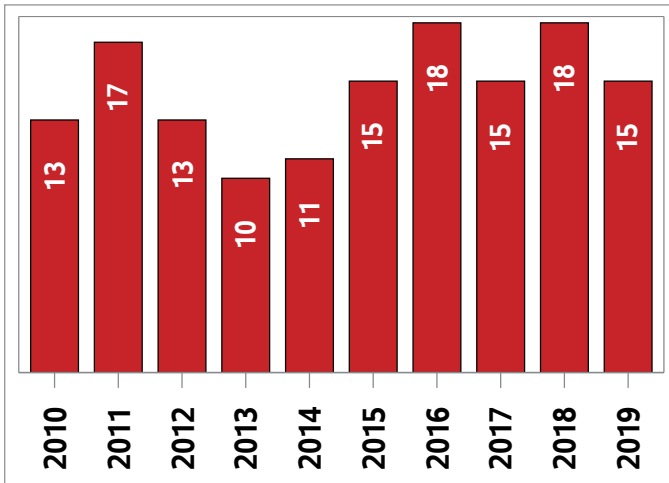


Median Price and Average Price

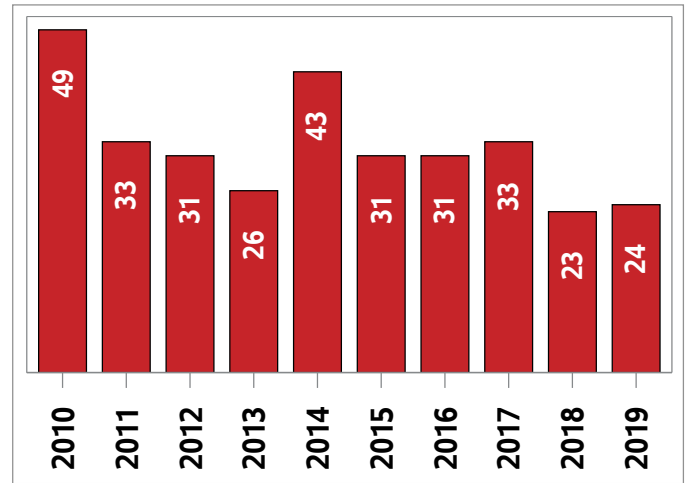


Western PEI MLS® Single Family Market Activity

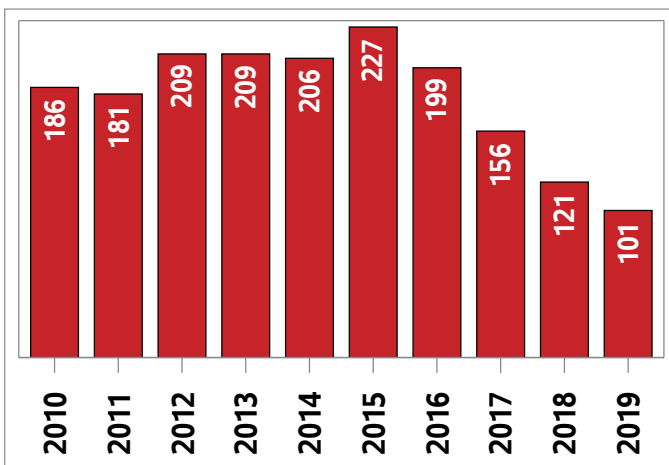
Sales Activity (February Year-to-date)



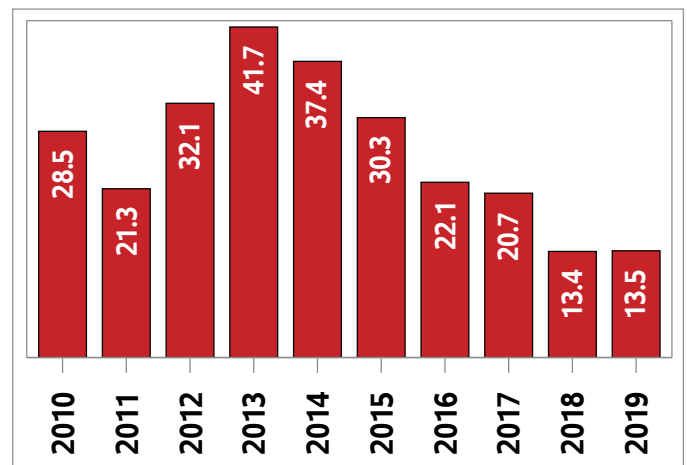
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Western PEI MLS® Single Family Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	5	-28.6	-28.6	-50.0	66.7	0.0	-16.7
Dollar Volume	\$493,500	-37.1	32.1	-51.8	67.9	37.3	42.3
New Listings	8	-20.0	-57.9	-52.9	-61.9	-38.5	-46.7
Active Listings	99	-16.8	-36.9	-50.0	-52.2	-51.9	-43.8
Sales to New Listings Ratio ¹	62.5	70.0	36.8	58.8	14.3	38.5	40.0
Months of Inventory ²	19.8	17.0	22.4	19.8	69.0	41.2	29.3
Average Price	\$98,700	-12.0	85.0	-3.7	0.7	37.3	70.7
Median Price	\$117,500	95.8	235.7	51.6	25.0	75.4	133.8
Sales to List Price Ratio	92.5	85.4	77.7	86.9	90.8	91.2	81.2
Median Days on Market	49.0	258.0	114.0	147.5	146.0	206.0	171.0

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	15	-16.7	0.0	-16.7	36.4	15.4	7.1
Dollar Volume	\$1,428,500	-34.2	34.8	-13.8	34.9	48.9	34.6
New Listings	24	4.3	-27.3	-22.6	-44.2	-22.6	-41.5
Active Listings ³	101	-16.2	-35.0	-49.2	-50.9	-51.6	-42.1
Sales to New Listings Ratio ⁴	62.5	78.3	45.5	58.1	25.6	41.9	34.1
Months of Inventory ⁵	13.5	13.4	20.7	22.1	37.4	32.1	24.9
Average Price	\$95,233	-21.0	34.8	3.4	-1.1	29.1	25.7
Median Price	\$92,500	25.9	60.9	26.3	2.8	38.1	72.1
Sales to List Price Ratio	91.5	87.0	83.4	88.9	91.4	91.4	86.7
Median Days on Market	126.0	151.5	108.0	192.0	131.0	206.0	223.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

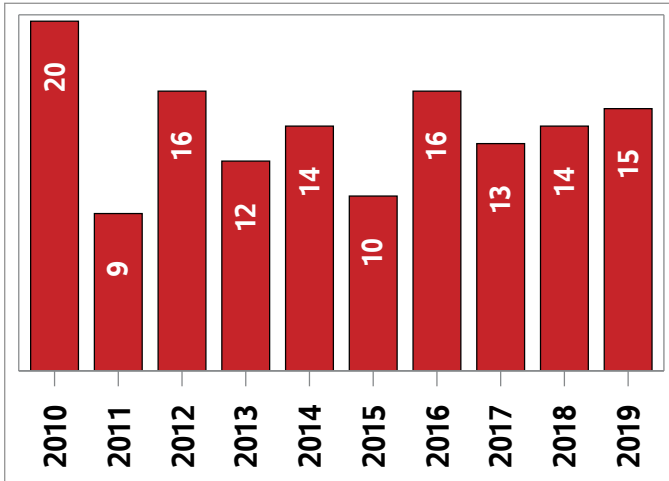
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

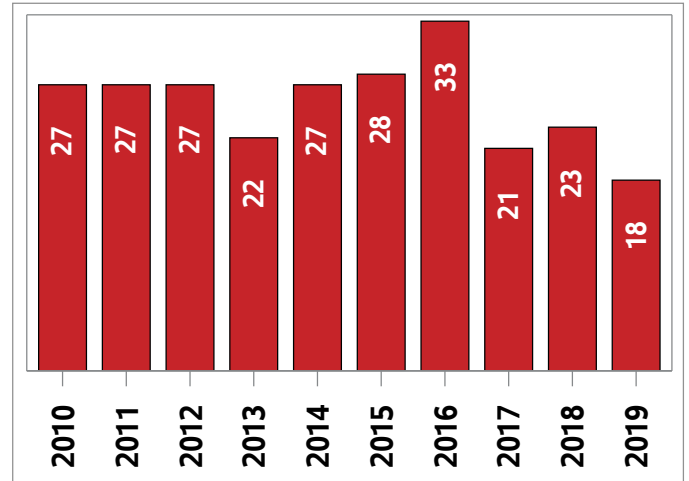
Summerside

MLS® Residential Market Activity

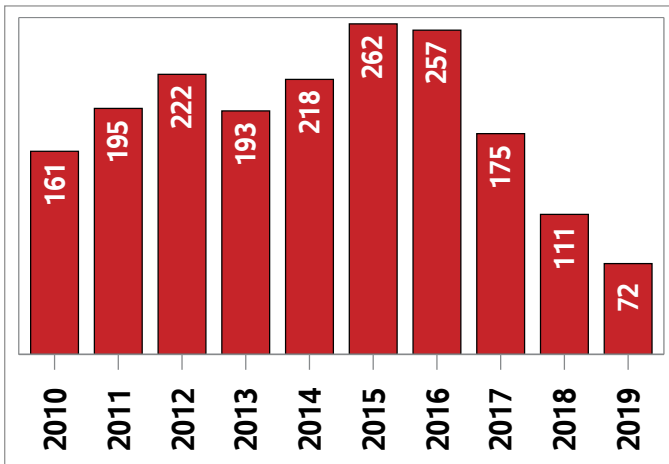
Sales Activity (February only)



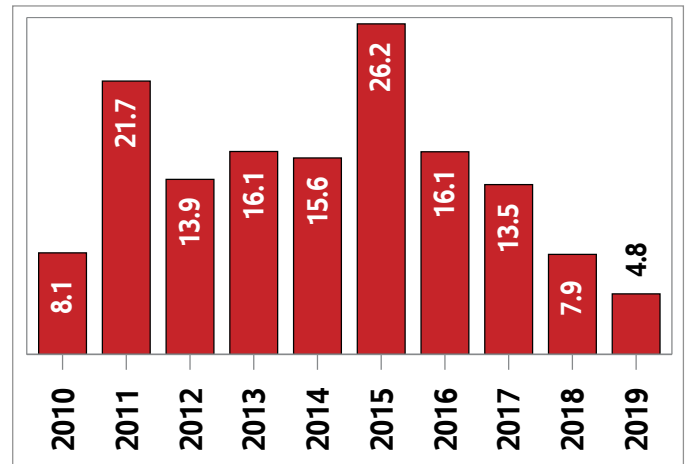
New Listings (February only)



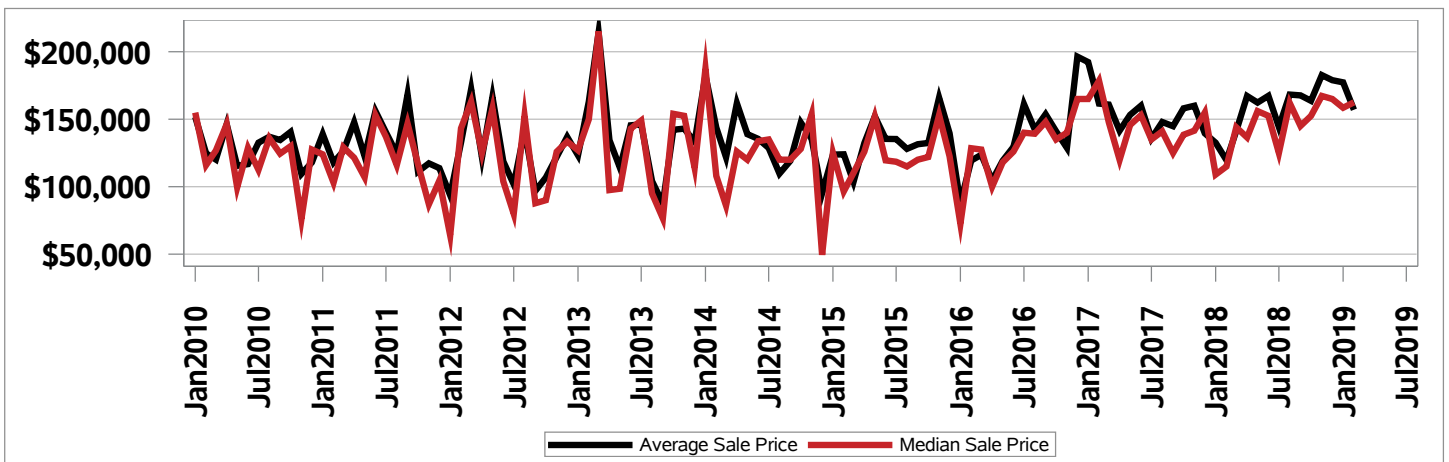
Active Listings (February only)



Months of Inventory (February only)

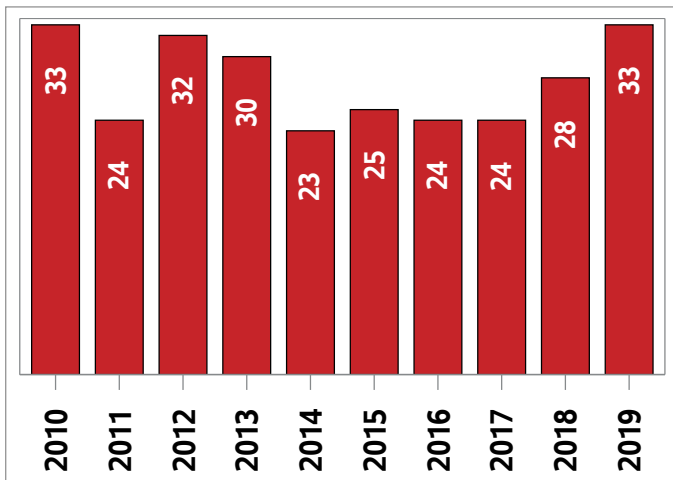


Median Price and Average Price

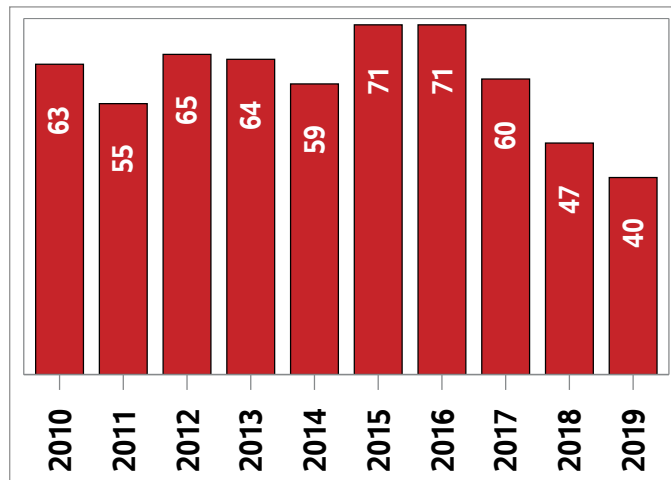


Summerside MLS® Residential Market Activity

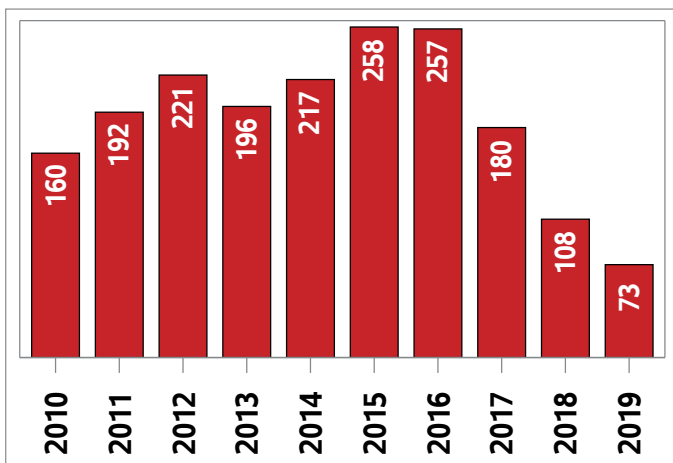
Sales Activity (February Year-to-date)



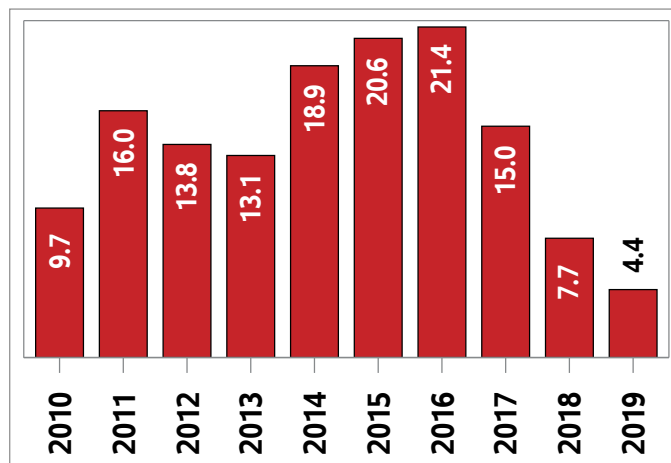
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Summerside MLS® Residential Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	15	7.1	15.4	-6.3	7.1	-6.3	7.1
Dollar Volume	\$2,355,200	40.6	12.1	23.3	17.0	10.9	-15.8
New Listings	18	-21.7	-14.3	-45.5	-33.3	-33.3	-40.0
Active Listings	72	-35.1	-58.9	-72.0	-67.0	-67.6	-60.7
Sales to New Listings Ratio ¹	83.3	60.9	61.9	48.5	51.9	59.3	46.7
Months of Inventory ²	4.8	7.9	13.5	16.1	15.6	13.9	13.1
Average Price	\$157,013	31.2	-2.8	31.5	9.2	18.3	-21.4
Median Price	\$162,500	41.3	-9.0	26.5	50.5	13.4	28.7
Sales to List Price Ratio	94.4	92.2	94.4	92.2	92.8	94.4	93.3
Median Days on Market	29.0	157.5	30.0	112.5	133.5	159.0	36.0

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	33	17.9	37.5	37.5	43.5	3.1	13.8
Dollar Volume	\$5,546,600	57.1	31.6	112.3	51.8	53.1	16.7
New Listings	40	-14.9	-33.3	-43.7	-32.2	-38.5	-34.4
Active Listings ³	73	-32.9	-59.6	-71.7	-66.6	-67.1	-61.5
Sales to New Listings Ratio ⁴	82.5	59.6	40.0	33.8	39.0	49.2	47.5
Months of Inventory ⁵	4.4	7.7	15.0	21.4	18.9	13.8	13.0
Average Price	\$168,079	33.3	-4.3	54.4	5.8	48.5	2.6
Median Price	\$160,000	39.1	-6.7	40.0	-7.0	50.2	23.1
Sales to List Price Ratio	94.2	93.5	94.8	90.1	94.0	93.2	92.6
Median Days on Market	36.0	126.0	91.0	105.0	98.0	148.0	56.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

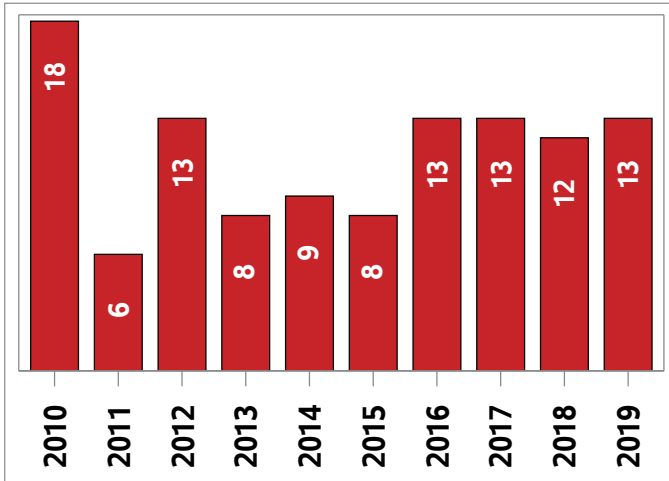
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

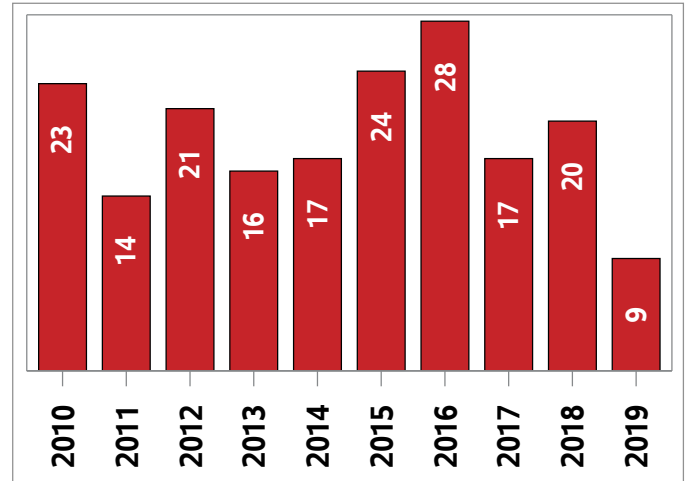
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Summerside MLS® Single Family Market Activity

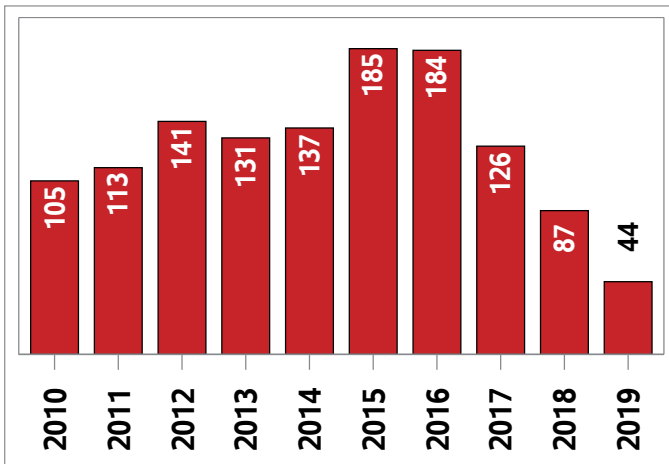
Sales Activity (February only)



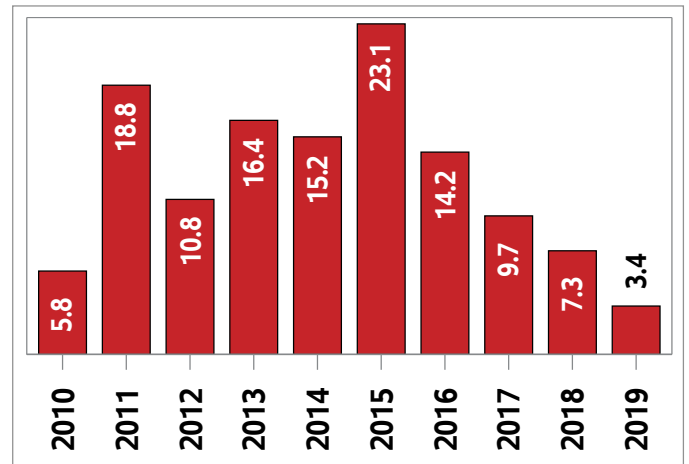
New Listings (February only)



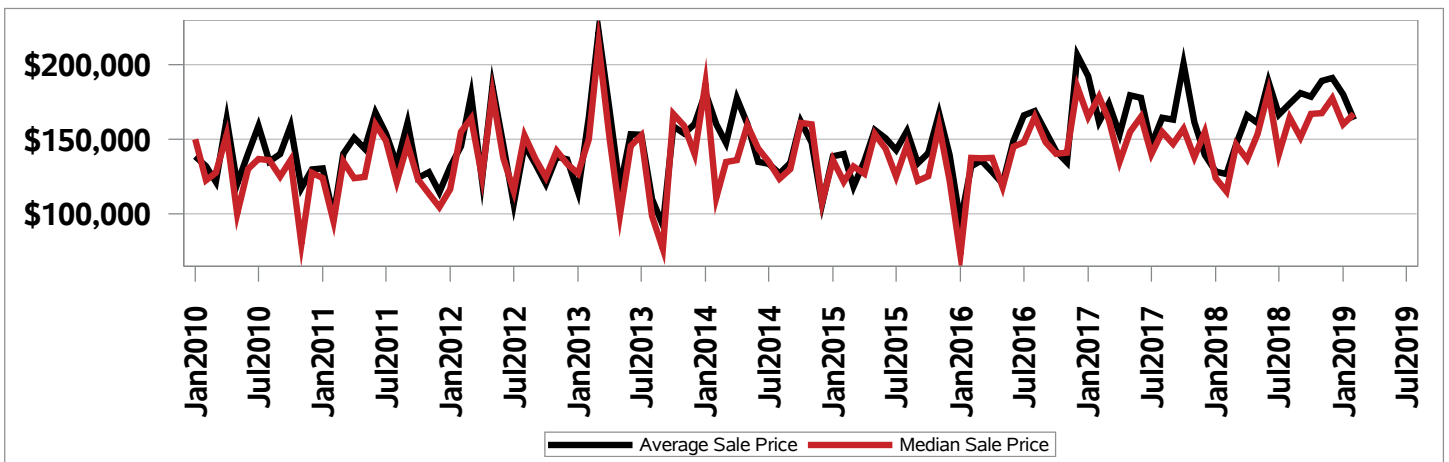
Active Listings (February only)



Months of Inventory (February only)

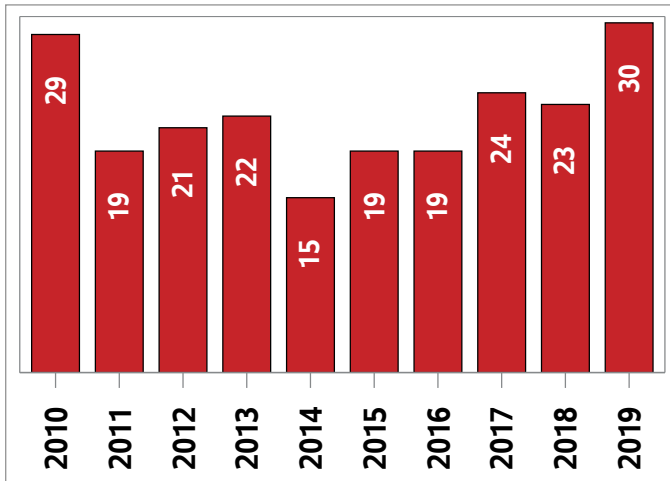


Median Price and Average Price

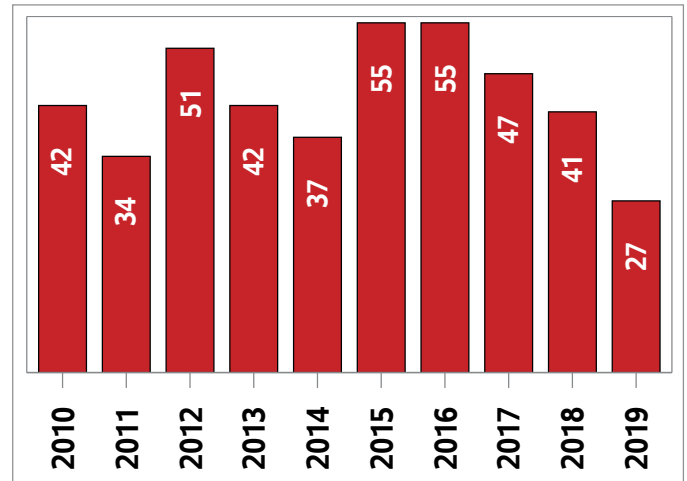


Summerside MLS® Single Family Market Activity

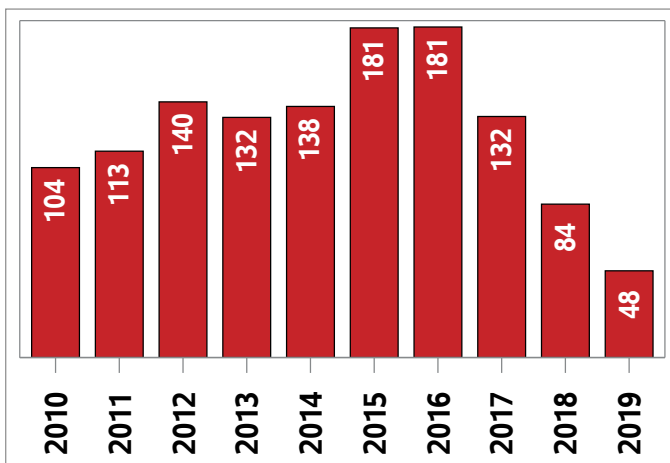
Sales Activity (February Year-to-date)



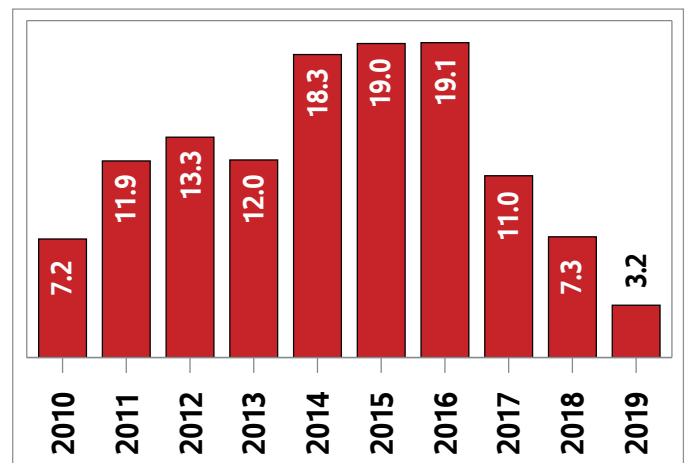
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Summerside MLS® Single Family Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	13	8.3	0.0	0.0	44.4	0.0	8.3
Dollar Volume	\$2,120,700	39.5	1.0	23.8	47.2	12.3	62.1
New Listings	9	-55.0	-47.1	-67.9	-47.1	-57.1	-62.5
Active Listings	44	-49.4	-65.1	-76.1	-67.9	-68.8	-66.2
Sales to New Listings Ratio ¹	144.4	60.0	76.5	46.4	52.9	61.9	50.0
Months of Inventory ²	3.4	7.3	9.7	14.2	15.2	10.8	10.8
Average Price	\$163,131	28.8	1.0	23.8	1.9	12.3	49.6
Median Price	\$167,000	45.2	-6.4	21.5	50.6	7.7	39.2
Sales to List Price Ratio	93.9	93.6	94.4	94.4	92.6	95.0	92.2
Median Days on Market	29.0	161.5	30.0	110.0	169.0	176.0	36.0

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	30	30.4	25.0	57.9	100.0	42.9	30.4
Dollar Volume	\$5,182,100	76.8	22.9	127.3	105.0	76.2	89.1
New Listings	27	-34.1	-42.6	-50.9	-27.0	-47.1	-38.6
Active Listings ³	48	-43.5	-64.0	-73.8	-65.5	-66.1	-64.0
Sales to New Listings Ratio ⁴	111.1	56.1	51.1	34.5	40.5	41.2	52.3
Months of Inventory ⁵	3.2	7.3	11.0	19.1	18.3	13.3	11.5
Average Price	\$172,737	35.5	-1.7	43.9	2.5	23.4	45.0
Median Price	\$163,500	36.3	-4.7	25.8	-12.8	5.5	30.8
Sales to List Price Ratio	93.9	94.2	94.8	92.7	93.8	94.4	91.3
Median Days on Market	37.0	133.0	91.0	100.0	98.0	167.0	62.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

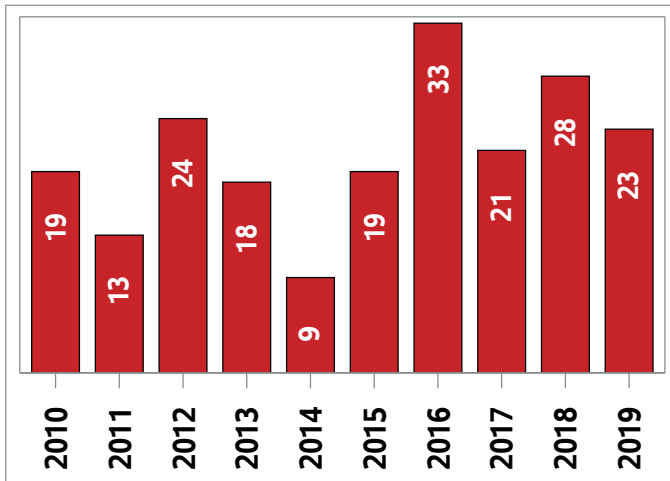
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

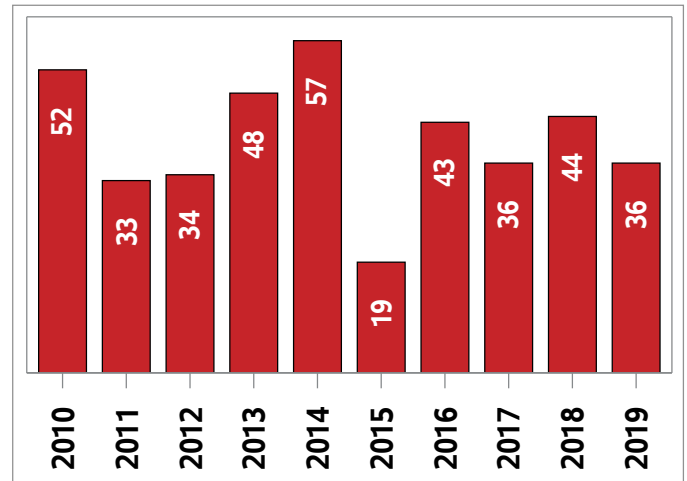
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

North and South Shore MLS® Residential Market Activity

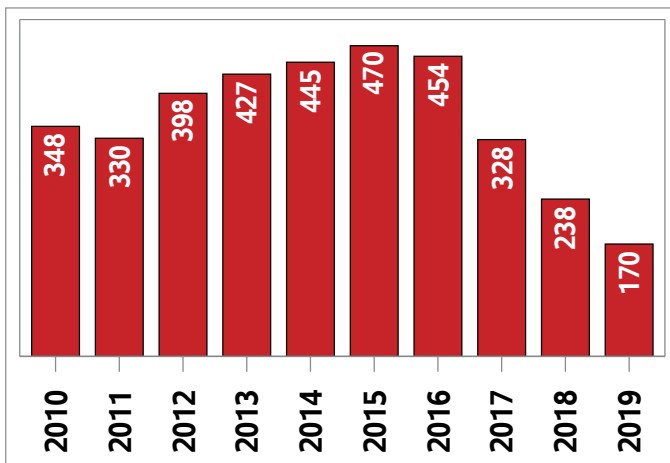
Sales Activity (February only)



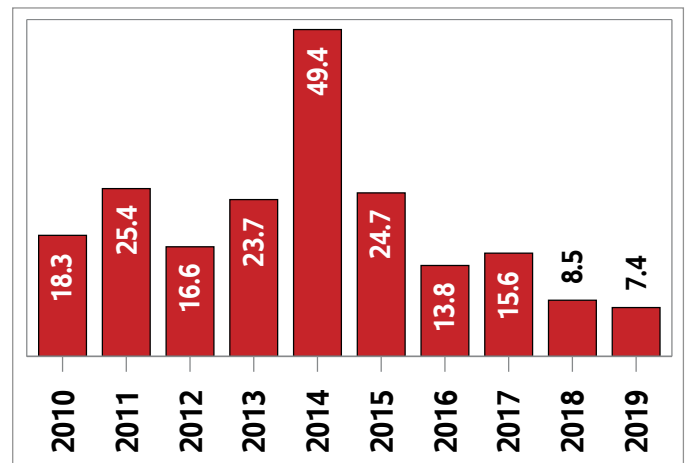
New Listings (February only)



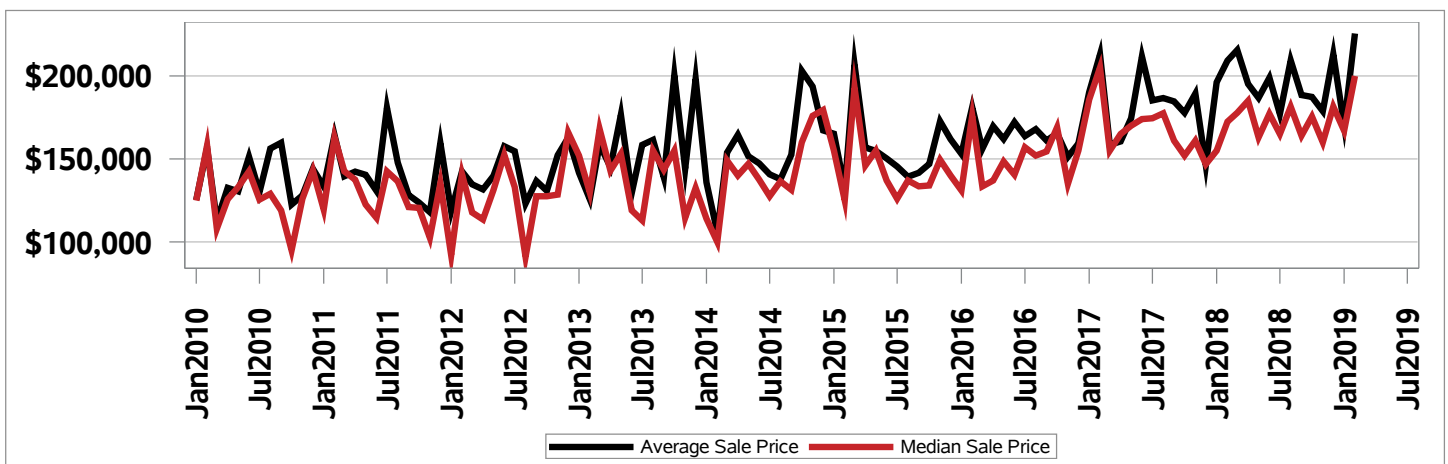
Active Listings (February only)



Months of Inventory (February only)

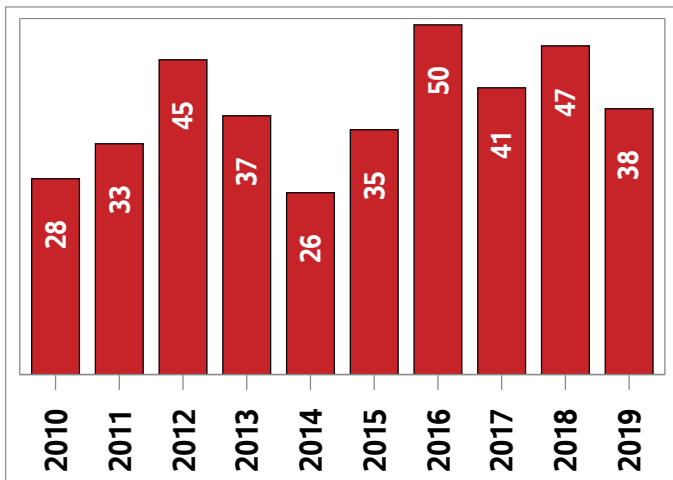


Median Price and Average Price

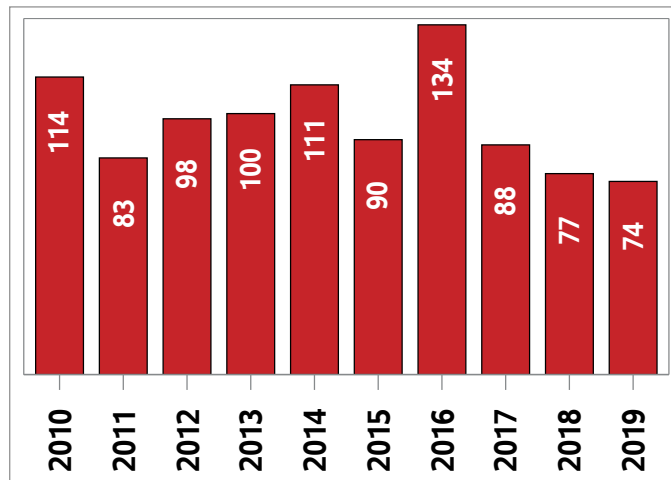


North and South Shore MLS® Residential Market Activity

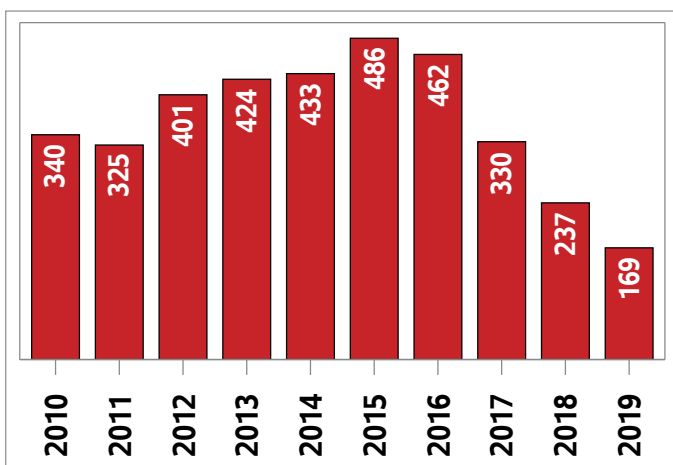
Sales Activity (February Year-to-date)



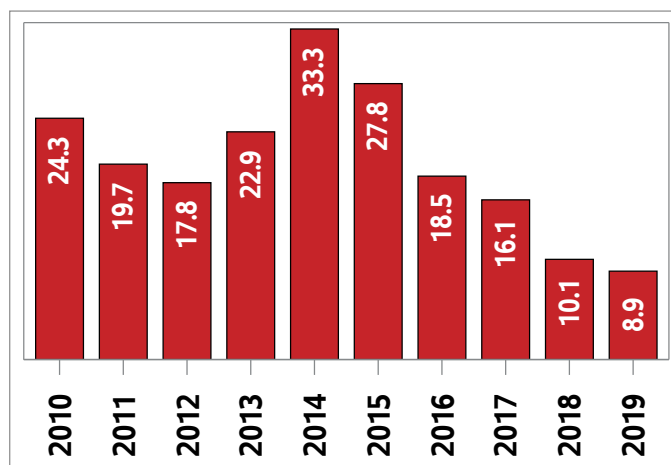
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

North and South Shore MLS® Residential Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	23	-17.9	9.5	-30.3	155.6	-4.2	43.8
Dollar Volume	\$5,188,200	-11.4	16.1	-13.2	445.3	51.7	187.9
New Listings	36	-18.2	0.0	-16.3	-36.8	5.9	-26.5
Active Listings	170	-28.6	-48.2	-62.6	-61.8	-57.3	-57.0
Sales to New Listings Ratio ¹	63.9	63.6	58.3	76.7	15.8	70.6	32.7
Months of Inventory ²	7.4	8.5	15.6	13.8	49.4	16.6	24.7
Average Price	\$225,574	7.8	6.0	24.5	113.4	58.3	100.3
Median Price	\$200,000	16.0	-2.4	13.6	100.0	42.1	61.4
Sales to List Price Ratio	96.3	97.6	95.5	89.0	91.9	93.0	89.7
Median Days on Market	39.0	117.5	59.0	99.0	186.0	185.0	112.5

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	38	-19.1	-7.3	-24.0	46.2	-15.6	0.0
Dollar Volume	\$7,742,700	-19.2	-6.4	-9.8	137.5	31.0	62.9
New Listings	74	-3.9	-15.9	-44.8	-33.3	-24.5	-21.3
Active Listings ³	169	-28.7	-48.7	-63.4	-60.9	-57.8	-56.7
Sales to New Listings Ratio ⁴	51.4	61.0	46.6	37.3	23.4	45.9	40.4
Months of Inventory ⁵	8.9	10.1	16.1	18.5	33.3	17.8	20.6
Average Price	\$203,755	-0.1	1.0	18.7	62.5	55.2	62.9
Median Price	\$194,500	16.1	-5.1	26.1	77.6	55.6	52.5
Sales to List Price Ratio	94.9	96.4	95.1	89.8	93.3	91.9	92.6
Median Days on Market	85.0	139.0	83.0	92.0	165.0	159.0	104.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

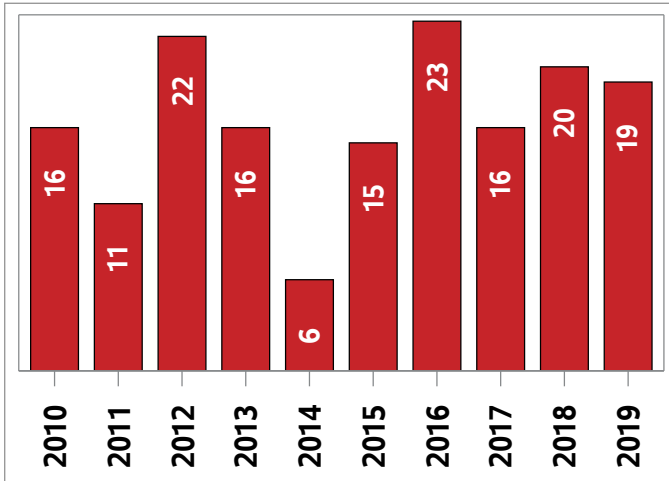
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

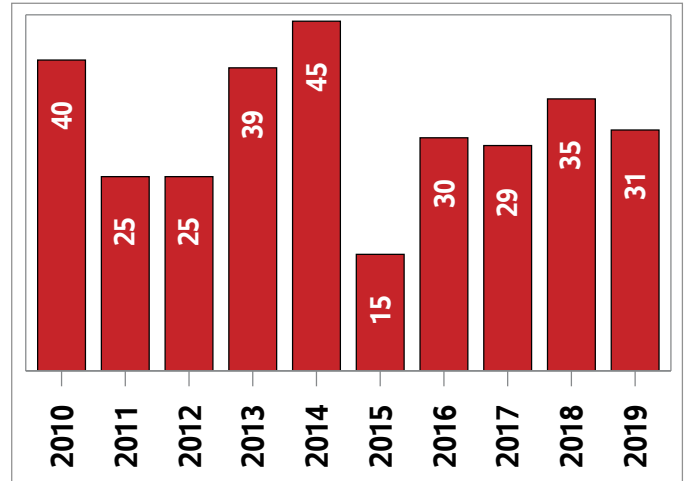
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

North and South Shore MLS® Single Family Market Activity

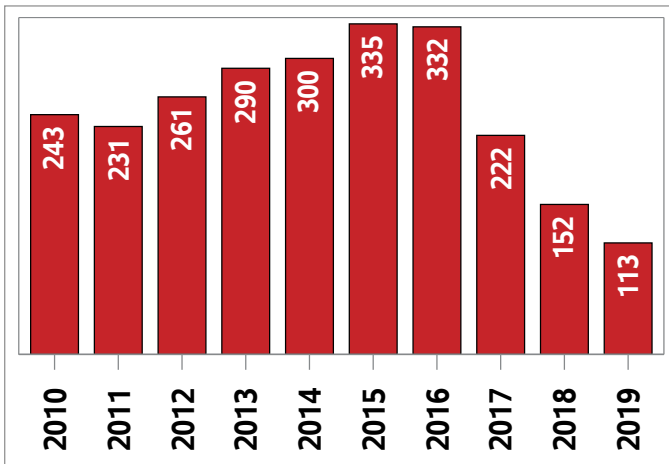
Sales Activity (February only)



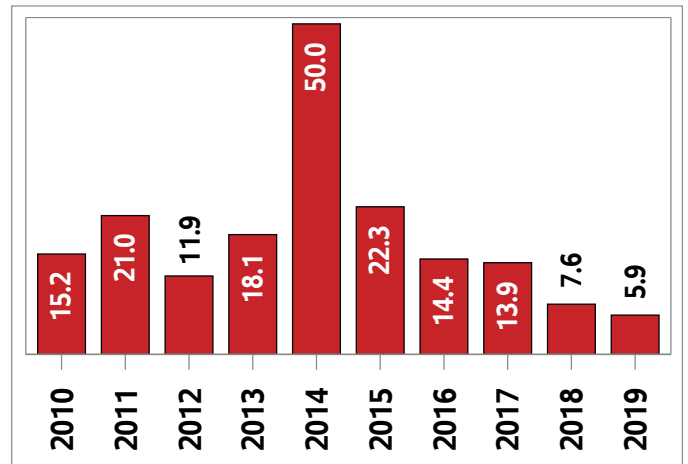
New Listings (February only)



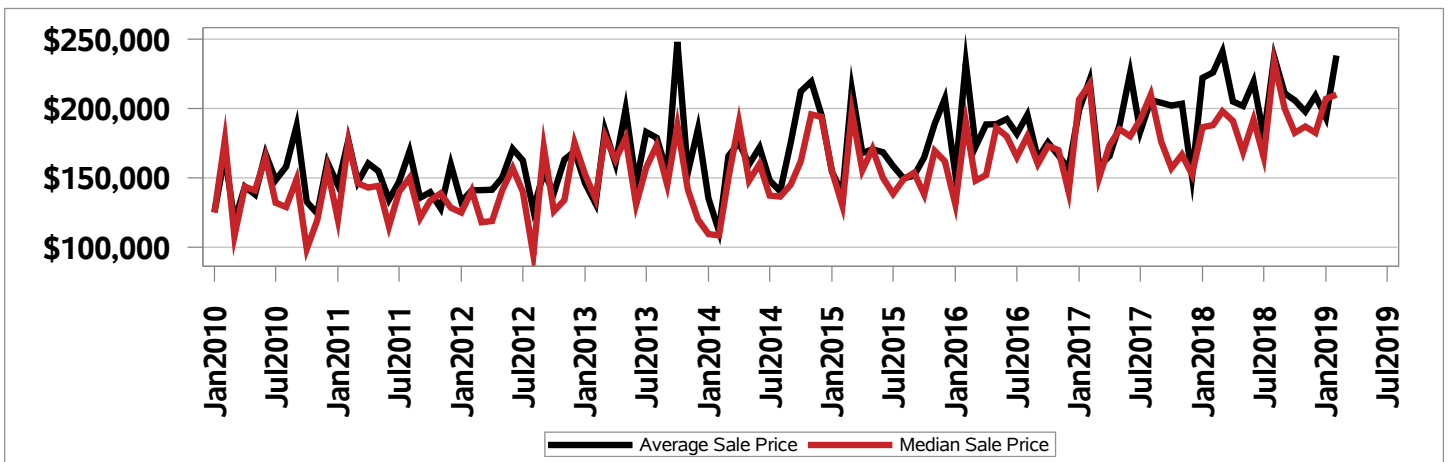
Active Listings (February only)



Months of Inventory (February only)

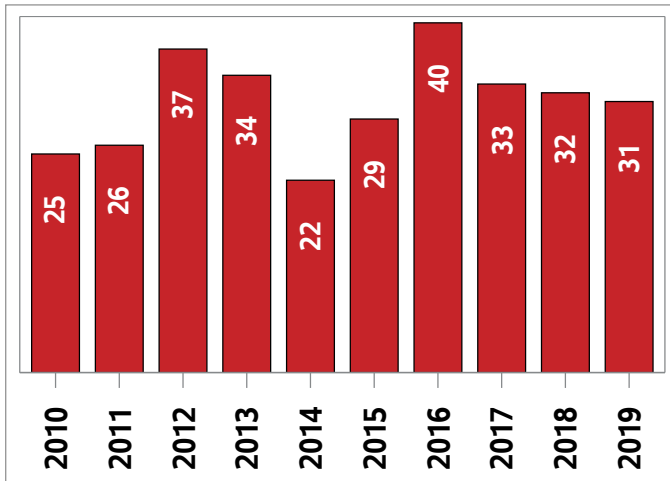


Median Price and Average Price

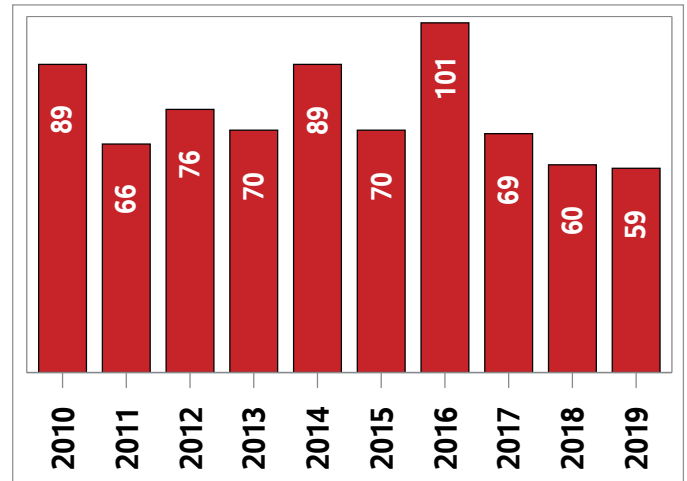


North and South Shore MLS® Single Family Market Activity

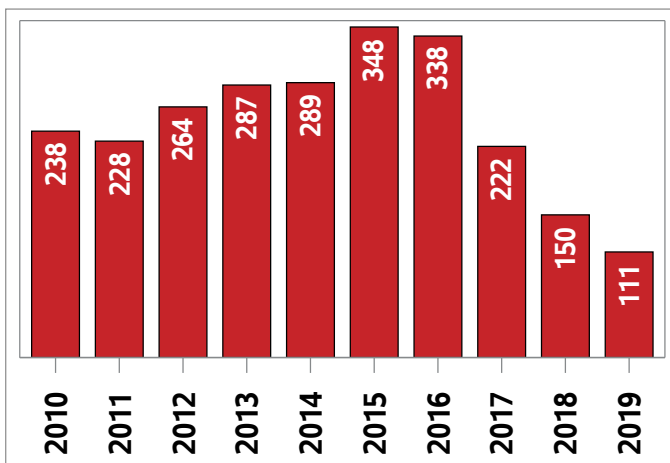
Sales Activity (February Year-to-date)



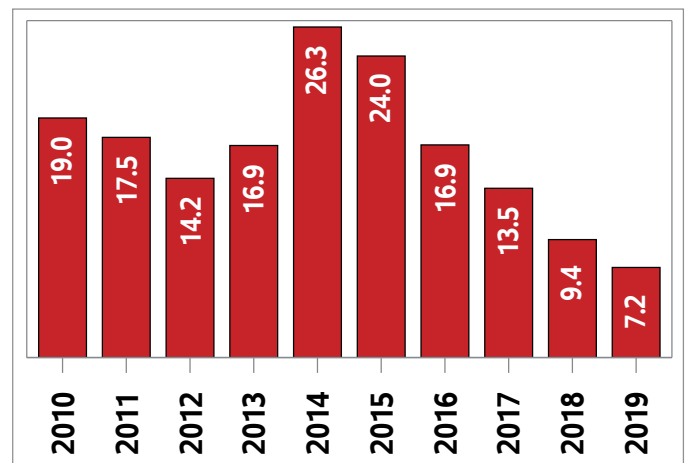
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

North and South Shore MLS® Single Family Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	19	-5.0	18.8	-17.4	216.7	-13.6	35.7
Dollar Volume	\$4,525,800	0.2	28.4	-15.4	575.1	45.9	166.9
New Listings	31	-11.4	6.9	3.3	-31.1	24.0	-3.1
Active Listings	113	-25.7	-49.1	-66.0	-62.3	-56.7	-57.0
Sales to New Listings Ratio ¹	61.3	57.1	55.2	76.7	13.3	88.0	43.8
Months of Inventory ²	5.9	7.6	13.9	14.4	50.0	11.9	18.8
Average Price	\$238,200	5.4	8.1	2.4	113.2	68.9	96.6
Median Price	\$210,000	11.7	-3.4	10.5	93.5	49.2	51.7
Sales to List Price Ratio	96.8	96.2	94.9	93.6	90.2	93.9	89.3
Median Days on Market	25.0	117.5	76.5	76.0	117.0	169.5	128.0

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	31	-3.1	-6.1	-22.5	40.9	-16.2	-8.8
Dollar Volume	\$6,846,300	-4.7	-0.9	-13.9	141.6	34.4	52.7
New Listings	59	-1.7	-14.5	-41.6	-33.7	-22.4	-10.6
Active Listings ³	111	-26.0	-50.0	-67.2	-61.6	-57.9	-57.7
Sales to New Listings Ratio ⁴	52.5	53.3	47.8	39.6	24.7	48.7	51.5
Months of Inventory ⁵	7.2	9.4	13.5	16.9	26.3	14.2	15.4
Average Price	\$220,848	-1.6	5.5	11.1	71.5	60.4	67.5
Median Price	\$210,000	12.6	1.7	13.5	91.8	55.6	54.5
Sales to List Price Ratio	95.9	95.7	95.2	92.7	92.9	92.6	92.4
Median Days on Market	84.0	128.5	86.0	84.0	165.0	159.0	112.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

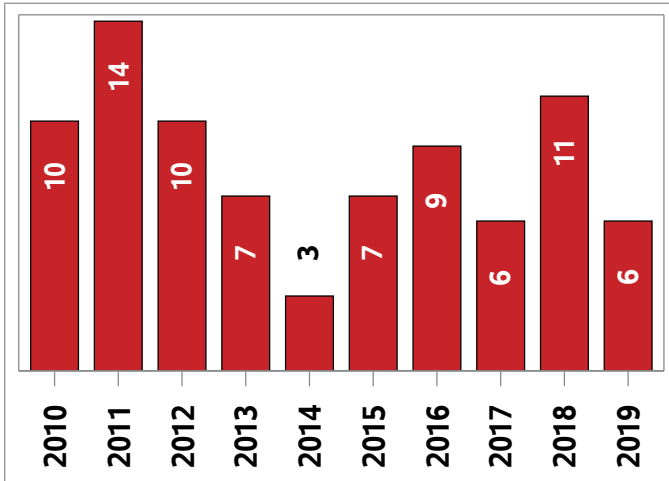
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

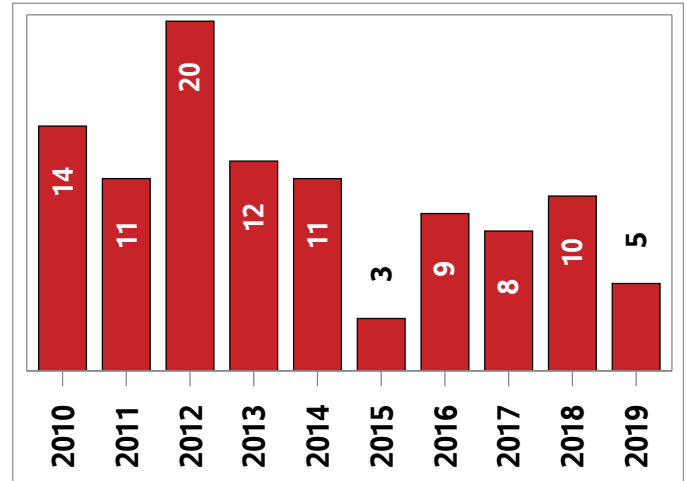
Cornwall

MLS® Residential Market Activity

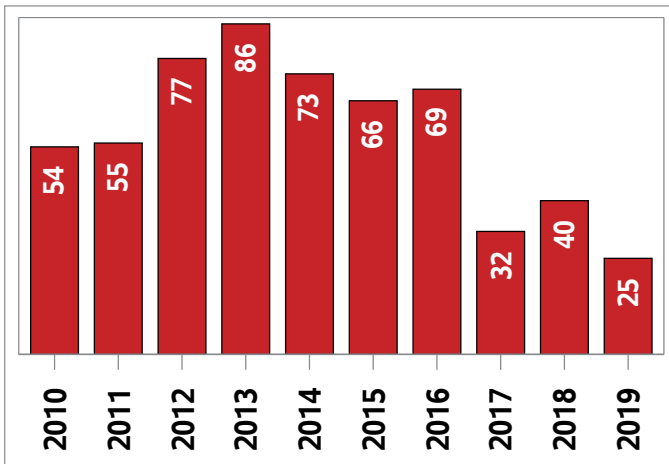
Sales Activity (February only)



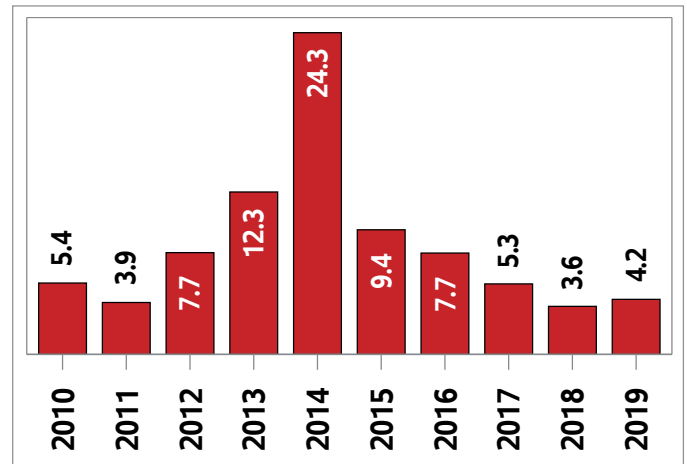
New Listings (February only)



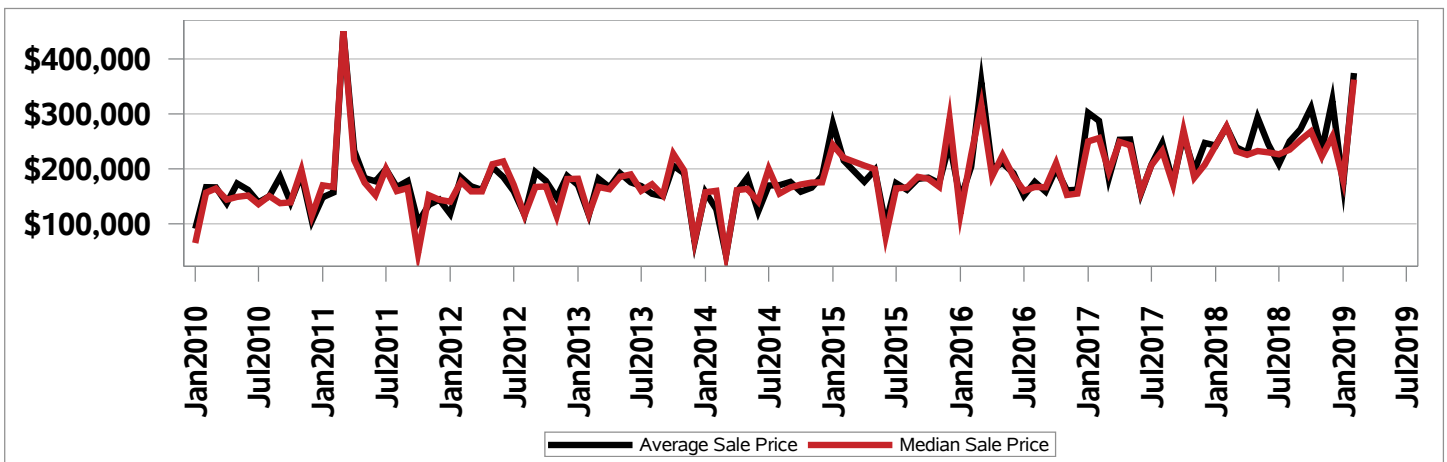
Active Listings (February only)



Months of Inventory (February only)



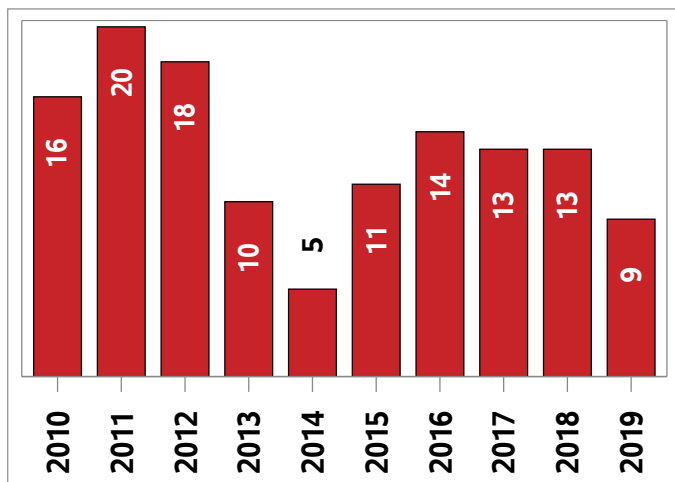
Median Price and Average Price



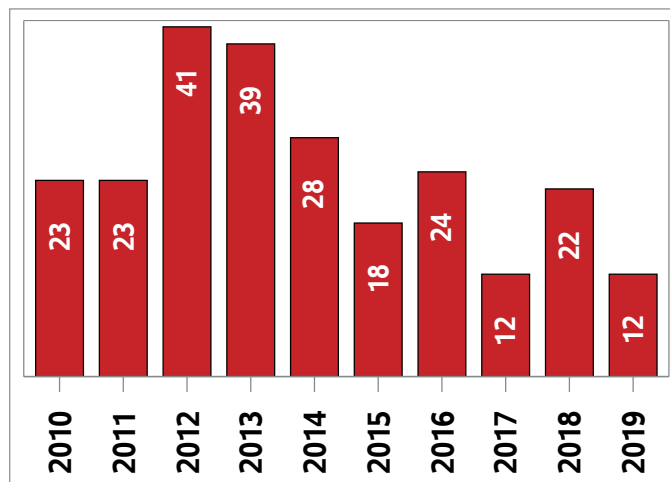
Cornwall

MLS® Residential Market Activity

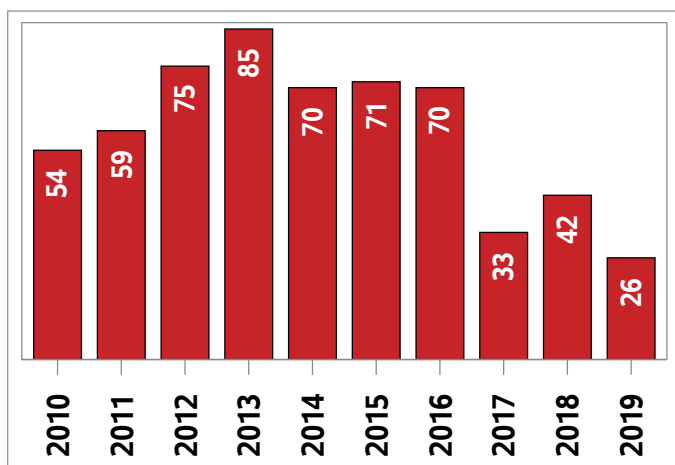
Sales Activity (February Year-to-date)



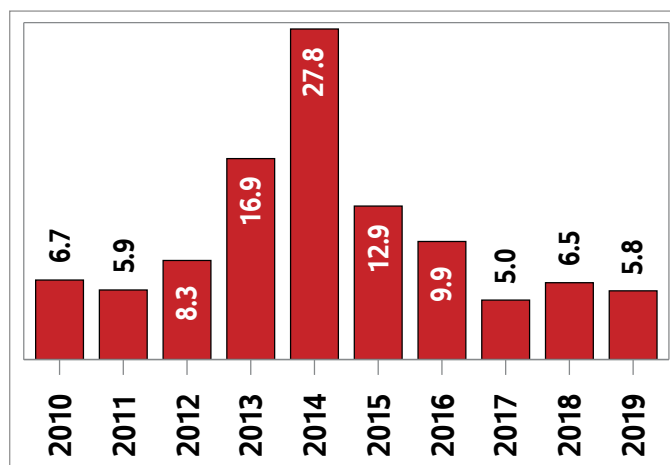
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Cornwall MLS® Residential Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	6	-45.5	0.0	-33.3	100.0	-40.0	50.0
Dollar Volume	\$2,246,400	-26.1	30.3	22.3	491.2	21.7	214.2
New Listings	5	-50.0	-37.5	-44.4	-54.5	-75.0	-68.8
Active Listings	25	-37.5	-21.9	-63.8	-65.8	-67.5	-61.5
Sales to New Listings Ratio ¹	120.0	110.0	75.0	100.0	27.3	50.0	25.0
Months of Inventory ²	4.2	3.6	5.3	7.7	24.3	7.7	16.3
Average Price	\$374,400	35.5	30.3	83.5	195.6	102.8	109.5
Median Price	\$362,450	30.8	41.6	60.8	126.5	105.1	86.6
Sales to List Price Ratio	98.2	96.3	108.3	94.6	96.7	94.4	95.3
Median Days on Market	64.0	50.0	51.0	98.0	39.0	64.0	154.5

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	9	-30.8	-30.8	-35.7	80.0	-50.0	28.6
Dollar Volume	\$2,759,400	-21.7	-28.1	7.8	297.1	-1.1	175.8
New Listings	12	-45.5	0.0	-50.0	-57.1	-70.7	-47.8
Active Listings ³	26	-38.1	-20.0	-62.6	-62.6	-65.3	-57.4
Sales to New Listings Ratio ⁴	75.0	59.1	108.3	58.3	17.9	43.9	30.4
Months of Inventory ⁵	5.8	6.5	5.0	9.9	27.8	8.3	17.4
Average Price	\$306,600	13.1	3.8	67.6	120.6	97.8	114.5
Median Price	\$283,000	13.2	13.2	47.4	76.9	95.5	122.0
Sales to List Price Ratio	98.2	96.3	101.9	94.9	95.9	94.5	94.5
Median Days on Market	33.0	69.0	89.0	120.0	39.0	104.0	102.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

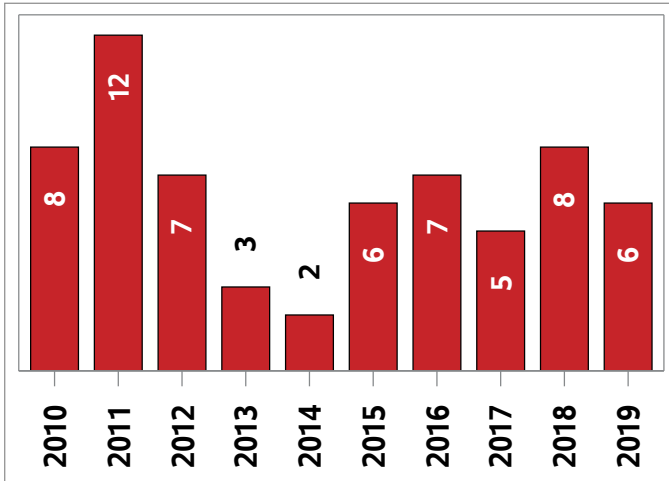
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

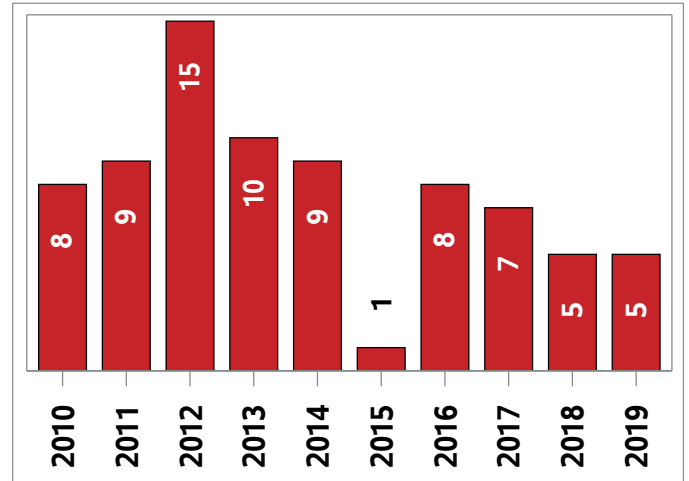
Cornwall

MLS® Single Family Market Activity

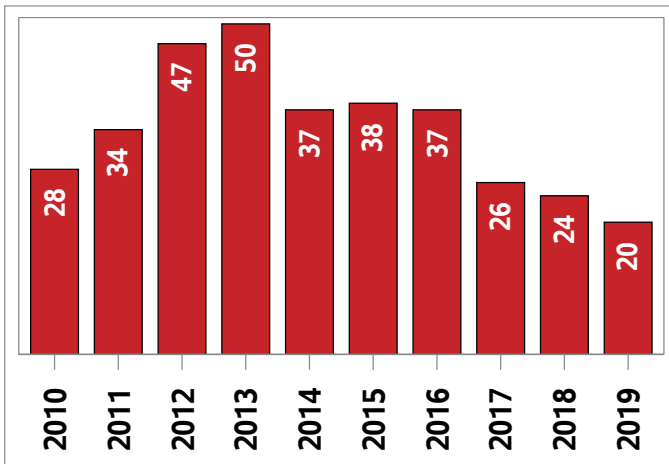
Sales Activity (February only)



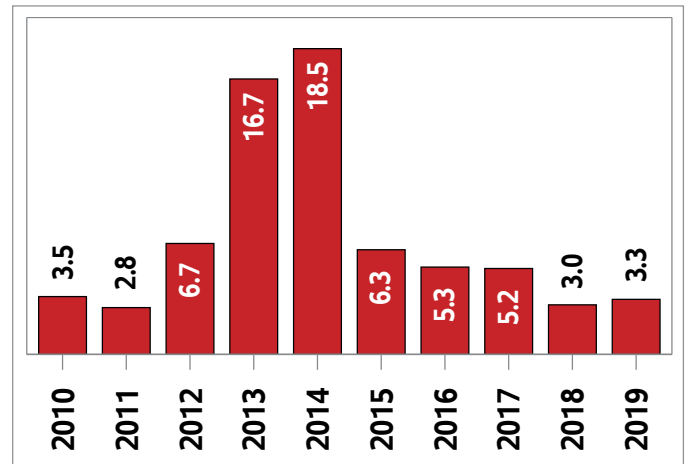
New Listings (February only)



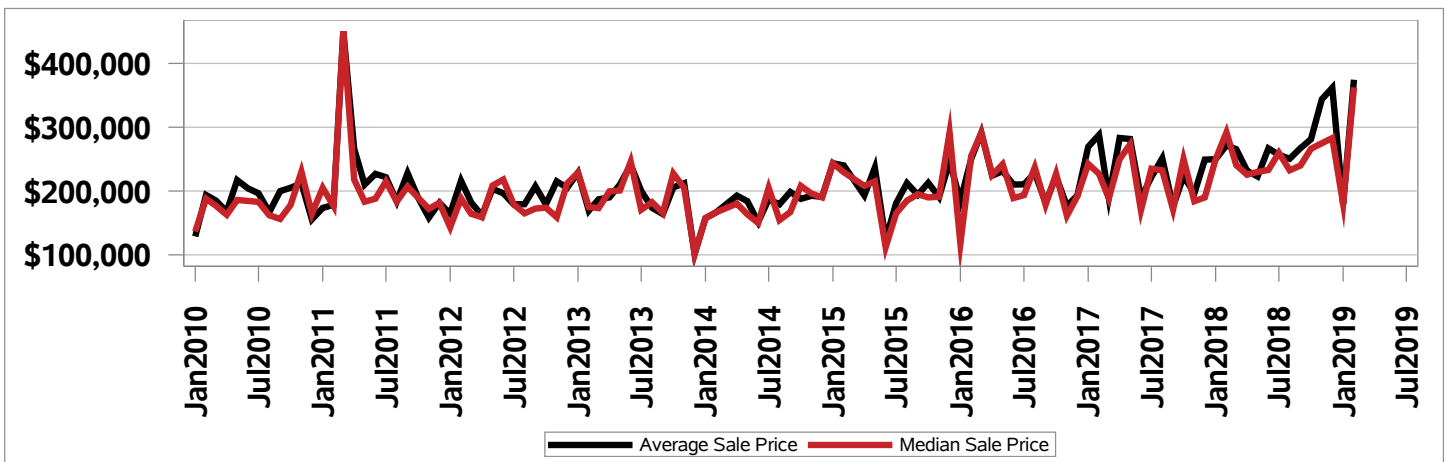
Active Listings (February only)



Months of Inventory (February only)



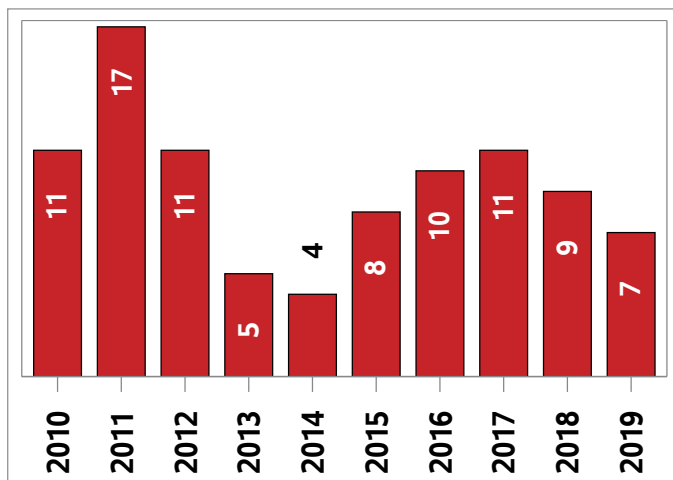
Median Price and Average Price



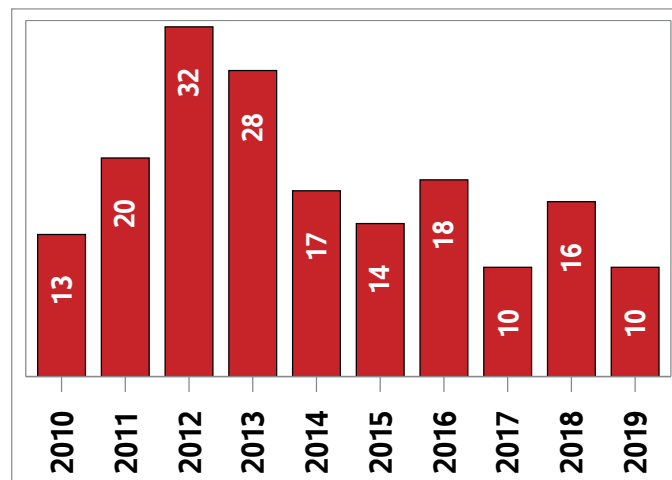
Cornwall

MLS® Single Family Market Activity

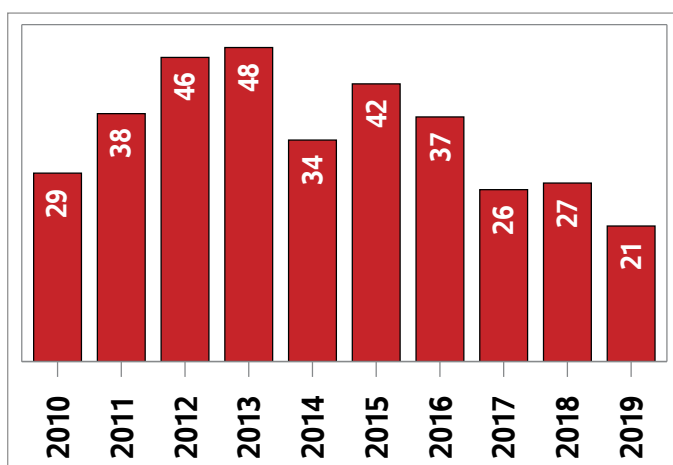
Sales Activity (February Year-to-date)



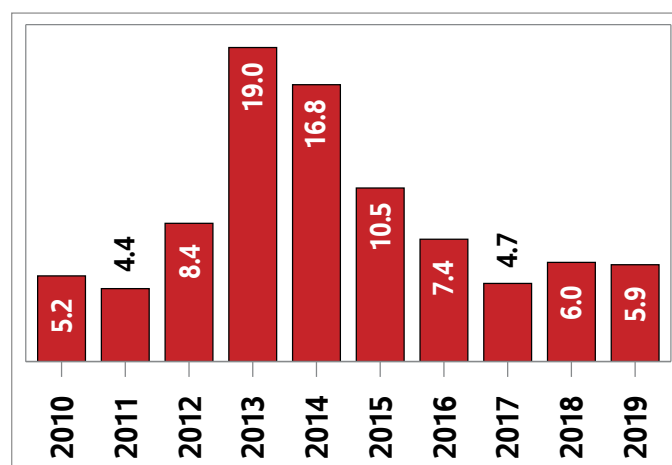
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Cornwall MLS® Single Family Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	6	-25.0	20.0	-14.3	200.0	-14.3	100.0
Dollar Volume	\$2,246,400	3.4	56.1	28.2	573.6	48.4	241.1
New Listings	5	0.0	-28.6	-37.5	-44.4	-66.7	-58.3
Active Listings	20	-16.7	-23.1	-45.9	-45.9	-57.4	-52.4
Sales to New Listings Ratio ¹	120.0	160.0	71.4	87.5	22.2	46.7	25.0
Months of Inventory ²	3.3	3.0	5.2	5.3	18.5	6.7	14.0
Average Price	\$374,400	37.8	30.0	49.6	124.5	73.2	70.6
Median Price	\$362,450	24.1	59.7	42.1	117.4	92.3	49.2
Sales to List Price Ratio	98.2	97.4	111.6	96.5	97.6	95.4	95.7
Median Days on Market	64.0	48.5	23.0	98.0	71.0	34.0	194.0

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	7	-22.2	-36.4	-30.0	75.0	-36.4	40.0
Dollar Volume	\$2,426,400	0.1	-20.6	5.2	274.2	11.7	169.0
New Listings	10	-37.5	0.0	-44.4	-41.2	-68.8	-41.2
Active Listings ³	21	-24.1	-21.2	-44.6	-38.8	-55.4	-47.4
Sales to New Listings Ratio ⁴	70.0	56.3	110.0	55.6	23.5	34.4	29.4
Months of Inventory ⁵	5.9	6.0	4.7	7.4	16.8	8.4	15.6
Average Price	\$346,629	28.8	24.8	50.3	113.8	75.6	92.1
Median Price	\$340,000	22.7	44.7	41.5	103.9	106.1	133.7
Sales to List Price Ratio	97.4	97.5	103.7	95.9	96.1	95.7	96.6
Median Days on Market	33.0	50.0	82.0	117.0	43.5	55.0	102.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

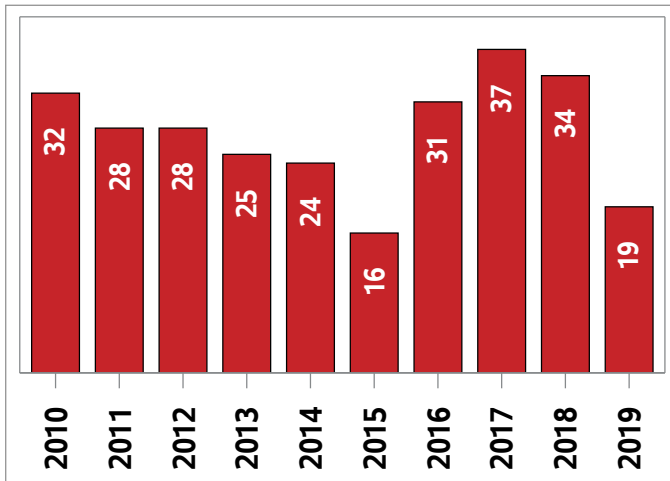
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

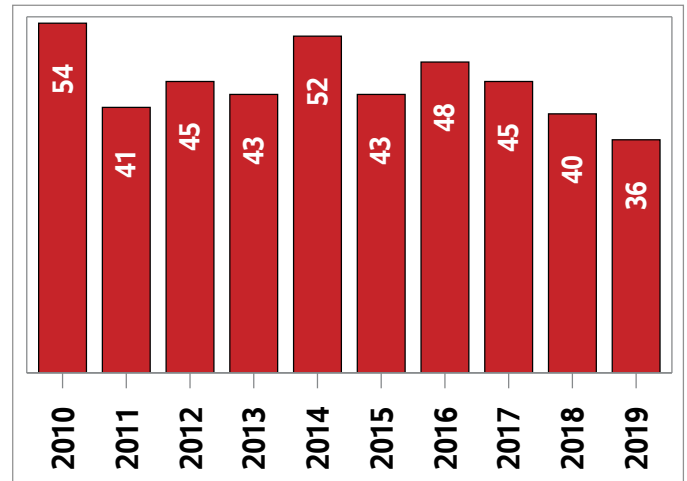
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Charlottetown MLS® Residential Market Activity

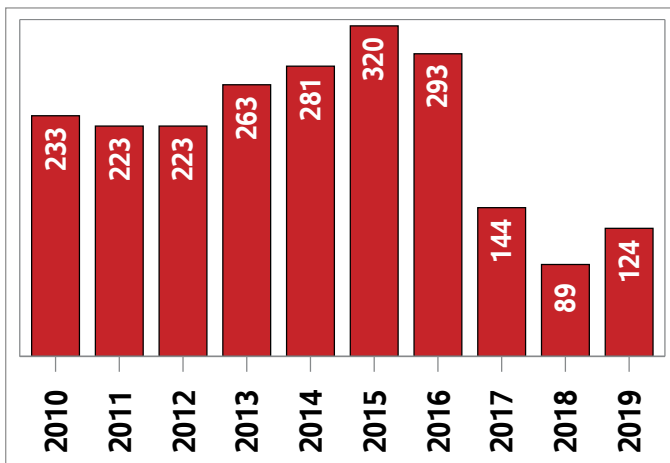
Sales Activity (February only)



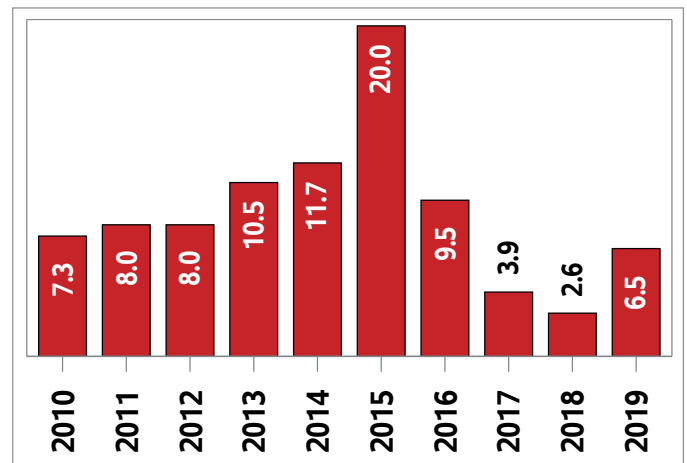
New Listings (February only)



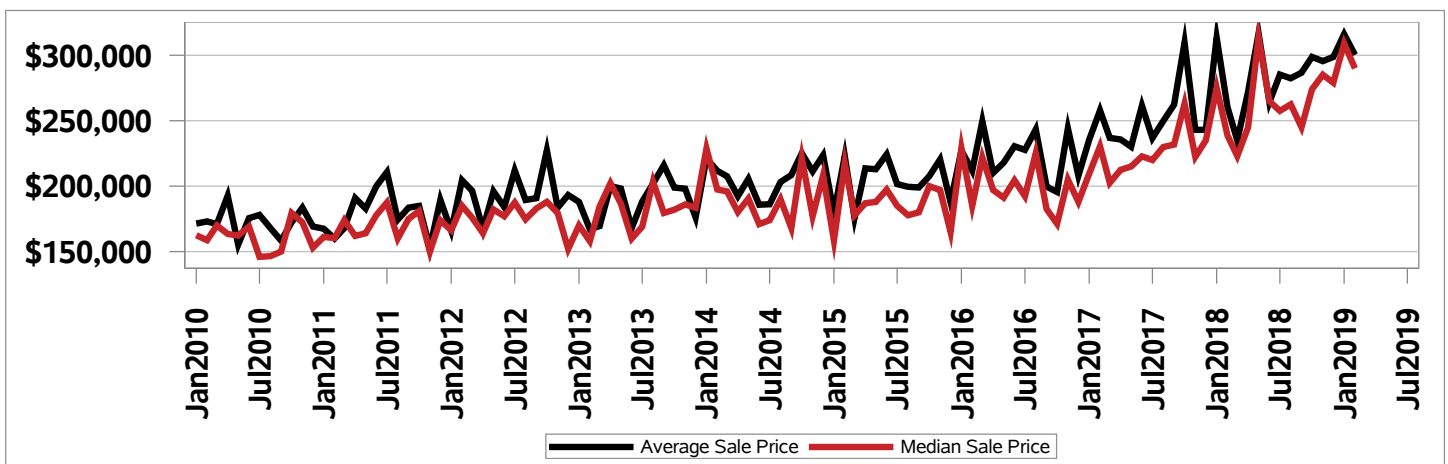
Active Listings (February only)



Months of Inventory (February only)

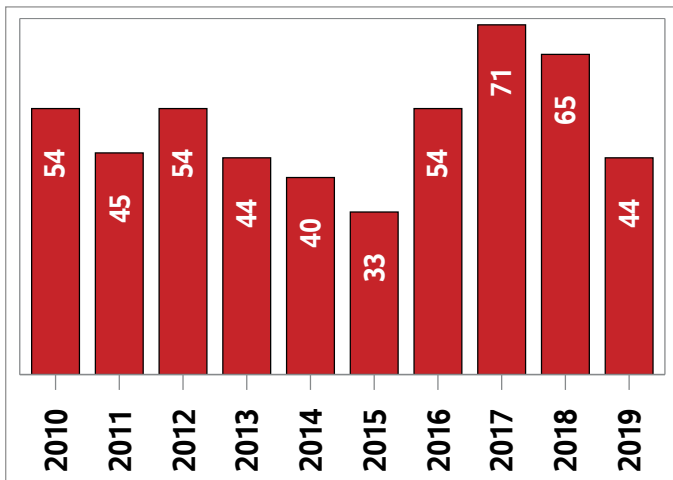


Median Price and Average Price

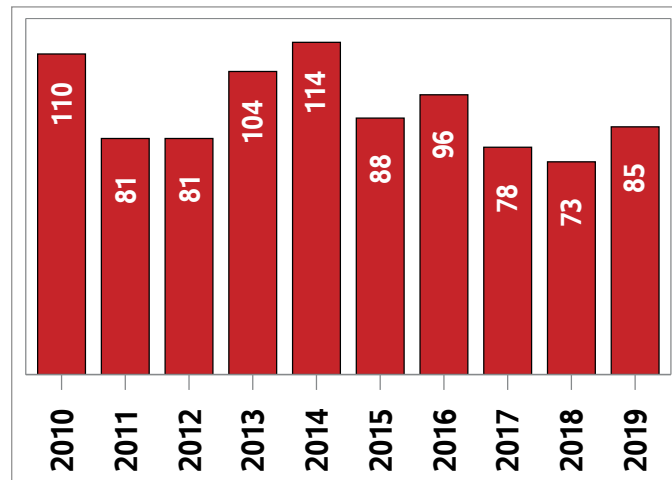


Charlottetown MLS® Residential Market Activity

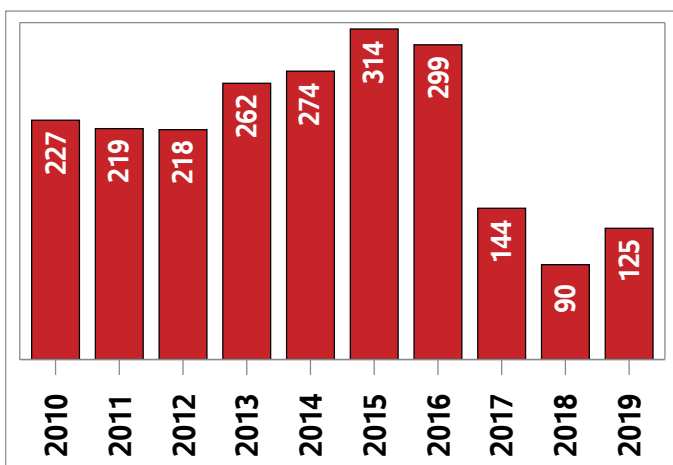
Sales Activity (February Year-to-date)



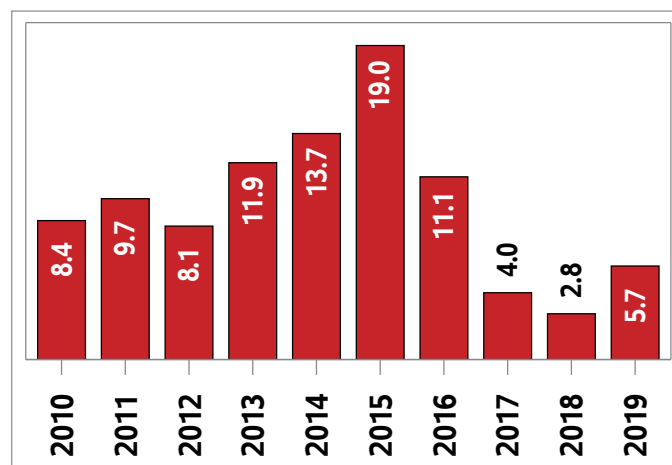
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Charlottetown MLS® Residential Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	19	-44.1	-48.6	-38.7	-20.8	-32.1	-17.4
Dollar Volume	\$5,705,400	-35.6	-40.2	-13.1	12.3	-0.4	73.6
New Listings	36	-10.0	-20.0	-25.0	-30.8	-20.0	38.5
Active Listings	124	39.3	-13.9	-57.7	-55.9	-44.4	-48.5
Sales to New Listings Ratio ¹	52.8	85.0	82.2	64.6	46.2	62.2	88.5
Months of Inventory ²	6.5	2.6	3.9	9.5	11.7	8.0	10.5
Average Price	\$300,284	15.3	16.4	41.8	41.8	46.8	110.2
Median Price	\$290,000	21.5	25.8	56.8	46.9	56.8	108.3
Sales to List Price Ratio	97.2	97.9	95.9	95.5	95.1	92.7	94.7
Median Days on Market	29.0	38.5	61.0	87.0	76.5	33.5	87.0

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	44	-32.3	-38.0	-18.5	10.0	-18.5	-2.2
Dollar Volume	\$13,607,990	-26.7	-22.5	15.4	57.9	35.5	114.5
New Listings	85	16.4	9.0	-11.5	-25.4	4.9	26.9
Active Listings ³	125	38.3	-13.2	-58.3	-54.5	-42.9	-48.9
Sales to New Listings Ratio ⁴	51.8	89.0	91.0	56.3	35.1	66.7	67.2
Months of Inventory ⁵	5.7	2.8	4.0	11.1	13.7	8.1	10.8
Average Price	\$309,273	8.3	25.1	41.6	43.5	66.3	119.4
Median Price	\$295,000	18.0	34.1	53.0	41.3	69.8	116.9
Sales to List Price Ratio	96.4	98.0	94.8	95.2	94.5	93.7	94.7
Median Days on Market	58.0	34.0	67.0	93.0	76.5	82.5	74.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

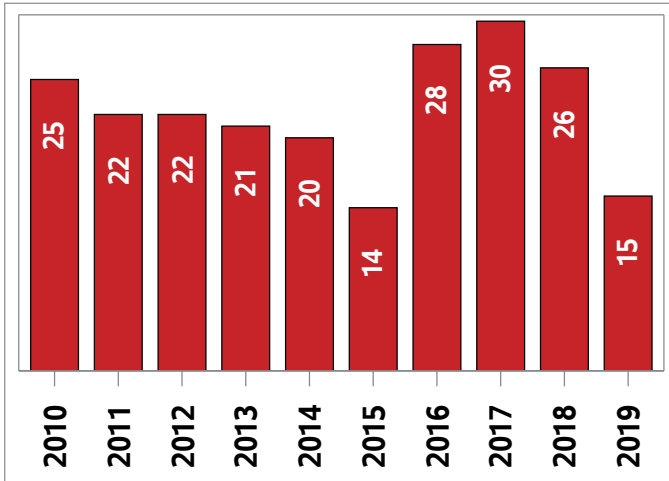
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

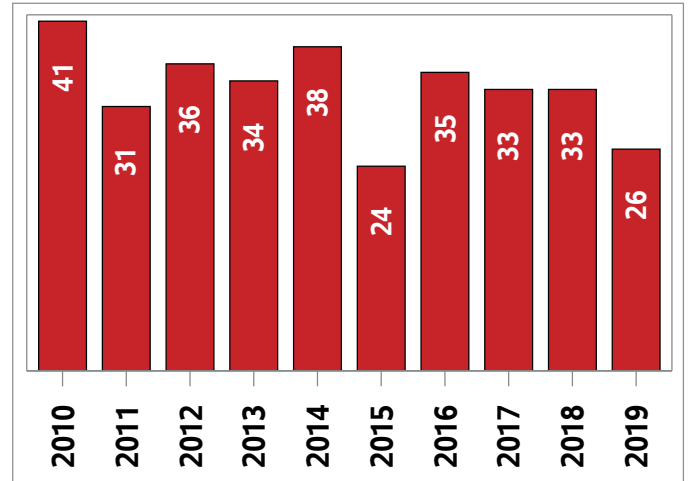
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Charlottetown MLS® Single Family Market Activity

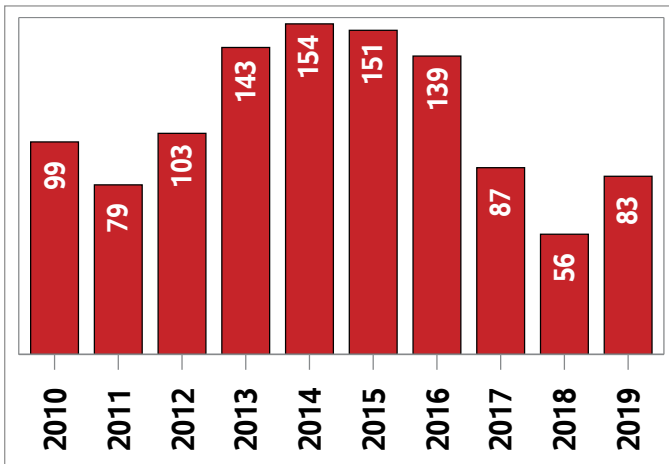
Sales Activity (February only)



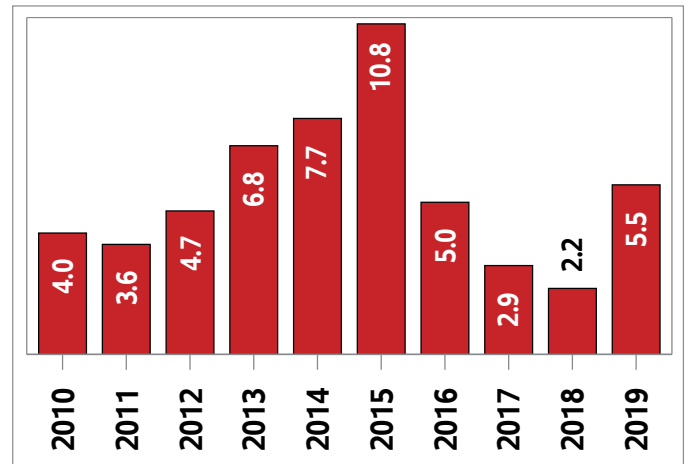
New Listings (February only)



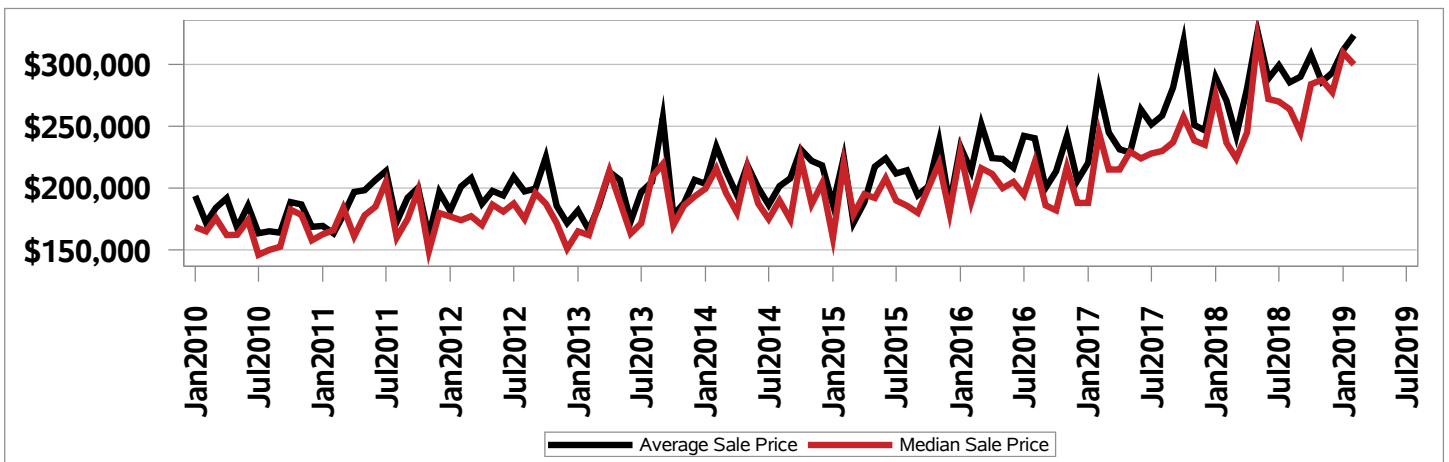
Active Listings (February only)



Months of Inventory (February only)

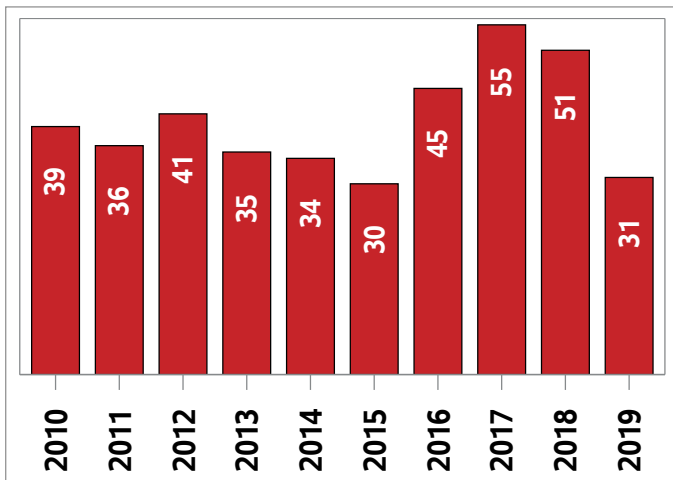


Median Price and Average Price

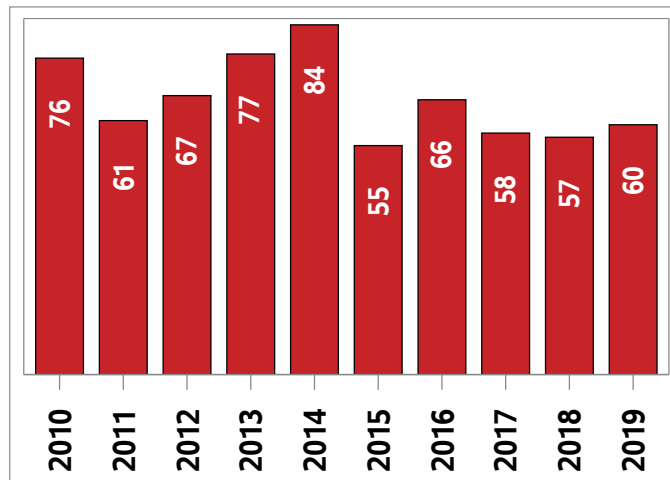


Charlottetown MLS® Single Family Market Activity

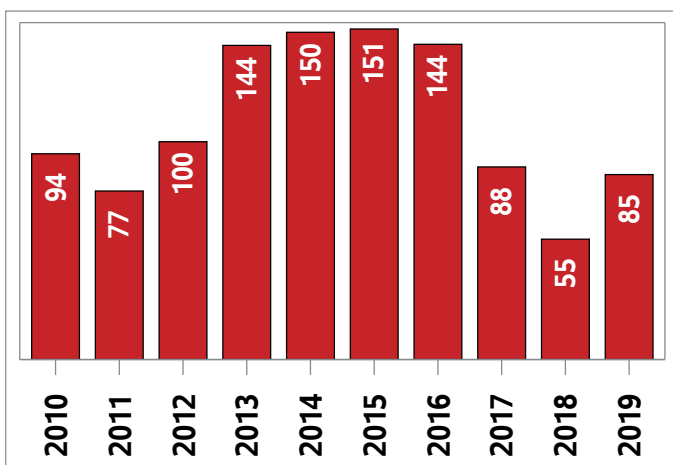
Sales Activity (February Year-to-date)



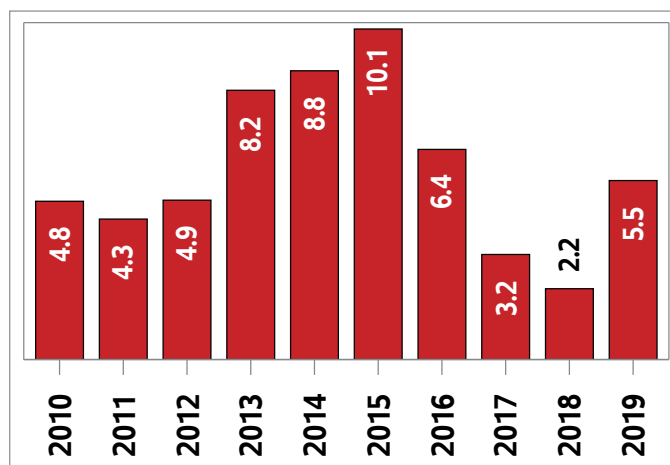
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Charlottetown MLS® Single Family Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	15	-42.3	-50.0	-46.4	-25.0	-31.8	-16.7
Dollar Volume	\$4,852,900	-31.0	-42.2	-19.0	3.9	9.6	79.3
New Listings	26	-21.2	-21.2	-25.7	-31.6	-27.8	30.0
Active Listings	83	48.2	-4.6	-40.3	-46.1	-19.4	-33.1
Sales to New Listings Ratio ¹	57.7	78.8	90.9	80.0	52.6	61.1	90.0
Months of Inventory ²	5.5	2.2	2.9	5.0	7.7	4.7	6.9
Average Price	\$323,527	19.5	15.7	51.3	38.6	60.8	115.1
Median Price	\$300,000	26.8	22.7	58.9	39.0	72.4	100.7
Sales to List Price Ratio	97.0	97.8	96.7	95.5	95.1	92.6	95.1
Median Days on Market	29.0	23.5	40.0	91.5	76.5	31.5	72.5

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	31	-39.2	-43.6	-31.1	-8.8	-24.4	-6.1
Dollar Volume	\$9,838,090	-31.1	-29.2	-1.2	30.9	24.9	100.8
New Listings	60	5.3	3.4	-9.1	-28.6	-10.4	11.1
Active Listings ³	85	53.6	-4.0	-41.3	-43.5	-15.1	-33.5
Sales to New Listings Ratio ⁴	51.7	89.5	94.8	68.2	40.5	61.2	61.1
Months of Inventory ⁵	5.5	2.2	3.2	6.4	8.8	4.9	7.7
Average Price	\$317,358	13.4	25.5	43.4	43.5	65.2	113.8
Median Price	\$305,000	22.0	38.6	58.0	42.0	72.4	111.1
Sales to List Price Ratio	96.0	98.2	94.9	95.0	94.6	93.7	94.6
Median Days on Market	54.0	26.0	63.0	120.0	76.5	73.0	66.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

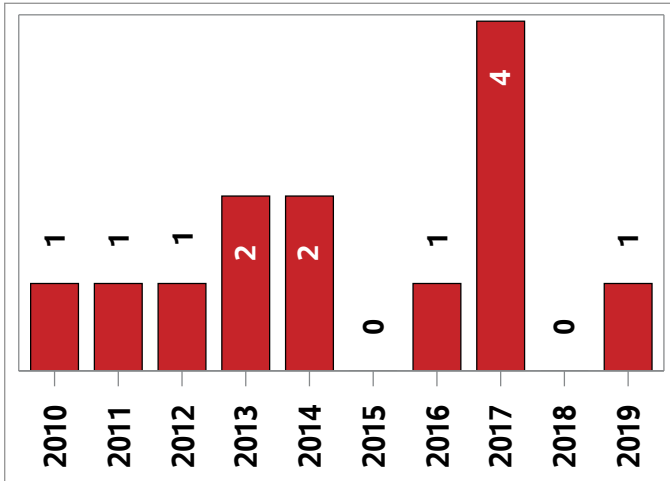
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

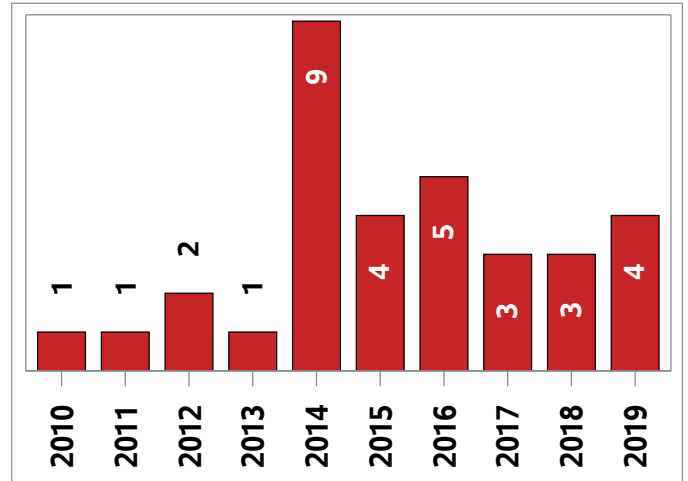
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Charlottetown MLS® Condo Market Activity

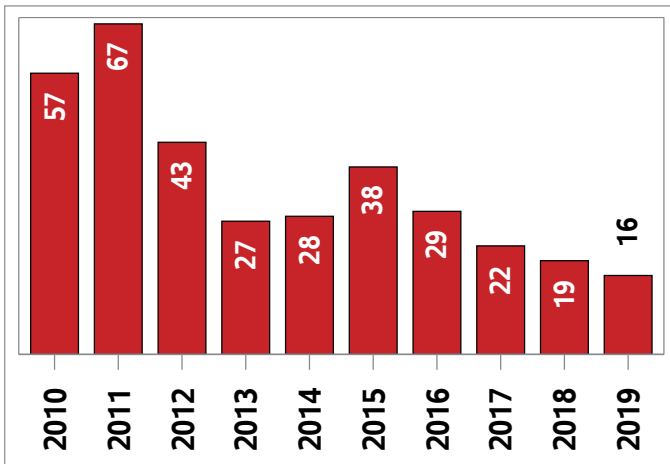
Sales Activity (February only)



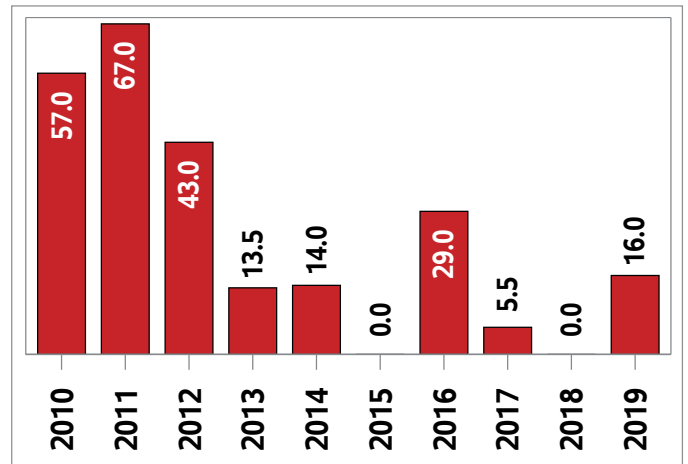
New Listings (February only)



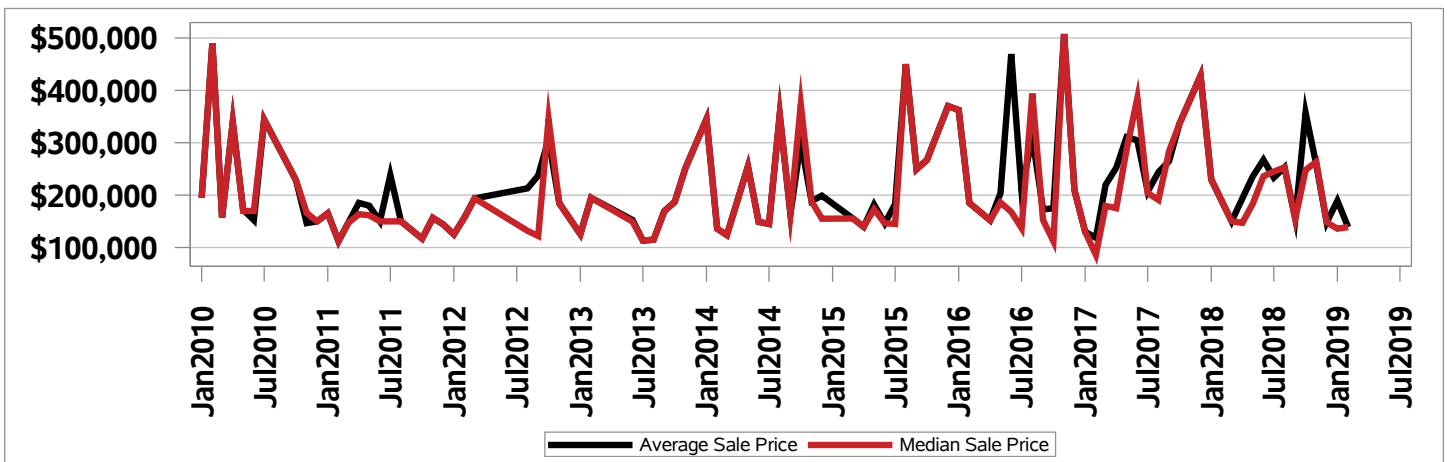
Active Listings (February only)



Months of Inventory (February only)

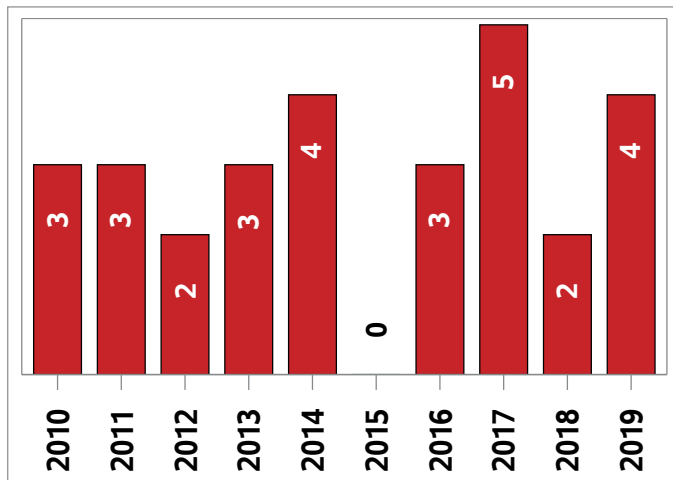


Median Price and Average Price

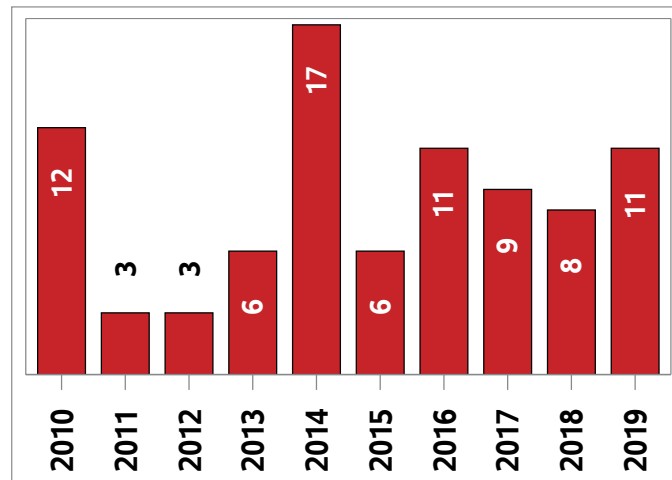


Charlottetown MLS® Condo Market Activity

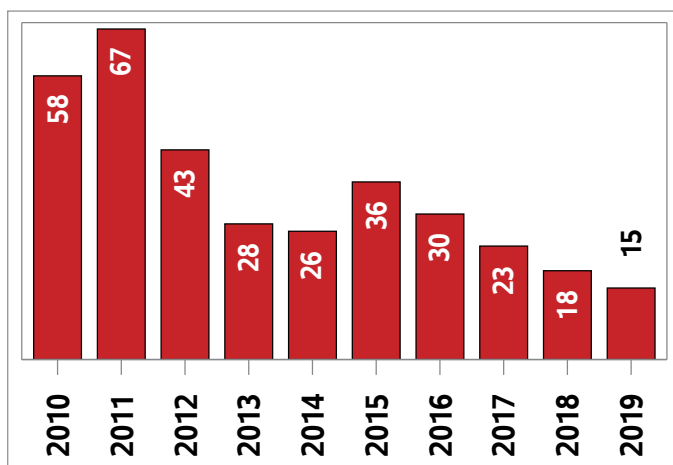
Sales Activity (February Year-to-date)



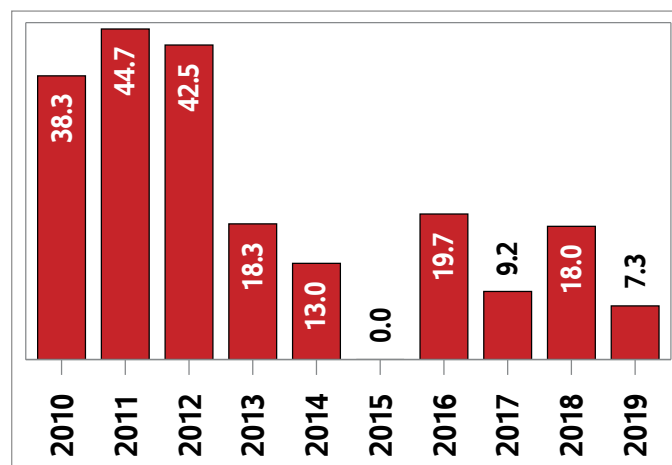
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Charlottetown MLS® Condo Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	1		-75.0	0.0	-50.0	0.0	
Dollar Volume	\$139,000		-70.7	-24.9	-48.9	-12.0	
New Listings	4	33.3	33.3	-20.0	-55.6	100.0	
Active Listings	16	-15.8	-27.3	-44.8	-42.9	-62.8	-55.6
Sales to New Listings Ratio ¹	25.0		133.3	20.0	22.2	50.0	
Months of Inventory ²	16.0		5.5	29.0	14.0	43.0	
Average Price	\$139,000		17.2	-24.9	2.3	-12.0	
Median Price	\$139,000		61.6	-24.9	2.3	-12.0	
Sales to List Price Ratio	95.9		89.2	92.5	95.0	101.9	
Median Days on Market	22.0		61.0	248.0	180.0	637.0	

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	4	100.0	-20.0	33.3	0.0	100.0	300.0
Dollar Volume	\$707,000	53.9	17.0	-22.3	-26.5	149.8	448.1
New Listings	11	37.5	22.2	0.0	-35.3	266.7	
Active Listings ³	15	-19.4	-37.0	-50.8	-44.2	-65.9	-59.7
Sales to New Listings Ratio ⁴	36.4	25.0	55.6	27.3	23.5	66.7	
Months of Inventory ⁵	7.3	18.0	9.2	19.7	13.0	42.5	72.0
Average Price	\$176,750	-23.1	46.2	-41.7	-26.5	24.9	37.0
Median Price	\$137,500	-40.2	54.5	-50.0	-31.1	-2.8	6.6
Sales to List Price Ratio	92.6	99.6	89.9	95.9	93.7	97.3	93.8
Median Days on Market	25.0	85.0	63.0	248.0	79.0	353.5	165.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

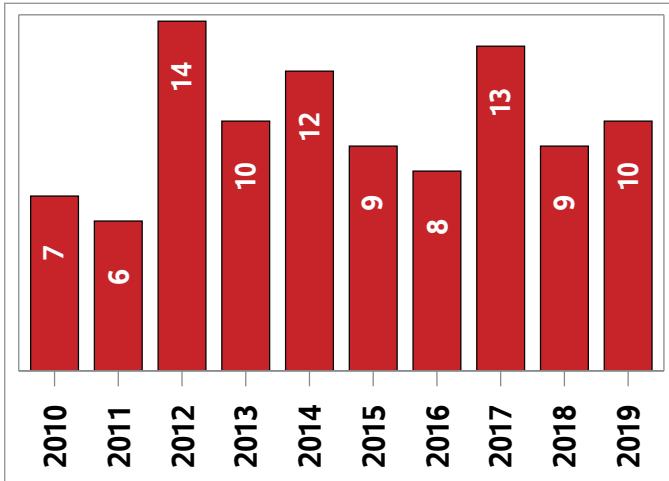
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

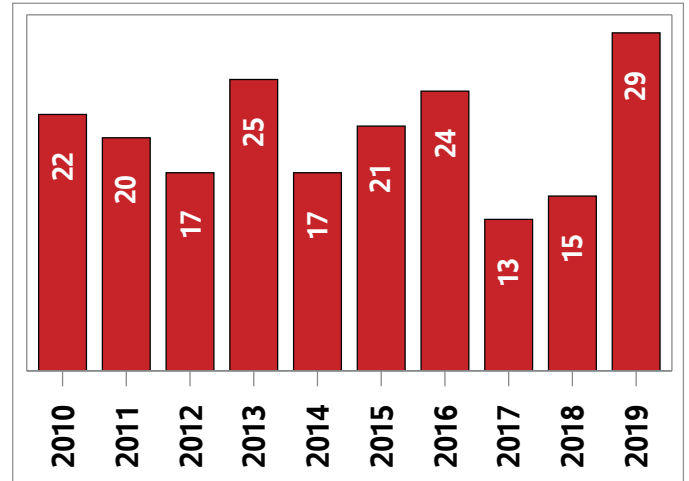
Stratford

MLS® Residential Market Activity

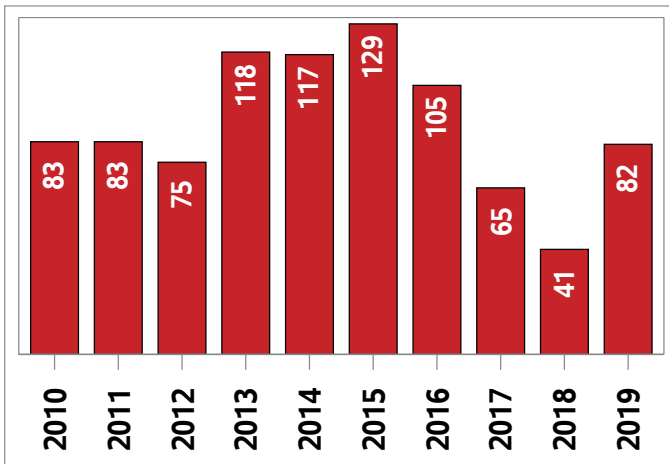
Sales Activity (February only)



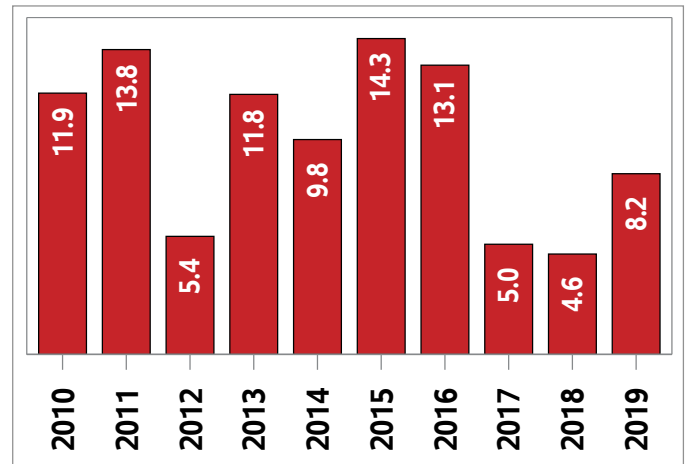
New Listings (February only)



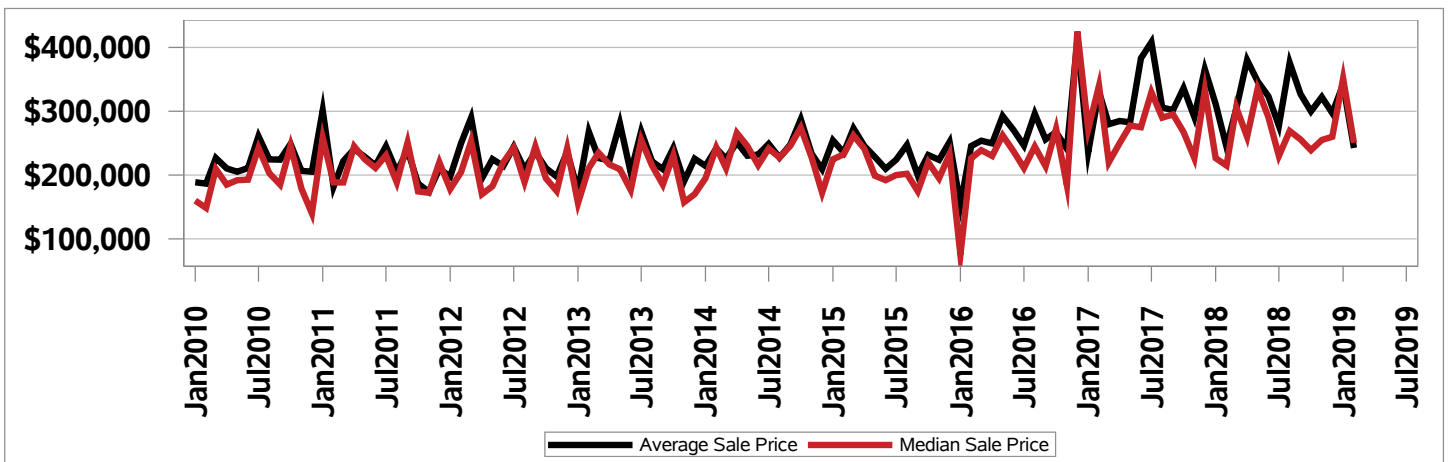
Active Listings (February only)



Months of Inventory (February only)



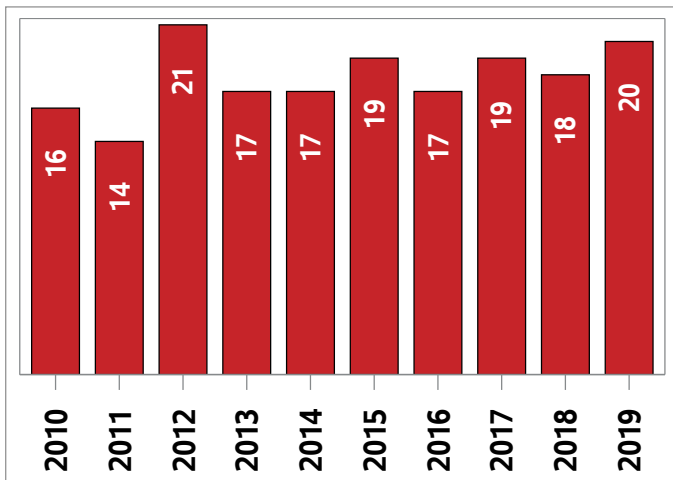
Median Price and Average Price



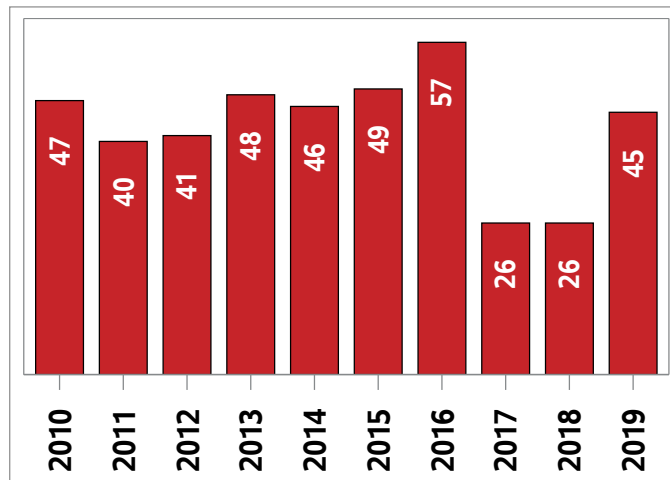
Stratford

MLS® Residential Market Activity

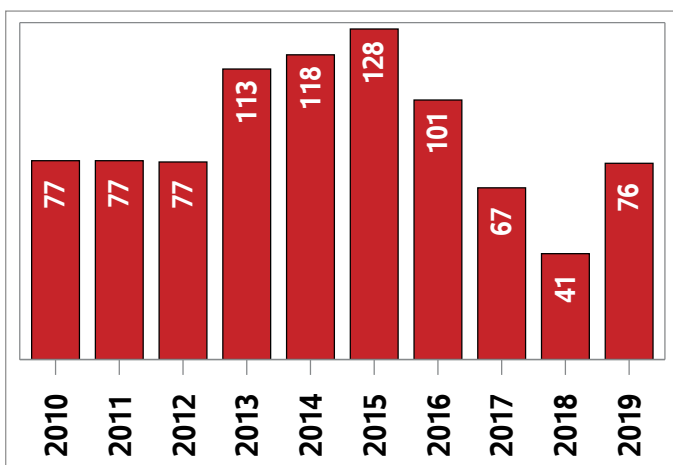
Sales Activity (February Year-to-date)



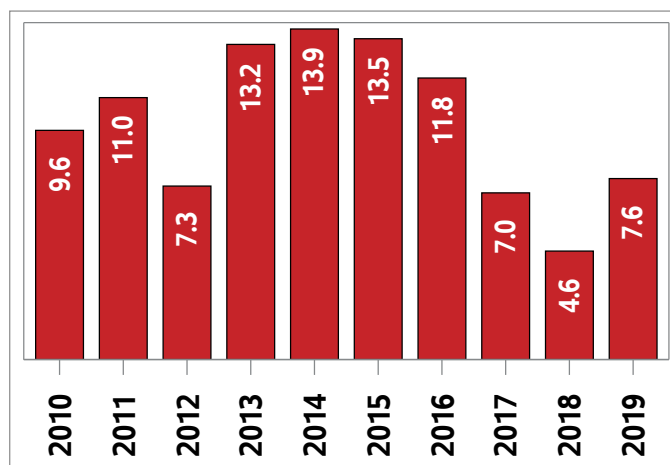
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Stratford MLS® Residential Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	10	11.1	-23.1	25.0	-16.7	-28.6	-9.1
Dollar Volume	\$2,424,600	10.2	-43.6	23.4	-16.4	-30.6	21.6
New Listings	29	93.3	123.1	20.8	70.6	70.6	107.1
Active Listings	82	100.0	26.2	-21.9	-29.9	9.3	32.3
Sales to New Listings Ratio ¹	34.5	60.0	100.0	33.3	70.6	82.4	78.6
Months of Inventory ²	8.2	4.6	5.0	13.1	9.8	5.4	5.6
Average Price	\$242,460	-0.8	-26.6	-1.3	0.3	-2.9	33.8
Median Price	\$250,500	16.5	-26.3	10.6	3.0	22.5	31.8
Sales to List Price Ratio	96.7	97.6	96.9	93.1	92.9	96.6	96.6
Median Days on Market	72.5	62.0	94.0	82.5	131.5	56.5	33.0

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	20	11.1	5.3	17.6	17.6	-4.8	11.1
Dollar Volume	\$5,844,600	16.8	2.3	74.7	47.1	19.8	72.4
New Listings	45	73.1	73.1	-21.1	-2.2	9.8	32.4
Active Listings ³	76	85.4	14.3	-24.4	-35.6	-0.7	19.7
Sales to New Listings Ratio ⁴	44.4	69.2	73.1	29.8	37.0	51.2	52.9
Months of Inventory ⁵	7.6	4.6	7.0	11.8	13.9	7.3	7.1
Average Price	\$292,230	5.1	-2.8	48.5	25.1	25.8	55.2
Median Price	\$272,000	21.8	-1.1	40.6	32.4	36.7	45.8
Sales to List Price Ratio	96.6	97.0	97.0	94.2	93.5	96.7	97.1
Median Days on Market	74.5	66.0	90.0	48.0	102.0	100.0	77.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

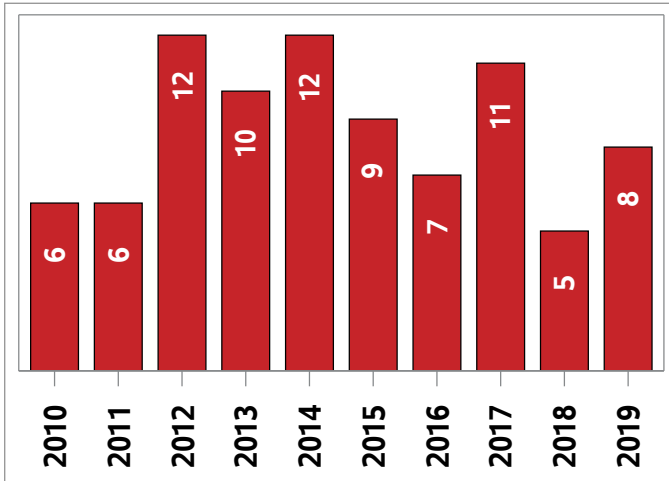
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

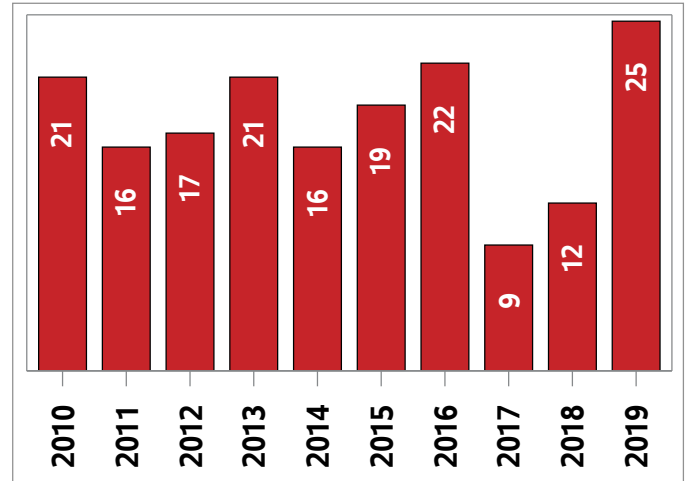
Stratford

MLS® Single Family Market Activity

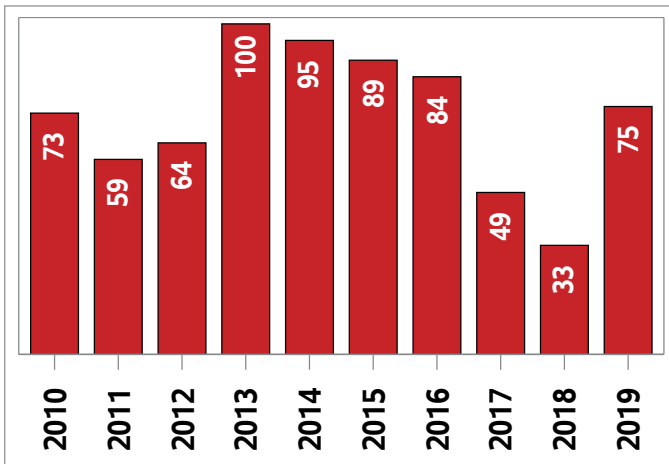
Sales Activity (February only)



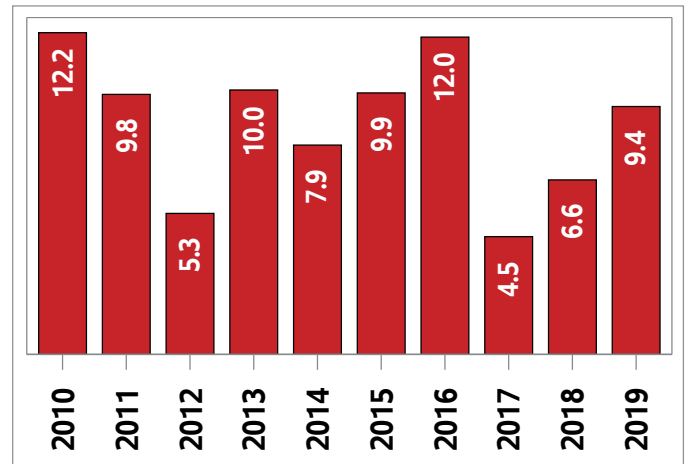
New Listings (February only)



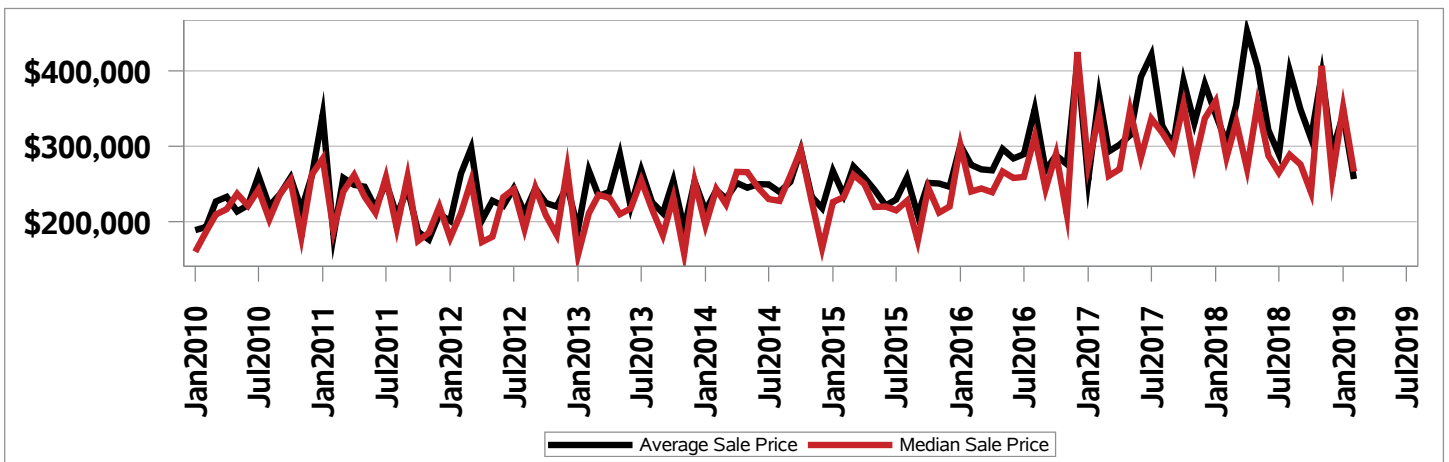
Active Listings (February only)



Months of Inventory (February only)



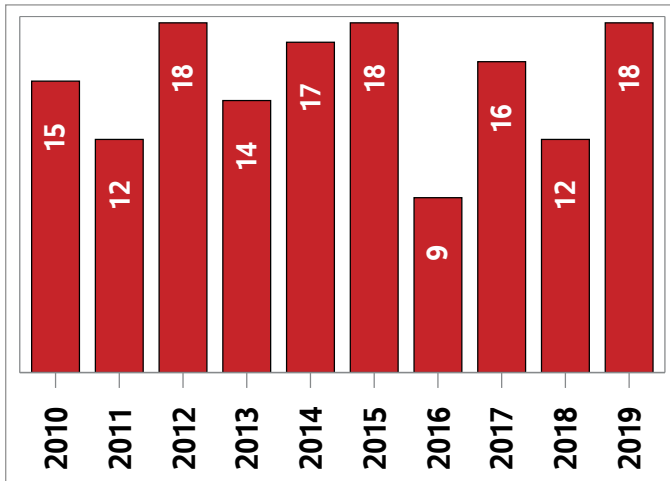
Median Price and Average Price



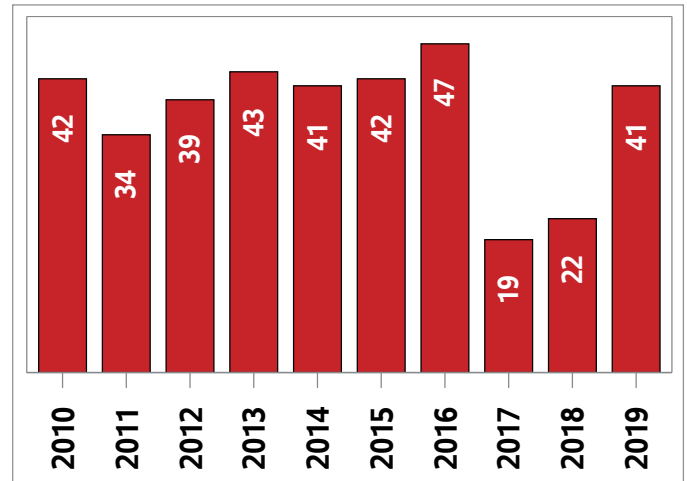
Stratford

MLS® Single Family Market Activity

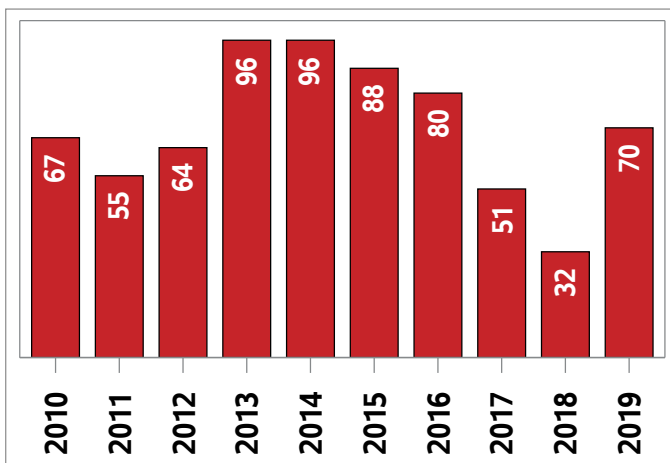
Sales Activity (February Year-to-date)



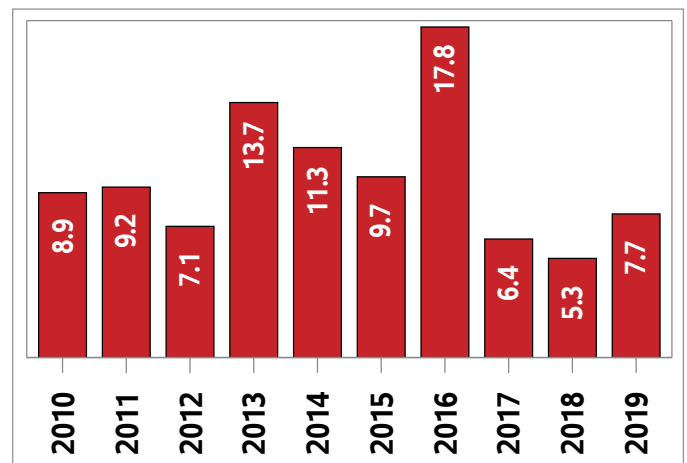
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Stratford MLS® Single Family Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	8	60.0	-27.3	14.3	-33.3	-33.3	-11.1
Dollar Volume	\$2,052,100	34.6	-49.3	6.5	-29.3	-35.2	21.4
New Listings	25	108.3	177.8	13.6	56.3	47.1	108.3
Active Listings	75	127.3	53.1	-10.7	-21.1	17.2	36.4
Sales to New Listings Ratio ¹	32.0	41.7	122.2	31.8	75.0	70.6	75.0
Months of Inventory ²	9.4	6.6	4.5	12.0	7.9	5.3	6.1
Average Price	\$256,513	-15.9	-30.3	-6.8	6.1	-2.8	36.6
Median Price	\$266,500	-6.5	-22.1	11.1	9.6	26.0	40.3
Sales to List Price Ratio	97.3	95.3	97.2	95.6	92.9	95.6	96.2
Median Days on Market	28.5	62.0	153.0	84.0	131.5	43.5	33.0

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	18	50.0	12.5	100.0	5.9	0.0	20.0
Dollar Volume	\$5,472,100	39.6	2.8	116.3	37.7	25.2	85.7
New Listings	41	86.4	115.8	-12.8	0.0	5.1	32.3
Active Listings ³	70	117.2	36.3	-13.1	-27.6	9.4	23.0
Sales to New Listings Ratio ⁴	43.9	54.5	84.2	19.1	41.5	46.2	48.4
Months of Inventory ⁵	7.7	5.3	6.4	17.8	11.3	7.1	7.5
Average Price	\$304,006	-6.9	-8.6	8.2	30.1	25.2	54.8
Median Price	\$274,500	-7.1	-16.8	-2.0	33.6	33.9	44.5
Sales to List Price Ratio	96.9	95.4	97.0	96.0	93.5	96.1	96.9
Median Days on Market	54.5	62.5	121.5	84.0	102.0	56.5	73.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

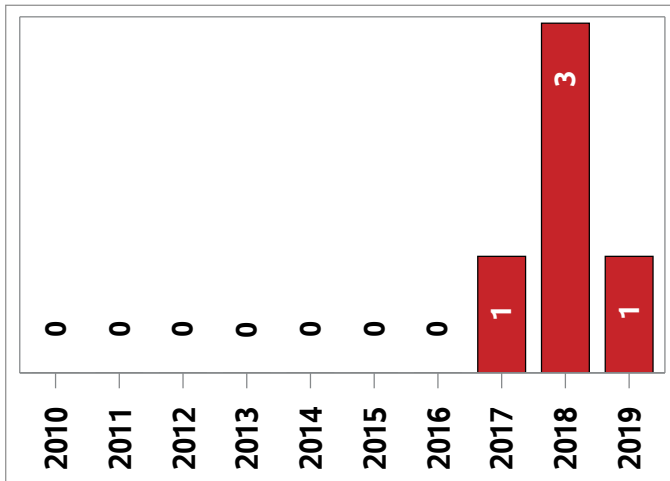
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

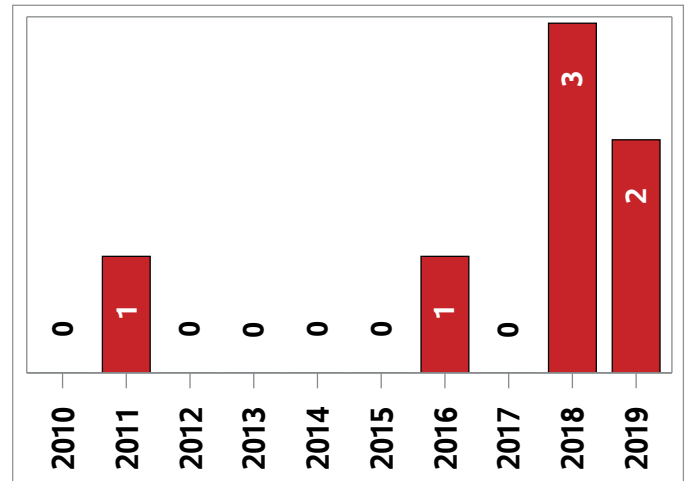
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Stratford MLS® Condo Market Activity

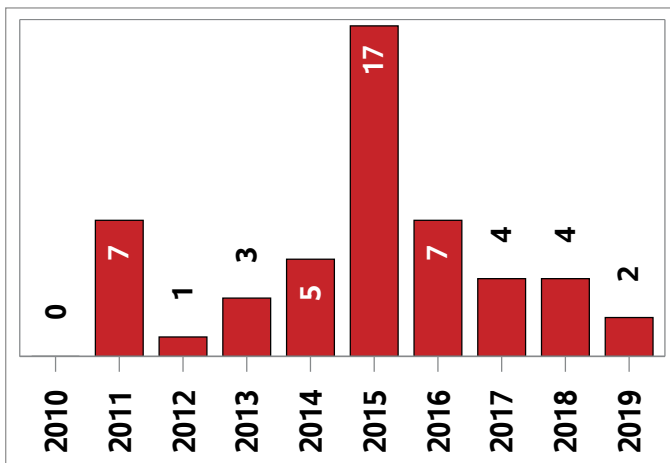
Sales Activity (February only)



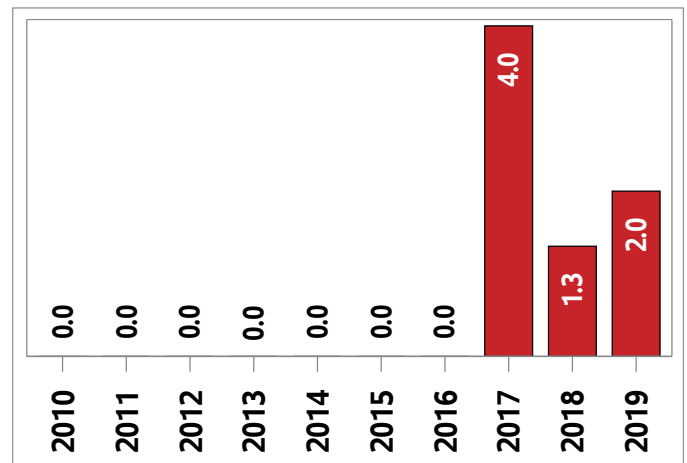
New Listings (February only)



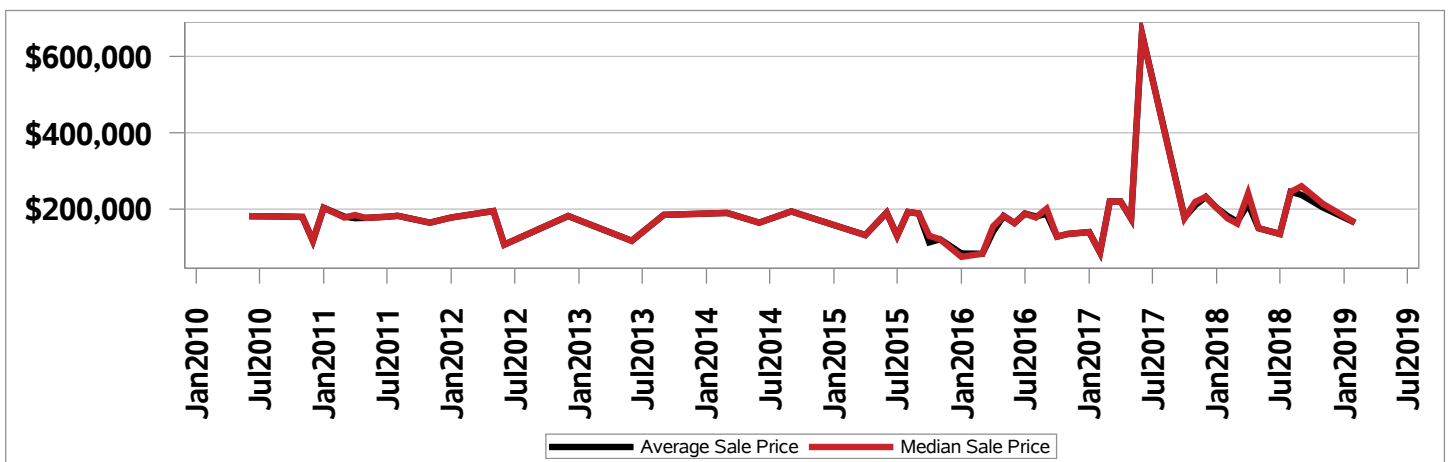
Active Listings (February only)



Months of Inventory (February only)

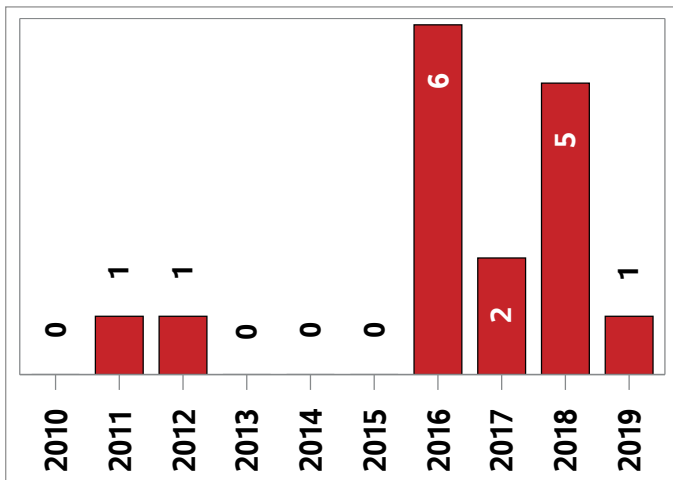


Median Price and Average Price

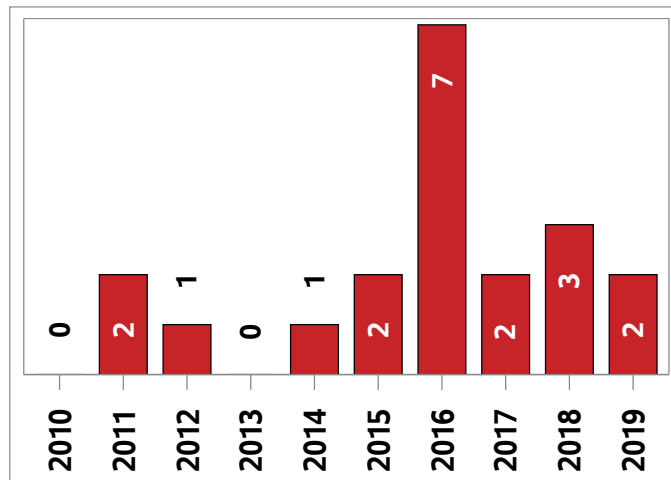


Stratford MLS® Condo Market Activity

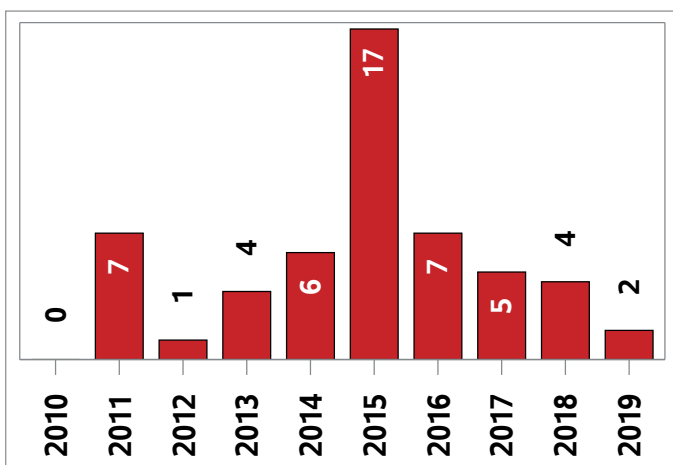
Sales Activity (February Year-to-date)



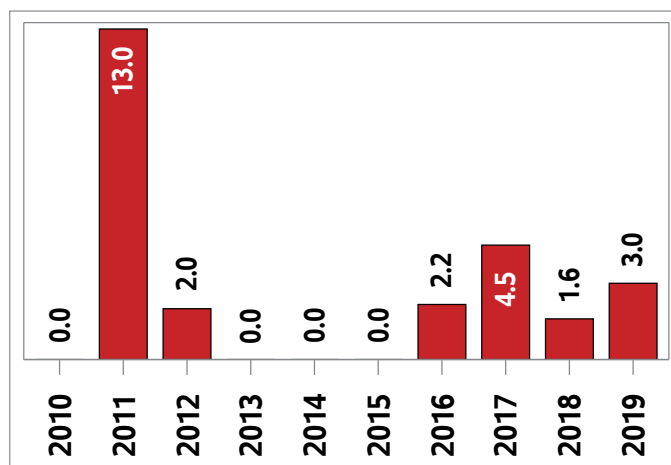
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Stratford MLS® Condo Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	1	-66.7	0.0				
Dollar Volume	\$164,500	-69.9	90.2				
New Listings	2	-33.3		100.0			
Active Listings	2	-50.0	-50.0	-71.4	-60.0	100.0	
Sales to New Listings Ratio ¹	50.0	100.0					
Months of Inventory ²	2.0	1.3	4.0				
Average Price	\$164,500	-9.6	90.2				
Median Price	\$164,500	-6.5	90.2				
Sales to List Price Ratio	91.9	102.7	104.9				
Median Days on Market	115.0	52.0	33.0				

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	1	-80.0	-50.0	-83.3		0.0	
Dollar Volume	\$164,500	-82.7	-27.3	-67.3		-7.6	
New Listings	2	-33.3	0.0	-71.4	100.0	100.0	
Active Listings ³	2	-62.5	-66.7	-76.9	-72.7	50.0	
Sales to New Listings Ratio ⁴	50.0	166.7	100.0	85.7		100.0	
Months of Inventory ⁵	3.0	1.6	4.5	2.2		2.0	
Average Price	\$164,500	-13.6	45.3	96.2		-7.6	
Median Price	\$164,500	-8.6	45.3	119.3		-7.6	
Sales to List Price Ratio	91.9	101.3	102.4	93.9		97.3	
Median Days on Market	115.0	87.0	24.0	8.0		236.0	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

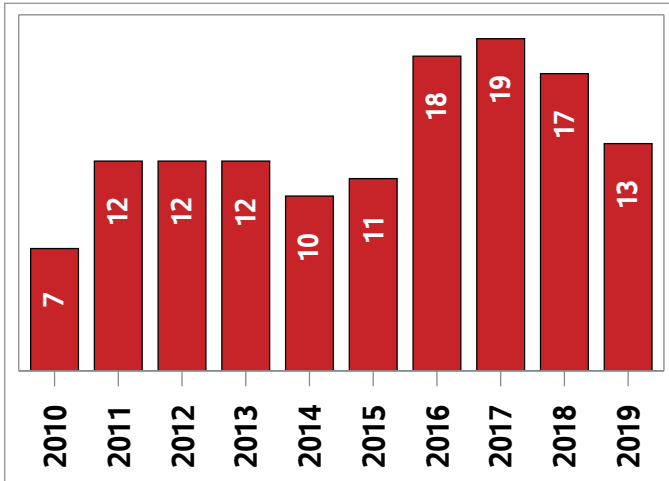
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

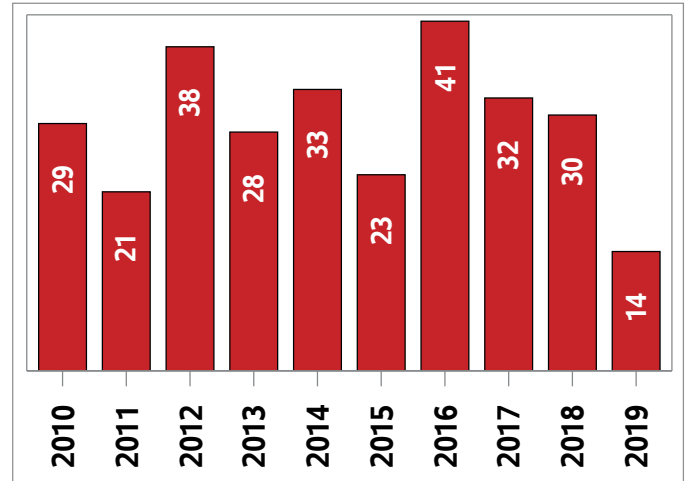
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Eastern PEI MLS® Residential Market Activity

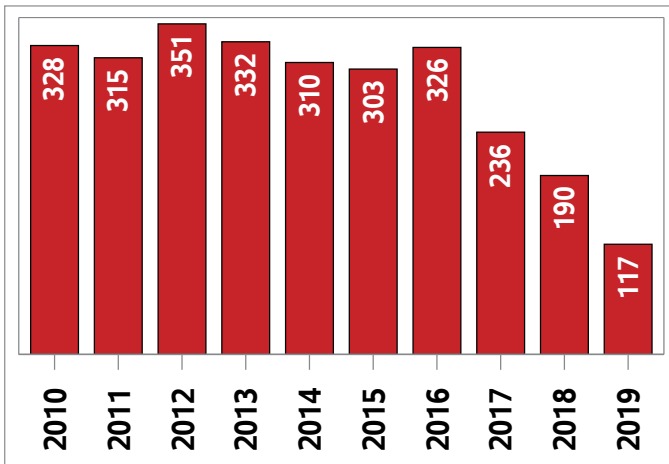
Sales Activity (February only)



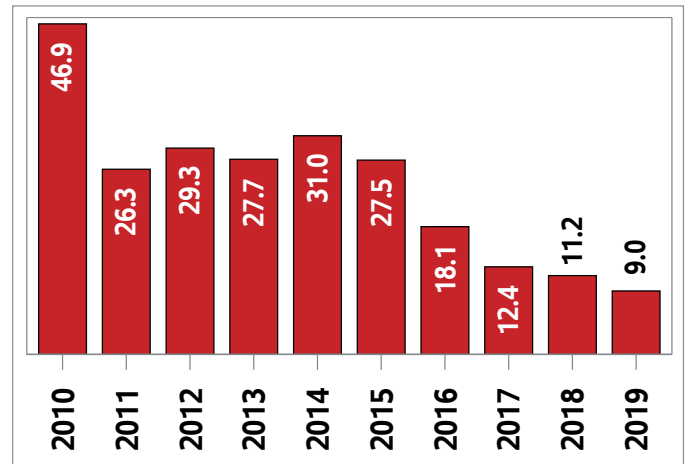
New Listings (February only)



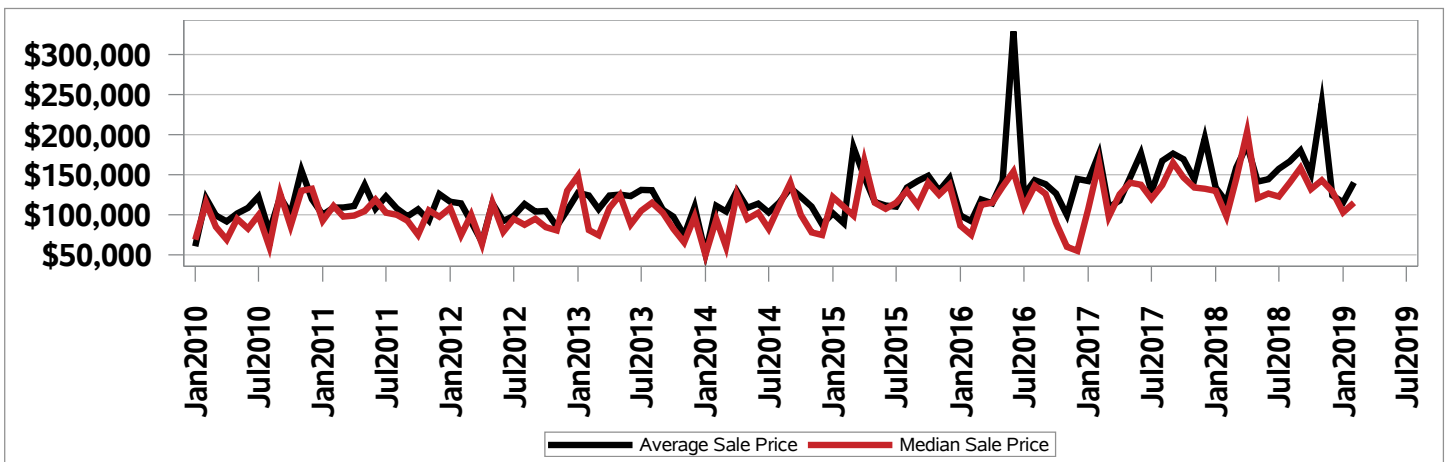
Active Listings (February only)



Months of Inventory (February only)

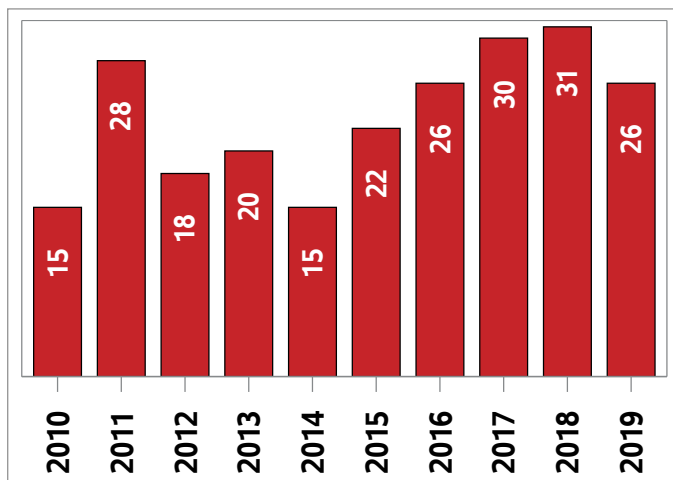


Median Price and Average Price

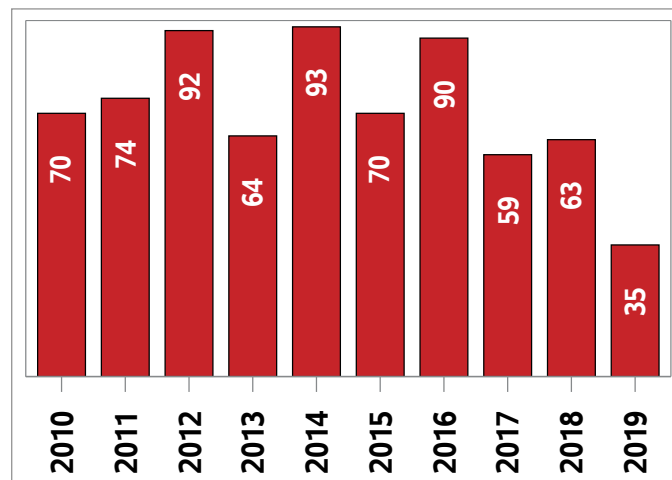


Eastern PEI MLS® Residential Market Activity

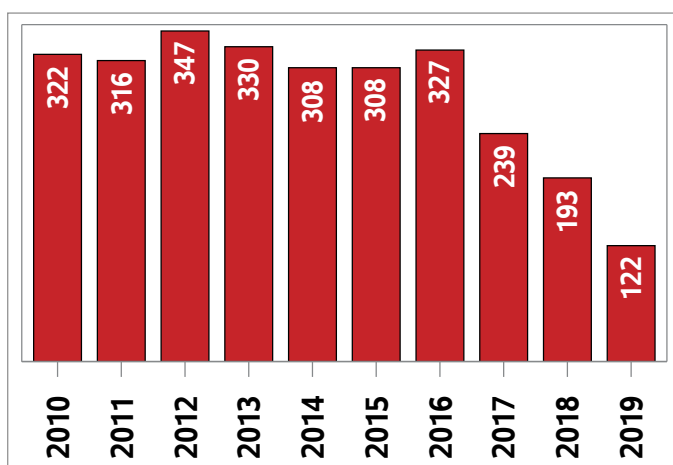
Sales Activity (February Year-to-date)



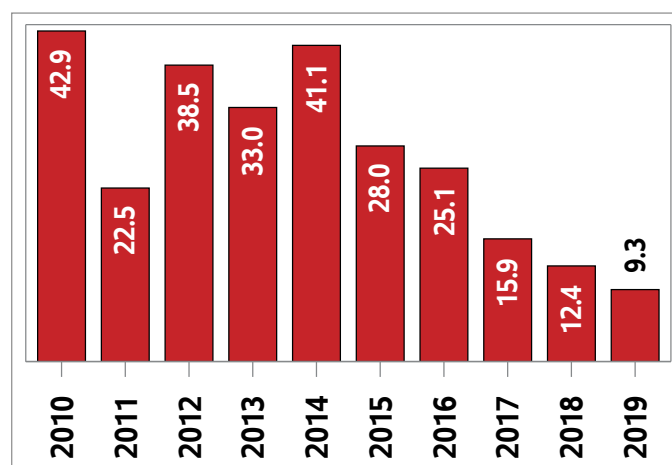
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Eastern PEI MLS® Residential Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	13	-23.5	-31.6	-27.8	30.0	8.3	30.0
Dollar Volume	\$1,823,500	-7.4	-45.5	10.1	64.0	33.1	90.1
New Listings	14	-53.3	-56.3	-65.9	-57.6	-63.2	-41.7
Active Listings	117	-38.4	-50.4	-64.1	-62.3	-66.7	-57.3
Sales to New Listings Ratio ¹	92.9	56.7	59.4	43.9	30.3	31.6	41.7
Months of Inventory ²	9.0	11.2	12.4	18.1	31.0	29.3	27.4
Average Price	\$140,269	21.1	-20.3	52.4	26.1	22.8	46.2
Median Price	\$115,000	17.3	-30.3	53.3	21.7	54.4	54.4
Sales to List Price Ratio	91.9	88.2	92.8	87.1	92.1	87.4	86.2
Median Days on Market	113.0	65.0	196.0	134.0	122.5	108.5	125.5

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	26	-16.1	-13.3	0.0	73.3	44.4	62.5
Dollar Volume	\$3,323,900	-13.5	-32.3	35.7	142.8	60.7	116.8
New Listings	35	-44.4	-40.7	-61.1	-62.4	-62.0	-35.2
Active Listings ³	122	-36.9	-49.2	-62.8	-60.6	-64.9	-55.2
Sales to New Listings Ratio ⁴	74.3	49.2	50.8	28.9	16.1	19.6	29.6
Months of Inventory ⁵	9.3	12.4	15.9	25.1	41.1	38.5	33.9
Average Price	\$127,842	3.1	-21.9	35.7	40.1	11.3	33.4
Median Price	\$109,000	-9.2	-20.7	40.6	67.7	19.1	39.8
Sales to List Price Ratio	92.0	89.9	92.4	88.8	90.1	87.2	86.2
Median Days on Market	104.0	94.0	168.5	134.0	111.0	115.5	141.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

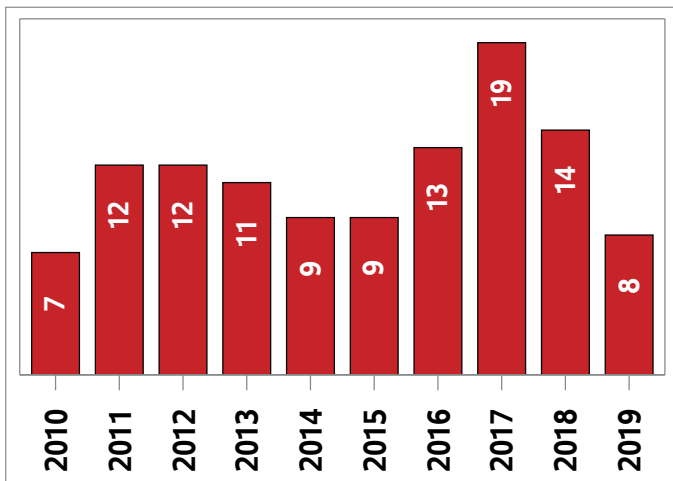
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

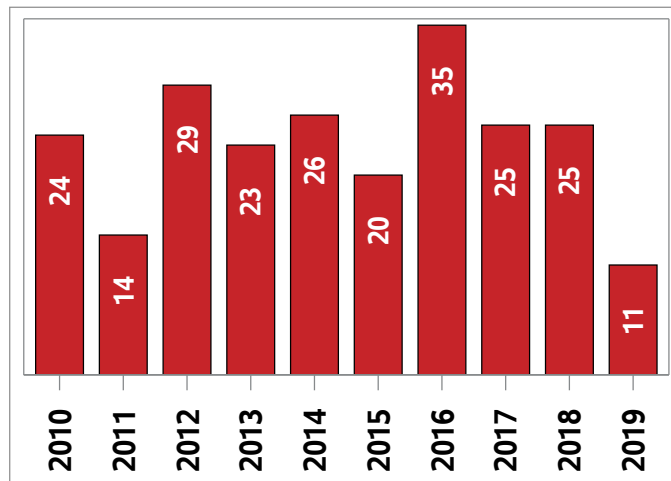
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Eastern PEI MLS® Single Family Market Activity

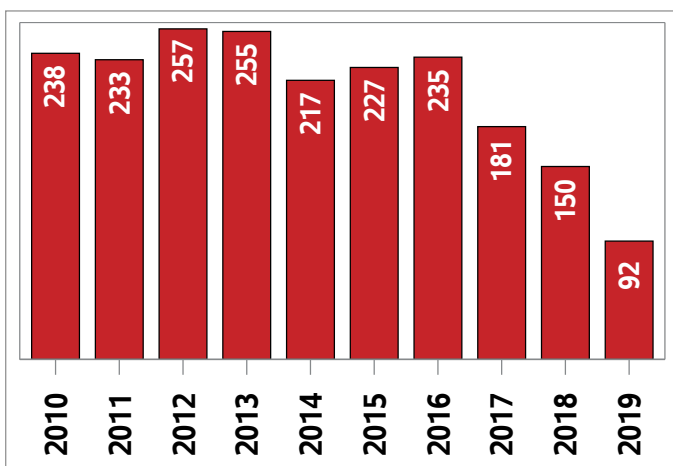
Sales Activity (February only)



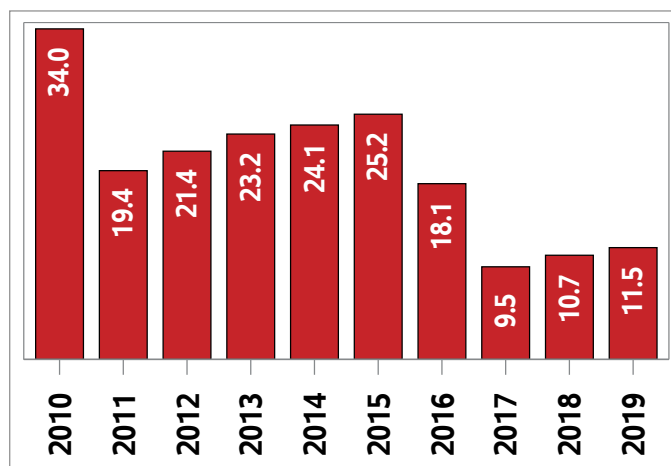
New Listings (February only)



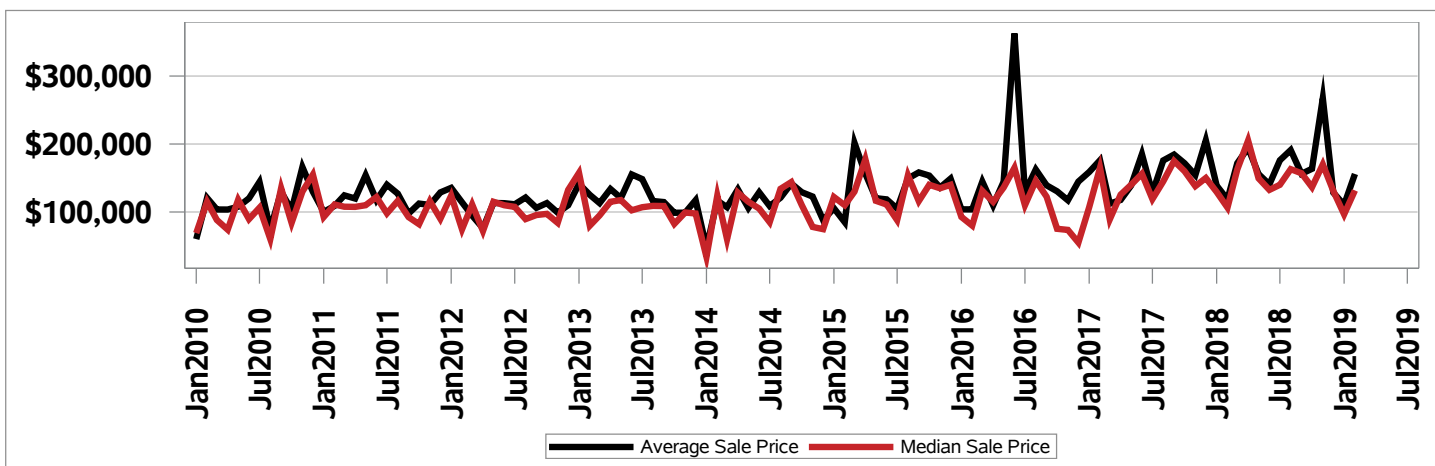
Active Listings (February only)



Months of Inventory (February only)

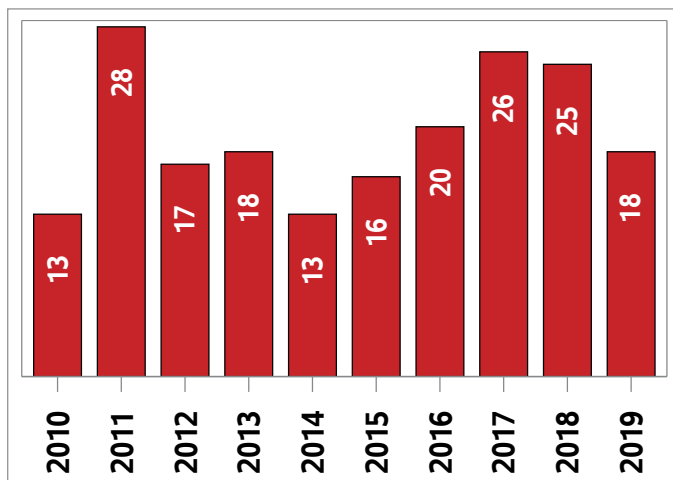


Median Price and Average Price

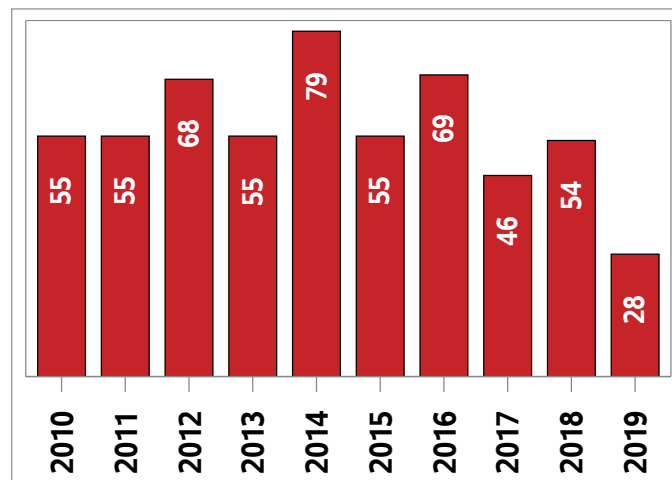


Eastern PEI MLS® Single Family Market Activity

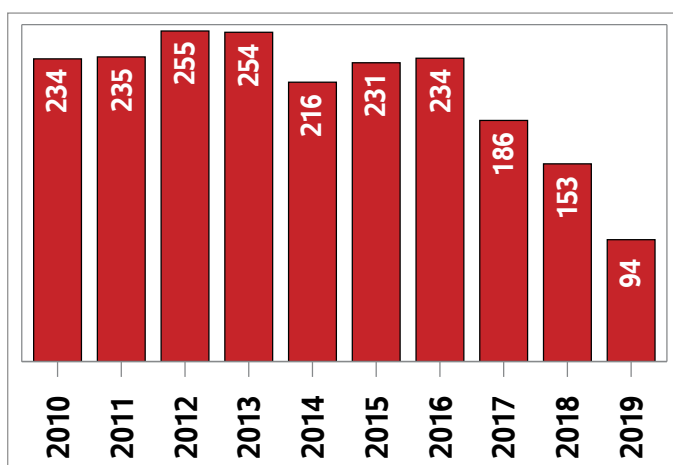
Sales Activity (February Year-to-date)



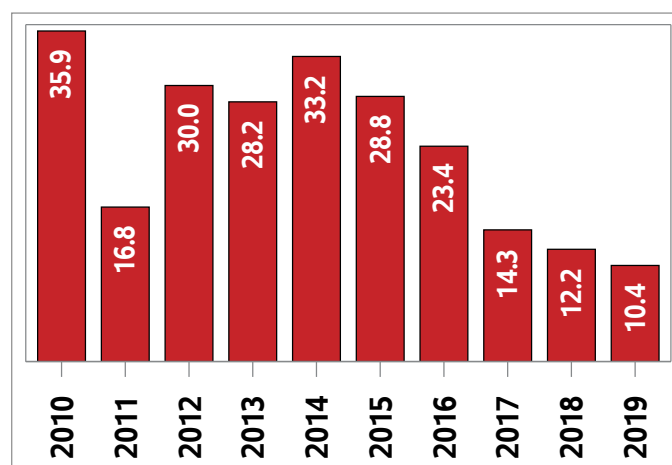
New Listings (February Year-to-date)



Active Listings ¹ (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Eastern PEI MLS® Single Family Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	8	-42.9	-57.9	-38.5	-11.1	-33.3	-20.0
Dollar Volume	\$1,247,500	-24.8	-62.7	-7.5	18.7	-9.0	30.0
New Listings	11	-56.0	-56.0	-68.6	-57.7	-62.1	-31.3
Active Listings	92	-38.7	-49.2	-60.9	-57.6	-64.2	-55.8
Sales to New Listings Ratio ¹	72.7	56.0	76.0	37.1	34.6	41.4	62.5
Months of Inventory ²	11.5	10.7	9.5	18.1	24.1	21.4	20.8
Average Price	\$155,938	31.6	-11.4	50.2	33.5	36.5	62.5
Median Price	\$131,750	23.7	-20.2	64.7	6.3	76.8	76.9
Sales to List Price Ratio	94.9	87.7	92.8	91.2	92.7	87.4	86.2
Median Days on Market	135.0	55.5	196.0	124.0	111.0	108.5	125.5

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	18	-28.0	-30.8	-10.0	38.5	5.9	12.5
Dollar Volume	\$2,352,400	-26.2	-47.2	13.3	89.6	14.9	53.5
New Listings	28	-48.1	-39.1	-59.4	-64.6	-58.8	-34.9
Active Listings ³	94	-38.4	-49.5	-59.8	-56.4	-63.1	-54.9
Sales to New Listings Ratio ⁴	64.3	46.3	56.5	29.0	16.5	25.0	37.2
Months of Inventory ⁵	10.4	12.2	14.3	23.4	33.2	30.0	26.1
Average Price	\$130,689	2.6	-23.8	25.9	36.9	8.5	36.4
Median Price	\$117,950	-1.7	-19.4	47.4	81.5	26.8	51.3
Sales to List Price Ratio	92.8	89.5	92.1	91.8	90.2	88.3	86.2
Median Days on Market	92.0	94.0	172.5	119.5	96.0	114.0	141.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes